ACKNOWLEDGMENTS

Dedicated to the memories of John E. Hirzel and Paul Dutter.

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### TABLE OF CONTENTS

**Chapter 1**  
The Goal of the Transition Guide  

**Chapter 2**  
Understanding the Organic Certification Process  

**Chapter 3**  
Learning the Organic Standards – Crops  

- WHAT HAS TO BE CERTIFIED... AND WHAT ARE THE EXCEPTIONS?  
- KEEPING USEFUL RECORDS  
- MATERIAL INPUTS ON YOUR OPERATION  
- YOUR ORGANIC SYSTEM PLAN (OSP)  
- LAND USE AND MANAGEMENT  
- SOIL FERTILITY AND CROP NUTRIENT MANAGEMENT  
- SEED AND PLANTING STOCK  
- CROP ROTATION  
- CROP PEST, WEED, AND DISEASE MANAGEMENT  
- WILD CROPPING

**Chapter 4**  
Learning the Organic Standards – Livestock  

- ORIGIN OF ORGANIC LIVESTOCK  
- FEEDING ORGANIC LIVESTOCK  
- LIVESTOCK HEALTH CARE  
- LIVESTOCK LIVING CONDITIONS  
- PASTURE FOR RUMINANTS

**Chapter 5**  
Learning the Organic Standards – Handling  

- ORGANIC HANDLING: ADDING VALUE TO ORGANIC PRODUCTS  
- MANAGING PESTS IN ORGANIC FACILITIES  
- ENSURING ORGANIC INTEGRITY

**The National List of Allowed and Prohibited Substances**

**References**
CHAPTER 1

The Goal of this Transition Guide

Transitioning to organic agriculture can be both rewarding and challenging. It is the goal of this manual to assist you step-by-step through the transition process. Read on for information to help you understand the certification process, the organic standards, and learn about the methods organic farmers use to meet them.

What is Organic Agriculture?
Organic Agriculture, as we know it today, formed and grew out of grassroots efforts by people dedicated to creating a rigorous, clear, transparent set of requirements for organic food production, harvest, and processing. These standards continue to be informed and changed by a democratic process through public comment and the recommendations of the National Organic Standards Board, which represents various players (producers and processors, environmentalists, consumers, retailers, certifying agents, and scientists) in the organic industry. This text works to break down the USDA organic standards into a usable guide as you consider transitioning your farm to organic.

The Organic Foods Production Act (OFPA) is the law behind the organic standards and was passed in 1990. The USDA organic standards were codified in 2002 and reside at 7 CFR Part 205 of the Code of Federal Regulations. The standards provide production and certification requirements for organic producers and certifiers.

The NOP definition of organic production is “an agricultural production system that is managed in accordance with the Organic Foods Production Act and its standards to respond to site-specific conditions by integrating cultural, biological and mechanical practices that foster the cycling of resources, promote ecological balance, and conserve biodiversity.” In other words, organic farming is an integrated production system based on ecological principles that foster harmony with nature and promote ecosystem balance.

Organic Principles
A few fundamental principles ground and support organic agriculture (Benbrook & Kirschenmann, 1997):

1) Ecological Principle – Organic production works with nature’s systems. Organic systems build upon nature’s strengths, respect the earth’s finite resources and recognize and accommodate nature’s limitations. The goal is to produce the highest quality food with the least impact on the environment while ensuring the sustainability of the production system.
2) **Systems Principle** – Organic farming requires a system or whole farm approach to planning and operations. When designing or managing an organic production system, consider the appropriateness of any practice, process or input based on its potential impact on the whole system and the biological and ecological processes that govern the interactions within the ecosystem.

3) **Precautionary Principle** – Because the sustainability of the system is the long-term goal, new practices or products must be demonstrated to be safe before introduction into the organic production system. Producers build-in protection from technologies (GMOs) and inputs (synthetic pesticides and herbicides) used on other farm plots or adjacent farms.

4) **Local Differences Principle** – Each farm’s organic system is unique because of variations in soils, climate, topography, management, ownership, pest complexes, disease pressures, etc. Organic agriculture has guiding principles and certification rules to follow. These standards may be met with consideration of local differences.

For a successful transition to organic agriculture, it is important to understand the organic founding principles of organic farming. Some farmers report experiencing a motivational change concerning the way they view their farm and farming when they transition to organic agriculture. In an Ohio State University survey of Ohio organic farmers (Ryzewnicki, 2000), the most frequently stated reasons given for why the respondents farm organically included concerns for the environment, and stewardship of natural resources. Many saw their values change as they began to place a greater emphasis on their role as custodians of the health of people, their communities and the environment.

**Organic Opportunities**

In the past, many farmers considered converting to organic farming as they became increasingly frustrated with the economics of conventional farming. Rising debt coupled with low returns made the premium prices that organic crops receive look very attractive. Prices for some certified organic crops were two or more times higher than prices for conventionally grown crops (See price comparison chart).

The “face” of organic is also changing. Organic farmers tend to be younger, and significantly more diverse than a few years ago. In fact, the population of organic purchasers seems to mirror the demographics of the US population, according to a 2015 survey by the Organic Trade Association (OTA) of 1,200 US households.

When it comes to the bottom line, the elimination of expensive inputs such as synthetic fertilizers, herbicides, insecticides, fungicides can help a lot too. There are also federal government programs such as
Certification Cost Share Programs, Environmental Quality Incentives Program (EQIP), Conservation Stewardship Incentive Program (CSIP), Sustainable Agriculture Research and Education (SARE) Producer Grant Programs and the Organic Transitions Program that provide various forms of funding for farmers who improve soil, water, plant, animal, air, and related resources on agricultural land using organic farming methods.

Finally, the economics of organic agriculture also makes it more likely that a farmer can be profitable on smaller amounts of land and run a viable family farm operation (Welsh, 1999).

Organic farming provides other benefits to you and your farm. By farming organically, you may be able to improve the quality of your soil and water. Research has shown that organic management practices such as using natural soil amendments, crop rotation, intercropping, green manures, cover crops and minimum tillage result in soils that leach less nitrogen, hold nutrients more effectively, cycle biological nutrients more efficiently and have less runoff and erosion than soils managed conventionally (Kuepper & Gegner, 2004).

Furthermore, organically managed soils maintain a high level of biological diversity and organic matter content and have good tilth and drainage (Fliessbach, 2000; Mendoza, 2004; Scialabba and Williamson, 2004). The elimination of synthetic pesticides and fertilizers means less exposure to these chemicals for you and your family through the application process or through your drinking water and food. Ultimately, organic farming gives you more control over how you operate your farm.

---

**Rodale Institute Organic Price Report**

<table>
<thead>
<tr>
<th>Grain</th>
<th>Quality</th>
<th>Quantity</th>
<th>Minneapolis (grains only)</th>
<th>Omaha (grains only)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Certified</td>
<td>Conventional</td>
</tr>
<tr>
<td>Corn, #2 Yellow</td>
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<td>Bushel</td>
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<td>Wheat: Hard Red</td>
<td>PQ</td>
<td>Bushel</td>
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</tbody>
</table>

Product Category Notes: Week of May 11, 2015

Omaha (grains only): Prices shown are spot wholesale prices delivered to a particular loading dock, and are for reference only. Because of the variables involved with grain pricing, please contact your local grain buyer for pricing.

Minneapolis (grains only): Prices shown are spot wholesale prices delivered to a particular loading dock, and are for reference only. Because of the variables involved with grain pricing, please contact your local grain buyer for pricing.

Organic farming research indicates that it provides many environmental benefits such as the:

- **conservation of natural resources**: Organic farmers work to conserve natural resources and protect water quality through the recycling of organic wastes, soil and water conservation, and improved soil tilth and productivity (Dabbert, 2006);

- **enhancement of biodiversity**: Organic farming practices protect the biodiversity of organisms in the soil and on the land (Mader, 2002; Stolton, 2002);

- **production of food with fewer pesticide residues**: Because synthetic pesticides are generally not allowed for use in organic production, organic food has fewer pesticide residues than conventionally produced food (Baker et al, 2002; Lu et al, 2006);

- **reduction in on-farm energy use**: The systems approach in organic production leads to greater energy efficiency on organic farms. On conventional farms, more than 40% of all energy used can be tied to synthetic pesticides and inorganic fertilizers, many of which are not approved for use in organic production (Pimentel, 2006);

- **development of a farming system that strives to be sustainable**: Organic farmers work to develop systems that ensure their own sustainability through a reduced reliance on off-farm inputs and an integration with nature’s systems;

- **reduction in environmental pollution**: Organic farms produce less soil erosion and pesticide and nutrient runoff than conventionally managed farms (Reganold et al, 1987; Stolze et al. 2000; Cambardella et al, 2015).
Organic Price Premiums at Vermont Grocery Stores

Price per Pound

<table>
<thead>
<tr>
<th>Item</th>
<th>Organic Price</th>
<th>Conventional Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blueberries</td>
<td>$7</td>
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<tr>
<td>Cantaloupe</td>
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<tr>
<td>Corn</td>
<td>$5</td>
<td>$0</td>
</tr>
<tr>
<td>Cucumbers</td>
<td>$4</td>
<td>$0</td>
</tr>
<tr>
<td>Eggs</td>
<td>$3</td>
<td>$0</td>
</tr>
<tr>
<td>Peppers</td>
<td>$2</td>
<td>$0</td>
</tr>
<tr>
<td>Lettuce</td>
<td>$1</td>
<td>$0</td>
</tr>
<tr>
<td>Potatoes</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Snow Peas</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>String Beans</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Squash</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Tomatoes</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Head Lettuce</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Cucumbers (each)</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

Source: Understanding Organic Pricing and Costs of Production (attra.org)

Organic Price Premiums at Vermont Farmers Markets

Price per Pound

<table>
<thead>
<tr>
<th>Item</th>
<th>Organic Price</th>
<th>Conventional Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blueberries</td>
<td>$12</td>
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</tr>
<tr>
<td>Cantaloupe</td>
<td>$10</td>
<td>$0</td>
</tr>
<tr>
<td>Corn</td>
<td>$8</td>
<td>$0</td>
</tr>
<tr>
<td>Cucumbers</td>
<td>$6</td>
<td>$0</td>
</tr>
<tr>
<td>Eggs</td>
<td>$4</td>
<td>$0</td>
</tr>
<tr>
<td>Peppers</td>
<td>$2</td>
<td>$0</td>
</tr>
<tr>
<td>Lettuce</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Potatoes</td>
<td>$0</td>
<td>$0</td>
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<tr>
<td>Snow Peas</td>
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<tr>
<td>String Beans</td>
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<td>Squash</td>
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<tr>
<td>Tomatoes</td>
<td>$0</td>
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</tr>
<tr>
<td>Head Lettuce</td>
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<td>$0</td>
</tr>
<tr>
<td>Cucumbers (each)</td>
<td>$0</td>
<td>$0</td>
</tr>
</tbody>
</table>

Source: Understanding Organic Pricing and Costs of Production (attra.org)
Realities and Prospects

Being fully informed about the opportunities and potential challenges of transitioning to organic production will help you to better plan for and execute the transition process. Let’s examine some of the realities and prospects you may encounter.

• While organic farming today borrows from the agriculture that was practiced before the introduction of synthetic pesticides and fertilizers (pre-1940’s), it is not a complete return to that system. While many of the older technologies still apply, current organic farmers use a wide range of equipment, plant varieties, seed, recommended soil and water conservation practices, inventive practices for livestock management, and organic waste and residue management. The practices used on the farm vary based on the operation’s needs—its size, products, and the cultural appropriateness of its tools and equipment.

• You probably already have an intimate knowledge of your farming operation. This is good, as it will help you to develop an effective management plan. You will need to know details about your fields—soil quality, nutrient content, persistent weeds, and drainage issues. Other aspects to consider include labor options and equipment.

• Your soil is the lifeblood of your farm. Much of your success as an organic farmer will depend on your ability to build and maintain healthy soils. Build upon what you already know about methods that improve or preserve soil structure, soil biological life and organic matter content while providing an optimal balance and supply of nutrients to your crops.

• You may find that you rely less on off-farm inputs and more on knowledge and planning. Armed with the extensive knowledge about your farm, the information you have learned about the problems it faces, and the many management options available to organic farmers, you may be able to design a farm system that will move you in the direction of lessening your reliance on off-farm inputs while giving you economically viable yields.

• Think of your farming operation as an integrated system with all parts interconnected. Simply substituting one set of “natural” inputs (for example, manure), for another (synthetic fertilizers) is not enough.

• To ensure the profitability of your organic enterprise, there are rules to be followed. You will have to understand the term “organic” as defined by the USDA organic regulations. Certified organic refers to agricultural commodities produced in accordance with the standards of the National Organic Program. You must be certified to market your product as organic, which, in turn, enables you to receive premium prices for your organic products.
In order to be certified, you must comply with the standards. The next chapter of this manual is devoted to explaining the relevant standards and developing an understanding of the certification process.

- Many resources exist to help you navigate organic production and certification. The amount of research and publications about organic farming has increased tremendously in the past decade. Take the information you learn and adapt it for your farming system. Local variations in soil, climate, topography, and markets do not allow organic producers to farm “by the book.” Even though much of organic production information still remains outside of conventional agriculture sources, this guide will help you access what is available and show you how to adapt what you learn for your own farming system.

- In the past, grain, vegetable and fruit producers have experienced a decline in crop yields during their transition process. Most of

<table>
<thead>
<tr>
<th>Research</th>
<th>Year</th>
<th>Crop</th>
<th>Organic Yield</th>
<th>Conventional Yield</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stinner et al. (2004) Ohio</td>
<td>2000</td>
<td>Corn</td>
<td>60 bu/A(^3)</td>
<td>187 bu/A</td>
</tr>
<tr>
<td></td>
<td>2000</td>
<td>Soybeans</td>
<td>28 bu/A (\text{Food grade})</td>
<td>47 bu/A (\text{Round-up™ Ready})</td>
</tr>
<tr>
<td></td>
<td>2001</td>
<td>Corn</td>
<td>150 bu/A</td>
<td>147 bu/A</td>
</tr>
<tr>
<td></td>
<td>2001</td>
<td>Soybeans</td>
<td>21 bu/A (\text{Food grade})</td>
<td>57 bu/A (\text{Round-up™ Ready})</td>
</tr>
<tr>
<td></td>
<td>2002(^1)</td>
<td>Corn</td>
<td>62 bu/A</td>
<td>23 bu/A</td>
</tr>
<tr>
<td></td>
<td>2002(^1)</td>
<td>Soybeans</td>
<td>31 bu/A (\text{Food grade})</td>
<td>34 bu/A (\text{Round-up™ Ready})</td>
</tr>
<tr>
<td></td>
<td>2003(^2)</td>
<td>Corn</td>
<td>105 bu/A</td>
<td>153 bu/A</td>
</tr>
<tr>
<td></td>
<td>2003(^2)</td>
<td>Soybeans</td>
<td>47 bu/A (\text{Food grade})</td>
<td>63 bu/A (\text{Round-up™ Ready})</td>
</tr>
<tr>
<td>Delate &amp; Combs (2004) Iowa</td>
<td>1998</td>
<td>Corn</td>
<td>9.0 Mg/ha</td>
<td>10.6 Mg/ha</td>
</tr>
<tr>
<td></td>
<td>1998</td>
<td>Soybeans</td>
<td>3.25 Mg/ha</td>
<td>3.3 Mg/ha</td>
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<tr>
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<td>1999</td>
<td>Corn</td>
<td>7.6 Mg/ha</td>
<td>10.1 Mg/ha</td>
</tr>
<tr>
<td></td>
<td>1999</td>
<td>Soybeans</td>
<td>3.15 Mg/ha</td>
<td>3.3 Mg/ha</td>
</tr>
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<td></td>
<td>2000</td>
<td>Corn</td>
<td>8.8 Mg/ha</td>
<td>0.8 Mg/ha</td>
</tr>
<tr>
<td></td>
<td>2000</td>
<td>Soybeans</td>
<td>2.45 Mg/ha</td>
<td>2.7 Mg/ha</td>
</tr>
<tr>
<td></td>
<td>2001</td>
<td>Corn</td>
<td>8.1 Mg/ha</td>
<td>7.1 Mg/ha</td>
</tr>
<tr>
<td></td>
<td>2001</td>
<td>Soybeans</td>
<td>3.05 Mg/ha</td>
<td>2.7 Mg/ha</td>
</tr>
</tbody>
</table>

\(^1\) Wet spring followed by severe drought.
\(^2\) Wet Spring.
\(^3\) Starting an organic transition with corn after corn would not be advisable, this was done in this experiment so that all crops in the rotation (corn-soybean-small grain-hay) could be represented each year.
these problems arise from farming on soils that are compacted, have little organic matter content and minimal biological activity. Lack of experience in organic management practices also can negatively impact yields. The results from the transition experiment in Ohio shown in the table reflect these problems (Stinner et al., 2004). However, research conducted on the organic transition process has demonstrated that with good preparation and management, yields can be obtained in organic plots that are near if not more than those in the conventional plots (Delate and Combs, 2004, Martini et al., 2004). It is important to note that the transition research conducted by Delate and Combs was done on rich prairie soils that had been in alfalfa for the three previous years with a farm manager experienced in organic production, whereas the Ohio study was done on conventional land that had been in continuous corn for 15 years prior to the experiment.

- Including livestock in your organic production system is not required to be successful. However, it can be helpful in soil and weed management. Livestock can cycle nutrients and energy, limiting the need to purchase fertility inputs while providing an additional source of income.

- Going organic is a long-term commitment. It takes three years to certify a field from the last date that a prohibited substance was applied. Other parts of your farm, however, such as a pasture, fallow fields, or a recently cleared area to which prohibited substances, such as non-approved fertilizers, pesticides, or herbicides have not been applied, may be immediately certifiable.

Arming yourself with knowledge and foresight increases your chances of success from the beginning of the process.
Third-Party Certification
The issue of third party certification in the organic industry came from the need to demonstrate to consumers that farmers did indeed use organic methods to grow their crops. In 1990 Congress passed the Organic Foods Production Act (OFPA) that included provisions for the establishment of the National Organic Program (NOP) and the development of national standards. By October 2002 all organic farmers, processors, handlers and certifiers had to be in full compliance with the regulation. The NOP does not certify individuals but it does accredit certifiers to assure they are meeting the national standards as they carry out certification services.

If you plan to market less than $5000 annually, you will not need to obtain certification, although you still will have to follow the federal standards for organic production and handling, including recordkeeping. You will be able to label your product as organic but you will not be able to use the USDA or a certifier’s seal.

While you Consider Transitioning to Organic
Before you seek certification, follow these steps:

- If you are currently applying prohibited substances (see page 24: Material inputs on your operations) to your land or crops, stop doing so. The transition process takes three years and begins on the last date on which you apply prohibited substances. Prohibited materials include: salt soluble products; urea; sewage sludge; synthetic insecticides, fungicides, herbicides, and fertilizers, treated seed, and ammonia derived nitrogen products. If you have a field that has not received any of these prohibited substances in the past three years you can seek certification for that field right away.

- Choose a certifying agency or organization. These groups serve as an extension of the federal government’s National Organic Program. Different certification organizations offer different services and sometimes have specialties in different areas. Ask yourself the following questions in order to pick the best certifier for your farm.
  - How willing and able are they to answer questions about their certification program?
• Are they members of prominent organizations such as the Accredited Certifiers Association (ACA), the National Organic Coalition (NOC), Organic Trade Association (OTA) and/or the Organic Materials Review Institute (OMRI)?
• Do they have experience in certifying your kind of operation?
• How stable of an operation is the certifier? Will they be around next year?
• Do they offer additional certifications beyond organic certification?
• Does your potential market recognize the certifier’s logo?
• Do your potential buyers have specific certification requirements?
• What are the costs and cost structure of certification? Is the fee flat or are a percentage of sales also calculated?


• Obtain an application packet from a certifying organization. These are generally available in both paper and digital form. Read all materials received including the standards, materials list, and any agency specific policies or interpretations of the standards. It is important to learn and fully understand the standards. Your certification agency is available to answer questions, help clarify the standards, and to guide you through the certification process.

• An important part of earning and maintaining your organic certification is the ability to keep complete records. You will need to get the records for the land you want to transition in good order and develop a system that will allow you to keep efficient records as you move forward. Maintain records concerning the production, harvesting, and handling of all products that you intend to sell, label, or represent as “100% organic,” “organic,” or “made with organic (specified ingredients or food group(s)).” According to the national standards (§205.103) “such records must:
  • “Be adapted to the particular business that the certified operation is conducting;”
  • “Fully disclose all activities and transactions of the certified operation in sufficient detail as to be readily understood and audited;”
  • “Be maintained for not less than 5 years beyond their creation; and”
  • “Be sufficient to demonstrate compliance with the Act and the regulations in this part.”

• Many certification organizations provide you with recordkeeping templates for you to use or you can make up your own. ATTRA (Appropriate Technology Transfer for Rural Areas) also has sample forms available. Organic operators keep the following types of records:
• Accurate maps showing field locations, field ID and acreage, production beds, greenhouse units, adjoining land use, buffers, storage locations, water sources, etc.
• Accurate field histories for the previous three years providing crops, material applications and the last application date of prohibited materials for each field.
  • Previous land use statements for recently acquired or rented land;
  • Verification of organic seeds, seedlings, and planting stock or attempts to source organic;
  • Non-GMO verification for purchased inputs;
  • Field activity logs;
  • Input records and receipts/ingredient labels for all purchased soil; amendments, seeds, manure/compost, pest/disease control products, etc.;
  • Monitoring records (i.e. soil, manure, tissue, pest/disease, etc.);
  • Compost production records;
  • Equipment cleaning records;
  • Harvest and storage records for organic and non-organic products;
  • Clean transport statements;
  • Shipping and sales records for organic and non-organic products;
  • Correspondence/notices informing neighbors, utilities, road authorities of your organic status.

**The Certification Process**

There are five steps to the certification process:

1. **Complete and submit an application.** These can be obtained on paper from the certifier, or often also through the certifier’s website. The certifier will have specific deadlines and fee structures regarding certification. It can be helpful to choose a certifier early on so that you can make sure to take advantage of early discounts and meet application deadlines. For most certifiers, your application serves as your Organic System Plan (OSP). Your Organic System Plan describes your organic farming operation. The forms provided by the certifier will ask you for the information needed. If you have any trouble filling it out, call the certification office. It is important to fill out all of the applicable sections and questions clearly and completely.

2. **Initial Review:** After you send your application to the office and pay the certification fee, the certifier will conduct an initial review of your Organic System Plan (OSP). Based on the OSP, the certifier makes sure all of the needed information is included
and determines if your farm appears to be eligible for organic certification. If so, the certifier assigns your file to an inspector.

3. **Inspection**: An on-site inspection is conducted to verify the information in your OSP and evaluate how the plan has been implemented. After being assigned your file, the inspector, who may be a contractor for the certifier, or may be certification staff, will contact you to set up a time for the inspection.

4. **Post-Inspection Review**: After the certifier receives the inspector’s report, staff conducts a final review to determine if your farm complies with organic standards.

5. **Certification Decision**: If your farm is meeting the organic standards, the certifier issues a certificate.

When you have a copy of your certificate, you can begin marketing the farm products listed on the certificate as organic and your transition process will be complete. Each year, you will need to re-submit an application highlighting any changes to your farm plan, including the current year’s crops, complete an annual inspection, and continue meeting the organic standards to remain certified. One of the keys to making this process easier will be how you conduct your transition phase. Setting up effective recordkeeping and monitoring strategies will serve you well in your initial certification application process and in the many years to follow.
In order to meet the National Organic Program (NOP) standards, it’s important to have a good understanding of them. In this guide, first, we attempt to take the regulatory language used in the organic standards and translate it into everyday English. Following each section of explanation of the standards, we have also included the actual regulatory language of the organic standards so that you can read it for yourself.

### WHAT HAS TO BE CERTIFIED... AND WHAT ARE THE EXCEPTIONS?

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<thead>
<tr>
<th>Section</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>§205.100</td>
<td>What has to be certified</td>
</tr>
<tr>
<td>§205.101</td>
<td>Exemptions and exclusions from certification</td>
</tr>
<tr>
<td>§205.102</td>
<td>Use of the term, “organic”</td>
</tr>
<tr>
<td>§205.310</td>
<td>Agricultural products produced on an exempt or excluded operation.</td>
</tr>
</tbody>
</table>

### Explanation of the Standards

Anyone making an organic claim (stating that their product is organic in any way—100% organic, organic, or made with organic ingredients) needs to be certified organic according to the USDA NOP standards, with a few special exceptions discussed below. Anyone making any organic claim (including those exceptions below) needs to be able to demonstrate that s/he is following the USDA organic standards, including recordkeeping standards.

There are a few special cases in which certification is not required. A producer or handler making an organic claim does not have to be certified organic if:

- The producer or handler’s gross agricultural income from organic sales is $5,000 or less per year;
- The handler is a retail food establishment;
- A handler only works with product with less than 70% organic content can only make an “organic claim” in the ingredient statement. (The ingredient statement is the small print on food packages where ingredients are listed.)

In short, you do NOT need to go through the certification process if the gross sales of your organic product are $5,000 or less per year. You will, however, need to meet all of the NOP standards for organic
production, recordkeeping, handling, and labeling. Exempt operations must NOT use the organic seal. See §305.310 for more information. If you meet this exemption, consider contacting a certifier near you to let them know that you fall under the $5,000 threshold. That way, should someone file a complaint about your organic claims without certification, you can let them know that you are aware of the rules, that you’re following them, and that you’re in touch with a certifier regarding the exemption.

**Organic handlers**

If you have a handling operation that only handles products made from less than 70% organic ingredients or only identifies organic ingredients contained in a product on the information panel (not in the primary display panel—the main advertising on the front of the package—see the diagram below), then you are exempt from the requirements for certification EXCEPT you must:

- Be able to show how you keep your organic ingredients from being contaminated by prohibited substances (i.e. keep them in a sealed container, store them separately, etc.),
- Follow the labeling guidelines which state that you can
  - Only identify the organic content of the product by indicating each organically produced ingredient in the ingredient list and listing the percentage of organic content on the nutrition information panel,
  - Not use the USDA organic seal or the seal, logo or identifying mark of any organic certifying agent on any label for these products,
  - Not have your product be represented as a certified organic to any buyer
  - List an ingredient in a multi-ingredient product as organic if it has been organically produced by your operation.
- Follow the recordkeeping guidelines which state that you must keep sufficient records for no less than 3 years to:
  - Demonstrate that the ingredient(s) identified as organic was organically produced, and
  - Verify the quantities produced from such ingredients
- In short, if you want to sell, label or represent an agricultural product as “100% Organic,” “Organic,” or “Made with Organic….” you must produce and handle that product in accordance with the following rules.
The USDA seal and Certification Agency Seal may be used on products labeled “Organic” or “100% Organic,” but they are not required. The USDA logo must meet certain color specifications, and the Certification Agency Logo must not be more prominent than it. [§205.303(a)(4-5)]

All organic ingredients must be identified as such, either with the word “organic” in front of each one, or with an asterisk which refers to “Organic” written underneath. [§205.303(b)(1)]

*Organic

FINNEGAN’S TRAIL MIX CO.
COLUMBUS, OH 43214
CERTIFIED ORGANIC BY OEFFA

NOP Standards

§205.100 What has to be certified
(a) Except for operations exempt or excluded in §205.101, each production or handling operation or specified portion of a production or handling operation that produces or handles crops, livestock, livestock products, or other agricultural products that are intended to be sold, labeled, or represented as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s))” must be certified according to the provisions of subpart E of this part and must meet all other applicable requirements of this part.
(b) Any production or handling operation or specified portion of a production or handling operation that has been already certified by a certifying agent on the date that the certifying agent receives its accreditation under this part shall be deemed to be certified under the Act until the operation’s next anniversary date of certification. Such recognition shall only be available to those operations certified by a certifying agent that receives its accreditation within 18 months from February 20, 2001.

(c) Any operation that:
(1) Knowingly sells or labels a product as organic, except in accordance with the Act, shall be subject to a civil penalty of not more than 3.91(b)(l)(xxxvii) of this title per violation.
(2) Makes a false statement under the Act to the Secretary, a governing State official, or an accredited certifying agent shall be subject to the provisions of section 1001 of title 18, United States Code.

§205.101 Exemptions and exclusions from certification

(a) Exemptions.

(1) A production or handling operation that sells agricultural products as “organic” but whose gross agricultural income from organic sales totals $5,000 or less annually is exempt from certification under subpart E of this part and from submitting an organic system plan for acceptance or approval under §205.201 but must comply with the applicable organic production and handling requirements of subpart C of this part and the labeling requirements of §205.310. The products from such operations shall not be used as ingredients identified as organic in processed products produced by another handling operation.

(2) A handling operation that is a retail food establishment or portion of a retail food establishment that handles organically produced agricultural products but does not process them is exempt from the requirements in this part.

(3) A handling operation or portion of a handling operation that only handles agricultural products that contain less than 70 percent organic ingredients by total weight of the finished product (excluding water and salt) is exempt from the requirements in this part, except:
   (i) The provisions for prevention of contact of organic products with prohibited substances set forth in §205.272 with respect to any organically produced ingredients used in an agricultural product;
   (ii) The labeling provisions of §205.305 and §205.310; and
   (iii) The recordkeeping provisions in paragraph (c) of this section.

(4) A handling operation or portion of a handling operation that only identifies organic ingredients on the information panel is exempt from the requirements in this part, except:
   (i) The provisions for prevention of contact of organic products with prohibited substances set forth in §205.272 with respect to any organically produced ingredients used in an agricultural product;
(ii) The labeling provisions of §205.305 and §205.310; and
(iii) The recordkeeping provisions in paragraph (c) of this section.

(b) Exclusions.
(1) A handling operation or portion of a handling operation is excluded from the requirements of this part, except for the requirements for the prevention of commingling and contact with prohibited substances as set forth in §205.272 with respect to any organically produced products, if such operation or portion of the operation only sells organic agricultural products labeled as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s))” that:

(i) Are packaged or otherwise enclosed in a container prior to being received or acquired by the operation; and
(ii) Remain in the same package or container and are not otherwise processed while in the control of the handling operation.

(2) A handling operation that is a retail food establishment or portion of a retail food establishment that processes, on the premises of the retail food establishment, raw and ready-to-eat food from agricultural products that were previously labeled as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s))” is excluded from the requirements in this part, except:

(i) The requirements for the prevention of contact with prohibited substances as set forth in §205.272; and
(ii) The labeling provisions of §205.310.

(c) Records to be maintained by exempt operations.
(1) Any handling operation exempt from certification pursuant to paragraph (a)(3) or (a)(4) of this section must maintain records sufficient to:

(i) Prove that ingredients identified as organic were organically produced and handled; and
(ii) Verify quantities produced from such ingredients.

(2) Records must be maintained for no less than 3 years beyond their creation and the operations must allow representatives of the Secretary and the applicable State organic programs’ governing State official access to these records for inspection and copying during normal business hours to determine compliance with the applicable regulations set forth in this part.

§205.102 Use of the term, “organic.”
Any agricultural product that is sold, labeled, or represented as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s))” must be:

(a) Produced in accordance with the requirements specified in §205.101 or §205.202 through §205.207 or §205.236 through §205.239 and all other applicable requirements of part 205; and

(b) Handled in accordance with the requirements specified in §205.101 or §205.270 through §205.272 and all other applicable requirements of this part 205.
§205.310 Agricultural products produced on an exempt or excluded operation.

(a) An agricultural product organically produced or handled on an exempt or excluded operation must not:

(1) Display the USDA seal or any certifying agent’s seal or other identifying mark which represents the exempt or excluded operation as a certified organic operation, or

(2) Be represented as a certified organic product or certified organic ingredient to any buyer.

(b) An agricultural product organically produced or handled on an exempt or excluded operation may be identified as an organic product or organic ingredient in a multiingredient product produced by the exempt or excluded operation. Such product or ingredient must not be identified or represented as “organic” in a product processed by others.

(c) Such product is subject to requirements specified in paragraph (a) of §205.300, and paragraphs (f)(1) through (f)(7) of §205.301.
KEEPING USEFUL RECORDS

$205.103  Recordkeeping by certified operations

Explanation of the Standards

Recordkeeping allows you to demonstrate to your inspector, your certifier, and ultimately, your buyers (through your certificate) that you are following the organic standards. This section emphasizes the importance of developing an effective recordkeeping system and gives some examples of the types of records you will keep.

Good records have value for your business and for the certification process. You may have already developed an efficient recordkeeping system for your operation, or you may be starting from scratch. If you already have a system, evaluate that system to see what’s working, what might have room for improvement, and how you might add in additional records required for organic certification. Fortunately, there are many sample forms and templates that include all of the required information for certification. ATTRA has put together a list of all of the possible documentation necessary for certification. During transition, many of these items may not be applicable, but you might like to start keeping them for practice, or plan for their incorporation in the future. The ATTRA list for organic crop producers includes:

- **List of crops** being grown, field locations (maps), acreages, and estimated yields;
- **Field history** or prior land use documentation;
- **Field activity logs** for all practices performed (cultivation, weed control, use of manure or fertilizers, spraying, pruning, beneficial organisms released, etc.);
- **Input purchase/source records** of all inputs used for crop nutrients, pest, disease, or weed control;
  - Receipts;
  - Invoices;
  - Delivery tags;
  - Receipts or logs recording the pick-up or delivery of free materials;
  - Labels and/or documentation demonstrating that each material is allowed for use in organic production;
  - A generic material (e.g., mined limestone) must be on the National List as allowed;
  - A brand name product must either;
    - have a label that discloses all ingredients, including inert ingredients, so that they all may be verified as allowed; or
    - be listed as an allowed brand-name material on a list approved by the certifier (such as the Organic Materials Review Institute...
(OMRI) Brand Names List, the Washington State Department of Agriculture (WSDA) list, or others). Find out from your certifier whether they maintain their own list of approved materials, perform their own brand-name material reviews, or whether they honor other lists, and if so, which ones.

- **Input application records** (material, source / brand name / manufacturer, regulatory status, field location, date, and rate or quantity used);
  - Seeds (crop and cover crop), planting stock, annual seedlings, and transplants;
  - Seed coatings and inoculants;
  - Greenhouse materials (e.g., potting soils or soil mix ingredients);
  - Crop nutrients and soil amendments;
  - Pest management materials;
  - Beneficial insect releases;
  - Natural, organic, or plastic mulches;
  - Any other materials applied.

- **Seed, planting stock, and transplant records**
  - Documentation that seeds and annual transplants are certified organic, or;
  - For any non-organic seed or planting stock used, documentation of your unsuccessful search for commercially available organic seed or planting stock (most certifiers require documentation of non-availability from three sources), and;
  - Verification that the seed or stock used is not genetically modified or treated with prohibited materials;
  - Documentation of compliance of any inoculants or seed coatings (non-GMO status of inoculant organisms and allowed status of all seed coating materials).

- **Audit trail documents** that track products from the seed to the field of origin to final use or sale. An audit is part of inspection procedures. It may require the following:
  - Field, planting and production records;
  - Harvest and yield records;
  - Post-harvest handling records;
  - Storage records;
  - Transport records;
  - Sales records.

If you do not currently have a system in place to track all of this information, start developing one. Some producers keep basic information on calendars or in field notebooks. Other producers keep some information in the calendar and other information in more formal record books. You can design the system that works best for you and it may incorporate many different forms of records (computer or
paper-based). You are not required to use a specific format. Ideally, you will to be able to provide the information to the inspector in the most efficient and concise manner and over time you will be able to better determine what works best for you and your operation.

- **Soil management activities**, including crop rotation and erosion prevention activities

- **Pest management activities** for control of crop pests (insects/mites/invertebrates/vertebrates), diseases and weeds, including:
  - Preventative practices;
  - Materials used, if any;
  - Pesticide use reports, as required by law, if applicable (Some states require reporting of all applications of EPA-registered materials to commercial crops to the County Agricultural Commissioner, Department of Weights and Measures).

- **Organic Integrity: Documentation** of measures to avoid contamination and commingling (touching or mixing of organic and Here’s an example of what an inspector may use for your audit:

(1) **Crop** – The inspector will choose, at random, one of your crops to audit. This can be anything from corn (grain, silage & ear) to hay to butternut squash. This audit will cover either the previous year’s crop or the current depending on whether or not you’ve harvested the crop at the time of inspection.

(2) **Field** – After determining the crop, you will need to provide the location of all of the fields that you grew this crop in as well as activities that took place in the fields. Ideally, your records will have field activity logs for all of your fields and you will readily be able to show the inspector what activities were done, and when, in your records.

(3) **Field Acreage** – In addition to field locations, field size is important when determining how much crop you grew and whether or not the harvest yields are reasonable for the total acreage.

(4) **Seed** – This can be useful when determining if the amount of seed purchased and subsequently left over is adequate for the end harvest. The seeding rate is typically the total number of seeds per acre but depending on the equipment technology used can also include the speed of seeding.

(5) **Planting Date** – Using your field activity logs, the inspector will verify the planting date or series of dates.

(6) **Harvest Date** – Again, referencing your field activity logs, the inspector will verify the harvest date or series of dates.

(7) **Yield** – Show how much of the crop was harvested. Yields may be measured in different ways depending on the type of operation and crop you have. It may make more sense to quantify hay in bales, corn in bushels, or vegetables in pounds. It doesn’t matter what system you use, however, you do need to be able to measure these amounts. If you do not have a formal system for measuring, try to determine the best way to estimate harvests based on your system. Let’s say you harvest ear corn into a gravity wagon and then store it in a bin but you don’t formally weigh your yields. You can estimate the yield based on capacity of the bin or wagon and then calculate based on reasonable estimates of how full the bin or wagon is.

(8) **End Use** – You will be expected to provide information and/or documentation of where your harvests end up. Did you sell it? If so, how much and to whom? Did you store it? If so, how much and where is it located? Was some used or fed on farm? If so, other records will need to back up this information, such as feed ration records if fed to on-farm livestock.
non-organic product), as applicable to your operation;
• Information about neighboring land use;
• Prevention of contamination from borders;
• Production, harvest, and sales records for buffer crops, transitional or conventional crops;
• Material storage: adequate separation of allowed materials from any non-allowed products;
• Irrigation water and system for contamination prevention (i.e., diagram of valves, backflow prevention, and/or documentation of purge or flushing procedures to prevent contamination from shared water systems where fertilizers or other prohibited materials are used);
• Equipment clean-out or purge logs (including the method used) for equipment used for both organic and conventional operations;
• Documentation of procedures to verify the absence of sanitizer residues, if sanitizers are used.

• **Certification documentation** of any organic product purchased for resale.

• **Labels and labeling**
  • Printed packaging, bags, boxes, ties, bands, and stickers;
  • Lot numbering of retail and bulk products, if applicable.


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**NOP Standards**

§205.103 Recordkeeping by certified operations

(a) A certified operation must maintain records concerning the production, harvesting, and handling of agricultural products that are or that are intended to be sold, labeled, or represented as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s)).”

(b) Such records must:
(1) Be adapted to the particular business that the certified operation is conducting;
(2) Fully disclose all activities and transactions of the certified operation in sufficient detail as to be readily understood and audited;
(3) Be maintained for not less than 5 years beyond their creation; and
(4) Be sufficient to demonstrate compliance with the Act and the regulations in this part.

(c) The certified operation must make such records available for inspection and copying during normal business hours by authorized representatives of the Secretary, the applicable State program’s governing State official, and the certifying agent.
MATERIAL INPUTS ON YOUR OPERATION

§205.105 Allowed and prohibited substances, methods, and ingredients in organic production and handling

§205.203 Soil fertility and crop nutrient management practice standard

§205.206 Crop pest, weed, and disease management practice standard

§205.271 Facility pest management practice standard

The National List (§205.600–§205.606)

§205.600 Evaluation Criteria for allowed and prohibited substances, methods and ingredients

§205.601 Synthetic substances allowed for use in organic crop production.

§205.602 Nonsynthetic substances prohibited for use in organic crop production.

§205.603 Synthetic substances allowed for use in organic livestock production.

§205.604 Nonsynthetic substances prohibited for use in organic livestock production.

§205.605 Nonagricultural (nonorganic) substances allowed as ingredients in or on processed products labeled as “organic” or “made with organic (specified ingredients or food group(s))”

§205.606 Nonorganically produced agricultural products allowed as ingredients in or on processed products labeled as “organic”

Explanation of the Standards
Agriculture, whether it is considered sustainable, conventional, organic or otherwise, requires material inputs to some degree on almost every farm. The organic standards regulate what types of materials, methods and ingredients can and cannot be used on operations that are certified organic. The philosophy behind organic farming emphasizes that materials and inputs are important to certification, but the bigger picture focuses on a management system and not just input substitution. The standards attempt to identify the substances, methods and ingredients prohibited in organic production and handling as a way to further uphold the integrity of organic production and handling systems.
Materials are often referred to as “inputs” or “allowed substances” and these can range from soil amendments to seeds and seed treatments as well as production aids like surfactants. Materials are relevant in multiple locations within the standards and it is important to be able to identify these standards and understand their meaning. All products must be reviewed before a certified operation uses them. Use without pre-approval could lead to suspension or denial of certification of the affected land, animals, and/or products depending on the nature of the product and the use. Learning the organic standards is essential, but note that materials can be complex and you do not need to rely just on your own knowledge or experience when determining the allowance of material inputs. It is very helpful to check with your certifier ahead of time if you are unsure whether or not a material may be allowed.

**Material Inputs Referenced in the NOP Standards**

§205.105  *Allowed and prohibited substances, methods, and ingredients in organic production and handling*

This standard covers several different topics which all refer to the National List of Allowed and Prohibited Substances. The National List specifically identifies substances that may and may not be used in organic crop and livestock production. It also lists the substances that may be used in or on processed organic products. The general rules are as follows:

- Natural substances (nonsynthetic) are ALLOWED unless they are specifically prohibited on the list.
- Synthetic substances are NOT ALLOWED unless they are specifically approved on the list.
- For information on how to determine which category a material falls into, please see the next standard NOP §205.600.

Additionally, you may hear the term the “**Big 3.**” While this is not a technical term in the standards, it may help you remember to avoid materials produced using these 3 prohibited methods or inputs:

- **Excluded methods**: A variety of methods used to genetically modify organisms or influence their growth and development by means that are not possible under natural conditions or processes and are not considered compatible with organic production.
- **Ionizing radiation**: A practice that is used to preserve food and eliminate pathogens.
- **Sewage sludge**: Comes from domestic sewage sources.
§205.600  Evaluation Criteria for allowed and prohibited substances, methods and ingredients

This standard describes how materials are to be evaluated. As previously mentioned, all substances are considered either synthetic or nonsynthetic with regard to crop and livestock production.

- The NOP defines synthetic and non-synthetic as follows:

**Synthetic:** A substance that is formulated or manufactured by a chemical process or by a process that chemically changes a substance extracted from naturally occurring plant, animal, or mineral sources, except that such term shall not apply to substances created by naturally occurring biological processes.

**Non-synthetic (natural):** A substance that is derived from mineral, plant, or animal matter and does not undergo a synthetic process as defined above. For the purposes of this part, non-synthetic is used as a synonym for natural as the term is used in the Act.

- Additionally, NOP Draft Guidance 5033-1 provides a useful flow chart for determining the status of a material.

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**Draft Guidance**

**Decision Tree for Classification of Materials as Synthetic or Nonsynthetic**

1. Is the substance manufactured, produced, or **extracted** from a **natural source**

   - **YES**
   - 2. Has the substance undergone a **chemical change** so that it is chemically or structurally different that how it naturally occurs in the source material
     - **YES**
     - 3. Is the chemical change created by a naturally occurring biological process such as composting, fermentation, or enzymatic digestion; or by heating or burning biological matter?
       - **NO**
       - **YES**

2. **NO**

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**Synthetic**

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**Nonsynthetic (Natural)**
The National List of Approved and Prohibited Substances, covering §205.600–§205.606 is listed on pages 106-118 of this guide. See the bullets below to better understand how this list is organized so you can read it for yourself.

- **§205.601 – Synthetic substances allowed for use in organic crop production.**
  - All synthetic substances are NOT ALLOWED unless on this list.

- **§205.602 – Nonsynthetic substances prohibited for use in organic crop production.**
  - All nonsynthetic substances ALLOWED unless on this list.

- **§205.603 – Synthetic substances allowed for use in organic livestock production.**
  - All synthetic substances are NOT ALLOWED unless on this list.

- **§205.604 – Nonsynthetic substances prohibited for use in organic livestock production.**
  - All nonsynthetic substances are ALLOWED unless on this list.

**§205.203 Soil fertility and crop nutrient management practice standard.**

This standard covers important information regarding animal and plant materials used for fertility purposes as well as other types of amendments.

For the purposes of organic production, manure and compost are treated quite differently. Later in this guide, we discuss these inputs in more detail as part of your organic system, but this section offers special insight into manure and compost as material inputs in organic production. Manure, or a pile or lagoon of manure mixed with bedding materials, regardless of how long it has been decomposing, is treated like raw manure. Compost, on the other hand, whether it contains manure or not, must undergo a very specific process to be considered “compost” according to the organic standards. Read on to find out how these different products may and must not be used in organic systems.

- **Manure**—Animal manure that is not composted according to NOP standards must be considered raw manure. Manure can be sourced from certified organic farms or conventional farms, however, if you’re sourcing off-farm manure, it is important to verify with the supplier if anything was added to the manure (for example, to manage odors or flies) and to determine whether or not these are approved. If using raw manure, adhere to the following restrictions:
  - Apply only to land used for crops **not intended for human consumption**.
• For crops **for human consumption** whose edible portion has direct contact with the soil: incorporate no less than 120 days prior to harvest.

For example, if you want to sidedress strawberries with manure, you must apply the manure 120 days before you harvest the strawberries. So if you’re harvesting the first week of June, then you would need to make sure to apply manure before the first week of February. There might be lots of snow in February, and you don’t want to apply manure to frozen ground, so you might choose to do a fall application of manure following planting, in order to harvest your strawberries the following spring.

• For crops **for human consumption** whose **edible portion does not have direct contact with the soil**: incorporate no less than 90 days prior to harvest.

For example, if you grow a sweet corn variety to harvest in early August, and you’d like to apply manure, you must apply the manure by early May. You’ll need to keep records of these application and harvest dates to show your inspector how you’re following the rules.

• **Compost**—Composted animal and plant materials to be used without any raw manure restrictions must meet specific guidelines and compost production must be documented. If you plan to make your own compost, work with your certifier to be sure you’re meeting the guidelines. If you plan to purchase compost, be sure to have your certifier approve the composting process prior to purchasing it. Specifically, the following guidelines must be met:
  • Initial Carbon:Nitrogen (C:N) ratio of feedstocks must be between 25:1 and 40:1
  • AND one of the following:
    • For in-vessel or static aerated piles, a temperature of between 131º - 170º F must be maintained for 3 days.
    • For windrow composting systems a temperature of between 131º - 170º F must be maintained for 15 days and the material must be turned at least 5 times.

• **Mulch** containing only plant materials—does not need to meet the above requirements and can be used as mulch without restriction.

• **Other allowed substances include:**
  • **Mined substances of low solubility**—Some examples may include: limestone, gypsum, bentonite, clay, greensand, humates, langbeinite, phosphate rock, zeolite, vermiculite
  • **Mined substances of high solubility**—Some examples may include: calcium chloride, potassium chloride, sodium nitrate.
• Note that when using these materials you must be able to verify that they are strictly mined and unprocessed. For example, lime can be sourced straight from the ground which is allowed, but it may also be a by-product from wastewater treatment or slaked or burned lime which is not allowed. The use of prohibited liming materials is one example of a material that may remove land from certification for three years.
  • **Biochar or charcoal**—is allowed as long as it has not been treated or combined with other prohibited substances.

§205.206 *Crop pest, weed, and disease management practice standard.*

The standard allows for the use of certain products only after producers have tried other preventative practices that have failed. Read the section for this standard on page 65 to better understand those preventative measures.

• Approved inputs are accounted for in this section, including biological and botanical substances (non-synthetic) and synthetic substances on the National List.

• **Treated lumber** may not be used for new installations or to replace old structures that come into contact with soil or livestock once you’re certified organic. If you currently have some treated lumber on your farm, note that previously existing treated lumber may be “grandfathered” in for new operations not yet certified. However, if such structures pose a risk to contamination of organic products, soil, or livestock, measures (like physical barriers) must be taken to prevent such contamination.
  • For more information about different treatments allowed and prohibited, please contact your certifier. Many certifiers have fact sheets available on special topics such as treated wood.

§205.271 *Facility pest management practice standard*

Similar to the crop pest, weed and disease standard, an operator must implement preventative practices to avoid pests, like rodents, which can affect the value of products and sanitation. Read the section for this standard on page 101.

• If preventative practices are not effective, producers may use products allowed on the National List. Currently, the only listing allowed is Vitamin D3 for use as a rodenticide (§205.271(c)).
If none of these practices are effective in preventing or removing pests, with the approval of a certifier, a producer may use a synthetic substance not on the National List. In such instances, special measures will need to be taken to ensure the substances are used in a manner that will not compromise the organic integrity of certified products (§205.271(d)).

Changes to the National List
Individuals or groups can petition the National Organic Standards Board (NOSB) to have a substance evaluated by the board. The NOSB then makes recommendations to the Secretary of Agriculture on substances that should be added to or removed from the National List. The NOSB is made up of a board of experts who make decisions about such substances. This board accepts public comment on an ongoing basis and they love to hear from producers. If you’re interested in providing input to the board, contact your certifier, or the USDA directly, to get involved.

Resources for material inputs
While learning to read the NOP standards and the National List is an important skill for all producers, there are organizations which have streamlined some materials review information.

Organic Materials Review Institute (OMRI) is a non-profit organization that offers a service to manufacturers who pay to have their products reviewed against the NOP standards. Once products have been reviewed and approved by OMRI, they will be allowed to carry the “OMRI Listed” seal on their labeling. This OMRI seal can be extremely helpful to producers when determining the use of inputs.

- Note: not all manufacturers will have their products reviewed by OMRI, especially smaller companies, or those with a strong local following.
- OMRI lists products online at www.omri.org and also publishes various book lists for both generic materials and specific products. Your certifier should be able to provide this to you if you are not able to or choose not to access the internet.

The Washington State Department of Agriculture (WSDA) Organic Program maintains a list of products that they have determined meet the requirements under the National Organic Standards. Manufacturers and distributors of the products have specifically requested a review of their formulations and manufacturing processes. WSDA’s list is not a comprehensive list of all materials that are allowed for use in organic agriculture, but WSDA certified organic operators, and producers whose certification agency recognizes the WSDA list can use products that appear on this list and maintain confidence that the use of these products will not jeopardize certification.
If you are certified by a certification agency other than WSDA, check with your certifier prior to the use of any material. The list is available online at agr.wa.gov.

Many certifiers also review products for organic producers according to the organic standards and share this list only with producers they certify. Check with your certifier to see if they can provide you with a list of approved substances, or if you’d like them to review a specific material before you use it.

**A final note about materials and inputs**
You may be noticing a trend about the importance of communication with your certifier. An allowed substance is not always allowed for every use on your operation. This is especially important to consider if you currently are thinking about certifying livestock. For example, hydrated lime is listed on the National list as an allowed synthetic for use as plant disease control in organic crop production. It is also listed on the National List as an allowed synthetic for use as an external pest control in organic livestock production. However, if used as a soil amendment on a field, it is prohibited and can take land out of certification for three years. It is always important to be aware of the purpose of the inputs you intend to use. Communicating this information clearly to your certifier is essential in material input decision making for your operation.

**NOP Standards**

**§205.105** *Allowed and prohibited substances, methods, and ingredients in organic production and handling.*

To be sold or labeled as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s)),” the product must be produced and handled without the use of:

(a) Synthetic substances and ingredients, except as provided in §205.601 or §205.603;

(b) Nonsynthetic substances prohibited in §205.602 or §205.604;

(c) Nonagricultural substances used in or on processed products, except as otherwise provided in §205.605;

(d) Nonorganic agricultural substances used in or on processed products, except as otherwise provided in §205.606;

(e) Excluded methods, except for vaccines: Provided, That, the vaccines are approved in accordance with §205.600(a);

(f) Ionizing radiation, as described in Food and Drug Administration regulation, 21 CFR 179.26; and

(g) Sewage sludge.

**§205.203** *Soil fertility and crop nutrient management practice standard* – see standard on page 101

**§205.206** *Crop pest, weed, and disease management practice standard* – see standard on page 101.

**§205.271** *Facility pest management practice standard* – see standard on page 101
YOUR ORGANIC SYSTEM PLAN (OSP)

§205.201 Organic production and handling system plan standard

Explanation of the Standards

An important step in the certification process is the construction of a yearly, “Organic System Plan,” or OSP. The organic system plan required in the regulations will be a “nuts and bolts” description of how you will manage your farm and/or run your processing operation. You will be required to include information such as the kinds of inputs and management practices you will use. The document serves as a contract between you and your certifier because it provides a way of making sure you are following the federal regulations. It also helps you to organize your thoughts as you approach the growing season. Certifiers understand that the OSP is a “living document” or one that can change with regard to changes in weather or time. It’s a good practice to update your certifier about any major changes to your OSP. Minor changes can be updated in your records and shared at inspection, or when you turn in a new plan each year in the winter or early spring.

The regulation specifically lists five types of required information: descriptions of all practices and procedures to be used; a list of all substances to be used as inputs; explanations of monitoring practices; recordkeeping system; and the management practices you will use to prevent contamination of your product. Certifiers provide producers with forms requesting all of the necessary information, which makes it easier to give them what they need to verify that you’re following the organic standards. These forms are usually available both on paper and in a digital format.

- Description of Practices and Procedures - Describe your management practices with regard to:
  - fertility (crop rotation, cover crops, incorporating residues, compost, summer fallow);
  - pest and disease management (monitoring, trapping, resistant varieties, crop rotation, protecting and building natural enemy habitat);
  - soil conservation (contour plowing, conservation tillage, winter cover crops);
  - weed management (flaming, mechanical cultivation, hand weeding, crop rotation, mulching);
• List of the Substances to be used as Inputs and Seeds—List all of the materials you will use as production or handling inputs and their source or manufacturer. In your records, keep track of where (in what fields, for example) you used them. If you use non-organic seeds, keep documentation of the search you did for organic seed (3 sources) before you purchased non-organic, untreated, non-gmo seed. Keep documentation that any non-organic seed you purchase is indeed untreated and non-gmo.

Some material inputs, such as biopesticides, botanicals and allowed synthetic substances can only be used if they are listed in your farm plan and if other strategies are not working, so it’s important to keep track of the practices you use first. If you have any questions about materials for use in organic production, contact your certifier before you use the material.

• Monitoring – Much of what you will do as an organic farmer will involve the prevention of situations that could cause problems in your production system, requiring keen observation. This includes not only watching for problems such as insect pests and diseases in your crops or possible contamination of your products, but also being aware of how your entire farming system is operating.

• Recordkeeping – Good records are an important part of your Organic System Plan. Your records provide an audit trail that permits you or anyone else to trace a certified product from the planted seed to market. Your recordkeeping system must be appropriate for your business and list all activities and transactions in detail. When you are audited, your records will need to track your crops or other farm products back to the field in which they were grown and show how that field was managed for at least three years prior to production of the crop. Some certifiers provide recordkeeping templates for you to use and you can also find sample forms on the ATTRA website (www.attra.ncat.org). Take a look at various samples and modify as needed to find the form and system that works for you.

• Prevention of Contamination – Your organic products can become contaminated in three general ways: commingling (touching or mixing) of organic crops with non-organic crops; when your organic crops come in contact with a prohibited substance; or when pollen from a genetically modified organism (GMO) pollinates an organic crop. There are many practices commonly used that will help you prevent contamination of your organic crop. Some of these include:
  • Buffer Zones consisting of crop land, tree lines, hedgerows, or grass strips. The standards do not have a defined width for a
buffer zone; however, your certifying agency may have more specific rules. What’s most important is that the zone provides adequate protection from possible sources of contamination. So, if the adjoining farm is sprayed by an airplane and there are no trees in your buffer zone, the zone may need to be larger than if you have a well-established hedgerow and herbicides are applied, for example, with a backpack sprayer;

• Locating your organic fields in remote or isolated places so that they are a significant distance from conventionally farmed fields, roadside spraying, or any other possible source of contamination;

• Posting “No Spray” signs on the edges of your property;

• Contacting neighbors and others such as the highway department, electric company, aerial spray companies that operate in your area, adjoining landowners, your drainage commission, any farm service offices and anyone else who might have a reason to apply a prohibited substance anywhere near your farm or your organic operation. Make sure you keep copies of any letters you send for your records;

• Locating organic fields on higher ground when possible, or diverting drainage from conventional fields away from your organic fields;

• Monitoring (visual observations, residue analysis, GMO testing, photographs, tracking wind speed and/or direction) to catch any contamination early.

The final requirement for your Organic System Plan is to provide any additional information requested by your certifying agent about any part of your production system. This could include a better explanation of a practice, or more information regarding a certain product. It is best to provide as much information as is requested up front to avoid delays in the certification process. If you have any questions about the information that is needed while filling out your Organic System Plan or providing additional information, contact your certifier.
NOP Standards

§205.201 Organic production and handling system plan standard

(a) The producer or handler of a production or handling operation, except as exempt or excluded under §205.101, intending to sell, label or represent agricultural products as “100 percent organic,” “organic” or “made with organic (specified ingredients or food group(s))” must develop an organic production or handling system plan that is agreed to by the producer or handler and an accredited certifying agent. An organic system plan must meet the requirements set forth in this section for organic production or handling. An organic production or handling system plan must include:

(1) A description of practices and procedures to be performed and maintained, including the frequency with which they will be performed;

(2) A list of each substance to be used as a production or handling input, indicating its composition, source, location(s) where it will be used, and documentation of commercial availability, as applicable;

(3) A description of the monitoring practices and procedures to be performed and maintained, including the frequency with which they will be performed, to verify that the plan is effectively implemented;

(4) A description of the record keeping system implemented to comply with the requirements established in §205.103;

(5) A description of the management practices and physical barriers established to prevent commingling of organic and non-organic products on a split operation and to prevent contact between your organic production and handling operations and products and prohibited substances; and

(6) Additional information deemed necessary by the certifying agent to evaluate compliance with the regulations.

(b) A producer may substitute a plan prepared to meet the requirements of another Federal, State, or local government regulatory program for the organic system plan: Provided, that, the submitted plan meets all the requirements of this subpart.
LAND USE AND MANAGEMENT

§205.202 Land Use Standards

Explanation of the Standards
Effective land management will be vital to your success as an organic farmer. This section is designed to help you build and maintain healthy soils. The standard begins by stating that you must manage the land you want to be certified as organic in accordance with the provisions of the standards in the next four categories:

1) Soil Fertility and Crop Nutrient Management;
2) Seed and Planting Stock;
3) Crop Rotation; and
4) Crop Pest, Weed, and Disease Management.

A detailed description of all of these requirements follows. The next portion of this standard refers to the substances you will not be able to use on the land you want to be certified organic. Starting with your transition period and when your farm becomes certified, you will not be able to apply any of the prohibited substances found in the previously listed section §205.105 unless otherwise noted.

Finally, as discussed in the OSP section, your organic fields must have distinct, defined boundaries and buffer zones. These boundaries and/or buffer zones are important to protect your organic crops from contamination. This is especially important if not all of your acres are in organic production or if your neighbor does not farm organically. Part of your management plan involves protecting your land from an accidental application of a prohibited substance to your crop or pollen drift from nearby GMO crops. Make sure you know the use(s) of all the land surrounding your property so that you can plan your buffer zones accordingly. Buffer zones commonly consist of cropland, tree lines, hedgerows, and grass strips. If crop land is used as a buffer zone, the crops in these zones are considered conventional and must be kept separate from your organic crop. End use (sale, your own use, or mowing and leaving the residue in the field) of buffer crops must be documented in your records.

Another option to make sure your organic crop or livestock does not come into contact with prohibited substances is good communication with your neighbors. Many certifiers can provide an “Adjoining Land Use Form” for you and your neighbors to use. This form lets your neighbor know that you’re farming organically. Further, they can use this form to promise not to apply any prohibited substances on their land adjoining your fields that could put your organic transition or certification at risk. Having such a document in place with a neighbor could prevent the need for a buffer strip on your land, but it remains your responsibility to make sure your crop is not contaminated.
**NOP Standards**

§205.202 Land Use Standards

Any field or farm parcel from which harvested crops are intended to be sold, labeled or represented as “organic,” must:

(a) Have been managed in accordance with the provisions of §205.203 through §205.206;

(b) Have had no prohibited substances, as listed in §205.105, applied to it for a period of 3 years immediately preceding harvest of the crop; and

(c) Have distinct, defined boundaries and buffer zones such as runoff diversions to prevent the unintended application of a prohibited substance to the crop or contact with a prohibited substance applied to adjoining land that is not under organic management.
**SOIL FERTILITY AND CROP NUTRIENT MANAGEMENT**

§205.203 Soil Fertility and crop nutrient management practice standard

**Explanation of the Standards**

When attempting to manage fertility, it is good to begin with the facts. Understanding your soil type, proper interpretation of your soil test, balancing soil nutrients and understanding nutrients removed annually, will lead to healthy crops with better yields and less disease and pest pressure.

**Maintaining and Improving the Soil**

Tilling the soil, whether for weed control or seedbed preparation is one management practice that affects the quality of your soil and its ability to provide nutrients to your crops. In organic farming, the type of tillage used must not degrade, but help to improve the physical (structure, tilth), chemical and biological properties of the soil (bacteria, fungi, and insects). Conventional tillage using the moldboard plow improperly can lead to the development of fields with hard crusts, compaction, run-off, and erosion because little residue is left on the field and the plow tills deep into the soil. Moldboard plowing should be avoided in primary tillage but is a necessary tool for some cover crop incorporation. The challenge is to properly adjust the coulter to avoid plowing too deeply. When using the moldboard plow, avoiding inverting the soil entirely will allow oxygen to aid in the decomposition of residue. Ideally, a minimum or conservation tillage system will incorporate plant residues in the top few inches of the soil where it is easily broken down by soil organisms, but also leaves enough residues on the surface to prevent erosion.

Many organic farmers have replaced use of the moldboard plow by the chisel plow and the reduced tillage practices of zone, ridge and mulch tillage. Most organic farmers do not use the conservation tillage practice of no-till because of its heavy reliance on the use of herbicides. However, the Rodale Institute and several land grant universities have been experimenting with the use of cover crops suppressed by a crimp-roller which leaves the residue on the surface and allows drilling the seed into this mulch. This technique is successful for some crops and suppresses weed pressure for a few seasons, but requires specialty equipment. The chisel plow does not invert the soil during plowing, leaves much more plant residue on the surface of the soil, and allows for more flexibility in depth of tillage (usually 5-12”). Minimum or conservation tillage systems leave a greater (more than 30%) amount of residue on the field.
Minimum cultivation systems include:

- **Zone tillage** – Only a narrow zone (5-7” wide and 4” deep) is cultivated for planting. The rest of the field is left undisturbed. The zone is made by multiple fluted coulters mounted on the front of a planter and yields a well-prepared seedbed;

- **Ridge tillage** – In this type of tillage, permanent or semi-permanent ridge beds are formed across the field. Special cultivators with large coulters and sweeps mounted on single shanks are used to establish and maintain the ridges. The advantage of this type of tillage is that it allows for earlier soil warming and drying of the seedbed area which is especially helpful in cold, wet soils;

- **Mulch tillage** – Full field tillage using a chisel plow, sweep cultivator or disk harrow is done in fields with significant residue. The residues are not buried deep so that decomposition can easily occur.

Full field tillage with a moldboard plow is sometimes necessary in organic fields with significant weed pressure, to incorporate manure and suppress cover crops. The best tillage system for your farm depends on your soil and climate type and the amount of mechanical weed control, cover crop and manure incorporation needed.

**Rotations and Cover Crops for Soil Building**

Maintaining soil fertility and providing your crops with the nutrients they need in an organic system takes sound planning and management, and some willingness to experiment. Conducting a complete soil test in each of your fields is a good way to start your fertility program. This test will give you baseline information about nutrient and organic matter levels. Depending on the test you order, it may also report the existence of potential contaminants (such as heavy metals) in your soil. Addressing nutrient deficiencies at the beginning through the addition of off-farm fertility inputs will sometimes be necessary to correct historic depletion.

You will be able to provide most of the nutrients your crops need and maintain a fertile soil through the use of a well-designed crop rotation, cover crops, and the addition of plant (crop residues, mulches, cover crops), animal (manure) materials, and compost. Developing an effective crop rotation will be a key to the success of your organic farming system. Not only does a good crop rotation help with soil fertility, it also helps minimize insect pest, weed, disease and erosion problems. Crop rotations are so important to organic production systems that §205.205 of the National Organic Standards is devoted to this topic. You will find more detailed information about crop rotations in that section.
A cover crop is a crop grown primarily for the purpose of protecting the soil from erosion during the time when the soil would otherwise be bare. Fortunately, a well-managed cover crop can do much more than this. Cover crops are a great way to add nutrients and organic matter to your soil and improve its physical characteristics. They are also helpful in scavenging excessive nutrients and holding nutrients in the field until needed by the cash crop. A legume planted as a cover crop can, with the help of nitrogen fixing bacteria, provide a significant amount of nitrogen for subsequent crops. Certain species of rhizobium bacteria will attach to the root of the legume and in a symbiotic relationship, convert the nitrogen gas in the air spaces in the soil to ammonia, a form of nitrogen the plant can use. Some of this kind of bacteria occurs naturally in the soil but the best way to ensure that the nitrogen fixation process is maximized is to inoculate your legume seeds with the correct species of bacteria. Milk, weak sugar water or a commercial sticking agent are often used to help the inoculum stick to the seed. Enough sticking solution is added to moisten seeds and then they are mixed with the inoculant. The seeds are dried for a half hour before planting. If the seed is not planted within 24-48 hours it will need to be re-inoculated. The chart below lists some of the most commonly used legume cover crops and the type of bacteria to use as an inoculant.

The nitrogen that is fixed by the bacteria and used by the plant is made available to succeeding crops when the cover crop decomposes after being plowed under or mowed. A cover crop used in this manner is usually referred to as a “green manure” because it is grown specifically for soil improvement. If the above ground part of the plant is removed for hay, there is usually no net gain of nitrogen in the soil from growing the crop but there are many other soil ecological benefits. Different cover crops (legumes and non-legumes) under different conditions will provide a varying amount of nitrogen for the next crop. Cool temperatures and wet soils can slow down

<table>
<thead>
<tr>
<th>Legume</th>
<th>Rhizobia</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alfalfa, Black Medic, Bur Medic, Sweetclovers (white or yellow)</td>
<td><em>Rhizobium meliloti</em></td>
</tr>
<tr>
<td>Clover I (Red, White)</td>
<td><em>Rhizobium leguminosarum bv trifoli strain</em></td>
</tr>
<tr>
<td>Clovers II (Berseem, Crimson)</td>
<td><em>Rhizobium leguminosarum bv trifoli strain</em></td>
</tr>
<tr>
<td>Clovers III (Subterranean)</td>
<td><em>Rhizobium leguminosarum bv trifoli strain</em></td>
</tr>
<tr>
<td>Field peas, Lentils, Vetches</td>
<td><em>Rhizobium leguminosarum bv viceae</em></td>
</tr>
<tr>
<td>Cowpea</td>
<td><em>Bradyrhizobium japonicum strain</em></td>
</tr>
<tr>
<td>Birdsfoot Trefoil</td>
<td><em>Rhizobium loti</em></td>
</tr>
</tbody>
</table>
To find out approximately how much nitrogen will be available from your cover crop (green manure), first estimate its yield. One way to do this is to take cuttings from several areas in the field, dry and weigh them. Each area you cut from must be the same size. Use a yardstick or some kind of frame to lay these areas out. Dry the cuttings in the sun for a few consecutive days or in an oven at 140°F for 24-48 hours until the plants are “crunchy dry.” The following equation can be used to determine your yield per acre of dry matter.

\[
\text{Yield (lb./A) = Total weight of dried samples (lb.) \times 43,560 \text{ sq. ft.}} \div \text{Number of square feet sampled}
\]

Next, determine the percent nitrogen contained in the plant material. Use the general rules listed below to find that number.

- Annual legumes have between 3.5-4 % nitrogen in their aboveground parts prior to flowering (for young material use the higher end of the range), and 3 to 3.5 % at flowering. After flowering, nitrogen in the leaves decreases quickly as it accumulates in the growing seeds.
- For perennial legumes that have a significant number of thick, fibrous or woody stems, reduce these estimates by 1%.
- Most cover crop grasses contain 2-3 % nitrogen before flowering and 1.5-2.5 % after flowering.

Now put the data into the equation below to get the approximate amount of nitrogen.

\[
\text{Yield (lb/A) \times \%Nitrogen = Total Nitrogen in green manure (lb/A)} \div 100
\]

Source: Managing Cover Crops Profitably, SAN, 1998
<table>
<thead>
<tr>
<th>Cover Crop</th>
<th>Purpose</th>
<th>Other Roles &amp; Characteristics</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cool-Season Grains</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Winter Rye (Common)</td>
<td>✓+</td>
<td>✓+</td>
</tr>
<tr>
<td>Winter Rye (Aroostook)</td>
<td>✓+</td>
<td>✓+</td>
</tr>
<tr>
<td>Triticale and Spelt</td>
<td>✓+</td>
<td>✓+</td>
</tr>
<tr>
<td>Wheat</td>
<td>✓+</td>
<td>✓+</td>
</tr>
<tr>
<td>Barley</td>
<td>✓+</td>
<td>✓+</td>
</tr>
<tr>
<td>Oats</td>
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<td>✓–</td>
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<tr>
<td><strong>Warm-Season Grains</strong></td>
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<tr>
<td>Buckwheat</td>
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<td>✓–</td>
</tr>
<tr>
<td>Sorghum/Sudangrass</td>
<td>✓+</td>
<td>✓+</td>
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<tr>
<td>Japanese/Foxtail Millet</td>
<td>✓+</td>
<td>✓+</td>
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<tr>
<td>Pearl Millet</td>
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<td>✓+</td>
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<tr>
<td>Teff</td>
<td>✓+</td>
<td>✓+</td>
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<tr>
<td><strong>Legumes</strong></td>
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<tr>
<td>Red Clover</td>
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<td>✓–</td>
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<tr>
<td>White or Alsike Clover</td>
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<td>✓–</td>
</tr>
<tr>
<td>Berseem Clover</td>
<td>✓+</td>
<td>✓+</td>
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<tr>
<td>Sweetclover</td>
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<td>✓+</td>
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<tr>
<td>Crimson Clover</td>
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<td>Subterranean Clover</td>
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<td>Alfalfa</td>
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<td>Soybean</td>
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<tr>
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<td>Radish or Turnip</td>
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<tr>
<td>Mustard or Canola</td>
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<tr>
<td>Arugula</td>
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<tr>
<td><strong>Grasses</strong></td>
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<td>Annual Ryegrass</td>
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<tr>
<td>Timothy</td>
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<td>✓+</td>
</tr>
</tbody>
</table>

Rating: Above Average (+); Average (+); Below Average/Unknown (–). Blank = Not Recommended
<table>
<thead>
<tr>
<th>Cover Crop</th>
<th>Seeding Rate (lbs/acre)</th>
<th>Seeding Depth</th>
<th>Planting Season</th>
<th>Termination Method</th>
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<td></td>
<td>Broadcast</td>
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<td>Winter Rye (Common)</td>
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<td></td>
<td>½-½</td>
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<td>Crimson Clover</td>
<td>30 20</td>
<td></td>
<td>¼-½</td>
<td>+</td>
</tr>
<tr>
<td>Subterranean Clover</td>
<td>30 20</td>
<td></td>
<td>¼-½</td>
<td>+</td>
</tr>
<tr>
<td>Alfalfa</td>
<td>20 15</td>
<td></td>
<td>¼-½</td>
<td>+</td>
</tr>
<tr>
<td>Hairy Vetch</td>
<td>35 25</td>
<td></td>
<td>½-1½</td>
<td>+</td>
</tr>
<tr>
<td>Chickling Vetch</td>
<td>70 50</td>
<td></td>
<td>½-1½</td>
<td>+</td>
</tr>
<tr>
<td>Field Pea</td>
<td>140 100</td>
<td></td>
<td>1-3</td>
<td>+</td>
</tr>
<tr>
<td>Soybean</td>
<td>120 90</td>
<td></td>
<td>1-2</td>
<td>+</td>
</tr>
<tr>
<td>Cowpea</td>
<td>140 100</td>
<td></td>
<td>¾-1½</td>
<td>+</td>
</tr>
<tr>
<td>Brassicas</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Radish or Turnip</td>
<td>15 10</td>
<td></td>
<td>¼-½</td>
<td>+</td>
</tr>
<tr>
<td>Mustard or Canola</td>
<td>15 10</td>
<td></td>
<td>¼-½</td>
<td>+</td>
</tr>
<tr>
<td>Arugula</td>
<td>4 3</td>
<td></td>
<td>¼-½</td>
<td>+</td>
</tr>
<tr>
<td>Grasses</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Annual Ryegrass</td>
<td>30 20</td>
<td></td>
<td>0-½</td>
<td>+</td>
</tr>
<tr>
<td>Perennial Ryegrass</td>
<td>35 25</td>
<td></td>
<td>0-½</td>
<td>+</td>
</tr>
<tr>
<td>Orchardgrass</td>
<td>20 15</td>
<td></td>
<td>0-½</td>
<td>+</td>
</tr>
<tr>
<td>Timothy</td>
<td>15 10</td>
<td></td>
<td>0-½</td>
<td>+</td>
</tr>
</tbody>
</table>

Reliability: Above Average (+); Average (+); Below Average/Unknown (-). Blank = Not Recommended
Many farmers mix two or more types of cover crops to maximize the benefits of each. Using both grasses and legumes can give you better ground cover, biomass and nitrogen production, weed control, tolerance to adverse conditions, different forage options, diversity of beneficial insects attracted and better response to variable soil characteristics. Whereas a cover crop mix may have higher seed costs and require more complicated management, it can also reduce your risk because of each component’s different response to soil, pest and weather conditions. Some of the common cover crop mixes are listed below. The percent of each component and the seeding rate are given for the mixture’s use as a monoculture.

**Green Manure**

One important way to add plant material to your soil to “manage crop nutrients and soil fertility or to improve soil organic matter content” is to till a green manure crop into the soil as discussed previously. Crop residues are also often incorporated into the soil for the same reason. This is done shortly after harvest or later when soil cover is needed until the next crop is planted. Weeds are another plant material added to the soil on organic farms during the process of mechanical weed control. The decomposing weeds also add organic matter and some nutrients to the soil.

This section of the standards concludes by stating that you may also use plant and animal materials to manage crop nutrients and soil

<table>
<thead>
<tr>
<th>Common Cover Crop Mixes</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Annual ryegrass(44%)/Alfalfa(23%)/Crimson clover(33%)</strong> seed at 15lb./A,</td>
</tr>
<tr>
<td><strong>Annual ryegrass(44%)/Annual sweet clover (22%)/Crimson clover (34%)</strong> seed at 15 lb/A</td>
</tr>
<tr>
<td><strong>Annual ryegrass (57%)/Crimson clover (43%)</strong> seed at 25 lb/A</td>
</tr>
<tr>
<td><strong>Annual ryegrass (67%)/Mammoth red clover (33%)</strong> seed at 20 lb/A</td>
</tr>
<tr>
<td><strong>Annual ryegrass (67%)/Medium red clover (33%)</strong> seed at 15 lb/A</td>
</tr>
<tr>
<td><strong>Annual ryegrass (80%)/White clover (20%)</strong> seed at 15 lb/A</td>
</tr>
<tr>
<td><strong>Annual sweet clover (33%)/Mammoth red clover (33%)/Arrowleaf clover (33%)</strong> seed at 10 lb/A</td>
</tr>
<tr>
<td><strong>Crimson clover (33%)/Mammoth red clover (33%)/Alsike clover (33%)</strong> seed at 10 lb/A</td>
</tr>
<tr>
<td><strong>Grain rye/Hairy vetch seed at 2 bu/A (112 lbs) Rye and 40 lb/A Vetch</strong></td>
</tr>
<tr>
<td><strong>Grain rye/Crimson clover seed at 2 bu/A (112 lbs) Rye and 15 lb/A Clover</strong></td>
</tr>
<tr>
<td><strong>Winter barley/Crimson clover seed at 2-3 bu/A (100 lbs) Barley and 15 lb/A Clover</strong></td>
</tr>
<tr>
<td><strong>Winter barley/Hairy vetch seed at 2-3 bu/A (100 lbs) Barley and 40 lb/A vetch</strong></td>
</tr>
<tr>
<td><strong>Winter barley/Mammoth red clover seed at 2-3 bu/A (100 lbs) and 10 lb/A Clover</strong></td>
</tr>
</tbody>
</table>

Source: The New Farm’s Cover Crop Guide, 1988
fertility. This topic will be addressed in more detail in the next section, including §205.203(c)(d) and (e), below.

**Manure, Compost, and Mulch**

The use of animal materials, raw and composted manure and bedding in your fertility management program is easier if animals are part of your organic operation. In an effort to reduce the need to purchase off-farm fertility inputs, many organic farmers have mixed operations raising livestock and growing crops. Livestock animals are not very efficient at extracting nutrients from the food they eat, so their manure usually contains a significant portion of the original nutrients in the feed. To give you a sense of the relative nutrient values of different types of manure see the chart below.

In this section we will discuss some materials that you may consider to be components of compost. The NOP has a very distinct definition for compost that may or may not align with how you’ve previously thought of this common input. Let’s quickly break down the differences between these materials

**Raw manure**

This can be used only under certain circumstances due to food safety concerns. It can be applied to land used for a crop not intended for

<table>
<thead>
<tr>
<th>Animal</th>
<th>Type</th>
<th>Size (lb)</th>
<th>Manure (ft³/day)</th>
<th>Water (%)</th>
<th>N (%)</th>
<th>P₂O₅ (%)</th>
<th>K₂O (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dairy Cattle</td>
<td>Lactating Cow</td>
<td>1400</td>
<td>2.4</td>
<td>88</td>
<td>0.82</td>
<td>0.42</td>
<td>0.48</td>
</tr>
<tr>
<td></td>
<td>Dry Cow</td>
<td>1400</td>
<td>1.8</td>
<td>88</td>
<td>0.5</td>
<td>0.2</td>
<td>0.4</td>
</tr>
<tr>
<td></td>
<td>Heifer</td>
<td>750</td>
<td>1</td>
<td>88</td>
<td>0.23</td>
<td>0.07</td>
<td>0.22</td>
</tr>
<tr>
<td>Beef Cattle</td>
<td>Calf</td>
<td>450</td>
<td>0.42</td>
<td>92</td>
<td>0.14</td>
<td>0.1</td>
<td>0.11</td>
</tr>
<tr>
<td></td>
<td>Cow</td>
<td>1000</td>
<td>1</td>
<td>88</td>
<td>0.31</td>
<td>0.19</td>
<td>0.26</td>
</tr>
<tr>
<td>Swine</td>
<td>Nursery</td>
<td>25</td>
<td>0.4</td>
<td>89</td>
<td>0.02</td>
<td>0.01</td>
<td>0.01</td>
</tr>
<tr>
<td></td>
<td>Lactating</td>
<td>375</td>
<td>0.36</td>
<td>90</td>
<td>0.18</td>
<td>0.13</td>
<td>0.14</td>
</tr>
<tr>
<td></td>
<td>Boar</td>
<td>350</td>
<td>0.12</td>
<td>91</td>
<td>0.05</td>
<td>0.04</td>
<td>0.04</td>
</tr>
<tr>
<td>Sheep</td>
<td>Layer</td>
<td>100</td>
<td>0.06</td>
<td>75</td>
<td>0.04</td>
<td>0.02</td>
<td>0.04</td>
</tr>
<tr>
<td></td>
<td>Broiler</td>
<td>2</td>
<td>0.003</td>
<td>74</td>
<td>0.0023</td>
<td>0.0014</td>
<td>0.0011</td>
</tr>
<tr>
<td></td>
<td>Turkey</td>
<td>20</td>
<td>0.014</td>
<td>75</td>
<td>0.013</td>
<td>0.011</td>
<td>0.0054</td>
</tr>
<tr>
<td>Horse</td>
<td></td>
<td>1000</td>
<td>0.8</td>
<td>78</td>
<td>0.28</td>
<td>0.11</td>
<td>0.23</td>
</tr>
</tbody>
</table>

*Phosphate (P₂O₅) = 2.29xP, Potassium (K₂O) = 1.21xK*

Note: Values do not include bedding. Use for planning purposes only. Actual nutrient content can vary + or - 30% from table values.

Source: MWPS-18 Manure Management System Series, University of Missouri Extension
human consumption without any specific application time restrictions. However, when it is being applied to land used for growing crops for human consumption, a producer must take care in application times to ensure the crop is not harvested too close to the application time. So for crops whose edible portion has direct contact with the soil (such as potatoes or greens), raw manure must be incorporated into the soil not less than 120 days prior to the harvest. For crops whose edible portion does not have direct contact with the soil (such as corn), raw manure must be incorporated into the soil not less than 90 days prior to the harvest. This is one reason why it’s important to keep accurate field activity records.

Raw manure used in any other way than listed above has to be composted first before it can be used as a fertility input on an organic farm. Composting is a method to decompose organic matter (manure, bedding, crop residues, etc.) that relies on microorganisms and the presence of oxygen. Besides being a good way to recycle nutrients on the farm, there are many advantages to using compost over raw manure. With a lower density (the volume of raw manure is decreased by 50-60% during composting) compost is much easier to handle and has fewer odor and pollution problems. Compost improves soil quality by stimulating soil organisms and adding organic matter. Raw manure can create an imbalance of nutrients, temporarily disrupting soil life. Compost releases nutrients in the soil more slowly than raw manure and is usually less acidic. Many of the weed seeds, pathogens and insect pest eggs that are found in raw manure are destroyed during the compost process. Beneficial bacteria in the compost have been shown to reduce the incidence of soil born diseases. Using compost is a great way to build and maintain your soil fertility.

**Compost**

Under the NOP, compost must be produced in a very specific manner. The standards require that “compost” is produced through a process that meets the following requirements:

- Initial Carbon to Nitrogen (C:N) ratio of between 25:1 and 40:1;  
  AND

- If using an in-vessel or static aerated pile system (rather uncommon): Temperatures between 131 degrees F and 170 degrees F must be maintained for 3 days;  
  OR

- If using a windrow system (most typical): Temperatures between 131 degrees F and 170 degrees F must be maintained for 15 days during which time, the compost must be turned a minimum of 5 times.
There are different methods farmers can use to make compost on their farms. The success of each of these methods is determined by the quality of the source materials and the conditions under which the process is conducted. Along with manure and bedding material, any other organic material can be composted. Raw manure is high in nitrogen while most plant material is higher in carbon. Finding the right balance of material can be tricky and is part of the “art” of making compost. The chart at right gives the C:N ratio for materials commonly used in on-farm composting systems.

The amount of water in your compost is also important. If there is too much water the decomposition process will not occur properly. If there is not enough water the microbes can’t survive to do their work. The moisture content of compost ideally should be 50%.

The composting process can generate much heat. The standards give you a temperature range of 131º - 170º F, that must be maintained for various periods of time depending on the method used. It is difficult to rapidly change the temperature of your compost pile if it gets too high or too low. For this reason, and since many nutrients are lost at the higher temperatures, try to keep the temperature of the compost between 140º - 158º F. Periodic turning of your compost helps regulate the temperature by providing oxygen for the microbes helping to ensure that all the organic matter is broken down and that the temperature does not get too high.

A form of passive composting, static aerated passive composting, can be done on a large scale. In this case, the material to be composted is laid out in windrows, long, narrow, flat rows, that are aerated. The windrows are built on perforated, open-ended pipes and laid in beds of peat moss, chopped straw or other coarse material. The pipes are either laid perpendicular to the length of the windrow at 1 foot intervals or one long pipe with a blower attached to one end and a cap at the other runs the length of the windrow. Windrows can be any length that the farmer finds manageable. Having the right mix of materials in terms of C:N (25:1 to 40:1) and proper moisture content (50%) are also essential to success in aerated passive composting. Additionally, the compost must reach and be maintained within the required temperature range for 3 days to make sure that any human pathogens (such as E. coli), weed seeds and plant pathogenic organisms are killed. Static aerated passive composting takes about 2 ½ to 3 months to complete.

A more costly option for composting manure is an in-vessel system. As the name suggests, this type of composting occurs in a large bin or a small building and uses forced aeration and mechanical turners. One version of this type of composting uses a channel composter. Here the manure and other materials are placed in channels and are
turned regularly by a machine that moves above the compost. Again, the standards state that the compost must reach and be maintained within the required temperature range for 3 days for safety purposes. In-vessel composting is relatively quick (2-3 weeks), limits the amount of pest and odor problems, and requires little supervisory labor. However, this method is expensive to set up and may require a higher level of knowledge and skill in composting.

The most common type of on-farm composting is windrow composting. Here, the manure and other materials are placed in windrows similar to those used in aerated passive composting but the windrows are made on bare soil (heavy clay is the best) or on concrete pads. A concrete pad constructed with a slope is helpful to collect any liquid leaching from the windrow. The standards stipulate a 15 day period that the compost pile must be kept within the required temperature range of 131º - 170º F and that the compost must be turned at least five times for this method of composting. A front-end loader can be used to turn the windrow if the temperature gets too low or too high, if flies become a problem, or just to speed up the process. Commercially available compost turners are also available to do this work. The composting process using windrows usually takes three months to complete.

The final stage of composting, no matter which method is used, is the curing phase. This phase begins once the composting pile cools for a sustained period of time. The temperature of the compost typically remains above 50º F. The curing process helps bring compost to full maturity and improve its quality. During curing, compost is stabilized so that it will no longer react to turning or watering by a substantial rise in temperature. The curing phase is important in the composting process because it helps to further decompose and stabilize potentially toxic organic acids and resistant compounds. It is important that compost is mature before applying it to the soil because immature compost can rob plant roots of oxygen as it further breaks down and stunt plant growth by introducing harmful materials that have not been fully decomposed. During curing, the compost can be piled higher than active compost piles and is covered with a material that allows for air circulation and protects from nutrient leaching through exposure to rain water. The pile can be left alone until curing is complete since it does not need to be turned. While the NOP standards have very specific compost requirements, it can be helpful to know that the curing process is normally complete after 1-2 months but can take up to one year depending on the ingredients used and rate at which they are added.

When the compost is finished, it should be brownish-black in color, have a crumbly texture, a rich, earthy smell, and have a temperature
close to the ambient air temperature. For best results, use compost soon after it is ready. The nutrients will mineralize and become less available for uptake by your crops the longer the compost sits. The amount of nutrients in your compost will vary, but in general, mature compost contains 1.5% nitrogen, 0.5% phosphorus, and 1.0% potassium by dry weight.

One final note about composting, It will be important to keep accurate records of your compost production, including the date it was started, the method you used, the materials used (including any inoculants) and the estimated C:N ratio when you start. Then, be sure to record the date, temperature and whether the pile was turned each time you check it. Finally, you will need to know where the finished product is used so it can be included in your field activity records.

**Mulch**

All other plant-based composts that do not contain animal materials are considered uncomposted plant material or “mulch” and do not carry any restrictions.

**Other Nutrient Management Tools**

Sometimes, especially as you begin to farm organically, you may find that your soil fertility management practices are not providing all of the nutrients you need to grow a healthy crop. The standards allow you to apply certain substances and products to your fields to help build and maintain healthy, fertile soil. A good place to begin is with a Natural Resource Conservation Service (NRCS) Nutrient Management Plan. Call the NRCS Distribution center at 888-526-3227 to reach your local NRCS office. As with the plant and animal material you apply, these products must not contaminate your crop environment with excess nutrients, disease causing organisms, heavy metals or residues of any prohibited substance.

Excess nutrient runoff is a growing concern and must be managed in an environmentally responsible manner. From the National List of synthetic substances allowed for use on organic crops, the fertility amendments include: aquatic plant extracts, elemental sulfur, humic aids from naturally occurring deposits, magnesium sulfate (when soil shows a deficiency), micronutrients (soluble boron, sulfates, carbonates, oxides or silicates of zinc, copper, iron, manganese, molybdenum, cobalt and selenium), liquid fish products and vitamins B1, C and E. Other soil amendments include mined substances with low solubility like lime, gypsum, rock phosphates, greensand and aluminum silicate, and highly soluble mined substances like potassium chloride (permitted if it is applied in a manner that does not allow the buildup of chlorides in the soil) and sodium nitrate. It should be noted that most commercial sources of potassium chloride are synthetic and not allowed in organic
production. Ash from burned plant or animal material can be applied as a fertility input as long as it contains no prohibited synthetic substances or was produced as a way to get rid of crop residues. Other allowed fertilizers and amendments not specifically mentioned in the standards include leaves, seed meal, blood meal, bone meal, feather meal, bat guano, kelp seaweed extract, crabshell meal and microbial inoculants and enzymes that are not GMO-derived or do not contain GMOs. Finally, the standards list the fertility inputs that are specifically prohibited in organic production. Those inputs include synthetic commercial fertilizers or any fertilizer or compost that contains a synthetic substance not on the allowed list of synthetic substances, and sewage sludge (also known as biosolids).

**NOP Standards**

§205.203  *Soil fertility and crop nutrient management practice standard.*

(a) The producer must select and implement tillage and cultivation practices that maintain or improve the physical, chemical, and biological condition of soil and minimize soil erosion.

(b) The producer must manage crop nutrients and soil fertility through rotations, cover crops, and the application of plant and animal materials.

(c) The producer must manage plant and animal materials to maintain or improve soil organic matter content in a manner that does not contribute to contamination of crops, soil, or water by plant nutrients, pathogenic organisms, heavy metals, or residues of prohibited substances. Animal and plant materials include:

1. Raw animal manure, which must be composted unless it is:
   
   (i) Applied to land used for a crop not intended for human consumption;
   
   (ii) Incorporated into the soil not less than 120 days prior to the harvest of a product whose edible portion has direct contact with the soil surface or soil particles; or
   
   (iii) Incorporated into the soil not less than 90 days prior to the harvest of a product whose edible portion does not have direct contact with the soil surface or soil particles;

2. Composted plant and animal materials produced through a process that:
   
   (i) Established an initial C:N ratio of between 25:1 and 40:1; and
   
   (ii) Maintained a temperature of between 131 °F and 170 °F for 3 days using an in-vessel or static aerated pile system; or
   
   (iii) Maintained a temperature of between 131 °F and 170 °F for 15 days using a windrow composting system, during which period, the materials must be turned a minimum of five times.

(d) A producer may manage crop nutrients and soil fertility to maintain or improve soil organic matter content in a manner that does not contribute to contamination of crops, soil, or water by plant nutrients, pathogenic organisms, heavy metals, or residues of prohibited substances by applying:

1. A crop nutrient or soil amendment included on the National List of synthetic substances allowed for use in organic crop production;
2. A mined substance of low solubility;
3. A mined substance of high solubility: Provided, That, the substance is used in compliance with the conditions established on the National List of nonsynthetic materials prohibited for crop production;
4. Ash obtained from the burning of a plant or animal material, except as prohibited in paragraph (e) of this section: Provided, That, the material burned has not been treated or combined with a prohibited substance or the ash is not included on the National List of nonsynthetic substances prohibited for use in organic crop production; and
5. A plant or animal material that has been chemically altered by a manufacturing process: Provided, That, the material is included on the National List of synthetic substances allowed for use in organic crop production established in §205.601.

(e) The producer must not use:

1. Any fertilizer or composted plant and animal material that contains a synthetic substance not included on the National List of synthetic substances allowed for use in organic crop production;
2. Sewage sludge (biosolids) as defined in 40 CFR part 503; and
3. Burning as a means of disposal for crop residues produced on the operation: Except, That, burning may be used to suppress the spread of disease or to stimulate seed germination.
Explanation of the Standards
The general rule here is that you must use organic seeds (including cover crop seed), annual seedlings and planting stock. However, if an equivalent organic variety is not “commercially available,” then you are allowed to use non-organic (untreated and non-GMO) seed, annual seedlings and planting stock. You may determine that organic seed is not “commercially available” based on appropriate form (such as pelleted or non-pelleted), quality (a variety that performs well in your growing conditions), or quantity. Most certifiers require a search of three seed suppliers that carry organic seed to see if organic seed meeting those needs for form, quality, and quantity is available. When making comparisons for an equivalent variety, you may consider factors such as comparable growing habits, days to maturity, disease resistance, flavor, milling qualities, etc. You may also use a test plot to evaluate organic varieties for equivalency with other, non-organic varieties that may work well on your farm. Cost of the seed or shipping costs are not considered a valid reason for choosing to use non-organic seeds.

All seedlings used to produce certified organic crops must be organically grown except in very rare circumstances (NOP §205.204(a)(3) & (a)(5)). It may be acceptable for seedlings to be grown organically in an off-farm facility, but that facility must be included in the OSP and inspected each year. Annual planting stock is subject to the same rules as seed. Examples of annual seedlings are: onion seedlings (with green tops), tomato and pepper starts, and brassica seedlings. Onion sets, sweet potato slips, seed potatoes, cloves of garlic, and mushroom spawn are all examples of planting stock.

Documentation of Seed and Planting Stock Search and Purchase
If you are using non-organic seed or planting stock, make sure you document the search you conduct. Many certifiers have a form for you to fill out to document this search. If you document the search and do not find an equivalent variety, it’s important to keep documentation that the seed you are purchasing is both 1) untreated, and 2) non-GMO.

Edible Sprouts
If you are producing edible organic sprouts, the seed must be organic—no exceptions.
NOP Standards

§205.204 Seeds and planting stock practice standard

(a) The producer will be required to use organically grown seeds, annual seedlings, and planting stock: Except, that,

(1) Non-organically produced, untreated seeds and planting stock may be used to produce an organic crop when an equivalent organically produced variety is not commercially available, Except, that, organically produced seed must be used for the production of edible sprouts;

(2) Non-organically produced seeds and planting stock that have been treated with a substance included on the National List of synthetic substances allowed for use in organic crop production may be used to produce an organic crop when an equivalent organically produced or untreated variety is not commercially available;

(3) Non-organically produced annual seedlings may be used to produce an organic crop when a temporary variance has been granted in accordance with §205.290(a)(2);

(4) Non-organically produced planting stock to be used to produce a perennial crop may be sold, labeled, or represented as organically produced only after the planting stock has been maintained under a system of organic management for a period of no less than 1 year; and

(5) Seeds, annual seedlings, and planting stock treated with prohibited substances may be used to produce an organic crop when the application of the materials is a requirement of Federal or State phytosanitary regulations.
**CROP ROTATION**

$205.205 \quad Crop \ Rotation \ Standard$

**Explanation of the Standards**

One of the important management tools that organic farmers have is their crop rotation. A crop rotation is a planned sequence of crops on the same piece of land over time. A well designed crop rotation can help maintain and improve soil quality, help with pest and disease management, provide many necessary crop nutrients, maintain soil and above-ground biodiversity, break up weed cycles, provide a defense against erosion and maximize water use.

*Note: Much of this section has been adapted from the Organic Field Crop Handbook, Canadian Organic Growers*

The best combination of crops to use in your rotation will be unique to your farm and will be dependant upon the climate; the condition of the soil; existing pest, disease and weed pressures, and the marketability of the crops you choose. You may not even use the same rotation for all of your fields because of variations in soil type, topography and micro-climate. Some of the characteristics of a good crop rotation include:

- Crops adapted to your local climate and soils;
- A balance between nitrogen fixing crops and nitrogen demanding crops;
- Both deep and shallow rooted crops;
- Cover crops to keep the soil protected when needed;
- Crops with different pest and disease susceptibility;
- An identified market or use for all crops produced; and
- Compatibility with the your management system and labor availability.

The crop rotation standard states that your crop rotation needs to maintain or increase the organic matter content of your soil, serve as a pest management tool for your annual and perennial crops, improve deficient or manage excess plant nutrients, and help control soil erosion. Your choice of crops to include in your rotation and the order in which they are planted will help you accomplish what is listed in the standards.

To maintain the existing or increase the amount of organic matter in your soil:

- Include sod-forming crops such as perennial grasses (rye) and legumes (alfalfa). Due to their extensive root system, sod crops in
rotation build soil organic matter whether they are used as green manures or harvested;

- Include green manure crops to add organic matter and nutrients to the soil.

To suppress insect pests, diseases and weeds:

- Include crops in different families to break up pest and disease cycles;
- If disease or soil borne pest problems exist in any of your fields, then susceptible or host crops should be included in the rotation for that field only once every four years. For example, if you had a problem with wireworms you would not follow corn with wheat, spring rye, potatoes or sunflowers, all of which are susceptible but you might use oats, barley, sweet clover or alfalfa;
- Following a cool season crop with a warm season crop allows you to alternate your tillage date so that in one year you take care of the early germinating weeds and the late germinating weeds in the next;
- Slow growing crops are more susceptible to weed invasions so they should follow crops that suppress weeds such as allelopathic crops (fall rye, barley and sunflower) or crops that grow a dense canopy quickly;
- After a green manure plowdown or compost application do not use a light feeding crop (legumes) because weed growth will be encouraged by the excess nitrogen in the soil. Heavy feeders like corn, winter wheat or vegetable are best used here;
- Including row crops in your rotation gives you a chance to use mechanical weed control like tillage;
- Use perennial forages and mixed hay stands because they compete well with weeds;
- Include cover crops in your rotation to minimize the amount of time the soil is bare and thus available for weed growth.

To improve deficient or control excess plant nutrients:

- Include a green manure crop in the rotation;
- Alternate nitrogen fixing crops (legumes such as peas, soybeans, alfalfa, clovers) followed by high nitrogen demanding crops (corn, winter wheat, vegetables);
- Include cover crops or use intercropping to avoid bare soil which is prone to erosion and nutrient leaching;
- Medium (spring wheat, oats, fall rye, winter barley) or light feeding crops (spring barley, flax, buckwheat, soybeans) should follow
heavy feeders (corn, sunflowers, hemp, potatoes, canola, winter wheat, spelt) in your rotation;

- Use a catch crop (a cover crop planted to take up excess nutrients in the soil) to prevent extra nutrients from leaching.

To prevent soil erosion:

- Include cover crops in the rotation to help provide continuous soil cover;
- Use a mix of crops and cultural practices that minimizes the amount of time that soil is bare.

There are many potential cash crops, cover crops and forages to include in your rotation. You will want to design a rotation that maximizes all of the benefits from using crop rotations while making sure that the rotation also fits well with your equipment and labor availability, your management style and the markets available for you to sell your products.

**Row Crops Disrupt Disease Cycles**

In organic field crop rotations some of the row crops commonly used are corn, soybeans, buckwheat, canola, sunflowers, and potatoes. Row crops included in rotations allow for in-between row cultivation and so help break up weed cycles. In a rotation with cereals, row crops disrupt disease cycles since they are usually not susceptible to the same diseases.

- **Corn**, because of its high demand for nitrogen, is not recommended for use in a transitional rotation. Corn is grown best after healthy, fertile soils are established and even then can require a heavy pre-application of compost or to be grown following the incorporation of a nitrogen fixing green manure. To reduce the risk of soil erosion when growing corn some farmers underseed with ryegrass at cultivation time. In a rotation corn is usually followed by a grain legume like soybeans.

- **Soybeans** are good nitrogen fixers but do not add much organic matter to the soil and during the growing season leave the soil open for erosion. They can fix at least 130 lb/A of nitrogen and leave up to 27 lb/A for the following crop like winter wheat or spelt. Some farmers overseed their soybeans with a winter cereal late in the season to provide ground cover and to act as a catch crop to hold the nitrogen fixed by the soybeans. Soybeans do well grown after small grains, corn or clover.

- **Buckwheat** is included in rotations because it has few disease problems, can help with weed control since it is a fast growing smother crop and it can grow well in poor soils. However buckwheat must be managed properly or it can become a volunteer
problem in subsequent crops. Buckwheat that is grown for seed should not follow wheat, oats, barley or flax in order to keep the grain clean. After its harvest, buckwheat can be followed by a cover crop for the winter and a row crop like soybeans the following year to allow for cultivation to control volunteer buckwheat plants.

- **Canola** or rapeseed is a brassica, a relative of broccoli and cabbage, which is grown for the oil extracted from its seeds. After extraction, the remaining meal can be used as a high protein feed supplement for livestock. Canola is also included in crop rotations as a green manure catch crop where it works well to control weeds. In fertile soils, canola can do well following most cereal crops. It will also do well after alfalfa and clover as long as sclerotinia is not a problem. Canola should only be included in a rotation once every four years.

- Like canola, **sunflowers** are grown for the oil in their seeds. It is also used as livestock feed and green manure. Because of their size, sunflowers are used as a windbreak too. Sunflowers grow well after cereal crops and potatoes. Cereals can also follow sunflowers in a rotation. Cover crops can be overseeded in sunflowers at the time of the last cultivation for weeds.

- **Organic potatoes** are in high demand as a food crop and as seed potatoes. If potatoes are included in your rotation they should not follow crops that are hosts to potato disease like red clover a host for verticillium wilt. Brassicas, sudangrass, cowpeas, field peas and oats are beneficial preceding crops. A cover crop should be established after potatoes to prevent erosion.

**Cereal Crops in Rotations**

Some cereal crops used in organic field crop rotations are barley, oats, wheat, rye and spelt. Cereals that are grown in the fall and winter (barley, rye, spelt and wheat) protect the soil from erosion over the winter and are usually planted in the early fall when the soil is dry resulting in less compaction problems. Harvest for winter cereals is in mid- to late summer allowing a niche for cover crops to be seeded thereafter. Winter cereals compete better with weeds, produce more straw and are heavier feeders compared to spring cereals. Cereals grown in the spring (barley, oats and wheat) do well when planted in the early spring on soils that drain well and have good fertility. Spring cereals are commonly grown in areas where winter cereals are not.

- **Organic barley** is used primarily as an animal feed but there is a small amount used for human consumption. As a spring crop barley is used at the end of a grain rotation but it should not follow wheat. Because of its open canopy barley is used as a nurse crop
for forages or clover. Barley has a short growing season, is a light feeder and after its early growth stage requires less water than most other grains.

- **Oats** are quick growing annuals that do well in cool, wet weather. They are grown for human consumption and livestock feed but they also have the side benefits of improving soil quality and providing good weed control. Oats, when overseeded with legume, used as a green manure or harvested with the residue left on the soil, can significantly increase soil organic matter. Oats are also used as catch crops and nurse crops for perennial forages and legumes like clover, sweet clover, alfalfa, peas and lentils.

- **Wheat** in the US is primarily grown as a winter crop. As a spring crop it is generally limited to the northern plains states, although a few organic farmers in Ohio are experimenting with growing spring wheat. Wheat has high nitrogen demands and so should not follow another heavy feeder like corn in a rotation. It usually follows a legume crop such as clover, alfalfa or soybeans. Since winter wheat is harvested before the end of summer it creates a niche in the rotation for a cover crop. A spring grain like oats can follow in the spring of the next year.

- **Rye** is a versatile and hardy crop. It is grown as a grain crop, green manure, catch crop, forage crop and cover crop. Rye needs only moderately fertile soils to grow well. Rye is used in many different stages in a rotation depending upon its use. Follow rye with oats, barley, potatoes, soybeans or buckwheat. All will benefit from the low weed populations left from the rye because of its allelopathic effect on weeds.

- **Spelt** is a valuable cash crop since the grain is used as an alternative to wheat in foodstuffs. Spelt is an adaptable crop which has good disease resistance and tolerates poor drainage and infertile soils. It does well after the incorporation of a green manure and following sod, red clover, soybeans, oats or mixed grains. Some farmers grow spelt as an alternative to winter wheat.

**Cover Crop Niche**

Cover crops will fit into specific niches in your crop rotation since they are not usually planted as a cash crop. Once you have figured out which of the main crops you will include in your rotation you can fill in any gaps with a cover crop used as such or as a green manure, living mulch or catch crop. Examples of some of the niches where a cover crop could be used include:

- **During winter fallow** – The cover crop is seeded after harvest of the cash crop or a shade tolerant cover crop is underseeded into the cash crop before harvest;
<table>
<thead>
<tr>
<th>Species</th>
<th>Advantages</th>
<th>Disadvantages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Ryegrass</td>
<td>Adapts to many soil types; versatile; rapid establishment</td>
<td>Low heat tolerance</td>
</tr>
<tr>
<td>Barley</td>
<td>Inexpensive; easy to grow; can be a nurse crop for a forage or legume stand</td>
<td></td>
</tr>
<tr>
<td>Oats</td>
<td>Low cost; reliable; rapid growth in cool weather; improves productivity of legumes when planted in mixtures</td>
<td>High lodging potential; susceptible to diseases and insect pests; winter kills</td>
</tr>
<tr>
<td>Rye</td>
<td>Very cold tolerant; grows in poor soil conditions; can be an over-winter cover crop after corn or before or after soybeans, fruits or vegetables</td>
<td>Re-growth may occur if followed by small grains like wheat or barley</td>
</tr>
<tr>
<td>Winter Wheat</td>
<td>Can be grazed in spring before tiller elongation; good nutrient catch crop and nurse crop for legumes.; can be used as a spring annual</td>
<td>Slow to mature; incorporated residue can tie up N for following crop</td>
</tr>
<tr>
<td>Buckwheat</td>
<td>Grows on many types of soil; quick to mature; planted in between early and late vegetable crops or after the harvest of winter wheat or canola</td>
<td>Not frost or drought tolerant; limited growing season</td>
</tr>
<tr>
<td>Sorgghum- Sudangrass Hybrids</td>
<td>Tall; fast growing; heat and drought tolerant; widely adapted to many growing conditions</td>
<td>Heavy N-feeder; incorporated residue can tie up N for following crop</td>
</tr>
<tr>
<td>Berseem clover</td>
<td>Fast growing; good nurse crop for oats; can be over-seeded into spring vegetables</td>
<td></td>
</tr>
<tr>
<td>Cowpeas</td>
<td>Thrive in hot, moist areas; good source of N for fall planted crops; attracts beneficial insects; easy to establish,</td>
<td>Not tolerant of frost or water logging</td>
</tr>
<tr>
<td>Crimson clover</td>
<td>Grows rapidly; tolerates shade and drought once established,</td>
<td>Low tolerance for heat and drought</td>
</tr>
<tr>
<td>Field peas</td>
<td>Grows quickly in cool weather; versatile</td>
<td>Shallow root system; sensitive in hot and humid conditions</td>
</tr>
<tr>
<td>Hairy vetch</td>
<td>Very cold and drought tolerant; adapted to a wide range of soil conditions; does well before early-summer planted crops or after winter grain harvest</td>
<td>Slow to establish; requires much P &amp; K for maximum growth; can harbor pest</td>
</tr>
<tr>
<td>Medics (Bur, Snail, Black)</td>
<td>Tolerate drought; good fit in long rotations of forages and cash crops; provide good grazing</td>
<td>Well adapted to limited area; do not tolerate excessive soil moisture</td>
</tr>
<tr>
<td>Red clover</td>
<td>Can tolerate wet soil and shade; well adapted to humid conditions</td>
<td>Slow initial growth; high P &amp;K requirements; can create volunteer problems; has several insect &amp; disease problems</td>
</tr>
<tr>
<td>Subterranean clover</td>
<td>Different cultivars defined by moisture preference and time to maturity; have been used in orchards &amp; pastures inter-seeded with wheat, field corn &amp; sweet corn</td>
<td>Release allelopathic compounds that suppress germination of some crops; N-leaching from early and abundant nodulation</td>
</tr>
<tr>
<td>Sweetclovers</td>
<td>Grows well on marginal soils and in hot weather; traditionally used as a green manure; inexpensive; drought tolerant once established; acclimated to wide range of environments; good grazing</td>
<td>Can deplete soil moisture; not a great competitor with weeds</td>
</tr>
<tr>
<td>White clover</td>
<td>Grows well in most areas; good tolerance for heat, flooding, drought, high traffic and shade; low-maintenance</td>
<td>Susceptible to several diseases and insect pests; requires good nutrient management</td>
</tr>
</tbody>
</table>
• **During summer fallow** – The cover crop provides ground cover in vegetable rotations between early and late season crops or after the harvest of a winter grain until next crop is planted;

• **Small grain rotation** – Seed a winter annual cover crop with a spring grain;

• **Year-long fallow** – The cover crop is kept in the field for a year or longer to help improve soil quality;

• **Living mulch** – The cash crop is sown into the existing cover crop for erosion and weed control and improved nutrient cycling. This can work well as long as there is sufficient moisture for both crops, not in a drought;

• **Strip crops** – Alternate rows of crops with rows of cover crops, rotate crops the next year. If beds are used, rotate out every third or fourth bed and plant a soil building cover crop.

The charts on pages 42, 43, and 59 gives some of the advantages and disadvantages of using the cover crops in your rotation.

**Forages and Soil Quality**

Forages, crops grown for livestock feed, are often found in organic rotation. Even on farms that do not have livestock, forages are grown because they are effective at building and maintaining soil quality, managing weeds and breaking pest and disease cycles. Their dense root systems add organic matter and increases water infiltration in the soil. Forage legumes like clover, alfalfa and vetch fix nitrogen, upwards of 180 lbs/A. However, if the hay made from the forage crop is sold off-farm, you will lose any of the nutrient benefits and may deplete your soil of nutrients for use by future crops. When choosing a forage crop for your rotation, you should take into account your intended use (livestock feed, soil conditioner, green manure), the current condition of your soil, and how long you intend to keep your forage stand in the field. A grass/legume mix can be a good option for many farms. The crops commonly used as forages are listed here.

**Common Forage Crops**

• **Alfalfa** – a high yielding perennial legume that provides a protein-rich feed. It is often grown in combination with grasses such as brome, timothy or orchard. If managed properly, stands can last 4-6 years.

• **Red Clover** – a short-lived (2-3 years) perennial legume that is usually grown with timothy grass when grown in combination. During the first year the red clover is commonly cut for hay or silage and then once more in the second year before it is incorporated as a green manure in the fall of that year. Double cut red clover reaches maturity faster and has high yields.
• **Alsike Clover** – a perennial legume similar to red clover but has lower yields. It is more tolerant of acid soils and excessive soil moisture than red clover. Alsike clover establishes quickly and is sometimes used as green manure in the first year when grown together with annual ryegrass or a small grain. It is sometimes planted with red clover to ensure a crop is established.

• **White Clover** – exists in different types with leaf sizes ranging from small to large. The medium leaf sized plants are the best nitrogen fixers and are harvested as silage or by grazing animals. The large leaf white clovers are taller and very productive but short lived. White clover is best used for haylage mixtures or pasture.

• **Birdsfoot Trefoil** – a forage legume used frequently in pastures. It is slow to establish but persists well after initial growth stage, even during hot dry summer weather and on infertile and poorly drained soils.

• **Sanfoin** – a good forage crop that provides a nutritious feed for livestock. It contains 25% protein and high levels of minerals. Sanfoin does not yield as well as alfalfa but it is more drought resistant and has higher levels of protein. It is recommended that a nurse crop be seeded with sanfoin when it is planted because it is slow to establish. Stands of sanfoin can last three to four years.

• **Annual Forage Grasses and Cereals** – include oats, triticale, wheat and annual ryegrass. Winter cereals can be grazed in the early spring and if the grazing pressure is light, still produce a grain crop. Cereals are easily made into silage and when used for forage can easily fit into a rotation because of their short growing season (6-8 weeks).

• **Corn** – a high yielding, heavy feeding, warm season grass. In an organic rotation it can be difficult to provide enough nitrogen to maximize corn yields, but using long rotations where corn is only planted once every five years helps. Corn can be grown for silage or used as a pasture crop to finish beef cattle or overwinter beef cows.

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**Rotations in Vegetable Production**

Crops also need to be rotated in organic vegetable and fruit production systems. In developing a vegetable crop rotation, start by dividing your potential crops by family, since crops of the same family should not be grown in the same location successively. Then group together crops of the same general horticulture type. The crops in each group share some of the same cultural practices so that you could organize your rotations based on things like fertility needs or harvesting techniques. Some vegetable crops benefit from being planted near other vegetable crops. The practice of **companion planting** asserts that
<table>
<thead>
<tr>
<th>Vegetable Family</th>
<th>Type</th>
<th>Compatible</th>
<th>Incompatible</th>
<th>Nitrogen use</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bean</td>
<td>Legume</td>
<td>Most vegetables and Herbs</td>
<td></td>
<td>Neutral</td>
</tr>
<tr>
<td>Beet</td>
<td>Root Crop</td>
<td>Aromatic Herbs, Celery, Beets, Chard Onions, Spinach, Dill, Strawberries, Pole Beans, Tomato</td>
<td>Heavy Feeder</td>
<td></td>
</tr>
<tr>
<td>Broccoli</td>
<td>Brassica</td>
<td>Aromatic Herbs, Celery, Beets, Chard Onions, Spinach, Dill, Strawberries, Pole Beans, Tomato</td>
<td>Heavy Feeder</td>
<td></td>
</tr>
<tr>
<td>Brussels Sprouts</td>
<td>Brassica</td>
<td>Aromatic Herbs, Celery, Beets, Chard Onions, Spinach, Dill, Strawberries, Pole Beans, Tomato</td>
<td>Heavy Feeder</td>
<td></td>
</tr>
<tr>
<td>Cabbage</td>
<td>Brassica</td>
<td>Aromatic Herbs, Celery, Beets, Chard Onions, Spinach, Dill, Strawberries, Pole Beans, Tomato</td>
<td>Heavy Feeder</td>
<td></td>
</tr>
<tr>
<td>Carrot</td>
<td>Root Crop</td>
<td>Lettuce, Rosemary, Onion, Tomato, Sage</td>
<td>Dill</td>
<td>Light Feeder</td>
</tr>
<tr>
<td>Cauliflower</td>
<td>Brassica</td>
<td>Aromatic Herbs, Celery, Beets, Chard Onions, Spinach, Dill, Strawberries, Pole Beans, Tomato</td>
<td>Heavy Feeder</td>
<td></td>
</tr>
<tr>
<td>Celery</td>
<td>Greens</td>
<td>Onion, Brassicas, Tomato, Bush Beans</td>
<td></td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Chard</td>
<td>Greens</td>
<td></td>
<td></td>
<td>Light Feeder</td>
</tr>
<tr>
<td>Corn</td>
<td>Grain Crop</td>
<td>Potato, Beans, Pea, Cucumber, Squash</td>
<td>Tomato</td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Cucumber</td>
<td>Vine Crop</td>
<td>Beans, Corn, Pea, Sunflowers, Radish</td>
<td>Potato, Aromatic Herbs</td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Eggplant</td>
<td>Fruit Crop</td>
<td>Beans, Marigold</td>
<td></td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Garlic</td>
<td>Root Crop</td>
<td></td>
<td></td>
<td>Light Feeder</td>
</tr>
<tr>
<td>Kale</td>
<td>Greens</td>
<td></td>
<td></td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Lettuce</td>
<td>Greens</td>
<td>Carrot, Strawberry, Radish, Cucumber</td>
<td></td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Onion</td>
<td>Root Crop</td>
<td>Beets Carrot, Lettuce, Brassicas, Beans, Peas</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Parsley</td>
<td>Greens</td>
<td>Tomato, Asparagus</td>
<td></td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>P's</td>
<td>Root Crop</td>
<td></td>
<td></td>
<td>Light Feeder</td>
</tr>
<tr>
<td>Pea</td>
<td>Legume</td>
<td>Carrots, Radish, Turnip, Cucumber, Corn, Bean</td>
<td>Onions, Potato</td>
<td>Neutral</td>
</tr>
<tr>
<td>Pepper</td>
<td>Fruit Crop</td>
<td>Beans, Brassicas, Corn, Horseradish</td>
<td>Pumpkin, Tomato, Squash, Cucumber, Sunflower</td>
<td>Light Feeder</td>
</tr>
<tr>
<td>Potato</td>
<td>Root Crop</td>
<td>Beans, Brassicas, Corn, Horseradish</td>
<td></td>
<td>Light Feeder</td>
</tr>
<tr>
<td>Pumpkin</td>
<td>Vine Crop</td>
<td>Corn</td>
<td>Potato</td>
<td></td>
</tr>
<tr>
<td>Vegetable Family</td>
<td>Type</td>
<td>Compatible</td>
<td>Incompatible</td>
<td>Nitrogen use</td>
</tr>
<tr>
<td>------------------</td>
<td>-----------</td>
<td>------------------------------------</td>
<td>---------------------------------------</td>
<td>----------------</td>
</tr>
<tr>
<td>Radish <em>Brassicaceae</em></td>
<td>Root Crop</td>
<td>Pea, Lettuce, Cucumber</td>
<td></td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Spinach <em>Chenopodiaceae</em></td>
<td>Greens</td>
<td>Strawberry</td>
<td></td>
<td>Heavy Feeder</td>
</tr>
<tr>
<td>Squash <em>Cucurbitaceae</em></td>
<td>Vine Crop</td>
<td>Corn</td>
<td>Potato</td>
<td></td>
</tr>
<tr>
<td>Tomato <em>Solanaceae</em></td>
<td>Fruit Crop</td>
<td>Onions, Asparagus, Carrot, Parsley, Cucumber</td>
<td>Potato, Brassicas</td>
<td>Heavy Feeder</td>
</tr>
</tbody>
</table>

Source: Companion Planting: Basic Concept and Resources, George Kuepper & Mardi Dodson, ATTRA (www.attra.org/attra-pub/complant.html)

Certain combinations of crops are compatible and some incompatible. Avoiding the latter should be kept in mind when developing your vegetable crop rotation. Finally, learn the fertility needs of each crop so that you do not follow a heavy feeder plant like cabbage by another heavy feeder. The chart on page 62 lists many of the common vegetable crops, their family names, general horticulture type, the crops each is known to be compatible or incompatible with, and nitrogen use.

### Rotations in Fruit Production
Crop rotations in organic orchards, vineyards and brambles do not involve switching the economic crop itself since all are trees or perennial plants that can bear fruit for many years. Crop rotations in organic fruit production involve diversifying the plants that grow around the crop. A diversity of plants grown on the orchard floor, between rows around the perimeter of the field can help to attract a wide range of beneficial insects to the area.

Legume cover crops can help improve soil fertility and structure. Cuttings from grasses grown between rows can serve as a weed suppressing mulch for the fruit crop and as it decays, organic matter and nutrients too. For instance, in apple orchards grasses are used as a cover crop because they go dormant during the heat of the summer, minimizing competition with the fruit crop for water and with proper fertility management, these grasses can also provide plentiful mulch. Grasses are also a good choice in apple orchards since the excess nitrogen provided by legumes can actually reduce fruit yields. A rotation of cover crops done for a year or more before the establishment of the fruit crop can improve soil quality and help to eliminate weeds.

### Where to Start the Rotation in Your Fields
There are many ways to start your rotation during transition, or build upon your existing crop rotation, depending on the current use for the
field, the results of your soil tests, potential markets, and your long-term goals. No matter what you are currently growing in your transitional fields it is a good idea at some point during the first year to apply compost to stimulate biological activity.

Crop rotations are a key element in any organic production system. Developing the one that works best for you farm will take some experimenting and planning. Furthermore the sequence of crops you use during your transition period will probably not be the same once you become certified.

**NOP Standards**

**§205.205 Crop Rotation Standard**

The producer must implement a crop rotation including but not limited to sod, cover crops, green manure crops, and catch crops that provide the following functions that are applicable to the operation:

- (a) Maintain or improve soil organic matter content;
- (b) Provide for pest management in annual and perennial crops;
- (c) Manage deficient or excess plant nutrients; and
- (d) Provide erosion control.
CROP PEST, WEED, AND DISEASE MANAGEMENT

§205.206 Crop Pest, Weed, and Disease Management Practice Standard

Explanation of the Standards
A well-designed and healthy organic production system will do much to reduce most pest, weed and disease problems. However, when additional methods are needed, options including cultural, mechanical, and biological practices are available for use in an organic production system. When all other methods fail, there are substances approved for use as inputs for pest, weed and disease control.

Pest, Weed, and Disease Practices
Fostering a balanced agroecosystem is your best defense against pest problems in organic production. Few problems arise because things like insect pests, weeds and disease causing organisms are kept in check. Therefore, system practices like crop rotation and nutrient management are important tools to manage your pest problems. A good crop rotation increases the biodiversity on your farm and will be more likely to support a useful pest predator or parasite population. Crop rotations break up insect pest, weed and disease life cycles because the same crop is not planted year after year. For instance, oats grown after spelt and before barley or wheat can break up disease cycles common to spelt, wheat, and barley. Planting field peas before potatoes has resulted in less scab and few potato beetles for the potato crop. Planting mustard before onions or garlic minimizes nematode damage. Soybeans are a good crop to break the weed cycle in grain crops. A healthy crop which has received all the necessary nutrients is better able to withstand competition from weeds and attacks from insect pests and disease causing organisms (Phelen et al., 1995).

Using the methods discussed in earlier sections to design a good crop rotation and to maintain a healthy and fertile soil which provides all of the necessary nutrients for your crop are two important steps in your pest, weed and disease management efforts.

Sanitation is another preventive measure important in your pest, weed and disease management plan. By cleaning equipment between fields, you can reduce the chance of transferring weed seeds or weed stolons and rhizomes that might be attached to cultivators. Most weed seeds in manure can be killed by composting the manure. Removing diseased or infested plants or fruits from the fields helps to prevent the spread of disease or insect pests. Additionally, removing or destroying potential overwintering or breeding sites can reduce the potential for some insect pests and diseases, especially in vining crops.
Cultural methods are another category of important pest, disease and weed practices. §205.206 lists choosing the most appropriate species of a crop for your site conditions and for resistance to any pest, weed or disease problems as an example of a cultural pest management practice. By choosing a species of crop that grows well in your area and is resistant to the most prevalent pest problems, you’ll have fewer concerns during the growing season. There are other cultural practices to help you manage any potential pest problems you might have in your organic production system.

- Changing the date that you plant your crop from the norm can give the crop a competitive edge against weeds, allow time for tillage to control early season weed species, or make the crop be out of sync with the periods of time when pest and disease problems are most severe.

- Changing the distance between crop plants and rows can affect the incidence of disease and weeds. Wider spaces increase airflow around the plants, lessening the amount of time leaves stay wet from rain or dew and the chance that infection can occur. However, wider space will expose more soil to sunlight and increase weed seed germination. So additional weed control measures may be required if plant or row spacing is increased to help prevent disease. If diseases are not a problem, then decreasing row and plant spacing can be employed as weed control measures.

- Monitoring the fertility levels in your fields with annual soil tests and making sure you do not provide excess nutrients in the soil are also cultural pest management methods. Excess nutrients in the soil encourage weed growth while plants provided too much of the essential nutrient nitrogen can be more attractive to insect pests (Altieri & Nicholls, 2003)

- The careful use of water is a cultural weed management practice. If you irrigate the crop you grow, strategically providing it water during critical growth stages will help give the crop an advantage against weeds. Furthermore, a light irrigation before planting can be used to encourage weed germination and growth so that the weeds can be easily eliminated using cultivation or flaming.

- Incorporating and encouraging diversity in your farming system is also an important cultural pest management practice. It is harder in a diverse system for one species of insect pest or disease-causing organism to gain a strong foothold and wreak havoc on your system. Ways to introduce greater diversity into your cropping system include using:

  - **Crop rotations** – Planting a sequence of different crops over time in the same field;
• **Intercropping** – Growing two or more crops together in the same field at the same time. Different methods of intercropping include:

  • **Row intercropping** – Growing two or more different crops in alternating rows;
  
  • **Strip cropping** – Alternating strips of different crops in the same field. The strips are usually at least as wide as a tractor pass;
  
  • **Mixed intercropping** – Growing two or more crops mixed together in the same field. The two crops are usually harvested together for the same use such as livestock feed;
  
  • **Relay planting** – Planting a second crop into an existing crop.

• **Shelterbelts** – Rows of hedges or trees that border a field can provide habitat for many beneficial organisms;

• **Trap crops** – Plants that attract insect pests keeping them from the crop plants. Trap crops work best when the insect is eliminated while on the trap crop by mowing or disking;

• **Barrier crops** – Plants that are sown around a field that are known to be disliked by a common pest of the crop plant and so serve to repel the pest.

**Biological Pest Control**

The recommended mechanical and physical methods listed in the standards to manage pest problems are actually ways of introducing or aiding pest predators and parasites. Both of the processes of introducing non-native species or adding to the existing predator and parasite populations in your farming system must be carefully considered. First, make sure that the predator or parasites you choose will prey on or parasitize your target pest. Purchase the predators and parasites you intend to use from a reputable source that uses careful shipping methods so that your insects arrive healthy and ready to apply to the field. Remember that predators and parasites, once released, are mobile and will only stay in your fields if enough food sources are available. Plants that provide alternate food sources such as nectar and pollen can be planted near the field to help keep insect predators and parasites in the field. Introducing or augmenting a predator or parasite species is usually more efficient when done using smaller numbers of insects and in a targeted area, rather than broadcasting the insects over many acres.

It’s important to scout your fields regularly for pests and disease issues. Identifying pest species but also the beneficial insects and maintaining a balance in populations is the goal. The idea is not to eliminate the pests entirely, but to minimize insect damage that affects the
marketability of crops. Using predators or parasites in a greenhouse can also be effective since the introduced species cannot escape. The chart below lists common types of insect predators and parasites that can be purchased to introduce into or augment existing populations in an organic farming system.

The three mechanical/physical methods listed in the standards to manage pest problems are the use of lures, traps and repellants. None of these methods are commonly used in a large scale grain operation but they can be useful in organic fruit and vegetable production. **Lures** are compounds that will attract the target pest. The most common substances used as lures are sex pheromones, chemicals produced by an organism that elicit a response in another individual of the same species, but of the opposite sex. Sex pheromones are commercially available to manage or monitor a wide variety of pests such as codling moth, squash vine borer, corn earworm, pink bollworm, diamond-back moth and European corn borer. Sex pheromones can help you manage an insect pest population because the pheromone will mask the insect’s own attractant and prevent the males from finding the unmated females leaving them unfertilized and incapable of laying eggs. Pheromones used in this way work best when the insect pest populations are relatively low and the target pest is not very mobile. Pheromones combined with a trapping device are used to monitor pest populations. By baiting traps with the appropriate pheromone, an increase in a pest population can be spotted early.

There are many different types and styles of insect **traps** available commercially. A little research will tell you if a given trap is appropriate for the

<table>
<thead>
<tr>
<th>Predator/Parasite</th>
<th>Scientific Name</th>
<th>Target Pests</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lady Beetle</td>
<td><strong>Hippodamia convergens</strong></td>
<td>Aphids, mealy bugs, scales</td>
</tr>
<tr>
<td>Green Lacewings</td>
<td><strong>Chrysoperla carnea &amp; C. rufilabris</strong></td>
<td>Aphids, mealy bugs, scales, white fly,mites, thrips</td>
</tr>
<tr>
<td>Minute Pirate Bug</td>
<td><strong>Orius insidiosus</strong></td>
<td>Thrips, spider mites, leafhoppers, corn earworms, small caterpillars</td>
</tr>
<tr>
<td>Predatory Mites</td>
<td><strong>Phytoseiulus persimilis</strong></td>
<td></td>
</tr>
<tr>
<td>Amblysius cucumeris</td>
<td>Pest mites</td>
<td></td>
</tr>
<tr>
<td>Thrips, spider mites</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Spined Soldier Bug</td>
<td><strong>Podisus maculiventris</strong></td>
<td>Cabbage loopers, Colorado potato beetle, Tobacco Hornworm, Beet armyworm, etc</td>
</tr>
<tr>
<td>Trichogramma Wasps</td>
<td><strong>T. pretiosum, T. minutum, T. brassicae, T. platneri</strong></td>
<td>Parasitizes caterpillars – corn earworm, cabbage worm, loopers, codling moth, etc.</td>
</tr>
<tr>
<td>Bracyonid Wasps</td>
<td><strong>Aphidius matricariae, A. colemani, A. ervi</strong></td>
<td>Green peach aphid, melon aphid, soybean aphid</td>
</tr>
</tbody>
</table>
insect pest you need to control and if others have had success using it. **Another important issue is to make sure that the lure or trap is not treated with a synthetic substance not allowed by the standards.**

**Repellants** are any substance or objects used to keep a pest away from your crops. In this category, there are commercially available products and lots of homemade recipes. Repellants are used primarily to keep animals (deer, rodents, raccoons, etc.) out of high value fruit or vegetable crops. **The main concern is to make sure that all of the ingredients of your repellant or the purchased product are allowed by the organic standards.**

Other mechanical/physical methods used in organic pest management not mentioned in the standards include the use of **row covers, screens or other physical barriers**. Sometimes the easiest way to prevent pest damage to your crop is to deny access to the pest. In greenhouses all access points should be screened. In the field, row covers which let air and moisture in but not insect pests are commonly used in vegetable production. The latter is especially effective if the possible pest infestation occurs during a limited amount of time, after which the covers can be removed. Another tool that can be used to manage pest problems is a vacuum. Suction devices can be outfitted to remove pests from the crop. The time-honored tradition of hand-picking pests and crushing eggs can be effective if done early in the emerging populations and life-cycles. These can be a time consuming endeavors and so it may only be practical for high value crops grown in small acreage and should be employed whenever scouting the fields.

Larger mammal pests like deer, rabbits and ground hogs can be controlled through predators such as dogs, fencing, both traditional wire and 3-dimentional electric, and hunting. Some argue that these pests may be seeking a water source from your crops. Some pest pressure may be limited by providing a free-choice water source.

**Weed Management**

The standards have already listed many system-level methods you may use for weed management. A good crop rotation, building and maintaining a healthy soil, and providing just the right amount and balance of nutrients will get you on the right track to effective weed management. However, other practices, specifically targeting weeds, may be necessary to manage the weeds in your fields.

**Mulch**

The next level of weed management includes mechanical and physical practices. The methods listed in this section of the standards begin with mulching with fully biodegradable material. Plastic or other synthetic mulches can be used but they must be removed from the field
at the end of the season. Mulches work by preventing weed seed germination or by physically suppressing weed seedling emergence. Mulch is often used for weed suppression by organic producers of horticultural crops. Common types of material used as mulch include straw, hay, compost, paper, cardboard and sawdust. Timing of your mulch application and depth of mulch used are important considerations. Mulch applied before the soil has had a chance to thoroughly warm may slow plant growth. The thickness of mulch applied will vary with the type. For example, a 4- to 6-inch layer of sawdust will suppress weeds as well as 8 or more inches of hay, straw or a similar loose, “open” material, but high carbon materials can effect nutrient uptake in crops if incorporated into the soil. On larger row crop farms and in orchards, living mulches, also known as cover crops, are also used for weed control. Careful management and proper selection of type of living mulch are important for the success of this practice. Care must be taken so that the living mulch does not grow unrestricted and become a competitor of the crop, especially in limited resource situations like drought. It may take some experimentation to find the best combination of crop and living mulch for your system.

**Mowing**

Mowing is a mechanical weed control method used in many systems. The most important aspect of mowing is timing so that you cut back the weeds during their most vulnerable stage. Mowing perennial weeds between the full leaf and flowering stage can deplete their energy reserves. Annual weeds should also be cut before first flowering to prevent the weeds from going to seed, a key strategy for reducing the weed seed bank in your soil. Mowing can be used to manage weeds in areas around fields and in-between crop rows if accessible.

**Livestock Weeders**

If you have chosen to incorporate livestock in your organic production system, they can be used to help manage weed problems. Grazing sheep, goats, cattle or horses can control weed growth. On pastureland, livestock grazing is an effective weed management tool when you combine the right species of grazing animal at the appropriate stocking rate in the right season so that weeds are consumed. To be successful, the targeted weeds should be palatable to the livestock, grazing should be done when it will cause damage during a vulnerable time of weed growth, and the livestock are managed so that they do minimal harm to the desired plant species and its environment. Other types of livestock are used in weed management. Weeder geese and runner ducks are good choices, because they like to eat grasses and avoid most broadleaf plants, and have been used for weed management in crops such as cotton, potatoes, and mint. The geese should
be placed in the fields early in the season when grass and other weeds first start to appear. Under normal conditions, 2-4 geese per acre are enough in row crops. More geese may be needed if crops are grown in beds, since beds have a larger area where grass and weeds can grow. Place water troughs for the geese at the ends of the rows to ensure weeding the full length of the row. It is necessary to closely monitor their grazing and rotate areas frequently to minimize browsing of crops. Some supplemental feed may be required, especially if you intend to sell the geese for meat at the end of the season.

**Hand Weeding**

Hand weeding can accurately and thoroughly remove weeds from your organic fields and beds. However, it is an expensive option because of all the labor involved. For some perennial, deep-rooted species, like Burdock and Johnson grass, this may be the most economically effective choice. For this reason it is not a method used commonly in row crop production except to remove patches of difficult-to-kill weeds or to remove weeds within rows after inter-row cultivation has been done. Hand weeding is much more common in high value horticultural crops where its cost can be justified. There are many types of hand tillage tools available. Stirrup hoes are best for removing young weeds and tend to be safer to use around young crop plants. Chipping-type hoes are best suited for heavier work. Timing is important to hand weeding. If it is done too early in the season then the weeds that have not germinated are not controlled. But waiting too long will leave you with weeds too large to kill without great effort.

**Cultivating and Tillage**

Mechanical cultivation and tillage usually comprise the greatest portion of an organic farmer’s weed management program. It has been argued that there is an over-reliance on mechanical cultivation in organic production. This can be problematic because certain types of tillage can cause erosion and loss of nutrients and organic matter. Furthermore, excessive tillage increases the amount of non-renewable inputs like fossil fuel needed for your operation. No-till practices have been applied in organic production systems with some degree of success. After cultivating for seedbed preparation, the first tillage done before the crop emerges is called blind harrowing. This type of pre-emergent tillage, done 3-4 days after planting, is designed to help control shallow germinating, small seeded broadleaf weeds and grasses. To be most effective the weed seedlings should be at the “white thread” stage, no more than ¾ to 1 inch long. The entire field is worked very shallow (2 inches) using a rotary hoe, flex-tine cultivator or tine weeder. Blind harrowing works best on warm days when the surface of the soil is dry but not crusted or covered with heavy stubble. Timing is important because if the tillage is done too early it will stimulate weed growth. If it is done
too late the weeds will have grown too large to dislodge and the sprouting crop will be damaged. However some damage is expected even when blind harrowing is done in a timely manner. To compensate for potential damage, growers usually increase seeding rates by 5-10% and plant the seed at a depth of at least 2 inches (5cm). Blind harrowing is an important weed management practice because it breaks up the soil surface encouraging crop seed germination, increases water absorption and gives the crop a competitive edge against further weed growth.

Weeds that emerge shortly after the crop can also be controlled by harrowing. This type of post-emergent tillage is generally done 5-7 days after the crop emerges. The specific timing depends upon the relative competitiveness of the crop. For vegetables, this is a successful technique for root crops and even beans, but less so for Brassicas and transplants. For wheat and barley, the recommendation is during the 2-4 leaf stage. For corn it is when the plants are 2-6 inches (5-15 cm) tall and for soybeans when the crop is 3-6 inches (7-10 cm) tall. Oats are very vulnerable at the seedling stage so post-emergent tillage is not recommended. Post-emergent tillage is most effective on small weed seedlings that have emerged from a shallow depth on hot days when the soil and plants are dry. Flex-tine harrows, rotary hoes or finger weeders work well for this type of tillage. Harrowing should be done in the direction of seeding to minimize any damage to the crop.

Later in the growing season cultivation can still be used to manage weed problems. The most effective tools will allow you to get close to the crop without causing damage while uprooting small weeds and cutting off larger ones. Inter-row cultivation is usually reserved for row crops grown in rows wide enough to accommodate the tillage equipment. Inter-row cultivation can be done any time after the crop is 4 inches (10 cm) high until it is approximately 2 feet high, after which there is a greater risk of crop damage. Beans can be cultivated earlier if shields are used. It is recommended that a light cultivation across the rows using a flex-tine harrow, rotary hoe, or finger weeder be done first for the inter-row cultivation to be most effective. Under ideal conditions, inter-row cultivation kills all between-row weeds, while soil thrown into the row smothers in-row weeds. As the crop grows, this soil tossing action can be made more aggressive through implement adjustments and speed.

There are many different kinds of equipment available to conduct inter-row cultivation. These implements vary in their level of weed control and potential for crop damage because each has a different depth of tillage, travel speed, and distance from the crop row. Choose the right tool based upon the type of crop and your current growing conditions. In general, rear-mounted cultivators are less precise than front or mid-mounted cultivators. Ridge-till cultivators, straddle row cultivators, or regular cultivators (with the shovels removed) can all be used for this
type of cultivation. In less hardy or high value crops, shallow cultivators such as basket weeders, beet-hoes or small sharp sweeps are used. In more vigorous crops, soil is thrown into the row to bury weeds using rolling cultivators, spider wheels, large sweeps or hilling disks. Some of these tools can be angled to pull soil away from the row when the crop is small and later rotated to throw soil back onto the row in subsequent cultivations. Usually 2-3 passes with the cultivator will give you adequate control.

Proper timing of cultivation is also important for success in managing weeds. The considerations for timing include weather (early on a hot day is better than late in the day following a rain) and when the weeds are at the most vulnerable stage for the type of equipment you will use. Cultivators that bury weeds work best on small weeds, while large weeds are better controlled by cultivators that sever the roots from the shoots by slicing or cutting, or by turning the soil to prevent the root system of the weed coming into contact with the soil. The effectiveness of precision cultivation stems from precision seeding. The key to success is having straight crop rows and relatively uniform stands because this will allow you to till the maximum amount of inter-row space without damaging the crop. Therefore, the ability to make precise adjustment to your equipment will be important. Many growers consider the use of mirror systems and electronic guidance systems essential to improve accuracy and cultivation speed.

**Disease Management**

Depending upon what type of crops you decide to grow, you may or may not have serious plant disease problems. All crop plants can be affected by disease to varying degrees, though field crop plants tend to have fewer disease problems than fruit and vegetable crops. Many of the organic crop management practices you will practice like crop rotations, tillage and composting can help you reduce the incidence of disease in your fields. The following are management practices to use to successfully manage disease problems.

**Cultivar Selection**

As with other aspects of organic production, prevention is the key to good disease management. Try to find crop cultivars that are resistant to the prevalent diseases for the crop in your area. Resistance is the ability of the plant to suppress or retard the activity and progress of a disease-causing organism that results in the absence or reduction of symptoms. You will also be able to find plant cultivars that are tolerant of a disease. This is a slightly different term that means the host plant can endure severe disease without suffering significant losses in quality or yield. A tolerant plant does not inhibit the disease and if infected, increases the number of pathogens overwintering that may, in turn, infect subsequent crops. The use of resistant cultivars is particularly
helpful when crop rotation is of limited use as a disease management tool. This is usually the case when the pathogen has any of the following properties:

- A wide range of hosts (common root rots, seedling blights);
- A long lived resting stage or persists in the soil for a long period of time (fusarium wilt);
- Airborne spores (cereal grain rusts), or is carried by insects (aster yellows, Stewart wilt) that are spread over long distances;
- A very high rate of spread (powdery mildew);
- Is seed-borne (smut).

Source: Organic Crop Production: Disease Management, Saskatchewan Agriculture and Food.

There are some shortcomings to consider when using resistant varieties. Some resistant cultivars, especially for horticultural crops, can have less than desirable characteristics like poor quality, color or yield. So you may be able to reduce the incidence of disease by using a resistant variety but the quality of the crop is so poor that it is unmarketable. In this case, the use of the resistant variety probably does not make sense. Another problem with resistant cultivars is that resistance, depending upon the pathogen, may be short-lived. Disease causing organisms mutate easily. When the pathogen mutates, the host plant loses its resistance and a new resistant variety must be bred. Using resistant cultivars is a good disease management tool while the resistance holds up and the variety has no detrimental characteristics.

**Location**

Next, choose the best location to grow your crop or at least try to avoid fields known to have had disease problems in the past. Other areas that can be a problem include riparian zones, grasslands and pastures that contain significant populations of weeds and natural vegetation. These areas can serve as reservoirs of pathogens (weeds) or vectors (insects) that carry pathogens. In these cases the disease causing organisms can be easily transferred to nearby crop fields. Keep in mind the different environmental factors associated with each field or the different parts of a large field. The amount of rainfall, humidity level, soil type, etc. also will help you choose the best location to plant your crops. Keeping accurate records of this type of information also will be useful.

**Tillage**

The amount and type of tillage for field preparation can help reduce the incidence of disease. Proper field preparation can minimize soil conditions that favor pathogens like poorly drained soil or pooling of water. Ideally, tillage will also reduce plant residues left from the previous crop.
by burying them beneath the surface of the soil. When using tillage as a weed management tool, minimum tillage techniques will help prevent spreading soil dwelling pathogens throughout the field.

**Seed and Seeding Rate**
Make sure when you purchase seed for your organic crops that it comes from a reputable source and is certified to be disease-free. Additionally, the planting date and seeding rate you use can affect the incidence of disease in your organic crop. In a field with known disease problems, altering the planting date can help avoid exposure to inoculum and thus infection. For instance, if you suspect white mold will be a problem in your soybean fields, then delaying planting will be beneficial because it decreases the overlap between soybean flowering and the release of white mold spores. The seeding rate used is also important. A higher seeding rate will increase the density of plants and the amount of leaf area in the field. Dense foliage can increase the chance for leaf disease because larger surface area is provided for infection to occur. Additionally, the denser leaf canopy restricts airflow amongst the plants in the field, keeping plant surfaces moist for longer periods of time and creating favorable conditions for infection to occur. However, it should be noted that reducing the leaf canopy with a lower seeding rate can expose more soil and therefore increase the incidence of weeds.

**Fertility**
Making sure that your crop plants receive the proper amounts of nutrients as they grow is important for healthy growth and protection from disease. Plants that receive the adequate amounts of nutrients are better able to defend themselves against disease. Too much nitrogen results in lush canopy growth and increased susceptibility to some diseases. Too little nutrients such as phosphorus, zinc or copper can increase the incidence of other diseases in some crops. Using soil tests to determine the levels of essential nutrients is important, then, for disease management, too.

Manure and compost are good fertility inputs and can help in your disease management program. The addition of livestock manure to your soil stimulates populations of soil microbes that can compete with or destroy soil plant pathogens. The incorporation of a green manure cover crop can have a similar effect, reducing or controlling root rot pathogens and other diseases. The decomposition of the plant material stimulates soil microbes that can be antagonistic to plant pathogens. Compost provides disease control benefits too because it increases the diversity and populations of soil microorganisms.

**Cultural Practices**
Other cultural practices important to your disease management program include crop rotation, weed and insect control, sanitation
and water management. Using a diversity of crops, including resistant and non-resistant varieties, cover crops, and periods of fallow in your crop rotation can contribute to the reduction of many soil-borne diseases. An effective crop rotation can reduce the number of soil-borne pathogens, but significant decreases in pathogen populations will take many seasons. Insect and weed control can greatly influence the incidence of plant disease. For example, the management of viral diseases is more effective when weeds (pathogen reservoirs) and insects (vectors) are controlled. Mulch, commonly used in organic fruit and vegetable production to manage weeds, also helps with disease management because it reduces the amount of water that splashes up from the soil which could potentially carry pathogens.

Field sanitation measures are important disease management strategies. These methods include:

- Removing and destroying diseased plants and residues;
- Plowing down plant residues;
- Deep plowing diseased plant residues;
- Excluding infested soil and water from uninfested areas;
- Cleaning tractors and other equipment when going between fields.

**Water Management**

Finally, good water management is important to your disease management program since so many plant pathogens are dependant upon moist conditions for infection to occur. So, if you are planning to use irrigation in your organic production system, the timing and length of irrigation should meet crop water requirements without providing excess water. Bacterial foliar diseases are dependant on rain and sprinkler irrigation for their spread.

**Products for Pest, Disease, and Weed Control**

Your final defense against pests, weeds and disease are pesticides that are:

- derived from natural materials or living organisms, and do not contain synthetic additives;
- or are not specifically dis-allowed on the National List (§205.602).

Most synthetic pesticides are prohibited. Natural pesticides should only be counted on as a last resort, to be used when all other methods fail. Furthermore, your organic system plan must include the conditions when you may need to use any of these inputs.

**If you anticipate the need for natural pesticides you will have to make certain that all substances included in the pesticide are**
acceptable for organic production. Of particular concern are the inert ingredients included in the product. These substances do not contribute to the activity of the product as a pesticide but will do things like help the pesticide stick to the plant or increase the product’s shelf life. The Environmental Protection Agency provides four classifications of inert ingredients: List 1 (known to be toxic), List 2 (potentially toxic), List 3 (unknown toxicity), and List 4 (minimal concern). Currently, the National Organic Standard only allows the use of List 4 inert ingredients. Products that are listed by the Organic Material Review Institute (OMRI) contain only List 4 inert ingredients and should be considered safe for you to purchase and use. If you wish to use a product not listed by OMRI, get prior approval from your certifier and obtain documentation from the manufacturer that the product contains only allowed inert and active ingredients.

Most of the materials permitted in organic production fall into several general groups: botanicals, biologicals, oils, fatty acids, minerals, and pheromones. Botanical pesticides are derived from plants, and include substances like pyrethrum, rotenone, sabadilla, neem, and garlic. Strychnine and nicotine are also included in this group, but their use is prohibited in organic production. Botanical pesticides should be used carefully because they are relatively non-selective so they can kill pest organisms but also have a negative effect on predator, parasite and other non-target organisms. Biological pesticides contain microorganisms or toxins derived from microorganisms. Some of the commonly used biologicals include Bacillus thuringiensis (Bt), Beauveria bassiana, Trichoderma harzianum, and Spinosad. Biologicals are generally more selective and so safer to use than botanical insecticides. However, resistance to biological pesticides has been known to develop when they are over-used. By targeting your use of biological pesticides you will be more likely to preserve them as tools for the long term. Spray oils can be either vegetable- or animal-derived and are commonly used to control scale and mite pests. Oils are commonly used as suffocating (stylet) oils, summer oils, dormant oils, and surfactants. Also, some petroleum-derived oils, referred to as narrow-range oils, are allowed for the same purposes. Fatty acid insecticidal soaps are synthetic pesticides specifically allowed in organic production [§205.601(e)(6)]. Insecticidal soaps should be used with caution because they can be hard on beneficial predatory mites and are mildly toxic to plants. Another group includes substances called pheromones which are chemicals produced by an organism that elicit a response in another individual of the same species but of the opposite sex. Pheromones are used as lures in traps and work to disrupt the mating process of the insect pest. One word of caution – pheromone products can contain List 3 inert substances that are not allowed in organic production. Be sure to ask your certifier if you have any questions about whether a pheromone product is permitted for use in your organic production system.
The final group of allowed inputs for pest, weed and disease control in organic production system is mineral-based pesticides. Included in this group are products containing sulfur, copper, diatomaceous earth, and kaolin clay. Other minerals such as arsenic, lead, and sodium fluoaluminate are specifically prohibited in the standards. Caution is always suggested when using mineral-based pesticides. For instance, sulfur can have a negative effect on some beneficial insects and if used during hot weather may burn crop plants. If not handled properly, diatomaceous earth can cause respiratory problems in people and animals. As with all other pest control inputs, it is a good idea to check with your certifier to make sure that any mineral-based pesticide product you plan to use is permitted.

NOP Standards

§205.206 Crop pest, weed, and disease management practice standard

(a) The producer must use management practices to prevent crop pests, weeds, and diseases including but not limited to:

(1) Crop rotation and soil and crop nutrient management practices, as provided for in §205.203 and §205.205;

(2) Sanitation measures to remove disease vectors, weed seeds, and habitat for pest organisms; and

(3) Cultural practices that enhance crop health, including selection of plant species and varieties with regard to suitability to site-specific conditions and resistance to prevalent pests, weeds, and diseases.

(b) Pest problems may be controlled through mechanical or physical methods including but not limited to:

(1) Augmentation or introduction of predators or parasites of the pest species;

(2) Development of habitat for natural enemies of pests;

(3) Nonsynthetic controls such as lures, traps, and repellents.

(c) Weed problems may be controlled through:

(1) Mulching with fully biodegradable materials;

(2) Mowing;

(3) Livestock grazing;

(4) Hand weeding and mechanical cultivation;

(5) Flame, heat, or electrical means; or

(6) Plastic or other synthetic mulches: Provided, That, they are removed from the field at the end of the growing or harvest season.

...
(d) Disease problems may be controlled through:

(1) Management practices which suppress the spread of disease organisms; or

(2) Application of nonsynthetic biological, botanical, or mineral inputs.

(e) When the practices provided for in paragraphs (a) through (d) of this section are insufficient to prevent or control crop pests, weeds, and diseases, a biological or botanical substance or a substance included on the National List of synthetic substances allowed for use in organic crop production may be applied to prevent, suppress, or control pests, weeds, or diseases: Provided, That, the conditions for using the substance are documented in the organic system plan.

(f) The producer must not use lumber treated with arsenate or other prohibited materials for new installations or replacement purposes in contact with soil or livestock.

WILD CROPPING

§205.207 Wild-crop harvesting practice standard

Explanation of Standards

According to the Standards, a wild crop is “any plant or portion of a plant that is collected or harvested from a site that is not maintained under cultivation (digging up or cutting the soil to prepare a seed bed; control weeds; aerate the soil; or work organic matter, crop residues, or fertilizers into the soil) or other agricultural management.” The possibilities for wild crops are endless. It is important to be able to demonstrate that the plant is harvested in a manner that is not harmful to the surrounding environment and allows the plant to continue to grow and produce in that area. Some of the products that are marketed as wild crops include fruits and nuts like pinon pine nuts, persimmons, gooseberries and wild greens like dandelion, lamb’s quarters and shepherd’s purse.

NOP Standards

§205.207 Wild-crop harvesting practice standard

(a) A wild crop that is intended to be sold, labeled, or represented as organic must be harvested from a designated area that has had no prohibited substance, as set forth in §205.105, applied to it for a period of 3 years immediately preceding the harvest of the wild crop.

(b) A wild crop must be harvested in a manner that ensures that such harvesting or gathering will not be destructive to the environment and will sustain the growth and production of the wild crop.
CHAPTER 4
Livestock Standards

The rules for organic livestock production will relate to your intended use of the animal. Are you selling the animal for meat, or do you plan to sell the animal’s product such as milk or eggs? Most of the standards regarding livestock production apply generally to management of all livestock; however, there are also some specific rules that only apply to certain types of animals. For instance, while many aspects of managing an organic dairy herd are the same as managing an organic beef herd, some requirements apply just to the dairy herd. (*Adapted from MOSES Guidebook for Organic Certification)

ORIGIN OF ORGANIC LIVESTOCK
§205.236 Origin of livestock

Explanation of Standards
This section of the organic standards addresses an important question: Where did your livestock come from? Were your animals born organic, transitioned to organic production, or some combination of these two scenarios?

All organic animals must have been managed organically (fed organic feed, grazed on organic pasture, etc.) from the last third of gestation period (inside the mother) or hatching. There are two exceptions:

1) Poultry or poultry products must have been managed organically since the second day of life, and;

2) Milk or milk products must be from dairy animals that were managed organically for a year (12 months) prior to the sale of the product.

There are two other important exceptions:

1) For transitioning dairy farms (including cow, goat, and sheep dairies): The transition process lasts three years for cropland. The crops and forage on a transitioning farm that is in its third year of transition (some like to call this T-3 crops or forage), may be fed to dairy animals during their 12-month transition period to organic management. It’s also important to note that once a distinct group of animals or herd has transitioned to organic management, they have to continue that organic management on an ongoing basis.
2) An exception also exists for breeder stock: Non-organic breeder stock may be brought onto an organic operation as needed. If a breeder stock mother is pregnant with an animal intended for organic production, however, she must be managed as an organic animal (fed organic feed, grazed on organic pasture, bedded and cared for according to the organic standards) during the last third of her gestation period in order for her offspring to be “born organic.” If an animal is “born organic,” it is eligible for organic slaughter unless, at some point during its life, a healthcare product or management practice should disqualify it for this end use.

**NOP Standards**

**§205.236 Origin of livestock**

(a) Livestock products that are to be sold, labeled, or represented as organic must be from livestock under continuous organic management from the last third of gestation or hatching: Except, That:

(1) **Poultry.** Poultry or edible poultry products must be from poultry that has been under continuous organic management beginning no later than the second day of life;

(2) **Dairy animals.** Milk or milk products must be from animals that have been under continuous organic management beginning no later than 1 year prior to the production of the milk or milk products that are to be sold, labeled, or represented as organic, Except,

   (i) That, crops and forage from land, included in the organic system plan of a dairy farm, that is in the third year of organic management may be consumed by the dairy animals of the farm during the 12-month period immediately prior to the sale of organic milk and milk products; and

   (ii) [No longer applicable- expired June 9, 2007]

   (iii) Once an entire, distinct herd has been converted to organic production, all dairy animals shall be under organic management from the last third of gestation.

(3) **Breeder stock.** Livestock used as breeder stock may be brought from a nonorganic operation onto an organic operation at any time: Provided, That, if such livestock are gestating and the offspring are to be raised as organic livestock, the breeder stock must be brought onto the facility no later than the last third of gestation.

(b) The following are prohibited:

(1) Livestock or edible livestock products that are removed from an organic operation and subsequently managed on a nonorganic operation may be not sold, labeled, or represented as organically produced.

(2) Breeder or dairy stock that has not been under continuous organic management since the last third of gestation may not be sold, labeled, or represented as organic slaughter stock.

(c) The producer of an organic livestock operation must maintain records sufficient to preserve the identity of all organically managed animals and edible and nonedible animal products produced on the operation.
Explanation of the Standards
The standards require that organic livestock must be provided a total feed ration composed of all certified organic agricultural products, including pasture and forage. The only exception to this rule is that third year transitioning crops used for feed may be fed to transitioning animals. (See the previous standards on pages 81 and 82 regarding origin of livestock for more information on transitioning dairy animals.) Feed additives and supplements that are not specifically prohibited are also allowed. Pasture is mandated for all ruminants. They must be allowed to graze certified organic land that offers feed value when seasonally appropriate. A pasture plan (as part of your Organic System Plan) and a minimum of 30% dry-matter intake from pasture during the grazing season are required. The grazing season may vary regionally; however, it must consist of at least 120 days, recognizing there may be breaks in the grazing season for extreme weather. Since all agricultural feed, including pasture and forage, is required to be certified organic, animals must only graze on land that is currently certified. (*Adapted from MOSES Organic Fact Sheet: Transitioning to Organic Beef Production)

Substances prohibited for feed
According to the standards, an organic livestock producer must not:

- Feed animal drugs, including hormones, to promote growth;
- Provide feed supplements or additives in amounts above those needed for adequate nutrition and health maintenance for the species at its specific stage of life;
- Feed plastic pellets for roughage;
- Feed formulas containing urea or manure;
- Feed mammalian or poultry slaughter by-products to mammals or poultry;
- Use feed, feed additives or supplements in violation of the Federal Food, Drug and Cosmetic Act;
- Provide feed or forage to which any antibiotic including ionophores has been added.

Dry matter intake
Dry matter intake (DMI) is the amount of feed a cow consumes per day on a moisture-free basis. Most producers are used to dealing with feed on an as-fed basis (pounds of feed actually fed to animal with water in it); however, in order to determine an accurate estimate of the nutrient intake and to compare feeds, an animal’s diet must be analyzed on a moisture-free basis.
The pasture rule
The NOP established regulations for pasture grazing of ruminant livestock. Not only does this provision require that all ruminants receive at least 30% dry matter intake (DMI) from pasture during the grazing season (of at least 120 days), but it also implemented several recordkeeping requirements.

The rule requires that the 30% DMI is met from “grazing” during the grazing season or from forage that has been cut and is still in the pasture as “residual forage.” Grazing is the act of animal breaking off forage from a living plant whose roots are still attached to the soil. Fresh green chopped forage transported anywhere else for the animal to consume is not considered pasture. Animals should be allowed out on pasture for enough hours each day to graze.

The minimum time of the grazing season in a calendar year is 120 days. Some regions have grazing seasons that last 150 or 180 days and in these cases, organic ruminants need to be provided the 30% dry matter intake from pasture during this time even though it exceeds the 120 day minimum. The grazing season, however, does not need to be continuous.

Under the rule, ruminants can only be denied outdoor access according to the allowances under §205.239(b)(1) - (8) and §205.239(c)(1) - (3) (explained in more detail on pages 93 and 94) as long as they continue to meet the 30% DMI from pasture during the grazing season during the time they are on pasture. Breeding bulls, rams, and bucks are exempt from the 30% DMI rule, however, cannot not be sold, labeled, used, or represented as organic slaughter stock if they are maintained under this exemption.

Recordkeeping and compliance with the pasture rule
Recordkeeping for your organic livestock will need to include the following information:

- Total feed ration for each type and class of animal, including:
  - all feed produced on farm;
  - all feed purchased from off-farm sources;
  - the percentage of each feed type, including pasture, in the total ration;
  - all feed supplements and additives.

- Amount and type of feed actually fed to each type and class of animal;

- Changes made to the rations throughout the year in response to the seasonal grazing changes;

- The method used to calculate dry matter demand and dry matter intake.
There are many resources for calculating dry matter intake from pasture. While these calculations only need to be done throughout the grazing season, it is important to learn how to accurately measure this information to ensure the animals are receiving enough dry matter intake from pasture. Note that feed ration records should be maintained throughout the entire year, not just during the grazing season, to verify that organic feed and allowed additives or supplements are being fed at all times.

The following are some important considerations prior to calculating dry matter from pasture:

- What are the different groups of animals (classes & types) on the farm, and for how many groups do these calculations need to be done?
- Does the ration change for some or all groups during the grazing season?
- Calculate the percent dry matter intake from pasture for each group.
- For groups whose rations change, multiple percent dry matter intake calculations will need to be done and averaged over the grazing season.

The following are basic steps used to calculate dry matter intake from pasture:

- **Determine the Dry Matter Demand (DMD)** – You may already know this for your animals or you may consult the NOP DMD Tables.
- **Determine dry matter fed** – This is the dry matter intake from feed sources (grain, hay, silage, etc) other than pasture.
- **Determine dry matter intake (DMI) from pasture** – Subtract dry matter fed from DMD.
- **Calculate percentage of DMI from pasture** – The DMI from pasture divided by the DMD and multiplied by 100
- **Average the DMI from pasture over the whole grazing season. How?**
  - Calculate the percent DMI from pasture each time there is a significant ration change.
  - Calculate the day-weighted average based on the number of days each pasture DMI% was fed. For example, if a 42% DMI was fed for 40 days, 55% fed for 89 days then you would end up with the following averaged % DMI:
    - 0.42 x 40 = 1680
    - 0.55 x 89 = 4895
    - 1680 + 4895 = 6575
    - 40 days + 89 days = 129 days
    - 6575/129 = **50.97% average DMI for the entire grazing season**
NOP Standards

§205.237 Livestock feed

(a) The producer of an organic livestock operation must provide livestock with a total feed ration composed of agricultural products, including pasture and forage, that are organically produced and handled by operations certified to the NOP, except as provided in §205.236(a)(2)(i), except, that, synthetic substances allowed under §205.603 and nonsynthetic substances not prohibited under §205.604 may be used as feed additives and feed supplements, Provided, That, all agricultural ingredients included in the ingredients list, for such additives and supplements, shall have been produced and handled organically.

(b) The producer of an organic operation must not:

1. Use animal drugs, including hormones, to promote growth;
2. Provide feed supplements or additives in amounts above those needed for adequate nutrition and health maintenance for the species at its specific stage of life;
3. Feed plastic pellets for roughage;
4. Feed formulas containing urea or manure;
5. Feed mammalian or poultry slaughter by-products to mammals or poultry;
6. Use feed, feed additives, and feed supplements in violation of the Federal Food, Drug, and Cosmetic Act;
7. Provide feed or forage to which any antibiotic including ionophores has been added; or
8. Prevent, withhold, restrain, or otherwise restrict ruminant animals from actively obtaining feed grazed from pasture during the grazing season, except for conditions as described under §205.239(b) and (c).

(c) During the grazing season, producers shall:

1. Provide not more than an average of 70 percent of a ruminant’s dry matter demand from dry matter fed (dry matter fed does not include dry matter grazed from residual forage or vegetation rooted in pasture). This shall be calculated as an average over the entire grazing season for each type and class of animal. Ruminant animals must be grazed throughout the entire grazing season for the geographical region, which shall be not less than 120 days per calendar year. Due to weather, season, and/or climate, the grazing season may or may not be continuous.

2. Provide pasture of a sufficient quality and quantity to graze throughout the grazing season and to provide all ruminants under the organic system plan with an average of not less than 30 percent of their dry matter intake from grazing throughout the grazing season: Except, That,

   i. Ruminant animals denied pasture in accordance with §205.239(b)(1) through (8), and §205.239(c)(1) through (3), shall be provided with an average of not less than 30 percent of their dry matter intake from grazing throughout the periods that they are on pasture during the grazing season;
(ii) Breeding bulls shall be exempt from the 30 percent dry matter intake from grazing requirement of this section and management on pasture requirement of §205.239(c)(2); Provided, That, any animal maintained under this exemption shall not be sold, labeled, used, or represented as organic slaughter stock.

(d) Ruminant livestock producers shall:

(1) Describe the total feed ration for each type and class of animal. The description must include:
   (i) All feed produced on-farm;
   (ii) All feed purchased from off-farm sources;
   (iii) The percentage of each feed type, including pasture, in the total ration; and
   (iv) A list of all feed supplements and additives.

(2) Document the amount of each type of feed actually fed to each type and class of animal.

(3) Document changes that are made to all rations throughout the year in response to seasonal grazing changes.

(4) Provide the method for calculating dry matter demand and dry matter intake.

[65 FR 80637, Dec. 21, 2000, as amended at 75 FR 7193, Feb. 17, 2010]
LIVESTOCK HEALTH CARE

§205.238  Livestock health care practice standard

**Explanation of the Standards**

**Prevention is Key in Organic Livestock Health Management**

The standards clearly state that livestock producers should implement preventive livestock healthcare practices in order to maintain the health of the animals and to avoid synthetic inputs as much as possible. This section of the standards identify several important practices that can be used for preventive healthcare including:

- Selection of species and types that are suitable for specific conditions and resistance to diseases and parasites for that animal and location;

- Providing sufficient nutrition through feed including vitamins, minerals, protein and/or amino acids, fatty acids, energy sources, and fiber (ruminants);

- Housing, pasture conditions and sanitation practices should minimize the occurrence and spread of diseases and parasites. This includes keeping barns, lane ways, and feeding areas clean of manure build-up;

- Providing environments that allow for exercise, freedom of movement and reduction of stress. This may include large enough housing with access to the outdoors and specifically environments that allow for natural behaviors to be carried out by the animal (such as dusting and scratching by poultry);

- Carrying out physical alterations (such as dehorning, beak trimming, castration and tail docking) in a way that promotes animal welfare and in a manner that minimizes pain and stress on the animal. This may involve alterations done early in life and/or use of approved local anesthetics;

- Using vaccines and other veterinary biologics.

**The use of approved inputs for healthcare or treatment purposes**

When such practices listed above do not adequately prevent sickness, then synthetic medications allowed under §205.603 may be used to treat the animals. This list is categorized by the intended use of the product or substance. Note that each listing has a corresponding standard which is not listed here. Also note that sanitizing substances are also listed here, which are only allowed for equipment and facility uses as indicated, but are also useful in preventing the spread of diseases and promote the
overall cleanliness of the operation. While there are many approved non-
synthetic substances, the following synthetics have been approved based
on their listing use:

The following lists correspond with and further explain materials on the
National List related to livestock healthcare. Please see pages 106-118 of
this guide for the full text of the National List §206.600 - §205.606.

**Allowed disinfectants, sanitizers and medical treatments:**

- **Alcohols:** Ethanol can be used as a disinfectant and sanitizer only
  and is prohibited as a feed additive. Isopropanol can be used as a
disinfectant only.
- **Aspirin:** Approved for health care and reduced inflammation.
- **Atropine:** Used to treat poisoning. Restricted in use by federal
  law (see annotation on National List) and must be used by or on
  written order of a licensed veterinarian. Additionally, the product
  requires a meat withdrawal of 56 days for animals intended for
  slaughter and a milk discard period of at least 12 days.
- **Biologics:** Also knowns as vaccines.
- **Butorphanol:** Used as an anesthetic. Restricted in use by federal
  law (see annotation on list) and must be used by or on written
  order of a licensed veterinarian. Additionally, the product requires a
  meat withdrawal of 42 days for animals intended for slaughter and
  a milk discard period of at least 8 days.
- **Chlorhexidine:** This may be used for surgical procedures done by
  a vet and also as a teat dip when other germicidal agents are no
  longer effective.
- **Chlorine materials:** Calcium hypochlorite, chlorine dioxide and sodium
  hypochlorite **may be used for disinfecting and sanitizing facilities
  and equipment only**, as long as the final rinse of the chlorine does
  not exceed the Safe Drinking Water Act allowance of 4 parts per mil-
  lion. This means that when using chlorine products, you may need to
  use test strips to verify that the final rinse water meets these limits.
- **Electrolytes:** Must not contain antibiotics. Keep in mind that some
  electrolyte products may contain other non-active ingredients that
  also may need to be reviewed by your certifier.
- **Flunixin –** Used an an anti-inflammatory. The withdrawal period for
  this is at least two-times the amount required on the label.
- **Furosemide –** Used commonly to treat udder edema. The withdrawal
  period for this is at least two-times the amount required on the label.
- **Glucose –** Used commonly to treat ketosis or other metabolic
  disorders.
• Glycerine – Allowed as livestock teat dip and must be produced through the hydrolysis of fats or oils. While this is often sold just as glycerine it can be difficult to be sure how it is produced just by the label. If you are unsure whether an individual product is allowed, it is best to check with your certifier.

• Hydrogen peroxide

• Iodine

• Magnesium hydroxide – Used commonly for GI or indigestion complications. Federal law restricts the use of this by requiring a written order of a licensed veterinarian.

• Oxytocin – Allowed for use in postpartuion therapeutic applications.

• Parasiticides – Fenbendazole – only for use by or on written order of licensed veterinarian; Ivermectin and Moxidectin – for control of internal parasites only.

  Note that these also have annotation on the National List that prohibits them in slaughter stock and allows only as an emergency treatment in dairy or breeder stock when other such preventive measures do not work. Milk must be discarded for 90 days following the treatment of the animal and cannot be labeled as organic during this period. If used in breeder stock, the treatment cannot occur during the last third of gestation if the progeny is to be considered organic and must not be used during the lactation period for breeding stock.

• Peroxyacetic acid/peracetic acid – Allowed only for sanitizing facility and processing equipment.

• Phosphoric acid – Allowed as an equipment cleaner only.

• Poloxalene – Only allowed for use in the emergency treatment of bloat.

• Tolazoline – Used for reversal of anesthesia by Xylazine. Federal law restricts the use of this by or on written order of a licensed veterinarian. Additionally, the product requires a meat withdrawal of 8 days for animals intended for slaughter and a milk discard period of at least 4 days.

• Xylazine – Used for anesthesia in the existence of an emergency. Federal law restricts the use of this by or on written order of a licensed veterinarian. Additionally, the product requires a meat withdrawal of 8 days for animals intended for slaughter and a milk discard period of at least 4 days.
**Allowed topical treatments, external parasiticides or local anesthetics:**

- Copper sulfate - Commonly used for hairy wart and foot rot complications.
- Iodine
- Lidocaine – Used as a local anesthetic. The product requires a meat withdrawal of 90 days for animals intended for slaughter and a milk discard period of at least 7 days.
- Lime, hydrated – Allowed as an external pest control but cannot be used to cauterize physical alterations or deodorize animal wastes.
- Mineral oil – Allowed for topical use and lubricant. Mineral oil cannot be fed to animals.
- Procaine – Used as a local anesthetic. The product requires a meat withdrawal of 90 days for animals intended for slaughter and a milk discard period of at least 7 days.
- Sucrose octanoate esters – Typically used to control mites and soft-bodied insects. Allowed to be used in accordance with their labeling.

**Livestock inputs and practices NOT ALLOWED:**

According to the rule, livestock producers cannot sell, label or represent as organic any animal or edible product derived from an animal treated with any of the following:

- Antibiotics
- Synthetics not listed on the National List (§205.603) or nonsynthetics prohibited (§205.604)
- Animal drugs, other than vaccines, in the absence of illness. Drugs cannot be used preventatively.
- Administer hormones for growth.
- Administer synthetic parasiticides on a routine basis. What is routine basis? The regular planned or periodic use of parasiticides.
- Administer synthetic parasiticides to slaughter stock.
- Administer animal drugs in violation of their approved labeling requirements or restrictions. The Label is the law!
- Withhold medical treatment from a sick animal in an effort to preserve its organic status. If all approved medications do not restore the animal's health and it is treated with a prohibited substance then the animal must be clearly identified and cannot be sold, labeled or represented as organically produced.
NOP Standards

§205.238 Livestock health care practice standard

(a) The producer must establish and maintain preventive livestock health care practices, including:

(1) Selection of species and types of livestock with regard to suitability for site-specific conditions and resistance to prevalent diseases and parasites;

(2) Provision of a feed ration sufficient to meet nutritional requirements, including vitamins, minerals, protein and/or amino acids, fatty acids, energy sources, and fiber (ruminants);

(3) Establishment of appropriate housing, pasture conditions, and sanitation practices to minimize the occurrence and spread of diseases and parasites;

(4) Provision of conditions which allow for exercise, freedom of movement, and reduction of stress appropriate to the species;

(5) Performance of physical alterations as needed to promote the animal’s welfare and in a manner that minimizes pain and stress; and

(6) Administration of vaccines and other veterinary biologics.

(b) When preventive practices and veterinary biologics are inadequate to prevent sickness, a producer may administer synthetic medications: Provided, That, such medications are allowed under §205.603. Parasiticides allowed under §205.603 may be used on:

(1) Breeder stock, when used prior to the last third of gestation but not during lactation for progeny that are to be sold, labeled, or represented as organically produced; and

(2) Dairy stock, when used a minimum of 90 days prior to the production of milk or milk products that are to be sold, labeled, or represented as organic.

(c) The producer of an organic livestock operation must not:

(1) Sell, label, or represent as organic any animal or edible product derived from any animal treated with antibiotics, any substance that contains a synthetic substance not allowed under §205.603, or any substance that contains a nonsynthetic substance prohibited in §205.604.

(2) Administer any animal drug, other than vaccinations, in the absence of illness;

(3) Administer hormones for growth promotion;

(4) Administer synthetic parasiticides on a routine basis;

(5) Administer synthetic parasiticides to slaughter stock;

(6) Administer animal drugs in violation of the Federal Food, Drug, and Cosmetic Act; or

(7) Withhold medical treatment from a sick animal in an effort to preserve its organic status. All appropriate medications must be used to restore an animal to health when methods acceptable to organic production fail. Livestock treated with a prohibited substance must be clearly identified and shall not be sold, labeled, or represented as organically produced.
**LIVESTOCK LIVING CONDITIONS**

§205.239  *Livestock living conditions*

**Explanation of Standards**

The organic standards provide instructions regarding the living conditions of organic animals. Many of these requirements are general good management practices that you may already be following if you raise non-organic livestock.

First of all, organic animals must be able to engage in natural behaviors. This means, if they are ruminants, they must have access to pasture to graze (there are more details on this piece in §205.237 and §205.240). If they are poultry, they must be able to go outside to scratch, peck at the ground, and dust themselves. All organic animals must have year-round access to the outdoors, as well as shade, shelter, space to exercise, fresh air, sunlight, and clean drinking water. All animals must have access to enough clean, dry bedding. If the bedding is agricultural roughage, such as straw, it must be organic. Shelter must be designed so that it provides for an appropriate temperature, space to move around, and prevents animal injury. Similarly, outdoor areas such as yards and laneways must be kept in good condition so they are well-drained and do not contaminate neighboring properties or water. Special attention is given to manure, pasture, and outdoor access areas. The management of these areas must work to recycle nutrients, and must not contaminate crops, soil, or water with nutrients, heavy metals, or pathogens in the process.

The standards also allow for some situations when animals might need to be confined. These include:

- bad weather;
- the animal’s stage of life (age or situation such as a newborn calf);
- a situation which could endanger the animal’s health or safety;
- risk to soil or water quality;
- health reasons- preventative or treatment of illness or injury;
- sorting or shipping for sale (note that animals have to continue to be managed according to all organic standards during this time);
- breeding (though bred animals must then be allowed back outside and on pasture);
- 4-H, FFA, and fairs (for up to 1 week before the fair and 24 hours after the animal is back on the farm after the event; organic management (feed, bedding, etc.) must continue throughout the event).
Pasture is allowed to be withheld for these reasons:

- 1 week at the end of lactation for dry off; 3 weeks before birthing; birthing; and one week after birthing;
- newborn dairy cattle for up to 6 months, after which they need to be on pasture during the grazing season and not individually housed (even in individual housing, animals must be able to move about freely- stand, lie, extend limbs, etc.);
- for fiber animals, for short periods of time for shearing;
- for dairy animals, during milking (so long as animals maintain access to pasture in order to meet the dry matter intake requirements of 30% from grazing).

Slaughter stock must also meet some additional requirements during the finishing period:

- must be maintained on pasture during finishing if the finishing period is during the grazing season;
- yards, feeding pads, and feedlots may be used to provide finish feed rations (typically grain), so long as the animals can occupy the area with enough space to feed simultaneously without competing for the food;
- during this finishing period, the slaughter stock does not need to meet the 30% dry matter intake requirement from grazing;
- the finishing period may not exceed 1/5 of the animal’s life or 120 days- whichever is shorter.
NOP Standards

§205.239 Livestock living conditions

(a) The producer of an organic livestock operation must establish and maintain year-round livestock living conditions which accommodate the health and natural behavior of animals, including:

(1) Year-round access for all animals to the outdoors, shade, shelter, exercise areas, fresh air, clean water for drinking, and direct sunlight, suitable to the species, its stage of life, the climate, and the environment: Except, that, animals may be temporarily denied access to the outdoors in accordance with §205.239(b) and (c). Yards, feeding pads, and feedlots may be used to provide ruminants with access to the outdoors during the non-grazing season and supplemental feeding during the grazing season. Yards, feeding pads, and feedlots shall be large enough to allow all ruminant livestock occupying the yard, feeding pad, or feedlot to feed simultaneously without crowding and without competition for food. Continuous total confinement of any animal indoors is prohibited. Continuous total confinement of ruminants in yards, feeding pads, and feedlots is prohibited.

(2) For all ruminants, management on pasture and daily grazing throughout the grazing season(s) to meet the requirements of §205.237, except as provided for in paragraphs (b), (c), and (d) of this section.

(3) Appropriate clean, dry bedding. When roughages are used as bedding, they shall have been organically produced in accordance with this part by an operation certified under this part, except as provided in §205.236(a)(2)(i), and, if applicable, organically handled by operations certified to the NOP.

(4) Shelter designed to allow for:

   (i) Natural maintenance, comfort behaviors, and opportunity to exercise;

   (ii) Temperature level, ventilation, and air circulation suitable to the species; and

   (iii) Reduction of potential for livestock injury;

(5) The use of yards, feeding pads, feedlots and laneways that shall be well-drained, kept in good condition (including frequent removal of wastes), and managed to prevent runoff of wastes and contaminated waters to adjoining or nearby surface water and across property boundaries.

(b) The producer of an organic livestock operation may provide temporary confinement or shelter for an animal because of:

(1) Inclement weather;

(2) The animal’s stage of life: Except, that lactation is not a stage of life that would exempt ruminants from any of the mandates set forth in this regulation;

(3) Conditions under which the health, safety, or well-being of the animal could be jeopardized;

(4) Risk to soil or water quality;
(5) Preventive healthcare procedures or for the treatment of illness or injury (neither the various life stages nor lactation is an illness or injury);

(6) Sorting or shipping animals and livestock sales: Provided, that, the animals shall be maintained under continuous organic management, including organic feed, throughout the extent of their allowed confinement;

(7) Breeding: Except, that, bred animals shall not be denied access to the outdoors and, once bred, ruminants shall not be denied access to pasture during the grazing season; or

(8) 4-H, Future Farmers of America and other youth projects, for no more than one week prior to a fair or other demonstration, through the event and up to 24 hours after the animals have arrived home at the conclusion of the event. These animals must have been maintained under continuous organic management, including organic feed, during the extent of their allowed confinement for the event.

(c) The producer of an organic livestock operation may, in addition to the times permitted under §205.239(b), temporarily deny a ruminant animal pasture or outdoor access under the following conditions:

(1) One week at the end of a lactation for dry off (for denial of access to pasture only), three weeks prior to parturition (birthing), parturition, and up to one week after parturition;

(2) In the case of newborn dairy cattle for up to six months, after which they must be on pasture during the grazing season and may no longer be individually housed: Provided, That, an animal shall not be confined or tethered in a way that prevents the animal from lying down, standing up, fully extending its limbs, and moving about freely;

(3) In the case of fiber bearing animals, for short periods for shearing; and

(4) In the case of dairy animals, for short periods daily for milking. Milking must be scheduled in a manner to ensure sufficient grazing time to provide each animal with an average of at least 30 percent DMI from grazing throughout the grazing season. Milking frequencies or duration practices cannot be used to deny dairy animals pasture.

(d) Ruminant slaughter stock, typically grain finished, shall be maintained on pasture for each day that the finishing period corresponds with the grazing season for the geographical location: Except, that, yards, feeding pads, or feedlots may be used to provide finish feeding rations. During the finishing period, ruminant slaughter stock shall be exempt from the minimum 30 percent DMI requirement from grazing. Yards, feeding pads, or feedlots used to provide finish feeding rations shall be large enough to allow all ruminant slaughter stock occupying the yard, feeding pad, or feed lot to feed simultaneously without crowding and without competition for food. The finishing period shall not exceed one-fifth (1/5) of the animal’s total life or 120 days, whichever is shorter.

(e) The producer of an organic livestock operation must manage manure in a manner that does not contribute to contamination of crops, soil, or water by plant nutrients, heavy metals, or pathogenic organisms and optimizes recycling of nutrients and must manage pastures and other outdoor access areas in a manner that does not put soil or water quality at risk.
PASTURE FOR RUMINANTS

§205.240 Pasture practice standard

Explanation of the Standards
All organic producers raising ruminants are required to have a pasture management plan that ensures the pasture (as a crop) is being managed according to the organic crop standards, and that the animals’ access to the pasture is enough for the animals to receive 30% of their dry matter intake (DMI) from pasture, on average, during the grazing season. Pasture must also be managed so as to minimize diseases and parasites, and prevent risks to soil and water quality – a common theme throughout the organic standards. The organic certifier will set up the OSP forms to collect the necessary information for you to demonstrate how you’re meeting these requirements. The pasture plan, which is part of the Organic System Plan, must cover the following eight points:

- the type of pasture provided;
- management practices to ensure the quality and quantity of pasture provided;
- the grazing season that is appropriate for the farm’s region;
- location, size, and maps with clear identification of pastures;
- location and types of fences (except temporary fences), shade, and water;
- soil fertility and seeding of pasture;
- erosion control and protection of natural wetlands and riparian areas.

NOP Standards

§205.240 Pasture practice standard

The producer of an organic livestock operation must, for all ruminant livestock on the operation, demonstrate through auditable records in the organic system plan, a functioning management plan for pasture.

(a) Pasture must be managed as a crop in full compliance with §205.202, §205.203(d) and (e), §205.204, and §205.206(b) through (f). Land used for the production of annual crops for ruminant grazing must be managed in full compliance with §205.202 through §205.206. Irrigation shall be used, as needed, to promote pasture growth when the operation has irrigation available for use on pasture.
(b) Producers must provide pasture in compliance with §205.239(a)(2) and manage pasture to comply with the requirements of: §205.237(c)(2), to annually provide a minimum of 30 percent of a ruminant’s dry matter intake (DMI), on average, over the course of the grazing season(s); §205.238(a)(3), to minimize the occurrence and spread of diseases and parasites; and §205.239(e) to refrain from putting soil or water quality at risk.

(c) A pasture plan must be included in the producer’s organic system plan, and be updated annually in accordance with §205.406(a). The producer may resubmit the previous year’s pasture plan when no change has occurred in the plan. The pasture plan may consist of a pasture/rangeland plan developed in cooperation with a Federal, State, or local conservation office: Provided, that, the submitted plan addresses all of the requirements of §205.240(c)(1) through (8). When a change to an approved pasture plan is contemplated, which may affect the operation’s compliance with the Act or the regulations in this part, the producer shall seek the certifying agent’s agreement on the change prior to implementation. The pasture plan shall include a description of the:

1. Types of pasture provided to ensure that the feed requirements of §205.237 are being met.

2. Cultural and management practices to be used to ensure pasture of a sufficient quality and quantity is available to graze throughout the grazing season and to provide all ruminants under the organic system plan, except exempted classes identified in §205.239(c)(1) through (3), with an average of not less than 30 percent of their dry matter intake from grazing throughout the grazing season.

3. Grazing season for the livestock operation’s regional location.

4. Location and size of pastures, including maps giving each pasture its own identification.

5. The types of grazing methods to be used in the pasture system.

6. Location and types of fences, except for temporary fences, and the location and source of shade and the location and source of water.

7. Soil fertility and seeding systems.

8. Erosion control and protection of natural wetlands and riparian areas practices.
CHAPTER 5

Handling Standards

Most farmers do some sort of minimal processing of their crop, especially high value crops, before they are sold. However, it has become increasingly common for organic farmers to engage in on-farm processing in order to add more value to their crops. This section of the standards lists many of the common processing methods used, but leaves the door open for others. If you engage in value added processing for products to be marketed as organic, work with your certifier to obtain and fill out an organic handling system plan detailing the methods and products you will use.

ORGANIC HANDLING: ADDING VALUE TO ORGANIC PRODUCTS

§205.270 Organic handling requirements

Explanation of the Standards

General Organic Handling

This standard establishes the processes by which organically grown crops can be processed from the minimal, post-harvest handling steps like chilling or washing, to value-added processing methods like preserving and grinding that increase the value of the product before it is sold.

The standards address the restrictions or qualifications on the substances that can be used on or added to an organic crop. There is also a list of allowed and prohibited substances for organic handling in sections §205.605 and §205.606 of the organic standards. The Organic Material Review Institute (OMR) list can be helpful too. Products with an OMRI seal are generally acceptable for use in organic processing. If you are interested in doing value added processing of organic products, make sure to read and learn about organic labeling requirements in sections §205.300-§205.311. Most certifiers have some staff that specialize in organic handling. Make contact with these individuals and ask questions early on in the transition process before you engage in organic handling.
NOP Standards

§205.270 Organic handling requirements

(a) Mechanical or biological methods, including but not limited to cooking, baking, curing, heating, drying, mixing, grinding, churning, separating, distilling, extracting, slaughtering, cutting, fermenting, eviscerating, preserving, dehydrating, freezing, chilling, or otherwise manufacturing, and the packaging, canning, jarring, or otherwise enclosing food in a container may be used to process an organically produced agricultural product for the purpose of retarding spoilage or otherwise preparing the agricultural product for market.

(b) Nonagricultural substances allowed under §205.605 and nonorganically produced agricultural products allowed under §205.606 may be used:

(1) In or on a processed agricultural product intended to be sold, labeled, or represented as “organic,” pursuant to §205.301(b), if not commercially available in organic form.

(2) In or on a processed agricultural product intended to be sold, labeled, or represented as “made with organic (specified ingredients or food group(s)),” pursuant to §205.301(c).

(c) The handler of an organic handling operation must not use in or on agricultural products intended to be sold, labeled, or represented as “100 percent organic,” “organic,” or “made with organic (specified ingredients or food group(s)),” or in or on any ingredients labeled as organic:

(1) Practices prohibited under paragraphs (e) and (f) of §205.105.

(2) A volatile synthetic solvent or other synthetic processing aid not allowed under §205.605: Except, That, nonorganic ingredients in products labeled “made with organic (specified ingredients or food group(s))” are not subject to this requirement.
Explanation of the Standards

Pests can cause serious problems for the management of organic facilities. Complications range from economic hardship to health concerns. It is important to practice pest management strategies in order to maintain pest populations below economically damaging levels, as well as minimize the harmful effects that come with pest control on human health and environmental resources. Under organic management, facilities must use a tiered approach, trying certain methods of

1. Prevention
Pest management for organic producers and handlers who have storage and/or processing facilities is a multi-tiered system. The first step is using management practices to prevent problems before they occur. Keeping facilities sanitary, removing exterior habitat and food sources, mowing, sealing doors and windows, and creating physical barriers to prevent pests from entering are some examples of pest prevention practices.

2. Mechanical & Physical Controls
If problems persist in spite of the operator’s best prevention efforts, pest controls such as sticky, mechanical, or pheromone traps may be used. However, rodent snap traps may NOT be used in the production area of a processing facility. Lures and repellents using nonsynthetic or synthetic substances consistent with the National List may also be used.

3. Allowed Materials –
When prevention and mechanical/physical control methods are not enough, nonsynthetic and synthetic pest control materials that are consistent with the National List of Approved and Prohibited Substances may be used. To determine if a substance is allowed, it may not be approved to come into direct contact with certified organic products, land, or livestock. It is therefore important that the operator discuss their plan and methods of using these substances with your certifier ahead of time. Some certifiers allow the use of bait boxes outside the facility, if there is no risk of contamination of organic products.

4. Prohibited Materials –
Pesticide Controls Not Consistent with The National List

If steps 1-3 are not effective in preventing or controlling pests, a synthetic substance not on the National List may be used, provided that the certified operator and certifier agree on the substance, method of application, and measures to be taken to prevent contamination of certified products. Prior to using a pest management substance not on the National List, you must first:

- Document the need to use that substance. Include the specific preventative measures you have taken, any relevant pest monitoring results, allowed materials you have tried, etc.
- Document your plan to protect organic integrity while using the substance, including the substance’s name, where the substance will be applied, for how long, method of application, how organic product will be protected, and other important details.
pest management prior to using others. All pest management activities should be described in the Organic System Plan (OSP) and documented on an ongoing basis. Following these steps will help you to make sure that you’re following the pest management hierarchy that meets the organic standards.

**NOP Standards**

**Facility pest management practice standard (§205.271)**

(a) The producer or handler of an organic facility must use management practices to prevent pests, including but not limited to:

1. Removal of pest habitat, food sources, and breeding areas;
2. Prevention of access to handling facilities; and
3. Management of environmental factors, such as temperature, light, humidity, atmosphere, and air circulation, to prevent pest reproduction.

(b) Pests may be controlled through:

1. Mechanical or physical controls including but not limited to traps, light, or sound; or
2. Lures and repellents using nonsynthetic or synthetic substances consistent with the National List.

(c) If the practices provided for in paragraphs (a) and (b) of this section are not effective to prevent or control pests, a nonsynthetic or synthetic substance consistent with the National List may be applied.

(d) If the practices provided for in paragraphs (a), (b), and (c) of this section are not effective to prevent or control facility pests, a synthetic substance not on the National List may be applied: Provided, That, the handler and certifying agent agree on the substance, method of application, and measures to be taken to prevent contact of the organically produced products or ingredients with the substance used.

(e) The handler of an organic handling operation who applies a nonsynthetic or synthetic substance to prevent or control pests must update the operation’s organic handling plan to reflect the use of such substances and methods of application. The updated organic plan must include a list of all measures taken to prevent contact of the organically produced products or ingredients with the substance used.

(f) Notwithstanding the practices provided for in paragraphs (a), (b), (c), and (d) of this section, a handler may otherwise use substances to prevent or control pests as required by Federal, State, or local laws and regulations: Provided, That, measures are taken to prevent contact of the organically produced products or ingredients with the substance used.
ENSURING ORGANIC INTEGRITY

§205.272  Commingling and contact with prohibited substance prevention practice standard

Explanation of the Standards
This section of the standards is important to help keep the harvested organic crop from being contaminated with prohibited substances or mixed with non-organic crops (commingled). Considering all of the effort taken to raise an organic crop, care must be taken post-harvest to ensure that it remains organic.

Commingling or contamination can occur more easily on farms that produce both organic and conventional crops. However, such issues can also arise on a farm that is dedicated to only organic production. It’s good to be aware of where these contaminations can accidentally occur.

- **Drift** of prohibited substances or genetic material from adjoining land
  - If you manage conventional fields, chemicals should be applied in your conventional fields in a manner that minimizes any potential for drift.
  - Grain commodities which can be grown using GMO seed varieties can lead to genetic drift if planted at the same time as your crops.
  - Additionally, neighboring land (GMO or non-GMO) may be sprayed with prohibited substances, such as non-approved synthetic herbicides which can drift to your crops if they are close enough.
  - For information on preventing these issues, see the section about buffers covered under §205.202. Buffer zones around your organic fields will help reduce the chance of prohibited substances or genetic material drifting into organic fields from your conventional fields or your neighbors’.
  - Furthermore, informing your neighbor of your organic fields and asking for their cooperation can help to minimize chemical and genetic material drift.

- **Equipment use** – If you have a split operation producing both organic and non-organic crops, you will need to clean out equipment that might be used on both these areas of your operation and document the cleaning.
  - If you share equipment with neighboring farmers who are not certified organic or who may have split operations, you will
have to take measures to be sure the equipment is cleaned properly.

- Examples of equipment that may need to be cleaned include: tractors and any seeding, tillage, weed control, spray, harvest and transport equipment.

- **Harvest** – In addition to equipment cleaning, operations growing both organic and non-organic crops must ensure that containers or temporary storage units like gravity wagons used during harvest have been adequately cleaned prior to transporting or storing organic crops.

- **Storage** – When storing crops after harvest, it is essential to have a system in place that adequately separates and labels organic crops and non-organic crops. While you may know your operation well, without labeling storage units or areas, a farmworker or helper may easily confuse the organic and non-organic storage areas by accident. To best avoid such a scenario, label all storage areas.

  - Also, if you have organic approved inputs and conventional inputs, store such products away from each other. Distinct separation makes accidental contamination near impossible.

- **Transport** – Some growers have crops picked up on-farm and others may have to transport their products themselves. Always perform a clean-out of such transportation vehicles when previously used with non-organic products.

- **Packaging** – If you decide to process any of your organic crops, you will not be able to use packing material or store your product in containers treated with synthetic fungicides, preservatives or fumigants.

  - If you are a vegetable grower considering re-using boxes for transport, note that you cannot use boxes that may have previously been treated with a fungicide wax. Check with your certifier if you are considering re-using any boxes that may have previously been treated with prohibited substances.
NOP Standards

§205.272  Commingle and contact with prohibited substance prevention practice standard

(a) The handler of an organic handling operation must implement measures necessary to prevent the commingling of organic and nonorganic products and protect organic products from contact with prohibited substances.

(b) The following are prohibited for use in the handling of any organically produced agricultural product or ingredient labeled in accordance with subpart D of this part:

(1) Packaging materials, and storage containers, or bins that contain a synthetic fungicide, preservative, or fumigant;

(2) The use or reuse of any bag or container that has been in contact with any substance in such a manner as to compromise the organic integrity of any organically produced product or ingredient placed in those containers, unless such reusable bag or container has been thoroughly cleaned and poses no risk of contact of the organically produced product or ingredient with the substance used.
These substances have all been reviewed and subsequently added to the National List as either allowed or prohibited substances. Some of these materials have been allowed or prohibited for specific uses only and others may be used more generally. Always be aware of the intended purpose for your input. It’s important to note that the National List is subject to change. The most up-to-date version is always available online in the e-CFR for 7 CFR Part 205. Most certifiers also notify clients of changes to the National List.

For a summary of the decision making process for the National List, please refer to the Allowed & Prohibited Substances section on page 30.

§205.600 Evaluation criteria for allowed and prohibited substances, methods, and ingredients.

The following criteria will be utilized in the evaluation of substances or ingredients for the organic production and handling sections of the National List:

(a) Synthetic and nonsynthetic substances considered for inclusion on or deletion from the National List of allowed and prohibited substances will be evaluated using the criteria specified in the Act (7 U.S.C. 6517 and 6518).

(b) In addition to the criteria set forth in the Act, any synthetic substance used as a processing aid or adjuvant will be evaluated against the following criteria:

(1) The substance cannot be produced from a natural source and there are no organic substitutes;

(2) The substance’s manufacture, use, and disposal do not have adverse effects on the environment and are done in a manner compatible with organic handling;

(3) The nutritional quality of the food is maintained when the substance is used, and the substance, itself, or its breakdown products do not have an adverse effect on human health as defined by applicable Federal regulations;

(4) The substance’s primary use is not as a preservative or to recreate or improve flavors, colors, textures, or nutritive value lost during processing, except where the replacement of nutrients is required by law;

(5) The substance is listed as generally recognized as safe (GRAS) by Food and Drug Administration (FDA) when used in accordance with FDA’s good manufacturing practices (GMP) and contains no residues of heavy metals or other contaminants in excess of tolerances set by FDA; and

(6) The substance is essential for the handling of organically produced agricultural products.

(c) Nonsynthetics used in organic processing will be evaluated using the criteria specified in the Act (7 U.S.C. 6517 and 6518).
§205.601 Synthetic substances allowed for use in organic crop production.

In accordance with restrictions specified in this section, the following synthetic substances may be used in organic crop production: Provided, That, use of such substances do not contribute to contamination of crops, soil, or water. Substances allowed by this section, except disinfectants and sanitizers in paragraph (a) and those substances in paragraphs (c), (j), (k), and (l) of this section, may only be used when the provisions set forth in §205.206(a) through (d) prove insufficient to prevent or control the target pest.

(a) As algaecide, disinfectants, and sanitizer, including irrigation system cleaning systems.

1. Alcohols.
   (i) Ethanol.
   (ii) Isopropanol.

2. Chlorine materials—For pre-harvest use, residual chlorine levels in the water in direct crop contact or as water from cleaning irrigation systems applied to soil must not exceed the maximum residual disinfectant limit under the Safe Drinking Water Act, except that chlorine products may be used in edible sprout production according to EPA label directions.
   (i) Calcium hypochlorite.
   (ii) Chlorine dioxide.
   (iii) Sodium hypochlorite.

3. Copper sulfate—for use as an algaecide in aquatic rice systems, is limited to one application per field during any 24-month period. Application rates are limited to those which do not increase baseline soil test values for copper over a timeframe agreed upon by the producer and accredited certifying agent.


5. Ozone gas—for use as an irrigation system cleaner only.

6. Peracetic acid—for use in disinfecting equipment, seed, and asexually propagated planting material. Also permitted in hydrogen peroxide formulations as allowed in §205.601(a) at concentration of no more than 6% as indicated on the pesticide product label.

7. Soap-based algaecide/demossers.

8. Sodium carbonate peroxyhydrate (CAS #15630-89-4)—Federal law restricts the use of this substance in food crop production to approved food uses identified on the product label.

(b) As herbicides, weed barriers, as applicable.

1. Herbicides, soap-based—for use in farmstead maintenance (roadways, ditches, right of ways, building perimeters) and ornamental crops.

2. Mulches.
   (i) Newspaper or other recycled paper, without glossy or colored inks.
   (ii) Plastic mulch and covers (petroleum-based other than polyvinyl chloride (PVC)).
   (iii) Biodegradable bio based mulch film as defined in §205.2. Must be produced without organisms or feedstock derived from excluded methods.
(c) As compost feed stocks—Newspapers or other recycled paper, without glossy or colored inks.

(d) As animal repellents—Soaps, ammonium—for use as a large animal repellent only, no contact with soil or edible portion of crop.

(e) As insecticides (including acaricides or mite control).

1. Ammonium carbonate—for use as bait in insect traps only, no direct contact with crop or soil.

2. Aqueous potassium silicate (CAS #1312-76-1)—the silica, used in the manufacture of potassium silicate, must be sourced from naturally occurring sand.

3. Boric acid—structural pest control, no direct contact with organic food or crops.

4. Copper sulfate—for use as tadpole shrimp control in aquatic rice production, is limited to one application per field during any 24-month period. Application rates are limited to levels which do not increase baseline soil test values for copper over a timeframe agreed upon by the producer and accredited certifying agent.

5. Elemental sulfur.


7. Oils, horticultural—narrow range oils as dormant, suffocating, and summer oils.

8. Soaps, insecticidal.


10. Sucrose octanoate esters (CAS #s—42922-74-7; 58064-47-4)—in accordance with approved labeling.

(f) As insect management. Pheromones.

(g) As rodenticides. Vitamin D3.

(h) As slug or snail bait. Ferric phosphate (CAS # 10045-86-0).

(i) As plant disease control.

1. Aqueous potassium silicate (CAS #1312-76-1)—the silica, used in the manufacture of potassium silicate, must be sourced from naturally occurring sand.

2. Coppers, fixed—copper hydroxide, copper oxide, copper oxychloride, includes products exempted from EPA tolerance, Provided, That, copper-based materials must be used in a manner that minimizes accumulation in the soil and shall not be used as herbicides.

3. Copper sulfate—Substance must be used in a manner that minimizes accumulation of copper in the soil.

4. Hydrated lime.

5. Hydrogen peroxide.


7. Oils, horticultural, narrow range oils as dormant, suffocating, and summer oils.
(8) Peracetic acid—for use to control fire blight bacteria. Also permitted in hydrogen peroxide formulations as allowed in §205.601(i) at concentration of no more than 6% as indicated on the pesticide product label.

(9) Potassium bicarbonate.

(10) Elemental sulfur.

(11) Streptomycin, for fire blight control in apples and pears only until October 21, 2014.

(12) Tetracycline, for fire blight control in apples and pears only until October 21, 2014.

(j) As plant or soil amendments.

(1) Aquatic plant extracts (other than hydrolyzed)—Extraction process is limited to the use of potassium hydroxide or sodium hydroxide; solvent amount used is limited to that amount necessary for extraction.

(2) Elemental sulfur.

(3) Humic acids—naturally occurring deposits, water and alkali extracts only.

(4) Lignin sulfonate—chelating agent, dust suppressant.

(5) Magnesium sulfate—allowed with a documented soil deficiency.

(6) Micronutrients—not to be used as a defoliant, herbicide, or desiccant. Those made from nitrates or chlorides are not allowed. Soil deficiency must be documented by testing.

(i) Soluble boron products.

(ii) Sulfates, carbonates, oxides, or silicates of zinc, copper, iron, manganese, molybdenum, selenium, and cobalt.

(7) Liquid fish products—can be pH adjusted with sulfuric, citric or phosphoric acid. The amount of acid used shall not exceed the minimum needed to lower the pH to 3.5.

(8) Vitamins, B1, C, and E.

(9) Sulfurous acid (CAS # 7782-99-2) for on-farm generation of substance utilizing 99% purity elemental sulfur per paragraph (j)(2) of this section.

(k) As plant growth regulators. Ethylene gas—for regulation of pineapple flowering.

(l) As floating agents in postharvest handling.

(1) Lignin sulfonate.

(2) Sodium silicate—for tree fruit and fiber processing.

(m) As synthetic inert ingredients as classified by the Environmental Protection Agency (EPA), for use with nonsynthetic substances or synthetic substances listed in this section and used as an active pesticide ingredient in accordance with any limitations on the use of such substances.

(1) EPA List 4—Inerts of Minimal Concern.

(2) EPA List 3—Inerts of unknown toxicity—for use only in passive pheromone dispensers.

(n) Seed preparations. Hydrogen chloride (CAS # 7647-01-0)—for delinting cotton seed for planting.
As production aids. Microcrystalline cheese wax (CAS #'s 64742-42-3, 8009-03-08, and 8002-74-2)-for use in log grown mushroom production. Must be made without either ethylene-propylene co-polymer or synthetic colors.

(p)-(z) [Reserved]


§205.602 Nonsynthetic substances prohibited for use in organic crop production

The following nonsynthetic substances may not be used in organic crop production:

(a) Ash from manure burning.

(b) Arsenic.

(c) Calcium chloride, brine process is natural and prohibited for use except as a foliar spray to treat a physiological disorder associated with calcium uptake.

(d) Lead salts.

(e) Potassium chloride—unless derived from a mined source and applied in a manner that minimizes chloride accumulation in the soil.

(f) Sodium fluoaluminate (mined).

(g) Sodium nitrate—unless use is restricted to no more than 20% of the crop’s total nitrogen requirement; use in spirulina production is unrestricted until October 21, 2005.

(h) Strychnine.

(i) Tobacco dust (nicotine sulfate).

(j)-(z) [Reserved]

[68 FR 61992, Oct. 31, 2003]

§205.603 Synthetic substances allowed for use in organic livestock production

In accordance with restrictions specified in this section the following synthetic substances may be used in organic livestock production:

(a) As disinfectants, sanitizer, and medical treatments as applicable.

(1) Alcohols.

   (i) Ethanol-disinfectant and sanitizer only, prohibited as a feed additive.

   (ii) Isopropanol-disinfectant only.

(2) Aspirin-approved for health care use to reduce inflammation.
(3) Atropine (CAS #-51-55-8)—federal law restricts this drug to use by or on the lawful written or oral order of a licensed veterinarian, in full compliance with the AMDUCA and 21 CFR part 530 of the Food and Drug Administration regulations. Also, for use under 7 CFR part 205, the NOP requires:

(i) Use by or on the lawful written order of a licensed veterinarian; and

(ii) A meat withdrawal period of at least 56 days after administering to livestock intended for slaughter; and a milk discard period of at least 12 days after administering to dairy animals.

(4) Biologics—Vaccines.

(5) Butorphanol (CAS #-42408-82-2)—federal law restricts this drug to use by or on the lawful written or oral order of a licensed veterinarian, in full compliance with the AMDUCA and 21 CFR part 530 of the Food and Drug Administration regulations. Also, for use under 7 CFR part 205, the NOP requires:

(i) Use by or on the lawful written order of a licensed veterinarian; and

(ii) A meat withdrawal period of at least 42 days after administering to livestock intended for slaughter; and a milk discard period of at least 8 days after administering to dairy animals.

(6) Chlorhexidine—Allowed for surgical procedures conducted by a veterinarian. Allowed for use as a teat dip when alternative germicidal agents and/or physical barriers have lost their effectiveness.

(7) Chlorine materials—disinfecting and sanitizing facilities and equipment. Residual chlorine levels in the water shall not exceed the maximum residual disinfectant limit under the Safe Drinking Water Act.

(i) Calcium hypochlorite.

(ii) Chlorine dioxide.

(iii) Sodium hypochlorite.

(8) Electrolytes—without antibiotics.

(9) Flunixin (CAS #-38677-85-9)—in accordance with approved labeling; except that for use under 7 CFR part 205, the NOP requires a withdrawal period of at least two-times that required by the FDA.

(10) Furosemide (CAS #-54-31-9)—in accordance with approved labeling; except that for use under 7 CFR part 205, the NOP requires a withdrawal period of at least two-times that required that required by the FDA.

(11) Glucose.

(12) Glycerine—Allowed as a livestock teat dip, must be produced through the hydrolysis of fats or oils. (13) Hydrogen peroxide.

(14) Iodine.

(15) Magnesium hydroxide (CAS #-1309-42-8)—federal law restricts this drug to use by or on the lawful written or oral order of a licensed veterinarian, in full compliance with the AMDUCA and 21 CFR part 530 of the Food and Drug Administration regulations. Also, for use under 7 CFR part 205, the NOP requires use by or on the lawful written order of a licensed veterinarian.
(16) Magnesium sulfate.

(17) Oxytocin—use in postparturition therapeutic applications.

(18) Parasiticides—Prohibited in slaughter stock, allowed in emergency treatment for dairy and breeder stock when organic system plan-approved preventive management does not prevent infestation. Milk or milk products from a treated animal cannot be labeled as provided for in subpart D of this part for 90 days following treatment. In breeder stock, treatment cannot occur during the last third of gestation if the progeny will be sold as organic and must not be used during the lactation period for breeding stock.

(i) Fenbendazole (CAS #43210-67-9)—only for use by or on the lawful written order of a licensed veterinarian.

(ii) Ivermectin (CAS #70288-86-7).

(iii) Moxidectin (CAS #113507-06-5)—for control of internal parasites only.

(19) Peroxyacetic/peracetic acid (CAS #79-21-0)—for sanitizing facility and processing equipment.

(20) Phosphoric acid—allowed as an equipment cleaner, Provided, That, no direct contact with organically managed livestock or land occurs.

(21) Poloxalene (CAS #9003-11-6)—for use under 7 CFR part 205, the NOP requires that poloxalene only be used for the emergency treatment of bloat.

(22) Tolazoline (CAS #59-98-3)—federal law restricts this drug to use by or on the lawful written or oral order of a licensed veterinarian, in full compliance with the AMDUCA and 21 CFR part 530 of the Food and Drug Administration regulations. Also, for use under 7 CFR part 205, the NOP requires:

(i) Use by or on the lawful written order of a licensed veterinarian;

(ii) Use only to reverse the effects of sedation and analgesia caused by Xylazine; and

(iii) A meat withdrawal period of at least 8 days after administering to livestock intended for slaughter; and a milk discard period of at least 4 days after administering to dairy animals.

(23) Xylazine (CAS #7361-61-7)—federal law restricts this drug to use by or on the lawful written or oral order of a licensed veterinarian, in full compliance with the AMDUCA and 21 CFR part 530 of the Food and Drug Administration regulations. Also, for use under 7 CFR part 205, the NOP requires:

(i) Use by or on the lawful written order of a licensed veterinarian;

(ii) The existence of an emergency; and

(iii) A meat withdrawal period of at least 8 days after administering to livestock intended for slaughter; and a milk discard period of at least 4 days after administering to dairy animals.

(b) As topical treatment, external parasiticide or local anesthetic as applicable.

(1) Copper sulfate.

(2) Formic acid (CAS # 64-18-6)—for use as a pesticide solely within honeybee hives.

(3) Iodine.
(4) Lidocaine—as a local anesthetic. Use requires a withdrawal period of 90 days after administering to livestock intended for slaughter and 7 days after administering to dairy animals.

(5) Lime, hydrated—as an external pest control, not permitted to cauterize physical alterations or deodorize animal wastes.

(6) Mineral oil—for topical use and as a lubricant.

(7) Procaine—as a local anesthetic, use requires a withdrawal period of 90 days after administering to livestock intended for slaughter and 7 days after administering to dairy animals.

(8) Sucrose octanoate esters (CAS #s-42922-74-7; 58064-47-4)—in accordance with approved labeling.

(c) As feed supplements—None.

(d) As feed additives.

(1) DL-Methionine, DL-Methionine-hydroxy analog, and DL-Methionine-hydroxy analog calcium (CAS #'s 59-51-8, 583-91-5, 4857-44-7, and 922-50-9)—for use only in organic poultry production at the following maximum levels of synthetic methionine per ton of feed: Laying and broiler chickens—2 pounds; turkeys and all other poultry—3 pounds.

(2) Trace minerals, used for enrichment or fortification when FDA approved.

(3) Vitamins, used for enrichment or fortification when FDA approved.

(e) As synthetic inert ingredients as classified by the Environmental Protection Agency (EPA), for use with nonsynthetic substances or synthetic substances listed in this section and used as an active pesticide ingredient in accordance with any limitations on the use of such substances.

(1) EPA List 4—Inerts of Minimal Concern.

(2) [Reserved]

(f) Excipients, only for use in the manufacture of drugs used to treat organic livestock when the excipient is: Identified by the FDA as Generally Recognized As Safe; Approved by the FDA as a food additive; or Included in the FDA review and approval of a New Animal Drug Application or New Drug Application.

(g)-(z) [Reserved]

§205.604 Nonsynthetic substances prohibited for use in organic livestock production

The following nonsynthetic substances may not be used in organic livestock production:

(a) Strychnine.

(b)-(z) [Reserved]
§205.605 Nonagricultural (nonorganic) substances allowed as ingredients in or on processed products labeled as “organic” or “made with organic (specified ingredients or food group(s)).”

The following nonagricultural substances may be used as ingredients in or on processed products labeled as “organic” or “made with organic (specified ingredients or food group(s))” only in accordance with any restrictions specified in this section.

(a) Nonsynthetics allowed:

Acids (Alginic; Citric—produced by microbial fermentation of carbohydrate substances; and Lactic).

Agar-agar.

Animal enzymes—(Rennet—animals derived; Catalase—bovine liver; Animal lipase; Pancreatin; Pepsin; and Trypsin).

Attapulgite—as a processing aid in the handling of plant and animal oils.

Bentonite.

Calcium carbonate.

Calcium chloride.

Calcium sulfate—mined.

Carrageenan.

Dairy cultures.

Diatomaceous earth—food filtering aid only.

Egg white lysozyme (CAS # 9001-63-2)

Enzymes—must be derived from edible, nontoxic plants, nonpathogenic fungi, or nonpathogenic bacteria.

Flavors, nonsynthetic sources only and must not be produced using synthetic solvents and carrier systems or any artificial preservative.

Gellan gum (CAS # 71010-52-1)—high-acyl form only.

Glucono delta-lactone—production by the oxidation of D-glucose with bromine water is prohibited.

Kaolin.

L-Malic acid (CAS # 97-67-6).

Magnesium sulfate, nonsynthetic sources only.

Microorganisms—any food grade bacteria, fungi, and other microorganism.

Nitrogen—oil-free grades.

Oxygen—oil-free grades.

Perlite—for use only as a filter aid in food processing. Potassium chloride.

Potassium iodide.

Sodium bicarbonate.
Sodium carbonate.

Tartaric acid—made from grape wine. Waxes—nonsynthetic (Carnauba wax; and Wood resin).

Yeast—When used as food or a fermentation agent in products labeled as “organic,” yeast must be organic if its end use is for human consumption; nonorganic yeast may be used when organic yeast is not commercially available. Growth on petrochemical substrate and sulfite waste liquor is prohibited. For smoked yeast, nonsynthetic smoke flavoring process must be documented.

(b) Synthetics allowed:

Acidified sodium chlorite—Secondary direct antimicrobial food treatment and indirect food contact surface sanitizing. Acidified with citric acid only.

Activated charcoal (CAS #s 7440-44-0; 64365-11-3)—only from vegetative sources; for use only as a filtering aid. Alginates.

Ammonium bicarbonate—for use only as a leavening agent.

Ammonium carbonate—for use only as a leavening agent.

Ascorbic acid.

Calcium citrate.

Calcium hydroxide.

Calcium phosphates (monobasic, dibasic, and tribasic).

Carbon dioxide.

Cellulose—for use in regenerative casings, as an anti-caking agent (non-chlorine bleached) and filtering aid.

Chlorine materials—disinfecting and sanitizing food contact surfaces, Except, That, residual chlorine levels in the water shall not exceed the maximum residual disinfectant limit under the Safe Drinking Water Act (Calcium hypochlorite; Chlorine dioxide; and Sodium hypochlorite).

Cyclohexylamine (CAS # 108-91-8)—for use only as a boiler water additive for packaging sterilization. Diethylaminoethanol (CAS # 100-37-8)—for use only as a boiler water additive for packaging sterilization. Ethylene—allowed for postharvest ripening of tropical fruit and degreening of citrus.

Ferrous sulfate—for iron enrichment or fortification of foods when required by regulation or recommended (independent organization).

Glycerides (mono and di)—for use only in drum drying of food.

Glycerin—produced by hydrolysis of fats and oils.

Hydrogen peroxide.

Magnesium carbonate—for use only in agricultural products labeled “made with organic (specified ingredients or food group(s)),” prohibited in agricultural products labeled “organic”.

Magnesium chloride—derived from sea water.

Magnesium stearate—for use only in agricultural products labeled “made with organic (specified ingredients or food group(s)),” prohibited in agricultural products labeled “organic”.
Nutrient vitamins and minerals, in accordance with 21 CFR 104.20, Nutritional Quality Guidelines For Foods.

Octadecylamine (CAS # 124-30-1)—for use only a boiler water additive for packaging sterilization.

Ozone.

Peracetic acid/Peroxyacetic acid (CAS # 79-21-0)—for use in wash and/or rinse water according to FDA limitations. For use as a sanitizer on food contact surfaces.

Phosphoric acid—cleaning of food-contact surfaces and equipment only. Potassium acid tartrate.

Potassium carbonate.

Potassium citrate.

Potassium hydroxide—prohibited for use in lye peeling of fruits and vegetables except when used for peeling peaches.

Potassium phosphate—for use only in agricultural products labeled “made with organic (specific ingredients or food group(s)),” prohibited in agricultural products labeled “organic”.

Silicon dioxide—Permitted as a defoamer. Allowed for other uses when organic rice hulls are not commercially available. Sodium acid pyrophosphate (CAS # 7758-16-9)—for use only as a leavening agent.

Sodium citrate.

Sodium hydroxide—prohibited for use in lye peeling of fruits and vegetables.

Sodium phosphates—for use only in dairy foods.

Sulfur dioxide—for use only in wine labeled “made with organic grapes,” Provided, That, total sulfite concentration does not exceed 100 ppm.

Tetrasodium pyrophosphate (CAS # 7722-88-5)—for use only in meat analog products.

Tocopherols—derived from vegetable oil when rosemary extracts are not a suitable alternative.

Xanthan gum.

(c)-(z) [Reserved]


§205.606 Nonorganically produced agricultural products allowed as ingredients in or on processed products labeled as “organic.”

Only the following nonorganically produced agricultural products may be used as ingredients in or on processed products labeled as “organic,” only in accordance with any restrictions specified in this section, and only when the product is not commercially available in organic form.

(a) Casings, from processed intestines.

(b) Celery powder.
(c) Chia (Salvia hispanica L.).

(d) Colors derived from agricultural products—Must not be produced using synthetic solvents and carrier systems or any artificial preservative.

1. Beet juice extract color (pigment CAS #7659-95-2).
2. Beta-carotene extract color—derived from carrots or algae (pigment CAS# 7235-40-7).
6. Carrot juice color (pigment CAS #1393-63-1).
13. Pumpkin juice color (pigment CAS #127-40-2).
17. Saffron extract color (pigment CAS #1393-63-1).
18. Turmeric extract color (CAS #458-37-7). (e) Dill weed oil (CAS # 8006-75-5).
(f) Fish oil (Fatty acid CAS #’s: 10417-94-4, and 25167-62-8)—stabilized with organic ingredients or only with ingredients on the National List, §205.605 and §205.606.

(g) Fortified cooking wines.
1. Marsala.
2. Sherry.

(h) Fructooligosaccharides (CAS # 308066-66-2).
(i) Galangal, frozen.

(j) Gelatin (CAS # 9000-70-8).

(k) Gums—water extracted only (Arabic; Guar; Locust bean; and Carob bean). (l) Inulin-oligofructose enriched (CAS # 9005-80-5).

(m) Kelp—for use only as a thickener and dietary supplement.

(n) Konjac flour (CAS # 37220-17-0).

(o) Lecithin—de-oiled.

(p) Lemongrass—frozen.

(q) Orange pulp, dried.

(r) Orange shellac-unbleached (CAS # 9000-59-3).

(s) Pectin (non-amidated forms only).

(t) Peppers (Chipotle chile).

(u) Seaweed, Pacific kombu.

(v) Starches.

(1) Cornstarch (native).

(2) Sweet potato starch—for bean thread production only. (w) Tragacanth gum (CAS # 9000-65-1).

(x) Turkish bay leaves.

(y) Wakame seaweed (Undaria pinnatifida).

(z) Whey protein concentrate.

REFERENCES


ACKNOWLEDGMENTS

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# TABLE OF CONTENTS

## Introduction

<table>
<thead>
<tr>
<th>Section</th>
<th>Page</th>
</tr>
</thead>
<tbody>
<tr>
<td>Evaluating your Current Farm Operation</td>
<td>3</td>
</tr>
<tr>
<td><strong>FARM INVENTORY</strong></td>
<td>4</td>
</tr>
<tr>
<td>1. FARM MAP</td>
<td>5</td>
</tr>
<tr>
<td>2. FIELD HISTORY</td>
<td>7</td>
</tr>
<tr>
<td>3. PEST CHALLENGES</td>
<td>9</td>
</tr>
<tr>
<td>4. LIVESTOCK</td>
<td>10</td>
</tr>
<tr>
<td>5. REGIONAL AND SITE-SPECIFIC RESOURCES</td>
<td>11</td>
</tr>
<tr>
<td>6. SOIL RESOURCES</td>
<td>12</td>
</tr>
<tr>
<td>7. PHYSICAL RESOURCES</td>
<td>18</td>
</tr>
<tr>
<td>8. HUMAN RESOURCES</td>
<td>19</td>
</tr>
<tr>
<td>9. FINANCIAL RESOURCES</td>
<td>21</td>
</tr>
<tr>
<td>10. MARKETING</td>
<td>22</td>
</tr>
<tr>
<td>11. SWOT (STRENGTHS, WEAKNESSES, OPPORTUNITIES, THREATS) SUMMARY</td>
<td>23</td>
</tr>
<tr>
<td><strong>DEFINING YOUR GOAL</strong></td>
<td>24</td>
</tr>
<tr>
<td><strong>MAKING YOUR GOAL HAPPEN</strong></td>
<td>25</td>
</tr>
<tr>
<td>1. VALUES/VISION</td>
<td>25</td>
</tr>
<tr>
<td>2. RESOURCES/WEALTH</td>
<td>25</td>
</tr>
<tr>
<td>3. RELATIONSHIPS</td>
<td>26</td>
</tr>
<tr>
<td>4. WORK TIME/FREE TIME</td>
<td>26</td>
</tr>
<tr>
<td>5. ENTERPRISES</td>
<td>27</td>
</tr>
<tr>
<td>6. LEARNING</td>
<td>27</td>
</tr>
<tr>
<td>7. SETTING AN HOLISTIC GOAL</td>
<td>28</td>
</tr>
<tr>
<td><strong>WRITING YOUR TRANSITION PLAN</strong></td>
<td>32</td>
</tr>
<tr>
<td><strong>1. Farm Profile [§205.201; §205.202]</strong></td>
<td>34</td>
</tr>
<tr>
<td><strong>2. Seeds, Seedlings, and Planting Stock [§205.204]</strong></td>
<td>35</td>
</tr>
<tr>
<td>2.1 SEEDS [§205.204]</td>
<td>35</td>
</tr>
<tr>
<td>2.2 SEEDLINGS [§205.204]</td>
<td>36</td>
</tr>
<tr>
<td>2.3 PLANTING STOCK [§205.204]</td>
<td>37</td>
</tr>
<tr>
<td><strong>3. Soil and Crop Fertility Management [§205.203; §205.205]</strong></td>
<td>40</td>
</tr>
<tr>
<td>3.1 FERTILITY MANAGEMENT [§205.203]</td>
<td>40</td>
</tr>
<tr>
<td>3.2 INPUTS [§205.201]</td>
<td>41</td>
</tr>
<tr>
<td>3.3 COMPOST USE [§205.203]</td>
<td>42</td>
</tr>
<tr>
<td>3.4 MANURE USE [§205.203]</td>
<td>43</td>
</tr>
<tr>
<td><strong>4. Natural Resources [§205.2; §205.203; §205.205]</strong></td>
<td>45</td>
</tr>
<tr>
<td>4.1 SOIL CONSERVATION [§205.203]</td>
<td>45</td>
</tr>
<tr>
<td>4.2 BIODIVERSITY [PREAMBLE; §205.2; §205.200; §205.202; §205.203; §205.205-$205.207; §205.238-$205.240]</td>
<td>46</td>
</tr>
<tr>
<td><strong>5. Water – Use and Quality [§205.202; §205.203; §205.205]</strong></td>
<td>51</td>
</tr>
<tr>
<td>5.1 WATER USE</td>
<td>51</td>
</tr>
<tr>
<td>5.2 WATER QUALITY</td>
<td>52</td>
</tr>
</tbody>
</table>

ORGANIC TRANSITION WORKBOOK — 1
INTRODUCTION

So you’re interested in organic farming? That’s good news! By utilizing holistic farming practices, being an organic farmer can offer premium prices, require creative problem-solving, and be a healthy and fulfilling occupation. There is no single, “right” way to farm organically, so each organic farmer experiments to find the best system for her or his operation.

The organic certification process can seem daunting at first. We hope this workbook, and the accompanying Transition Guide, will explain the organic standards and the farming practices to help you make this transition. The organic standards, located at 7 Code of Federal Regulations (CFR), part 205, spell out the requirements for organic production practices. It is also a living document, meaning changes can occur to the standards, or the list of substances which are approved or denied for use in organic production. It’s the certifier’s job to inform clients about changes to these standards as they occur. You can request a copy of the full text of these standards from the National Organic Program or your potential certifier.

This workbook takes you step-by-step through the process of developing an organic management system, and will help you meet the organic requirements. It starts by encouraging you to take a look at your farming operation’s strengths and identify areas for improvement. Next, the workbook guides you through setting goals for your operation. Finally, it walks you through the creation of an Organic System Plan (OSP). The OSP will be the plan you submit to your certifier when applying for certification each year.

This workbook and accompanying Transition Guide are not just for use during the transition period. Producers who are already certified organic, or who are transitioning additional land to organic production, might also find these publications useful. Others might utilize the assessment portion of the workbook to evaluate the potential viability of a new endeavor or product. Whatever your reason for using this workbook, we hope that it will help to get you on your way to becoming a new or better-informed certified organic producer or handler.
EVALUATING YOUR CURRENT FARM OPERATION

Before you write your organic transition plan or edit an existing organic farm plan, it is important to conduct an assessment of your current farm operation. This will give you baseline information you can use to build your new farm plan. The process will help you take stock of resources (financial, human, physical and natural), capture your farm’s history, understand environmental factors, and determine the quality and health of your fields. A blank inventory form is provided on the opposite page that will help you gather the necessary information. The text on the left page explains why this data is important and in some cases, good ways to collect it.

As you describe your farming operation, identify which of these items are assets and therefore potentially useful in your new organic operation, and which represent challenges that will need to be addressed. Through a process called SWOT, you can distinguish items that are Strengths, Weaknesses, Opportunities and Threats. By identifying items in this way, your farm plan can help you build on your strengths, and overcome your weaknesses. For instance, if you have a good friend who is a certified organic farmer and is willing to mentor you- that represents a strength. If your soil contains very little organic matter – that is a weakness. Your acreage coming out of the Conservation Reserve Program could represent an opportunity. Your upwind neighbor who farms continuous corn may represent a threat because of his heavy use of prohibited chemical inputs. As you do your inventory, you will find a space before each item to write in an “S” for strength, a “W” for weakness, an “O” opportunity and a “T” for threat as appropriate.
1. Farm Map – The map helps develop a more comprehensive view of your farm. It will also be a necessary piece of information when you apply for certification. The field map you submit with your certification must include:

- field identification (names or numbers);
- number of acres in each field;
- buffer zones; and
- adjoining land use.

If you raise livestock, be sure to include:

- outdoor access areas;
- pasture fields;
- fences;
- shade; and
- animals’ access to water.

Update your map as features or fields change. If you want a more precise map to work from, a GIS map of your property is generally available from your county government offices. Google Earth images are available online. Below is a sample farm map.
Draw a map of your farm in the space provided below or attach a map here. Indicate all significant features named on page 3. Please indicate North.

Assign a number or name to each of your field(s) and indicate which field(s) you plan to transition to organic production.
2. Field History – It is important to know not only what was grown in the fields, but also what inputs were used. List all inputs, including seed, compost, manure, manure source, and any chemicals or amendments. When you apply for certification you submit a field history for your fields that covers the current year and the prior three years, so this information is helpful to track during your transition. Fill out a field history form for all of your fields (organic, transitional and conventional). If you need more space, there is a blank copy of this form in the appendix so you can make extra copies.

While a general field history is required for certification, some certification agencies may have a specific field history format. Ask your certifier if they have a preferred form and see if it works for you. You can also design your own field history sheet that meets your specific needs, and includes the information needed by your certifier. Other information that will be required on your certification application and can be incorporated on your field history sheet, if you choose, includes:

- Harvest dates
- Yields
- Crop storage locations
- Seed variety and source for crop grown (including cover crops)
- Soil testing
- Any special problems in the field such as flooding or erosion

For each field, list the crops that have been grown there during the past three years. Indicate if the crop is organic (O), transitional (T) or conventional (C) and include information about all of the inputs you have used.
Field History Sheet

- Provide information for ALL fields you manage (organic, conventional, etc.).
- Use one row for each field.
- Include all crops, cover crops, pasture, woods, etc.
- List all inputs (i.e. seeds, seedlings, fertilizers, compost, manure, lime/gypsum, mulches, pest control).
- Include your plans for this year in the 2015 column, even if you have not yet planted or used any inputs. Your complete field activity logs will be reviewed at inspection.
- Make sure the acreage and field identification information listed on this sheet matches the information in the previous section and on your farm map(s).
- Include the last date a prohibited substance was applied to all transitional fields.
- Make copies of this sheet or request additional field history forms if more space is needed. A document that includes all the information requested here may also be accepted.
- In the “Field Status” column, please list “O” for Organic (currently requested for certification), “T” for Transitional (will be requested for certification in the next 3 years), or “C” for Conventional (not requested for certification).

<table>
<thead>
<tr>
<th>FIELD # OR NAME</th>
<th>FIELD STATUS</th>
<th># OF ACRES</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
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<td>CROP</td>
<td>INPUTS &amp; DATE USED</td>
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<td>INPUTS &amp; DATE USED</td>
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3. Pest Challenges – Knowing your persistent pest, weed and disease problems will help you address them in your transition plan. When identifying your pest, weed and disease problems, be as specific as possible. This way, you can learn more about the biology and ecology of the pest or disease and develop more effective management strategies.

The National Plant Diagnostic Network website (http://www.npdn.org/) contains links to all of the state plant diagnostic laboratories that provide help with the identification of weeds and the identification and diagnosis of plant diseases, insects and environmental disorders. This website can help you know what weed or disease you have noticed. In addition, the following websites can help you identify and learn more about common insect pests, weeds and plant diseases:

Insects
- [http://vegetableipm.tamu.edu](http://vegetableipm.tamu.edu)

Weeds

Diseases
- [www.ipmimages.org](http://www.ipmimages.org)

Extension agencies often have hotlines and educators trained in pest, weed, and disease identification and management. You can also contact your organic certifier to see if they have contacts or resources available. Some certifiers have educators on staff to help address these issues.

In the chart below, indicate the type of problem and severity of the problem (L – low, M – medium, H – high). Add the location – the number or name assigned to the field where the problem occurs, and length of time that the problem has been in existence. For the SWOT rating: S=strength; W=Weakness; O=opportunity; T=threat.)

**Insect SWOT Rating:**

**Weed SWOT Rating:**

**Disease SWOT Rating:**

<table>
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<tr>
<th>PROBLEM</th>
<th>SEVERITY</th>
<th>LOCATION</th>
<th>DURATION</th>
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</thead>
<tbody>
<tr>
<td>Weeds</td>
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<td></td>
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4. Livestock – Livestock can play an important role in an organic production system. Not only do they diversify your production base, but they can help you achieve ecological balance on your farm since manure is an important component of nutrient cycling and building soil quality. If you want to include livestock in your organic farming system, you’ll need to familiarize yourself with the National Organic Program Standards for livestock production. Check out the Livestock sections later in this guide and those in the Transition Guide for more specific information.

The Tradition of Livestock in Organic Production Systems

“Historically, livestock have always played a key role in organic production systems. Livestock provided manure, which is one of nature’s best fertilizers and a good means of recycling nutrients within a crop system. Growing livestock feed alongside food crops diversified rotations; since forage legumes and sod forming grasses are among the best feeds for ruminant livestock, these soil building crops naturally became part of long sustainable cropping sequences. In such systems, livestock could also be fed cull vegetables, weather-damaged crops, crop residues, “alternative” grains and forages, and cash crop grains during years of low prices. Traditional organic farming systems are common in the upper Midwest with beef, hogs and dairy cattle as the principal livestock component and corn, soybeans, small grains and hay as the principal crop enterprises. Such traditional farms have been the subject of much study over the past few decades. When contrasted with comparable conventional farms, they were found to use less fossil fuel energy, lose less soil to erosion, generate fewer groundwater pollutants, and have less impact on global warming – all characteristics of a more sustainable approach to agriculture.”


List the types of livestock you have on the farm. Include any significant benefits (such as manure, diversification, marketing opportunities) or problems (such as diseases, processing challenges, marketing challenges). For the SWOT rating: S=strength; W=Weakness; O=opportunity; T=threat.

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<tr>
<th>TYPE OF LIVESTOCK</th>
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5. Regional and Site-Specific Resources – Organic production systems optimize biological productivity and environmental health. These systems are designed to work with the forces of nature. You are likely already aware of the environmental conditions on your farm. There will be factors that you will be able to use to your advantage (such as an adequate average rainfall during the growing season) and those that could present problems (extreme conditions such as too much rain or drought) that you will have to address in your production plan. You can collect the average temperature and rainfall data yourself over the course of a year, or from your records. You can also find the data for a nearby location on a website like [http://countrystudies.us/united-states/weather](http://countrystudies.us/united-states/weather), and fine-tune it for your farm.

Knowing your climate’s characteristics will be helpful as you write your plan. However, being aware of microclimates, or small zones with different climate characteristics than the surrounding area, can be equally useful, too. Make note of any variations in temperature, exposure, rainfall and wind you observe on your farm, such as the south facing hillside, or the area of your farm that is at a lower elevation and always a few degrees cooler than the rest of the farm.

Hardiness Zone #: __________

List below any variations in microclimatic features due to factors such as changes in elevation, water drainage, wind, etc. Indicate the location of this variation.

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<thead>
<tr>
<th>JANUARY</th>
<th>FEBRUARY</th>
<th>MARCH</th>
<th>APRIL</th>
<th>MAY</th>
<th>JUNE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Precipitation</td>
<td></td>
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<tr>
<td>Average High Temp.</td>
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<tr>
<td>Average Low Temp.</td>
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<tr>
<td>JULY</td>
<td>AUGUST</td>
<td>SEPTEMBER</td>
<td>OCTOBER</td>
<td>NOVEMBER</td>
<td>DECEMBER</td>
</tr>
<tr>
<td>Average Precipitation</td>
<td></td>
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<tr>
<td>Average High Temp.</td>
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<tr>
<td>Average Low Temp.</td>
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</table>

(Include SWOT Rating when applicable in the box. S=strength; W=Weakness; O=opportunity; T=threat.)

What potential sources of contamination (such as pesticides, pollen from GMO crops) will you have?

<table>
<thead>
<tr>
<th>CONTAMINATION SOURCE</th>
<th>COMMENTS</th>
<th>SWOT RATING</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>
6. Soil Resources – Successful organic farming relies on building and maintaining healthy soil. To understand your soil’s health, make multiple observations at different locations. Start by conducting a soil test on each field before you begin your transition process. (See the box on the next page for guidelines on taking soil samples.) These tests will provide some of the baseline information you will use to build healthy soils. Each time you test, you’ll add more information so that you can evaluate your soil health over time. The best level for each indicator will depend on the crop you intend to grow. There are soil testing kits available so that you can do the testing yourself. However, using a professional lab, at least initially, will provide you with more precise and comprehensive results.

Soil Testing
The following categories may be reported in your soil test results:

**Percent Organic Matter** – Soil organic matter (SOM) is the part of the soil made up of the remains and waste products of living organisms (both plants and animals). There are three types of SOM. Living SOM consists of all types of soil life including plants, animals and microorganisms. Active SOM is composed of things like manure, plant residue, decaying roots, and the dead bodies and waste products of soil organisms. Humus or stable SOM is the final product of the decomposition process. The percent of SOM in the soil depends on your soil type and how it is managed. Fertile soils usually have a SOM content between 3-6%.

**pH** – An expression of the acid status, or hydrogen ion (H+) concentration, of a soil or a solution on a scale where 7 is neutral, less than 7 is acidic, and greater than 7 is basic. The pH of your soil will affect both the availability of nutrients and biological activity. For most crops the optimum pH is between 6.0 and 7.0.

**Nitrate (NO₃⁻)** – This is the most abundant and mobile form of nitrogen found in agricultural soils and it is the form most readily available to plants. Nitrate can be easily lost through leaching in groundwater or conversion to gases (N2, N2O). Soil microorganisms can convert atmospheric nitrogen into useable forms by the process of nitrogen fixation. The bacteria Rhizobia associated with legumes are an example of a nitrogen-fixing organism. On many organic farms the main source of nitrogen is atmospheric nitrogen fixed by legumes. A crop rotation that includes legume green manures and forage legumes plowed under can provide much of the required nitrogen for many crops.

**Phosphorus** – This element is required by all crops but can be a difficult nutrient to manage. Although it is abundant in the soil, it is often in a form unavailable to plants. Phosphorus can be lost from soil by crop removal, erosion and leaching. You can conserve phosphorus on your farm by applying composted manure, using green manures (cover crops) and properly managing soil erosion problems. An adequate phosphorus level is between 30-50 ppm.

**Potassium** – This is another required nutrient for plants. Soils with a high cation exchange capacity (CEC) hold potassium in the soil, making it available for crops but not vulnerable to leaching. Increasing the level of stable organic matter in your soil will increase the CEC. Potassium can be conserved by using deep-rooted green manures, applying composted manure, and leaving stubble in the fields. A potassium level between 150-250 ppm is considered sufficient to grow most crops.

**Magnesium** – Along with calcium and sulfur, this is considered to be a secondary plant food element. Soils can be low in magnesium because of leaching or when it is tied up due to either low soil pH, or an excess of potassium. Sources of magnesium include biotite, Epsom salts (magnesium sulfate), kieserite (magnesium sulfate), and langbeinite (also called Sul-Po-Mag, K-mag or magnesium-bearing potassium sulfate). A magnesium level between 120-270 ppm should be adequate for most crops.
**Calcium** – A sufficient level of calcium is necessary to reduce soil acidity. It can improve soil structure, decrease the effect of toxic substances, and help in regulating nutrient absorption in plants. Calcitic limestone is the most common source for calcium as a soil additive but dolomite limestone and gypsum are also used. An optimum calcium level is between 800-1200 ppm.

(A note about the calcium magnesium ratio. Many organic farmers believe a calcium magnesium ratio of at least 8:1 is important for optimal production.)

**Cation Exchange Capacity (CEC)** – The capacity of soil particles to hold on to positively charged ions. This measure is expressed in milliequivalents (meq) per 100 grams. The CEC quantifies the potential fertility of the soil. A high CEC (greater than 10 meq/100 grams) indicates a soil with greater nutrient-holding capacity.

**Micronutrients** – Other than magnesium and calcium, these are elements such as zinc, iron, sulfur, copper, boron, and manganese needed by plants only in small amounts. Micronutrients are also called trace elements. Good sources of many different micronutrients for organic farmers are compost, kelp and other seaweed products. Only add in a synthetic micronutrient if a soil test demonstrates that your field is deficient in that micronutrient. Check with your certifier to make sure you’re meeting the organic standards as you build your soil.

---

a. Fill in the chart below based upon the results of your most recent soil test.

**SWOT Rating for Soil:**

<table>
<thead>
<tr>
<th>FIELD #</th>
<th>SOIL TYPE</th>
<th>% ORGANIC MATTER</th>
<th>PH</th>
<th>NITRATE</th>
<th>P</th>
<th>K</th>
<th>MG</th>
<th>CA</th>
<th>CEC</th>
<th>MICRO NUTRIENTS</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

**Procedures for Taking Soil Samples**

- Divide your fields into uniform areas. Each area should have the same soil color and texture.
- Using a spade, soil auger or soil sampling tube, take soil from the surface to the plow depth of 6-8 inches in cropping situations, or two to three inches in permanent pastures. Take 10-15 samples in each uniform area.
- Place the samples from the same area in a clean plastic pail. Mix them thoroughly, breaking up the cores or slices. If the soil is muddy, dry it at room temperature before mixing. If the soil crumbles easily, dry after mixing. Spread the mixture out on clean paper to dry. Do not heat it in an oven or microwave.
- Fill the sample bag with the air-dried mixture of soil from each uniform area. Discard the rest.
Soil Health Card

The Soil Health Card is a way to monitor and improve soil health using your own field experiences and knowledge of your soil. It provides an evaluation of your soil health. Ohio farmers developed the Soil Health Card with assistance from the Ohio State University Extension and the Natural Resources Conservation Service (USDA-NRCS). Soil health cards have also been developed for other states and can be accessed at http://www.nrcs.usda.gov/wps/portal/nrcs/detail/soils/health/assessment/?cid=nrcs142p2_053871

**OHIO SOIL HEALTH CARD- How to use it!**

**Step 1:** Gather a pencil and a shovel or spade.

**Step 2:** Use the chart below for the best times to assess each indicator of soil quality & health.

**Step 3:** Divide your farm and fields into separate sections for evaluation in the same way you would divide them for soil fertility sampling: separate by factors like soil type, topography, and history of tillage, crop rotation and manure application. Use one card per section.

**Step 4:** Enter the Date and Field Identification information at the top of the Card.

**Step 5:** Select 2-3 representative spots in your field and evaluate each soil Indicator.

**Step 6:** Read the Descriptive Ratings in the rectangular boxes, and based on your judgment rate the indicator Good, Fair, or Poor by checking the small square in the corner of the box with the best description.

**Step 7:** In the Notes section following each group of soil health indicators, record any observations or soil conditions that will help you review and evaluate your ratings.

**Step 8:** Follow changes in each of the soil health indicators over time, examine current field management practices, explore options and consider alternatives for management changes in problem areas.

---

**Best Times to Assess Soil Indicators for Soil Health Card**

<table>
<thead>
<tr>
<th>Indicator</th>
<th>EARLY SPRING BEFORE PLANTING</th>
<th>GROWING SEASON</th>
<th>FALL</th>
<th>AFTER RAINFALL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Structure (when moist)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Crusting</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Compaction</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Earthworms</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Smell (when moist)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Residue Decomposition</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Drainage</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Water Movement</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Water-Holding Capacity</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Uniform Growth &amp; Color</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Seedling Emergence</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Root Systems</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nutrient Levels</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>PH</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Organic Matter</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Ohio Soil Health Card

### Date: Field Identification:

<table>
<thead>
<tr>
<th>INDICATORS</th>
<th>SOIL TILTH</th>
<th>DESCRIMENT RATINGS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Structure</strong></td>
<td>SWOT</td>
<td>GOOD</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Good crumb structure, tills easily leaving no clods, soil breaks apart easily.</td>
</tr>
<tr>
<td><strong>Crusting</strong></td>
<td></td>
<td>Soil maintains open/porous surface all growing season, seedling emergence not affected.</td>
</tr>
<tr>
<td><strong>Compaction</strong></td>
<td></td>
<td>Loose soil, unrestricted root penetration</td>
</tr>
</tbody>
</table>

**Notes:**

<table>
<thead>
<tr>
<th>INDICATORS</th>
<th>SOIL LIFE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Earthworms</strong></td>
<td>SWOT</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Smell</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Residue Decomposition</strong></td>
<td></td>
</tr>
</tbody>
</table>

**Notes:**

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Field Identification:

<table>
<thead>
<tr>
<th>INDICATORS</th>
<th>BEST TIMES TO ASSESS SOIL INDICATORS FOR SOIL HEALTH CARD</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>EARLY SPRING BEFORE PLANTING GROWING SEASON FALL AFTER RAINDFALLS SPRING SUMMER</td>
</tr>
<tr>
<td>Structure (when moist)</td>
<td>✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Crusting</td>
<td>✓ ✓</td>
</tr>
<tr>
<td>Compaction</td>
<td>✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Earthworms</td>
<td>✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Smell (when moist)</td>
<td>✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Residue Decomposition</td>
<td>✓ ✓ ✓</td>
</tr>
<tr>
<td>Drainage</td>
<td>✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Water Movement</td>
<td>✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Water-Holding Capacity</td>
<td>✓ ✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Uniform Growth &amp; Color</td>
<td>✓ ✓</td>
</tr>
<tr>
<td>Seedling Emergence</td>
<td>✓ ✓</td>
</tr>
<tr>
<td>Root Systems</td>
<td>✓ ✓ ✓</td>
</tr>
<tr>
<td>Nutrient Levels</td>
<td>✓ ✓</td>
</tr>
<tr>
<td>PH</td>
<td>✓ ✓ ✓ ✓</td>
</tr>
<tr>
<td>Organic Matter</td>
<td>✓ ✓</td>
</tr>
<tr>
<td>SOIL AIR &amp; WATER</td>
<td>SWOT</td>
</tr>
<tr>
<td>------------------</td>
<td>------</td>
</tr>
<tr>
<td><strong>Drainage</strong></td>
<td></td>
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<tr>
<td></td>
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<tr>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Water-Holding Capacity</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td><img src="image" alt="☐" /></td>
</tr>
<tr>
<td><strong>Water Movement and Erosion</strong></td>
<td>Rainfall soaks in, very little runoff &amp; erosion, water does not pond</td>
</tr>
</tbody>
</table>

Notes:

<table>
<thead>
<tr>
<th>PLANT VIGOR</th>
<th>SWOT</th>
<th>GOOD</th>
<th>FAIR</th>
<th>POOR</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Uniformity in Growth &amp; Color</strong></td>
<td>Uniform deep-green color, rapid growth, even stand (height &amp; number), no visible sign of stress</td>
<td>Some variation in color, height and population, moderate growth, mild stress</td>
<td>Uneven color, variable height and population, stunted and stressed, nutrient deficiency symptoms</td>
<td><img src="image" alt="☐" /></td>
</tr>
<tr>
<td><strong>Seedling Emergence</strong></td>
<td>Rapid and even emergence</td>
<td>Some variability in emergence</td>
<td>Slow and uneven emergence</td>
<td><img src="image" alt="☐" /></td>
</tr>
<tr>
<td><strong>Root Systems</strong></td>
<td>Healthy, uninhibited root growth, lots of fine roots</td>
<td>Root growth somewhat restricted, some fine roots</td>
<td>Restricted root growth, few fine roots</td>
<td><img src="image" alt="☐" /></td>
</tr>
</tbody>
</table>

Notes:
<table>
<thead>
<tr>
<th>FERTILITY MANAGEMENT</th>
<th>SWOT</th>
<th>GOOD</th>
<th>FAIR</th>
<th>POOR</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Nutrient Levels</strong></td>
<td>Soil test levels are adequate for planned crops and yield goals, no visible signs of plant nutrient deficiency</td>
<td>One or more soil test levels are less than adequate for planned crops and yield goals, no visible signs of plant nutrient deficiency</td>
<td>One or more soil test levels are deficient or excessive for planned crops and yield goals, visible signs of plant nutrient deficiency may be present</td>
<td></td>
</tr>
<tr>
<td><strong>Soil pH</strong></td>
<td>pH levels are within the acceptable range for the planned crops</td>
<td>pH levels slightly above or below the acceptable range for planned crops</td>
<td>pH levels are too high or too low for the planned crops</td>
<td></td>
</tr>
<tr>
<td><strong>Organic Matter</strong></td>
<td>Organic matter levels are being maintained or increasing, dark friable, with good structure</td>
<td>Organic matter levels can be improved, some crusting and clods</td>
<td>Organic matter levels are decreasing, light-colored, crusted, cloddy, hard</td>
<td></td>
</tr>
</tbody>
</table>

Notes:
7. Physical Resources – The physical resources category includes many items. Knowing what you already have allows you to think critically about what you might need as you transition to an organic production system. In each of these categories, make your list as complete as possible and include items that you can have consistent access to through renting, sharing, or ownership.

**Equipment:** Think of all of the equipment you have access to. Examples might include trucks, tractors, tillage implements, and all crop production, livestock handling, post harvest, processing and marketing equipment.

**Infrastructure:** List any housing, barns, sheds, repair shops, greenhouses, fencing, roads and access lanes, irrigation infrastructure, post harvest processing and storage facilities, and on-farm marketing facilities.

**Land:** List tillable fields, pasture, wooded parcels, and fallow land.

**Water:** Record the water you have access to, including surface, well, public or municipal, irrigation and any other.

List all appropriate items in each category and indicate if the item is owned or rented. In the land category, indicate the number of acres. List any long-term leases, easements, conservation agreements and other arrangements that will need to be honored in the future. (SWOT rating: S=strength; W=weakness; O=opportunity; T=threat)

<table>
<thead>
<tr>
<th>CATEGORY</th>
<th>SWOT RATING</th>
<th>CONDITION</th>
<th>VALUE ($)</th>
<th>OWN</th>
<th>RENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Equipment</td>
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<tr>
<td>Infrastructure</td>
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<td></td>
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<tr>
<td>Land – (include # of acres)</td>
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<td></td>
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<tr>
<td>Water</td>
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</tbody>
</table>
8. Human Resources – List all the members of your family (including yourself) and any employees, helpers, or interns that work on the farm. These people might form the core planning group of your operation or act as decision makers. It is important to include everyone with an interest or stake in the farm, e.g., your spouse or partner who might focus on marketing or recordkeeping, your children who help with weeding and collecting eggs, or your uncle who loaned you the money for the new greenhouse (if he is involved in decisions about its use). List what jobs these key people currently do, and any special skills, as well as the percentage of their time devoted to the farm. 100% represents full-time employment.

In the second box, include all the people, agencies, and/or companies who provide service and support. They can include Extension agents, suppliers, friends or family not directly working on the farm who may offer advice, custom hires, and so on. These individuals and groups, although not involved in the decision making process, can have a direct impact on your operation. Finally, list individuals or groups of people who you currently serve (such as customers, CSA members, buyers, a local food bank, or an FFA group).

List members of your family (including yourself) and employees who work on the farm, the work they provide and any special skills the person has (such as tractor repair, outstanding people skills, etc.). Also include the amount of his/her time (100% would be full-time employment) devoted to farm work.

8. Human Resources

<table>
<thead>
<tr>
<th>NAME</th>
<th>SWOT RATING</th>
<th>JOB(S) PERFORMED</th>
<th>SPECIAL SKILLS</th>
<th>% OF TIME</th>
</tr>
</thead>
<tbody>
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</tbody>
</table>
Check off the services you currently utilize. Fill in the name of the person providing the service and the type of information and/or assistance supplied. These can be people who provide these services for free.

<table>
<thead>
<tr>
<th>SERVICE</th>
<th>NAME</th>
<th>INFORMATION/ASSISTANCE</th>
<th>SWOT RATING</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consultant</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Custom Hire</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Financial Advisor</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Extension Agent</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Suppliers</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community Services</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Other</td>
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<td></td>
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<tr>
<td>Other</td>
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</tr>
</tbody>
</table>
9. Financial Resources – Understanding your financial situation before you start any new endeavor is critical since it will be a significant factor in determining the amount of risk you undertake. Your amount of liquidity and solvency will assist in this determination.

Liquidity – This is the ability of your farm business to meet financial obligations as they come due or to generate enough cash to pay your family’s living expenses, taxes and make debt payments on time. There are three measures of liquidity:

a) **Current Ratio of Assets to Debts** – measures the extent to which current farm assets, if sold tomorrow, would pay off current farm debt. In the best case scenario, this number is greater than one.

b) **Working Capital** – shows the short-term operating capital from within the business. In the best case scenario this is a positive number.

c) **Cash Flow** – the total amount of money being transferred into and out of a business over a given period representing the operating activities of an organization.

Solvency – This is the ability of your business to pay all of its debts if it were sold tomorrow. Solvency is important in evaluating the financial risk and borrowing capacity of the business.

**Farm Debt to Asset Ratio** – is the bank’s share of your business. It compares total farm debt to total farm assets. A ratio greater than 1.0 is an indication of higher financial risk and lower borrowing capacity.

**Farm Equity to Asset Ratio** – is your share of the business. It compares farm equity to total farm assets. If you add the debt-to-assets ratio and the equity-to-asset ratio you must get 100%.

**Farm Debt to Equity Ratio** – compares the bank’s ownership to your ownership. It also indicates how much the owners have leveraged (i.e., multiplied) their equity in the business.

- **Liquidity** (SWOT Rating:    )
  
a) Current Ratio
  \[
  \frac{\text{Total Current Farm Assets}}{\text{Total Current Farm Liabilities}} = \_
  \]
  
b) Working Capital
  \[
  (\text{Total current farm assets} – \text{Total current farm liabilities})
  \]

- **Solvency** (SWOT Rating:    )
  
a) Farm Debt to Asset Ratio
  \[
  \frac{\text{Total farm liabilities}}{\text{Total farm assets}} = \_
  \]
  
b) Farm Equity to Asset Ratio
  \[
  \frac{\text{Total farm assets} – \text{Total farm liabilities}}{\text{Total farm assets}} = \_
  \]

  c) Farm Debt to Equity Ratio
  \[
  \frac{\text{Total farm liabilities}}{\text{Total farm assets}} = \_
  \]
10. Marketing – Product marketing can be one of the most fun and challenging parts of the system. The current markets in which you sell your agricultural products may or may not be viable venues for selling the products from your transitional and organic fields. However, understanding how your markets work is a starting point for developing marketing strategies for your new products. Be prepared to do some research and planning about the diversity of options available for selling your transition and organic crops. Start with the market opportunities you know exist in your area. (SWOT Rating: S=strength; W=weakness; O=opportunity; T=threat)

Markets SWOT Rating:

Describe how you currently sell the products raised on your farm.

Who are your customers?

What marketing resources (books, consultants, websites) have you utilized for your farming operation?

Indicate which of the following marketing opportunities currently exist in your area.

- Farmers’ Market
- Community Supported Agriculture
- Farmers’ Cooperatives
- Roadside Markets or On-Farm Stores
- Direct marketing to restaurants
- Direct marketing to institutions like schools or universities
- Commodity Brokers
- Wholesale sales to processors
- Agri-tourism/ Eco-tourism

USDA has a resource called: Know Your Farmer - Know Your Food, which can help you identify marketing opportunities. This link offers a catalogue of USDA’s directories for farmers markets, CSA, food hubs, and on-farm markets.


Look under Farmers Markets, Gardens, and Local Food Marketing > Local Food Directories
11. **SWOT (Strengths, Weaknesses, Opportunities, Threats) Summary** – The final step of your assessment is to go back over your inventory and record in the space below all of the items you found to be strengths, weaknesses, opportunities or threats so you can keep track of using or addressing them in your transition farm plan.

<table>
<thead>
<tr>
<th>STRENGTHS</th>
<th>WEAKNESSES</th>
<th>OPPORTUNITIES</th>
<th>THREATS</th>
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DEFINING YOUR GOAL

In the last section, you assessed your current farm operation to identify the human, financial, physical, and natural resource bases from which to build your new certified organic operation. Now you have a clearer picture of where you are. Next, think about where you are heading. This section will help you to write an effective goal statement. You will be asked to look long-term into your future and to set some concrete goals.

A goal is a statement that describes, broadly, what you are looking to achieve; it tells you where you are going. In this case, you will write a goal that you will work to achieve, in part, by transitioning to organic production. This goal will reflect your personal values and provide motivation to keep you moving through the transition process.

A goal statement will also serve a very practical purpose as you develop your transition plan. You will need to make many decisions in order to create your plan. Which crops will I grow? How will I build and maintain fertility in my fields? What markets will I use? Your goal statement will be your guide through this process. Ideas can be accepted or rejected based on whether or not they help achieve your goal.

Goal setting is a challenging part of any planning process because it requires you to look at your values, beliefs, and motivations. These are things that may not be easy to put into words. That said, defining your goal is necessary to develop an effective farm plan. The process outlined below will help.

There are many different planning and decision making tools; the method used in this chapter is based on Holistic Management© (http://www.holisticmanagement.org/). It is designed to help people make decisions that are socially, economically and environmentally sound. In Holistic Management®, the goal statement is the central focus of the plan. It is what steers the decision-making process. A Holistic goal is based on personal values. Ultimately, the purpose of setting a Holistic goal is to make sure that the direction you are heading fits with your core values and meets your needs and desires. Answering questions such as: “Why am I a farmer?” “What kind of steward of the land do I want to be?” and “What kind of farm do I want to leave to future generations?” in the Holistic goal setting process guides the participant to develop a powerful goal for her/his farm. The Holistic goal gives the planner a clear picture of where they are going and what they want to accomplish.

The goal-writing process is best shared by those directly affected by the activities you will undertake to attain the goal. Consider forming a core planning group and include input from each member in your goal statement. This group should include the primary farm operator(s), family members, and any individuals with a financial stake in the farm. Including these people will help them to be a part of the process. Furthermore, a clear goal statement can help resolve conflicts among stakeholders, should the need arise.

The following questions, developed by the Minnesota Project and the Whole Farm Planning Interdisciplinary Team (1998), will help you think about your values and the quality of life you want to build for yourself and your family.

Have your planning team answer each of the questions on their own, and then bring everyone together to discuss the written answers. This exercise will help to prepare you all for writing the actual goal statement.
MAKING YOUR GOAL HAPPEN

The following questions will help you think about what you value and what you want. Your values and wants lead to your goal. You may wish to answer the questions with single words, brief phrases, or long statements. Keep in mind that this worksheet is for you to communicate to the others in your planning group what is important to you, and for you to better understand what is important to them.

1. Values/Vision:
What do you like most about your farm?

What do you like most about your work on the farm?

What would you like the farm to look like at the end of your stewardship?

List what qualities you value in yourself as a person.

Describe what qualities you would like to have or would like to work toward?

2. Resources/Wealth:
Are there specific items that you don’t have currently, but would like to own?

How much money from the farm enterprise is enough for you?

Is there a specific amount of money or infrastructure you’d like to leave behind when you no longer work on the farm?
3. Relationships:

Describe your relationship with each of the core planning group members.

What words describe the relationship you want?

If you could change these relationships to make them better, what would you change?

4. Work time/Free time:

List your major work tasks and activities throughout the year. Remember to include non-work things you do for fun or in service to your community.

<table>
<thead>
<tr>
<th></th>
<th>WORK TIME</th>
<th>SERVICE</th>
<th>FREE TIME</th>
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<tbody>
<tr>
<td>January</td>
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<td>December</td>
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</table>
5. **Enterprises:** List your talents and skills. List the work tasks you do. Then, list the work tasks you would like to do that are now done by someone else, or not done at all. List the things you create. Then circle all your favorite work tasks.

<table>
<thead>
<tr>
<th>TALENTS AND SKILLS</th>
<th>TASKS YOU DO</th>
<th>TASKS YOU WANT TO DO</th>
<th>TASKS YOU WANT SOMEONE ELSE TO DO</th>
<th>THINGS YOU CREATE</th>
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6. **Learning:** Fill in the blanks with as many examples as you can think of:

<table>
<thead>
<tr>
<th>SKILL I WANT TO LEARN</th>
<th>RESOURCE OR MENTOR</th>
<th>TIMELINE</th>
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7. Setting an Holistic Goal: After you have completed your goal worksheet and discussed the responses from everyone in your planning group, it is time to develop your actual goal statement. Holistic Management© practitioners divide their goal into three categories: Quality of Life, Forms of Production, and Future Landscape Description.

Use the Quality of Life category to envision how you want your life to be. This is the place to express who you are and what you want to become. Some of the things you may want to include in this area are indications of:

- your future economic welfare;
- relationships with the key people in your operation;
- how you want to be challenged and grow in order to keep your work stimulating; and
- what will be your purpose and ultimate contribution.

The Forms of Production category should include answers to the question: “What needs to be done to create the quality of life you identified?” Make sure you deal with all of the ideas expressed in your quality of life statement and include everything you must produce to meet your stated purpose. Don’t focus on the “how” at this point; just list what needs to be done.

The statement under the Future Landscape Description may look far into the future and include something regarding your land and the key people in your operation. The statement about your land or environment should contain a detailed description of what the land must look like and how the ecosystem processes (the water cycle, mineral cycle, community dynamics, and energy flow) will have to function to sustain what you will produce, which in turn, will give you the quality of life you desire. A statement about the people in your resource base should include a description of how you and your operation will grow so that these people will remain engaged and fulfilled as part of the operation.

**Fundamental Ecosystem Processes**

These are the four basic processes through which nature functions. They are the foundation for all human activities. If you affect one you affect them all. A Holistic goal takes them into account.

- **Water Cycle** – Strive to maximize the cycling of water through plants and soil. Keep it local. Reduce the need for export or import of water.
- **Community Dynamics** – This is a way to view relationships within nature. Here increased biodiversity leads to increased stability in plant and animal populations.
- **Mineral Cycle** – Maximize the cycling of minerals through plants and soil and minimize the need for the export or import of minerals.
- **Energy Flow** – Strive to make the most of the flow of solar energy through plants and soil by maximizing plant cover on the soil.

Source: The Essence of Holistic Management, The Savory Center
The Holistic Management® method for goal setting can be challenging, so developing a temporary Holistic goal may be helpful. Over time, you can refine your goal. For further assistance, the architects of the Holistic Management® method, Alan Savory and Jody Butterfield, offer the following list of Do’s and Don’ts when developing your goal statement.

- Do make your Holistic goal 100% about what you want to achieve and have to produce and 0% about how it is going to be achieved. Save those details for your plan.
- Do include all decision makers in the process of setting your Holistic goal.
- Do write what you want, not what you don’t want.
- Do realize that a person’s level of commitment to this process will vary with the level of active involvement in your operation.
- Do start with the quality of life statement, then the forms of production, and finish with the future resource base, as they build on each other.
- Don’t include problems at this stage.

An example of a Holistic goal statement set by a farming couple using the Holistic Management® method is given in the box below.

**Holistic Goal For Foxhollow Farm:**

**Quality of Life:** Meaningful family work; time and energy left over; low consumerism and outside inputs; control of our own time and tasks

**Forms of Production:** Sustainable practices yielding forest products and livestock products from grass

**Future Landscape Description:** Healthy mineral balance, water cycle, sod, and stream; diversity of plants and animals; including wildlife and native plants; sustainable use of woods, pasture, and streams

In the space below, write your ideas to include in your Holistic goal statements in each of the three areas. Have everyone in your core planning group do the same. Consider all possibilities at first. You can eliminate the unnecessary or combine the duplicates as you work through this. Keep the items you agree upon as a group. Some things may need to be modified to be acceptable to everyone.
Ideas for Inclusion in My Holistic Goal Statement

Quality of Life:

Forms of Production:

Future Landscape Description:
When you have your final list of items to include in each of the three areas, write a statement for each area that captures these items.

<table>
<thead>
<tr>
<th>Holistic Goal Statement:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of Life:</td>
</tr>
<tr>
<td>Forms of Production:</td>
</tr>
<tr>
<td>Future Landscape:</td>
</tr>
</tbody>
</table>

Congratulations! This is your first holistic goal statement. Writing down your goal is an important part of this exercise. People who have written goals are more likely to reach them than those who do not. Your goal statement is one of your most valuable tools as you begin to assemble your organic transition plan, but it is not written in stone. You will need to re-evaluate your goal as you move through your transition period to make sure it continues to reflect who you are and what you want to accomplish. Annually, set aside time with your core planning team to discuss and analyze your progress. Then, if need be, you can make changes to your goal.
WRITING YOUR TRANSITION PLAN

So far in this workbook you have taken an inventory of your current resources and written your goal statement. In our related manual, the Organic Transition Guide, you learned about the certification process, the organic standards, and the methods available to meet them. The next step puts everything together into a plan to transition your farm to organic production.

Before you begin writing your plan, decide on your overall transition strategy. One strategy is to “go cold turkey” and transition the entire farm at one time. This route to certification has both challenges and risks associated with it. On the one hand, this method would leave you with only one set of production techniques and transition dates to keep track of. On the other hand, it can be risky and stressful to make a whole-farm change if you rely on your farm as your sole source of income. If you do choose to go this route, consider beginning your rotation with leguminous crops that fix nitrogen, or a crop with low nitrogen needs.

Another strategy is to transition one parcel of land at a time. This strategy also has benefits and challenges. This is a good strategy because it minimizes your risk. However, it can significantly increase your workload since you will have to keep careful records and separate your transitional, organic, and conventional crops during production, harvest, storage and transport in order to prevent commingling and contamination.

An alternative, gradual transition strategy is to withdraw one class of inputs at a time. You might start by eliminating inorganic fertilizers followed by insecticides, fungicides and then herbicides. This allows your production methods to adjust as inputs are withdrawn and organic practices are implemented. The main drawback to this method is that it can significantly delay the day when your entire operation becomes certified organic.

One final strategy is to find access to land that, because of its prior use, could be certified immediately. This could be land formerly enrolled in the Conservation Reserve Program (CRP), pasture that had not received any prohibited inputs for over three years, or land that was left fallow for three years. Talk to your potential certifier to make sure your land is eligible for immediate certification without a transition period.

In the space below record your overall transition strategy.

My overall transition strategy will be:
One of the primary organic certification requirements is an Organic System Plan (OSP) for your farm. You may find it helpful to use the OSP format as a guide as you develop your organic transition plan. The specific requirements for an OSP listed in the National Organic Program Standards can be found in the Organic Transition Guide.

Most organic certifiers have built their application forms to ask the applicant all of the information necessary for an Organic System Plan. In the next section of this workbook, you will use a sample application form to develop your transition plan. This transition plan will become the basis for your Organic System Plan and your application to an organic certifying agency. Not all of the information requested in the form will be relevant to your transition plan but the entire application is used so you can see what will eventually be required and plan accordingly. To be even further prepared, you might contact a potential certifier or two to take a look at their application formats for future use. Now is a good time to begin developing a relationship with a certifier.

There will be many decisions to make when you write your transition plan, such as which crops to include in your rotation, or the best way to add organic matter to your soil. Remember to use your goal statement as your guide through this process. Accept activities that help move you towards attaining your goal and set aside those that do not. For example, in the sample goal given in the last section, the authors stated in their Quality of Life statement that they wanted a farming operation based on low consumerism and outside inputs. It would make sense then, to include in their farm plan green manures or on-farm composting to provide nutrients, or adapting existing farm equipment rather than purchasing new.

As you work through this section, have the Organic Transition Guide available. It will be a valuable source of information and ideas. Many of the subjects in the application are covered in detail in the guide.

One final note before you begin: recordkeeping is an essential part of being a certified organic farmer. It has often been said that you cannot effectively manage what you cannot measure and record. As you make your way through this section, you may want to highlight areas that ask for information you do not currently record. This will make it easier to add these categories to your recordkeeping program.
1. FARM PROFILE

[§205.201(a); §205.202(a)-(b)]

In this section, you give a basic description of your operation as you start your transition or a new component of your operation. The information may change by the time you submit your application for certification, and that’s okay. Use this information as your starting point.

In the first table, list each crop on a separate line. This table should only include the crops you plan to grow using organic methods. The total number of acres you include in this table must equal the number of acres included later in this application, in field histories and maps.

<table>
<thead>
<tr>
<th>CROPS REQUESTED FOR CERTIFICATION</th>
<th>FIELD NUMBERS/NAMES</th>
<th>TOTAL ACRES PER CROP</th>
<th>PROJECTED YIELDS</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>EXAMPLES:</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Corn</td>
<td>1, 4B, 7</td>
<td>45</td>
<td>100 bu/ac</td>
</tr>
<tr>
<td>Wheat/Straw</td>
<td>2, 5, 6</td>
<td>45</td>
<td>50 bu/ac / 1 ton/ac</td>
</tr>
</tbody>
</table>

Have you managed all fields for 3 or more years?

☐ yes  ☐ no

If not, submit signed statements from the previous manager stating the use and all inputs applied for the previous three years on all newly rented or purchased fields.

Are all fields requested for certification located at the main farm address?

☐ yes  ☐ no
2. SEEDS, SEEDLINGS, AND PLANTING STOCK

2.1 SEEDS [§205.204]
The National Organic Program (NOP) Standards require that certified organic seeds must be used if they are commercially available. Cost does not make a type of seed or seedling unavailable in the eyes of the NOP. When comparing for an equivalent seed variety, consider growing habits, days to maturity, insect resistance, disease resistance, flavor, milling qualities, and other factors important to your growing conditions and markets. If you can find a comparable organic variety—use it! If the variety, or an equivalent variety you need is not available as organic, you may use untreated, non-GMO seeds. Certifiers accept documented attempts to try to find organic seeds from three different sources. If you have trouble finding organic seed, keep a record (person contacted, when, and the outcome) of these attempts. The Organic Seed Finder database is one resource to help you locate organic seeds at organicseedfinder.com. Some certifiers share printed lists of organic seed sources. If you use organic seeds, keep documentation that the seed is organic.

Do your best to keep current about which seed treatments are considered allowed or prohibited substances. Some seed treatments and coatings are allowed for use in organic production. Seeds are sometimes treated to kill seed-borne pathogens, protect from soil-borne pathogens, to make planting easier and more accurate with pelleting, and to improve germination rates. (Gatch, 2014). Ignorance regarding a product’s status will not be accepted as an excuse for accidental use of a prohibited substance. The burden is on you to keep informed, but know that you are not alone. If you have questions about any material, ask your certifier before purchasing the product you’d like to use, and be sure to let them know how you’d like to use the product so they can let you know whether or not it is allowed. Some products are allowed for some uses, but not for others. The Organic Materials Review Institute and Washington State Department of Agriculture are two great resources. Check out their websites (www.omri.org; http://agr.wa.gov/FoodAnimal/Organic/MaterialsLists.aspx), or request a printed list of their materials. Keep labels, tags, and receipts from the products you use.
2.2 SEEDLINGS [§205.204]

Purchasing Seedlings

Annual seedlings, such as tomato or pepper starts, must be certified organic. If the crops you plan to grow are normally transplanted as seedlings, you have a choice to either buy the certified organic seedlings or produce them yourself. If you purchase organic seedlings, make sure “seedlings” or “vegetable starts” is clearly listed on the producer’s certificate. Obtain a copy of the certificate for your records.

Producing Your Own Seedlings

You may decide that you want to produce your own organic seedlings. As part of your OSP, describe your growing medium, greenhouse practices, greenhouse, and the materials used there. There are many sources for soil mix approved for use in organic production. Use your certifier’s list, or consult those of OMRI or WSDA mentioned in the previous section to make sure you are using approved growing medium. If you have questions, contact your certifier before you purchase the medium.

Think about how you will manage fertility as well as potential disease and insect problems for the seedlings you wish to grow. As with crops grown in the field, you will have to list all of your inputs used in the greenhouse. Develop a method to record this information and save product labels and receipts.

If you plan to work with both organic and non-organic plants in your greenhouse, your certifier will need to understand how you make sure the organic seedlings are kept separate and meet the organic standards. Split production (some crops grown organically, and others grown using non-organic methods) or parallel production (growing the same crops in organic and non-organic form) in the same greenhouse requires safeguards against contamination or commingling (mixing or touching of
organic and non-organic seedlings). If you intend to grow crops in split or parallel production, indicate how you have separated and clearly identified areas in the greenhouse for your organic and conventional crops. Since, in parallel production, these crops may not be visually distinguishable from each other, signs identifying the organic and conventional crops are advisable. Set up and document a system to ensure that any inputs used on your conventional crops that are prohibited for use in organic production do not come into contact with the organic crops.

It’s important to note that treated wood is NOT allowed [§205.206(f)] for use in organic production. If you already have treated wood on your operation, make sure it is not in contact with crops, soil, or livestock, and be sure to note it in your Organic System Plan.

2.3 PLANTING STOCK [§205.204]

Planting stock includes garlic, potatoes, onion sets, sweet potato slips, strawberry plugs, trees, and shrubs. The rules here are the same as for seeds: you must use organic if the desired variety is commercially available. If the planting stock you need is not available as organic, you may use untreated, non-GMO planting stock. If you cannot find the organic variety you seek, document your search of at least three sources and only purchase untreated and non-GMO planting stock for your organic operation. Keep a record of these attempts (who you called or wrote, when, and the outcome). Have documentation of the search and that the planting stock is untreated and non-GMO ready for the inspector. If you do find organic planting stock that meets your needs, keep documentation that it is organic.

Will you purchase organic seedlings?  
☐ yes  ☐ no  ☐ not applicable

If yes, who will be the supplier?

If supplier is certified, by which agency/organization?

Do you have a copy of the supplier’s organic certificate with “seedlings” listed on it?  
☐ yes  ☐ no

---

**B. PURCHASED SEEDLINGS**

*Annual seedlings must be certified organic unless they meet the requirements under NOP §205.204(3), (5). See the OEFFA Policies & Procedures book for more information on seedlings.*

List the supplier(s) of purchased seedlings below. If you manage the production of seedlings at another location, all information regarding seedling management must be supplied in the Seedling and Planting Stock Production section and the site must be inspected.

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<thead>
<tr>
<th>SUPPLIER</th>
<th>TYPE(S) OF SEEDLING</th>
<th>ORGANIC CERT ON FILE?</th>
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**If you grow your own seedlings, list all inputs on page 4 and complete the Seedling & Planting Stock Production section**
If you plan to grow organic seedlings on-farm:

- Not applicable

**Seedling and Planting Stock Production**

Annual seedlings must be certified organic unless they meet the requirements under NOP §205.204(3), (5). See the OEFFA Policies & Procedures book for more information on seedlings and planting stock. List all purchased seedlings and planting stock on page 3.

- Not Applicable (no seedling or planting stock production)

<table>
<thead>
<tr>
<th>DO YOU GROW ORGANIC SEEDLINGS OR PLANTING STOCK?: (check all that apply)</th>
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<tbody>
<tr>
<td>ON-FARM</td>
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</tbody>
</table>

Where are they grown (i.e. greenhouse, hoophouse, etc.)? 

If grown in a greenhouse, list the type and size:

- Do you raise plants in containers/flats off the ground?  
  - Yes  
  - No

- Do you plant crops directly in the ground in the greenhouse?  
  - Yes  
  - No

- If treated wood is used in any part of your greenhouse, where is it used?
  - Date of treated wood installation:

Describe your watering system:

How do you prevent diseases and/or insect problems in seedling and planting stock production?

- Do you sell any seedlings or planting stock you produce as organic?  
  - Yes  
  - No

If you grow both organic and non-organic plants in your greenhouse:

- Not applicable

**NON-ORGANIC GREENHOUSE OPERATIONS**

List varieties produced as both organic and non-organic ("parallel production").

How do you physically separate and identify organic and non-organic growing areas?

How do you label organic and non-organic seedlings/plants?

List all soil mix ingredients, fertility products, foliar sprays, and pest and disease inputs used or planned for use in your NON-ORGANIC greenhouse operation.

<table>
<thead>
<tr>
<th>NON-ORGANIC INPUTS</th>
<th>PRODUCT NAME</th>
<th>BRAND NAME AND/OR SOURCE</th>
<th>ACTIVE INGREDIENTS</th>
</tr>
</thead>
</table>

How do you prevent commingling of organic and non-organic soil mixes during mixing and storage?

Where do you store inputs used for non-organic production?

How do you prevent contamination of organic seedlings with prohibited materials through ventilation and/or watering systems?

How do you clean seedling containers and equipment?
Planting Stock

C. PURCHASED PLANTING STOCK (i.e. garlic, potatoes, onion sets, sweet potato slips, strawberry plugs, trees, shrubs, etc.)
The NOP requires the use of certified organic planting stock unless not commercially available. You must document your attempts to source organic planting stock. Genetically engineered/modified (GMO) planting stock is prohibited in organic production. If using non-organic planting stock when organic is not commercially available, you must also obtain verification that your planting stock was not treated after harvest and that it is non-GMO. Nonorganic perennial planting stock can only be marketed as organic after one year of organic management.

<table>
<thead>
<tr>
<th>TYPE</th>
<th>SOURCE</th>
<th>ORGANIC</th>
<th>NON-ORGANIC</th>
<th>UNTREATED</th>
<th>ANNUAL</th>
<th>PERENNIAL</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

Keep a list of all soil mix ingredients, fertility products, foliar sprays, water system additives, pest and disease inputs used or planned for use in your greenhouse operation. List these in the next section on Inputs. Have labels and receipts for organic crops available for inspection.
3. SOIL AND CROP FERTILITY MANAGEMENT

§205.203; §205.205

3.1 FERTILITY MANAGEMENT [§205.203]

If you test your soil when you begin your transition, you’ll have the basis needed to make informed decisions and track progress as the soil improves. Your soil-building program will work to address deficiencies or problems in the soil or fields. Think about how you will monitor your soil health, address issues (such as poor drainage, steep slopes, or soil with a low pH or nitrogen content), and create a favorable environment for soil flora and fauna.

Except for the question on monitoring, which is an essential part of soil-building programs, the answers to these questions will depend on your soil’s condition. If organic matter content is low in your fields, you may want to use a green manure crop that is plowed under. If the nitrogen content of the soil is low, you may decide to grow a legume because of its ability to fix nitrogen in the soil. There won’t be a single strategy; consider using multiple components in order to improve your soil.

As you implement your soil-building program, monitor your progress so you can make adjustments as needed. Keeping track of soil fertility over time will enable you to assess the effectiveness of your program and provide records for your certifier. Keep a copy of the results of any testing you do, as well as your monitoring and field activities. These will allow you to make the necessary changes in coming years to improve your system.

---

### Soil and Crop Fertility Management

The NOP requires active management of soil fertility and crop nutrients as well as prevention of soil erosion and contamination of crops, soil, and water. A "restricted" input refers to an approved material on the National List (NOP §205.601 and 205.602) which has a specific annotation for its use. If you use a "restricted" material, you must provide evidence of how you address the material's annotation. Under NOP Rule 205.201(e)(3), the operator must describe monitoring practices used to verify that the OSP is effectively implemented.

<table>
<thead>
<tr>
<th>Question</th>
<th>Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>What are your soil types?</td>
<td></td>
</tr>
<tr>
<td>What are your soil/nutrient deficiencies?</td>
<td>☐ No deficiencies</td>
</tr>
<tr>
<td>How do you monitor the effectiveness of your fertility management program?</td>
<td>[ ] soil testing [ ] microbiological testing [ ] tissue testing [ ] observation of soil [ ] observation of crop health [ ] comparison of crop yields [ ] crop quality testing [ ] other (specify)</td>
</tr>
<tr>
<td>How often do you conduct fertility monitoring?</td>
<td>☐ weekly ☐ monthly ☐ annually ☐ as needed ☐ other (specify)</td>
</tr>
<tr>
<td>Rate the effectiveness of your fertility management program:</td>
<td>☐ excellent ☐ satisfactory ☐ needs improvement</td>
</tr>
<tr>
<td>What changes do you anticipate?</td>
<td></td>
</tr>
<tr>
<td>What are the major components of your soil and crop fertility plan?</td>
<td>☐ crop rotation ☐ green manure plowdown/cover crops ☐ interplanting ☐ incorporation of crop residues ☐ subsoiling ☐ summer fallow ☐ compost ☐ on-farm manure ☐ off-farm manure ☐ soil amendments ☐ side dressing ☐ foliar fertilizers ☐ biodynamic preparations ☐ soil inoculants ☐ other (specify)</td>
</tr>
</tbody>
</table>
3.2 INPUTS [§205.201(a)(2)]

Based on soil tests and other observations, you may choose to use soil amendments. If you decide to use a product you haven’t used before, make sure you check to see if it is approved for use in organic systems. It can be a good idea to check the approval status each year, as the status of some materials or the ingredients in some products change over time. Check the Organic Materials Review Institute’s website (www.omri.org), Washington State Department of Agriculture website (http://agr.wa.gov/FoodAnimal/Organic/MaterialsLists.aspx), or check with your intended certifier.

Make sure you understand how to comply with specific uses, or “annotations” for any of the products listed as restricted. The material listing, or the certifier, will explain the restrictions. The Organic Transition Guide has additional information on materials that might be helpful to you. Be sure to keep copies of labels from any materials you choose to use.

The application of sewage sludge is not allowed in organic production because it is often contaminated with high levels of heavy metals, prohibited substances and salts.

<table>
<thead>
<tr>
<th>INPUT/PRODUCT NAME</th>
<th>MANUFACTURER, BRAND NAME, AND/OR SOURCE</th>
<th>REASON FOR USE</th>
<th>IF RESTRICTED, DESCRIBE COMPLIANCE WITH NOP RULE ANNOUNCEMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Examples:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Raw Manure</td>
<td>Own Cattle</td>
<td>Fertility</td>
<td>Applied to vegetables 120 days before harvest.</td>
</tr>
<tr>
<td>Dolomitic Limestone</td>
<td>Location of Quarry</td>
<td>Ca, Mg, &amp; pH adjustment</td>
<td></td>
</tr>
<tr>
<td>Bt Spray</td>
<td>ABC Company</td>
<td>Pest Control</td>
<td>Preventive measures used first</td>
</tr>
</tbody>
</table>
Compost is an excellent fertility input for organic systems. If you purchase compost, make sure you know it is allowed for use in organic production. Additionally, make sure that you have records demonstrating that the compost was produced according to the organic standards explained in this section, or that you’re purchasing a compost product that has been reviewed by a third party such as your certifier, the Organic Materials Review Institute (OMRI), or Washington State Department of Agriculture (WSDA).

Producing your own compost can be challenging, but worthwhile, since you will be able to control the content and quality, especially if you have enough of the raw materials available. The compost method you choose will depend upon how much time and resources you want to invest in the process. In-vessel composting requires a higher initial investment. Static, aerated pile composting does not require as high an initial investment as in-vessel composting. No vessel or bin is needed, but many people using this method purchase pipes to introduce air into the pile and a source of electricity to forcibly move the air through the pipes. A variation on this method is to not force air through the pipes and to rely on passive aeration. This way you would not need a source of electricity but it would likely take longer to finish the compost. Windrow composting does not require much of an initial investment, as you may already have the necessary equipment to turn the compost. However, this method requires you to monitor the progress of the compost more closely.

To begin the composting process according to the organic standards, achieve a carbon to nitrogen ratio of 25-35:1. Materials such as hay, sawdust and straw have relatively high C:N ratio. Mix these with items with a low C:N ratio like manures, vegetable wastes and humus to conduct an effective composting process.

Another important component of the composting process is the maintenance of high temperatures for a prescribed period of time. The high temperatures must be maintained to kill off dangerous pathogens, weed seeds, and fly larvae. To destroy pathogens, the temperature of the compost should be maintained above 122° F for at least 15 days. To ensure the destruction of weed seeds the temperature must reach 154° F.
Monitor the temperature of your compost pile with a temperature probe 2-3 feet long so you can reach the interior of the pile and get an accurate reading.

Windrow compost piles are turned to speed up the composting process, control temperature and moisture, and to ensure even decomposition throughout the pile. The NOP requires a compost pile to be turned a minimum of five times. As a control measure, turning is also recommended when the temperature of the pile falls below 120º F or exceeds 140º F.

It’s important to keep records of all of these requirements (C:N ratio, temperatures, number of times turned, and dates). Many certifiers have sample forms to help you keep these records, or to use as a model from which to create your own recordkeeping system for compost. One example can be found in the sample forms at the end of this workbook.

A. COMPOST USE. NOP §205.203(c)(2) defines requirements for the composting process.

List all compost feedstocks, ingredients, and additives:

- What composting method do you use? [ ] in-vessel [ ] static aerated pile [ ] windrows [ ] other (specify)
- What is your initial Carbon to Nitrogen ratio (C:N)?
- Do you monitor temperature? [ ] Yes [ ] No

If using a windrow (turned pile) system, do you maintain the composting materials at a temperature of 131 to 170 ºF for 15 days and turn the pile at least five times during that 15-day period? [ ] Yes [ ] No [ ] N/A

If using an in-vessel or static aerated pile system, do you maintain the composting materials at a temperature of 131 to 170 ºF for 3 days? [ ] Yes [ ] No [ ] N/A

Do you produce or use any vermicompost (worm castings) or compost extracts (“teas”)? [ ] Yes [ ] No

Do you maintain a compost production record? [ ] Yes [ ] No

3.4 MANURE USE [§205.203(c)(1)]

Raw manure can have lots of available nitrogen, making it an attractive fertility amendment. However, nitrogen can also easily leak from raw manure, so storage and use are important issues.

If you plan to use raw manure on crops intended for human consumption, you will need to incorporate the manure into the soil at least:

- 120 days before the harvest of crops whose edible portions touch the soil, or
- 90 days before the harvest of crops whose edible portions are not in contact with the soil or soil particles.

Since you won’t know the exact day of harvest, leave yourself sufficient time to meet this requirement by planning to incorporate the manure earlier in the season or the previous fall when you seed cover crops.

Using manure from your own farm is convenient and a safer option because you control its composition and how it is handled. If you purchase manure from an off-farm source, keep careful records about the type of operation the manure is from, its composition, and any potential for contamination (for example, if it was sprayed for flies or ingredients were added to manage odors).
**B. MANURE USE. NOP § 205.203(c)(1) restricts use of raw manure.** □ No Manure

**What forms of manure do you use?**  
☐ none  ☐ liquid  ☐ semi-solid  ☐ piled  ☐ fully composted  ☐ dried  
☐ other (specify) __________________________

**What type of crops do you grow (check all that apply)?**  
☐ crops not used for human consumption  
☐ crops for human consumption whose edible portion has direct contact with the soil (complete the table below)  
☐ crops for human consumption whose edible portion does not have direct contact with the soil (complete the table below)

**If you grow crops for human consumption and use raw manure, complete the following table.**  
*If composting manure, please complete the section above.*

<table>
<thead>
<tr>
<th>CROP(S)</th>
<th>FIELD NUMBERS</th>
<th>DATE MANURE IS APPLIED</th>
<th>EXPECTED DATE OF HARVEST</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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<tr>
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</tr>
</tbody>
</table>

**What is the source of the manure you use? (check all that apply)**  
☐ On-farm  ☐ Off-farm

**If you use on-farm manure, list manure ingredients/additives:**

**List all sources of off-farm manure:**

**What are the potential contaminants (pit additives, feed additives, heavy metals, etc.) from these sources?**  
*Attach residue analysis/additive specifications of off-farm manure, if available.*

**Do you verify that all manure is free of prohibited substances?**  
☐ Yes  ☐ No

**Describe manure storage, end use, and/or sale:**

**How do you prevent runoff of manure and contaminated waters to surface water and neighboring properties?**
4. NATURAL RESOURCES

[§205.2; §205.203; §205.205]

The conservation practices you employ on your farm will not only help to address areas of your fields with any existing problems such as erosion, but will also help to prevent future problems.

4.1 SOIL CONSERVATION [§205.203]

Here are several soil conservation tools you might employ:

Both terraces and contour farming are used to prevent erosion in fields with a significant slope. These methods follow the horizontal lines of the slope rather than run up and down the slope. Terraces are low, flat ridges of earth that cut into the slope of a hill, usually of 10% or less, and give the appearance of steps. Contour farming is a type of cultivation that also crosses the slope but no flat surfaces are formed. Contour farming is most effective on slopes of 3-8%. Strip cropping can be used to control erosion on sloping land but is also effective in areas susceptible to wind erosion. In sloping fields, the strips are laid out along the contour of the land, alternating crops with cover crops or permanent grass. Where wind erosion is a problem, the strips are designed to be perpendicular to the prevailing wind direction of concern.

Undersowing or interplanting maximize soil cover during the growing season along with bringing economic and ecological diversity to your farm.

For year round ground-cover, a cover crop can be grown in the winter. The most common winter cover crops in the Midwest are fall-seeded cereals, such as rye or wheat, and fall-seeded annual ryegrass. Late summer or early fall-seeded legumes, such as hairy vetch, bigflower vetch, Austrian winter peas and crimson clover, may also serve as crops for winter cover.

Conservation tillage refers to the different methods used for establishing crops in the residues of the previous crop, which are intentionally left on the soil surface. Conservation tillage systems commonly used in organic farming are ridge tillage, zone tillage and mulch tillage. The conservation tillage practice of no-till is not generally used by organic farmers because of its heavy reliance on herbicides. However, research is under way that may make organic no-till a viable conservation practice.

Windbreaks, usually a line of trees or shrubs, work to reduce the amount of wind erosion. Windbreaks or tree lines also provide wildlife habitat and help to increase the biodiversity on your farm.

Maintaining the integrity of the bodies of water and rivers/streams on or near your farm can also help conserve soil. Retention ponds, constructed or grass waterways, and riparian zone management are all effective ways to help control runoff and limit flooding during high water times.

Hopefully, when you did the assessment, you identified any existing erosion issues on your farm. Understanding why your erosion problems exist will help you find a solution to the problem.

The description of your efforts to minimize soil erosion might include the soil conservation practices noted here.

You can monitor your soil conservation by regularly observing the areas of your farm known to be prone to erosion. Start by taking a picture of the area so you have a point for comparison. You can also insert stakes in to the ground in these locations with the present soil line marked. Check the stakes regularly to see if the soil level drops. Another method is to monitor the turbidity of the water in any...
stream or waterway on your property after it rains. If you find lots of soil particles suspended in the water (meaning high turbidity) it is an indication that your soil conservation program may need some improvements.

In the beginning, monitor frequently since this will help you get to know all aspects of your operation and respond to developing problems more quickly. Later you can cut back as needed.

<table>
<thead>
<tr>
<th>A. SOIL</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>What conservation practices do you use?</strong></td>
</tr>
<tr>
<td>□ terraces □ contour farming □ strip cropping □ under-sowing/interplanting □ firebreaks</td>
</tr>
<tr>
<td>□ winter cover crops □ conservation tillage □ permanent waterways □ windbreaks □ tree lines</td>
</tr>
<tr>
<td>□ retention ponds □ riparian management □ maintain wildlife habitat □ other (specify)</td>
</tr>
<tr>
<td><strong>What soil erosion problems do you have (why and in which fields)?</strong></td>
</tr>
<tr>
<td>□ No Erosion Problems</td>
</tr>
<tr>
<td><strong>Describe your efforts to minimize soil erosion problems listed above, if applicable.</strong></td>
</tr>
</tbody>
</table>

4.2 BIODIVERSITY [Preamble; §205.2; §205.200; §205.202; §205.203; §205.205-§205.207; §205.238-§205.240]

The NOP standards require the conservation of biodiversity and the maintenance or improvement of natural resources, including wetlands, woodlands, and wildlife. Biodiversity or biological diversity means a variety of life forms - from bacteria and fungi to grasses, ferns, trees, insects, and mammals. Biodiversity also includes the full range of natural processes upon which life depends, such as nutrient cycling, carbon and nitrogen fixation, predation (species eating other species - such as a praying manits eating a cabbage looper), symbiosis (species partnering with one another to meet their needs - such as dairy cows and the bacteria that live in their rumen, helping them digest the what they graze), and natural succession.

The Preamble of the NOP standards states: “We have amended the definition of organic production to require that a producer must conserve biodiversity on his or her operation. The use of ‘conserve’ establishes that the producer must initiate practices to support biodiversity and avoid, to the extent practicable, any activities that would diminish it. Compliance with the requirement to conserve biodiversity requires that a producer incorporate practices in his or her organic system plan that are beneficial to biodiversity on his or her operation.”

Biodiversity conservation is addressed throughout much of the NOP Standards. Windbreaks that buffer neighboring contamination also support native species (§ 205.202). Improving the condition of the soil boosts microbial diversity and carbon storage (§ 205.203). Biodiversity can be incorporated in alleyways and on the edges of crop beds or fields (§ 205.205). Habitat for natural enemies can help control pest problems (§ 205.206). Additionally, the standards require that the ecosystem be maintained during wild crop harvesting (§ 205.207). Pasture sanitation provides for healthy situations for livestock and wildlife (§ 205.238). Incorporating native trees into grazing areas offers another way to increase diversity (§ 205.239). Protecting wetlands and riparian areas adjacent to pastures reduces sediments, nutrients, and pathogens from entering waterways, increase carbon storage and provide habitat for wildlife (§ 205.240).
Read on for several more examples that can promote and conserve biodiversity on your farm from the NOP’s draft guidance on biodiversity. For more information on how to engage in biodiversity conservation on your farm, contact the Wild Farm Alliance at PO Box 2570 Watsonville, CA 95077. 


### EXAMPLES OF PRACTICES THAT MAY MAINTAIN OR IMPROVE NATURAL RESOURCES AND BIODIVERSITY

<table>
<thead>
<tr>
<th>TOPICS</th>
<th>NRCS ASSISTANCE MAY BE AVAILABLE</th>
<th>EXAMPLES OF PRACTICES</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Soil Composition</strong></td>
<td>✓</td>
<td>Adding organic matter to the soil to increase the diversity of soil organisms and to improve nutrient cycling, competitive exclusion of pathogens, long-term storage of soil carbon, and adaption to extreme climatic conditions.</td>
</tr>
<tr>
<td></td>
<td>✓</td>
<td>Conserving and restoring woodlands, prairies, riparian habitats and wetland areas, which sequester carbon in soils and aid in cycling soil nutrients.</td>
</tr>
<tr>
<td><strong>Soil Stability and Water Quality</strong></td>
<td>✓</td>
<td>Creating, conserving, and restoring vegetative covers (woodlands, prairies, riparian habitat, and wetland areas) that control erosion and filter nutrient, pesticide, and pathogen pollutants.</td>
</tr>
<tr>
<td></td>
<td>✓</td>
<td>Using no-till or permanent cover, conservation tillage, terracing, contour farming, micro-irrigation, windbreaks, cover crops; no conversion of Highly Erodible Land or wetlands.</td>
</tr>
<tr>
<td><strong>Water Quantity</strong></td>
<td>✓</td>
<td>Using water conservation techniques that save water for crops, livestock, wildlife, and riparian ecosystems.</td>
</tr>
<tr>
<td></td>
<td>✓</td>
<td>Choosing crops and other plants that are appropriate for the climate and landscape with water conservation in mind.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Using suitable irrigation systems and schedules and monitoring them for water conservation.</td>
</tr>
<tr>
<td></td>
<td>✓</td>
<td>Woodlands, riparian habitat, and wetland areas that act as sponges to hold water for long periods are conserved and restored as part of a healthy water cycling process.</td>
</tr>
<tr>
<td></td>
<td>✓</td>
<td>Using managed systems to “bank” soil moisture if fields are drained using tiles.</td>
</tr>
<tr>
<td><strong>Wildlife Benefits</strong></td>
<td>✓</td>
<td>Maintaining or improving diverse mixtures of plants to provide food, habitat, or shelter for pollinators, insects, spiders and other arthropods, bats, and raptors.</td>
</tr>
</tbody>
</table>

2 NRCS financial assistance programs are listed at [http://1.usa.gov/1kwzgz0](http://1.usa.gov/1kwzgz0). NRCS staff and technical service providers may reference this chart as part of conservation planning for organic producers.

3 While NRCS publishes national Conservation Practice Standards ([http://1.usa.gov/1n8fcHG](http://1.usa.gov/1n8fcHG)), each State has its own technical specifications, which can be accessed electronically through the NRCS Field Office Technical Guide ([http://efotg.sc.egov.usda.gov/](http://efotg.sc.egov.usda.gov/)) or by contacting your local USDA Service Center ([http://1.usa.gov/1kwzgz0](http://1.usa.gov/1kwzgz0)).

4 The Farm Service Agency and NRCS Fact Sheet on Highly Erodible Land Conservation and Wetland Conservation Compliance ([http://1.usa.gov/1xH45sT](http://1.usa.gov/1xH45sT)) defines highly erodible land and wetlands and provides information on the regulations that apply to each type of land.
### Native Species and Natural Areas of the Operation

<table>
<thead>
<tr>
<th>Example</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓</td>
<td>Conserving high-value conservation areas that have outstanding biodiversity importance, or mitigating/restoring these areas elsewhere on the farm.</td>
</tr>
<tr>
<td>✓</td>
<td>Conserving and restoring wildlife and native plant communities specific to the site (woodlands, prairies, riparian habitat, and wetland areas).</td>
</tr>
<tr>
<td>✓</td>
<td>Documenting rare, threatened, and endangered terrestrial and aquatic plants and animals, and taking steps to protect them.</td>
</tr>
<tr>
<td>✓</td>
<td>Conserving wildlife corridors and large blocks of habitat that reduce fragmentation.</td>
</tr>
<tr>
<td>✓</td>
<td>Making improvements to streams, lakes, and rivers, enhancing habitat for fish and other aquatic species.</td>
</tr>
<tr>
<td>✓</td>
<td>Allowing degraded riparian areas, prairies, and wetlands to be recolonized through natural processes.</td>
</tr>
<tr>
<td>✓</td>
<td>Actively restoring degraded land to its native habitat using species adapted to and historically present in the area.</td>
</tr>
</tbody>
</table>

### Invasive Plants and Animals

<table>
<thead>
<tr>
<th>Example</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓</td>
<td>Closely monitoring invasive plants and animals threatening natural areas.</td>
</tr>
<tr>
<td>✓</td>
<td>Controlling invasive species before they spread.</td>
</tr>
<tr>
<td>✓</td>
<td>Avoiding seed, planting stock, soil amendments, and mulches that may import weed seeds and other pests.</td>
</tr>
</tbody>
</table>

### Soil Stability and Water Quality

<table>
<thead>
<tr>
<th>Example</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓</td>
<td>Using nutrient budgets to protect water quality by managing crop nutrients.</td>
</tr>
<tr>
<td>✓</td>
<td>Designing grassed waterways, filter strips, terraces, and other non-crop vegetation, and managing them to help control erosion and filter pollutants before they reach water bodies.</td>
</tr>
<tr>
<td>✓</td>
<td>Using stream crossings, brush mattresses, and other engineered features to prevent erosion where year round or intermittent water flows.</td>
</tr>
<tr>
<td>✓</td>
<td>Using sediment basins to capture runoff sediment before it leaves the farm.</td>
</tr>
</tbody>
</table>

---


6 The NRCS PLANTS database ([http://plants.usda.gov](http://plants.usda.gov)) provides information on native plants in each county of the U.S.
<table>
<thead>
<tr>
<th>TOPICS</th>
<th>NRCS ASSISTANCE MAY BE AVAILABLE</th>
<th>EXAMPLES OF PRACTICES³</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Examples Specific to Crop Operations (continued)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Co-existing with Wildlife</td>
<td>✓</td>
<td>Taking mitigation measures to minimize total habitat loss on adjacent land when wildlife is restricted from entering the production area. Designing and using management strategies as much as possible to repel, rather than destroy, intended and unintended species.</td>
</tr>
<tr>
<td>Supporting Wildlife</td>
<td></td>
<td>Strategically using mowing, tilling, and harvesting methods to preserve sites where wildlife raise their young.</td>
</tr>
<tr>
<td>Crop Diversity</td>
<td></td>
<td>Growing a variety of crop types, heirloom crops, or several genetic strains of the same crop. Growing locally-adapted seed varieties or those suited to site-specific conditions.</td>
</tr>
<tr>
<td><strong>Examples Specific to Livestock Operations</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soil Stability and Water Quality</td>
<td>✓</td>
<td>Managing the frequency, intensity, and timing of grazing and forage harvests to protect soil and water quality. Controlling access to sensitive riparian areas and wetlands as much as possible.</td>
</tr>
<tr>
<td>Wildlife</td>
<td>✓</td>
<td>Composing pasture plantings of diverse species and managing them to support livestock and native species.</td>
</tr>
<tr>
<td>Co-existing with Wildlife</td>
<td></td>
<td>Using non-lethal predator control before lethal methods (e.g., guard animals, grazing large and small animals together, grazing when predation is low, or housing vulnerable animals overnight). Encouraging diverse native landscapes that support natural prey for carnivorous animals to reduce the carnivores’ predation of livestock. Using wildlife-friendly fencing as much as possible.</td>
</tr>
<tr>
<td>Livestock Diversity</td>
<td></td>
<td>Raising a variety of livestock, including heirlooms, or several breeds of the same livestock. Preserving locally-adapted livestock breeds, or raising those well suited to site-specific conditions.</td>
</tr>
<tr>
<td>TOPICS</td>
<td>EXAMPLES OF PRACTICES</td>
<td></td>
</tr>
<tr>
<td>---------------------------------------------</td>
<td>---------------------------------------------------------------------------------------</td>
<td></td>
</tr>
<tr>
<td>Soil Stability and Water Quality</td>
<td>Using practices for wild harvest that maintain or improve soil stability.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Using practices for wild harvest that maintain or improve water quality.</td>
<td></td>
</tr>
<tr>
<td>Native Species and Natural Areas of the Operation</td>
<td>Maintaining the sustainability of harvested native plants and animals and associated species when determining the quantity and timing of the wild harvest.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Examples Specific to Handling Operations</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Air and Water Quality</td>
<td>Operations that use dust collection systems have up-to-date permits for their operation.</td>
</tr>
<tr>
<td></td>
<td>✔ Using constructed wetlands to improve wastewater quality.</td>
</tr>
<tr>
<td></td>
<td>When necessary, processing wastewater using secondary or tertiary treatment prior to flowing through the wetland.</td>
</tr>
<tr>
<td>Wildlife Benefits</td>
<td>✔ Locating raptor perches around packing sheds and processing facilities to control rodents without using toxins.</td>
</tr>
<tr>
<td>Co-existing with Wildlife</td>
<td>Avoiding harm to wildlife from processing waste.</td>
</tr>
<tr>
<td></td>
<td>Strategically placing lighting around buildings to lessen the need for insectocutors (e.g., placing light fixtures away from vents, windows, or doors).</td>
</tr>
<tr>
<td></td>
<td>Removing habitat and food sources from directly adjoining areas where pests could enter the facility, to decrease the need to destroy pest insects, birds or mammals.</td>
</tr>
</tbody>
</table>

B. BIODIVERSITY

What steps do you take to provide wildlife habitat and conserve biodiversity?
- ☐ invasive species monitoring/removal
- ☐ work with neighbors/others
- ☐ manage for native plants/wildlife
- ☐ establish legal conservation areas
- ☐ scheduling farm practices to benefit wildlife
- ☐ other (specify)

Describe how you monitor the effectiveness of your natural resources conservation program.
- ☐ soil testing
- ☐ visual observation
- ☐ species counts
- ☐ other (specify)

How often do you conduct conservation and biodiversity monitoring?
- ☐ weekly
- ☐ monthly
- ☐ annually
- ☐ as needed
- ☐ other (specify)
5. WATER — USE AND QUALITY
[§205.202; §205.203; §205.205]

Water plays an important role on every farm, whether you irrigate or not, and regardless of whether or not your farm contains a stream, consistently wet areas, or other designated waterways.

5.1 WATER USE

The questions about water use help to ensure that the use of water does not become a source of contamination for your organic crops. They can also help you think about ways to conserve water on-farm.

<table>
<thead>
<tr>
<th>C. WATER USE (check all that apply)</th>
<th>none</th>
<th>irrigation</th>
<th>livestock</th>
<th>foliar sprays</th>
<th>washing crops</th>
<th>greenhouse</th>
<th>other (specify)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Source(s) of water:</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(on-site well, river, creek, pond, spring, municipal, irrigation district, etc.)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Type of irrigation system:</td>
<td>none</td>
<td>drip</td>
<td>flood</td>
<td>center pivot</td>
<td>other (specify)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>What input products are applied through the irrigation system?</td>
<td>None</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>What products do you use to clean irrigation lines &amp; nozzles?</td>
<td>None</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Is the system shared with another operator?</td>
<td>Yes</td>
<td>No</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>If yes, what measures are taken to prevent contamination of your organic crops?</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
5.2 WATER QUALITY

Plan to protect and maintain water quality as part of your Organic System Plan. Your farm should not be a contamination source for any waterway, pond, lake, or groundwater. In addition to the methods listed at right, you can help to protect water quality by not planting crops in the riparian zones around streams and rivers, conserving as much wetland area as possible, fencing livestock out of streams, and minimizing erosion and sedimentation by using cover crops and conservation tillage.

Have your water tested to find out if there are any contaminants in your water supply, unless you are connected to a public water supply whose responsibility it is to conduct these tests. Depending on your location, there are public agencies and private laboratories to conduct water quality tests. Check to see if labs in your area are required to have a certification or approval from the state to conduct these tests. If contaminants are found in your water, it will be important to find the source of the contamination in order to address it.

The frequency of your water quality testing might be risk-based. If you notice a potential contamination issue, you may want to test more frequently as you resolve the problem. On the other hand, if no problem exists you could extend the time between tests.

<table>
<thead>
<tr>
<th>D. WATER QUALITY</th>
<th>(Complete this section even if you do not have a pond or waterway on your farm.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>What practices are used to protect water quality?</td>
<td>fencing livestock from waterways</td>
</tr>
<tr>
<td></td>
<td>laser leveling/land forming</td>
</tr>
<tr>
<td>Describe the location and type of any water contamination problems you have and explain the cause.</td>
<td>None</td>
</tr>
<tr>
<td>Describe your efforts to minimize water contamination problems listed above.</td>
<td></td>
</tr>
<tr>
<td>Describe how you monitor the effectiveness of your water quality program (water testing, visual observation, etc.).</td>
<td></td>
</tr>
<tr>
<td>How often do you conduct water quality monitoring?</td>
<td>weekly</td>
</tr>
</tbody>
</table>
6. CROP MANAGEMENT

[§205.205; §205.206]

6.1 CROP ROTATION PLAN [§205.205]

Developing your crop rotation is one of the key decisions you will make for your transition plan. Start by selecting the crops you want to grow and then the length of the rotation. If grain crops are your priority then your rotation will tend to be shorter (3-4 years) than if row crops and small grains are your priority (4-5 years). Rotations including forage crops tend to be the longest (5-6 years). Consider many different factors before you make the final decision on which crops to include. Here are several factors for your consideration:

- Your familiarity with the crops and how they are grown;
- How well the crops fit into your goal statement;
- The existence of viable markets for the crops;
- Potential pest and disease problems;
- Availability of organic crop varieties;
- Your soil type, quality and nutrient content;
- Available fertility options to meet the nutrient needs of the crops;
- Forages for any livestock in your operation;
- Special equipment or labor requirements for the crops;
- The need to balance:
  - Cash crops with soil-conserving crops;
  - Deep rooted crops (alfalfa) with shallow rooted crops (cereals);
  - Crops with high-root biomass (rye) with those with low root biomass (oats);
  - Crops requiring lots of water with those requiring less water;
  - Crops that fix nitrogen (legumes) with high nitrogen consumers (corn);
- The need for ground cover from cover crops;
- The need for extra nitrogen and organic matter from a green manure crop; and
- The need for weed control from weed suppressing crops.

You may also want to vary your rotation from field to field or start at a different point in the rotation in different fields. When you provide the information about your crop rotation on your Organic System Plan, you will also need to indicate any changes to the rotation you anticipate moving forward.
6.2 WEED MANAGEMENT [§205.206]

For the purposes of your transition plan, list your current weed problems. As you change your crops and the methods used to grow them, your weeds may also change.

Since weeds can be a challenge for organic farmers, the choices you make for weed control are also very important. To expand your weed control toolbox, educate yourself about many of the practices listed. Different weeds will require different control measures, so it is best to be prepared for as many potential challenges as possible.

Here are several weed management tools for your consideration:

**Crop rotations** are great weed management tools. Rotating crops can disrupt weed life cycles. There are many allelopathic plants that can be included in your rotation as a crop, green manure or smother crop. These plants can inhibit germination and growth of certain weeds by the natural release of chemicals from plant parts. Some of these allelopathic plants include: barley, oats, red and white clover, hairy vetch, ryegrass and sweet clover. Make sure that the crops that follow an allelopathic crop are not sensitive to that plant.

**Mechanical methods** of weed control include full field tillage cultivation or, on a smaller scale, hoeing, hand weeding, flaming and steam weeding. When carefully timed and conducted with the appropriate machinery, tillage can be a valuable weed management tool.

**Tillage** is used to prepare a field for planting, but it can also stimulate weed growth. Timing the first tillage pass two weeks before planting, or delaying seeding, will give you time to conduct a second tillage pass before planting to control early germinating weeds. For the weeds that do germinate and survive early weed control measures, it is important to kill or remove them from the field before they flower and set seed. Flaming can be useful for small patches of soon to be flowering weeds or another tillage pass may be needed if the problem is more widespread. The use of fast-emerging crop varieties can out-compete slower growing weeds and suppress their growth.

**Mowing** is a weed control method that is used primarily in the areas around fields but it can also be used in forage crops and green manures. To be most effective, mowing should be timed to cut back weeds at their most vulnerable stage which, for many weeds, is just before they flower.

**Livestock grazing** can be part of a weed management program. Cattle, sheep, goats and even geese have been used to help manage weeds on organic farms and pastures. The grazing animals must be monitored to make sure that they do not overgraze an area causing more harm than good.

**Non-synthetic mulches** such as straw, shredded newspapers, corn gluten and soap-based herbicides all can be used to prevent or manage weed growth. They are used most commonly in fruit, vegetable
and other high-value crop production. Plastic mulch not removed from the field at the end of the season could leach chemicals into the soil, so removal is required for organic certification. Shredded newsprint (without glossy inserts or color inks) has also shown to be effective as mulch.

**Soil sterilization** uses heat to kill weed seeds in the soil before planting. This method is usually only practical for use in the greenhouse. Furthermore, it can create more problems than it solves because the process kills nearly all living organisms in the soil. It is difficult to maintain a healthy soil without a balance of living organisms.

In the beginning, a frequent and comprehensive weed monitoring program could help you to address problems early and keep track of the methods that work and those that do not. When you submit your Organic System Plan for certification, you will also be asked to rate your weed management program’s effectiveness and list any anticipated changes. The same requirements will apply for your pest and disease management programs.

<table>
<thead>
<tr>
<th>B. WEED, PEST, &amp; DISEASE MANAGEMENT PLANS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Please list your problem weeds:</td>
</tr>
<tr>
<td>☐ No weed problems</td>
</tr>
<tr>
<td>What weed control methods do you use?</td>
</tr>
<tr>
<td>☐ crop rotation ☐ field preparation ☐ delayed seeding ☐ mowing ☐ livestock grazing ☐ approved herbicides</td>
</tr>
<tr>
<td>☐ use of fast emerging varieties ☐ mechanical cultivation ☐ hand weeding ☐ flame weeding ☐ smother crops</td>
</tr>
<tr>
<td>☐ other (specify)</td>
</tr>
<tr>
<td>List the type(s) of mulch you use:</td>
</tr>
<tr>
<td>☐ None</td>
</tr>
<tr>
<td>If you use plastic or other synthetic mulch, is it removed at the end of the growing or harvest season?</td>
</tr>
<tr>
<td>☐ Yes ☐ No</td>
</tr>
<tr>
<td>If you use newspaper or other recycled paper for mulch, do you use paper with glossy or colored inks?</td>
</tr>
<tr>
<td>☐ Yes ☐ No</td>
</tr>
</tbody>
</table>

### 6.3 PEST MANAGEMENT PLAN [§205.206]

At this point, you may have a good idea of what pest problems you could encounter during your transition rotation. To help you plan, do some reading or ask other farmers their experiences on the crops you have included in your new rotation and find out the most common pest problems. List these insect pests. If you choose to consult a pest control advisor, make sure that she or he is familiar with organic production systems. It may be equally helpful to find a certified organic farmer in your area who is willing to answer your questions.

There are many different methods to manage pest problems in organic systems. Educate yourself on different options and determine which are the most effective against the pests you identified. See the “Pest Management Practices” box for an explanation of the different pest management options listed in the Organic System Plan.

Since you might have a need for pest control products, find out which products are available and approved for use on the pests most likely to be a problem in your new system. Again, your potential certifier, the Organic Materials Review Institute (OMRI), and Washington State Department of Agriculture (WSDA) offer three good resources. List these products in your plan. You may not have to use the products, but if it is included in your plan, you will know what to use in case a problem emerges. If no products are approved for use on the pest you may encounter, then look at the ones that
are restricted. As long as you can comply with the restriction or annotation (a description saying under which circumstances the product can be used), you can use that product and document it in your field activity records. Here is an example:

Under [NOP §205.601(e)(1)] Synthetic substances allowed for use in organic crop production.

Ammonium carbonate is allowed as an insecticide in organic production systems, but there is an annotation. This is how it reads in the standards:

“(e) As insecticides (including acaricides or mite control).

(1) Ammonium carbonate – for use as bait in insect traps only, no direct contact with crop or soil.”

So, if you wanted to use ammonium carbonate as part of your pest management system, you would need to make sure you’re doing so in accordance with that annotation, making sure that it is only used as a bait, and that it does not touch crops or soil.

It will be helpful in the early stages of your transition to keep detailed records on the methods and products used and how well they worked. Monitoring to determine if your pest management plan is effective will be important from the beginning, just as it will be for your weed management program. Most of the methods listed are straightforward to implement, but require extra time in the field. Try to monitor for pests more frequently during transition. This allows you to spot problems before they get too severe and to determine the effectiveness of the methods and products you are using.

### PEST MANAGEMENT PRACTICES

**Crop Rotation** – A diversity of crops makes any one crop less vulnerable and will break up pest life cycles.

**Selecting Appropriate Species/Varieties** – Choose a species or variety that is tolerant or resistant to pests in your area.

**Provide Habitat for Natural Enemies** – Buffer zones, shelterbelts and hedgerows are great for this. They also need to be monitored to make sure they are not harboring pests.

**Timing of Planting** – Track the life cycles of your insect pests. Try to time planting so that the crop’s most vulnerable stage does not coincide with the emergence of the pest.

**Companion Planting/Intercropping/Strip Cropping** – Other ways to add diversity to your fields. Companion plants are mutually beneficial to each other’s growth.

**Frog pond, Bat Houses and Bird Houses** – These provide habitat for animals who primarily consume insects for their diet.

**Monitoring** – Can be done visually or with traps.

**Trap Crops** – Plants attractive to an insect pest are grown in an area away from your field as a diversion from your crops.

**Physical Barriers** – These can take many forms but all work by preventing the pests’ access to the crops. An example is kaolin clay used on apples to form a barrier against boring insects. Another example is floating row cover for high-value crops.
Hand Picking/Physical Removal – practical in high value crops grown on small acreage. This can be done with a suction device.

Traps and Lures – Devices that catch insects and usually contain an attractant such as a pheromone.

IPM – Integrated Pest Management is an approach to pest management in which different types of methods (e.g. prevention, mechanical, biological, physical and as a last resort chemical) are used.

Insect and Animal Repellants – compounds that repel the target pest (e.g. neem oil repels Japanese beetles). Garlic, marigolds and mint can be used as repellant plants.

Predator/Parasite Release – many insect predators and parasites are available commercially. Make sure you get ones that are proven to work on your insect pest.

Use of Approved and Restricted Products – these should be your last line of defense. Check the OMRI website for approved status or restrictions. Strictly follow any use restriction, document uses and save labels and receipts.

6.4 DISEASE MANAGEMENT [§205.206]

You may apply the same strategy here as you did in the pest management section. Find out which diseases are common in your area for the crops you have included in your new rotation. Learn about different prevention strategies and approved disease management products to determine which will be most effective against these diseases. Ask experienced organic farmers about the strategies and products they use.

Here are several weed management tools for your consideration:

Rotating crops is a good idea for many different reasons. In disease management, crop rotation will prevent the buildup of disease organisms in the soil that can occur when the same crop is planted season after season. This is also the reason that crops that share the same susceptibility to a disease should not follow each other in a rotation. Additionally, choose species/varieties of plants for your rotation that are resistant to diseases common in your area.

Timing your planting can also assist in disease prevention. Learn about the typical cycle of the common diseases of your crops and adjust your planting date to avoid the period of time when the disease is most prevalent. When planting, consider the distance between each plant. Good airflow
around your plants can help prevent disease since it allows for the easy evaporation of water from the plant surface. Not crowding your crop plants in the row will allow for adequate airflow. As your crop grows, if a disease develops, proper field sanitation will be important to remove infected plants from the field and destroy them. **Clean any equipment** that may have come in contact with diseased plants to help stop the spread of the disease.

Another strategy to reduce the incidence of certain diseases includes **vector management**. Vectors are organisms, usually insects, which transmit pathogens from an infected plant to an uninfected one. Effective vector management will reduce the amount of disease. The type of management required will depend on the species of vector, but also includes things such as **elimination of weeds from the field**, **adjusting plant spacing**, **intercropping** and **removal of diseased plants**.

**Companion planting**, **intercropping** and **strip cropping** can be disease management strategies because they increase plant diversity in the field, making a devastating disease less likely to develop. If you have areas in your fields where you know a specific disease has been a serious problem, **soil solarization** can be used as a treatment. This method requires intense sunlight to raise the temperature of the soil under plastic sheets high enough to kill the pathogens. The process can take weeks to be effective and will, unfortunately, kill all living organisms in the soil.

Maintaining healthy plants by providing them a **balance of nutrients in the soil** will help your crops resist infection. Maintaining healthy, biologically active soil helps keep the plant pathogens in the soil in check. One way to accomplish both of these things is to **add mature, high quality compost to your soil**. Quality compost is a source of a variety of nutrients and a diversity of organisms and soil life. It stimulates microbial activity, which in turn helps suppress disease.

During your transition, having a wide range of options in your disease management program will be useful. Approved and restricted use materials are also tools in your toolbox after other, preventive methods have been tried and demonstrated to be unsuccessful. Find out which approved products are available to treat the diseases you listed. If there are no approved products, look at the restricted use products. It’s important to fully understand and be willing to comply and document that you are meeting the use restrictions. If you are unsure about the restrictions, call your certifier. Here is an example:

---

**Under [NOP § 205.601(i)(2)] Synthetic substances allowed for use in organic crop production.**

Fixed coppers are allowed for use in organic systems for disease control with a specific annotation. This is how it reads in the standards:

“(i) As plant disease control.

(2) Coppers, fixed- copper hydroxide, copper oxide, copper oxychloride, includes products exempted from EPA tolerance, Provided, That, copper-based materials must be used in a manner that minimizes accumulation in the soil and shall not be used as herbicides.”

So, if you have a particularly wet season, and despite your efforts to prevent disease, which may have included wider plant spacing, mulching, crop rotation, among others, you might still face disease issues. Fixed coppers are a tool in your toolbox. You would need to make sure you’re using approved copper products in accordance with the annotation above, making sure that you are only using the product to manage disease (not as an herbicide), and that the way you’re using the product minimizes the accumulation of copper in the soil.
Keep complete records on every method and product you use in your disease management program. The intensity and frequency of your monitoring will eventually be determined by the amount of disease you encounter. As you transition, plan to monitor comprehensively and frequently.

What are your problem crop diseases? [ ] No disease problems

What disease prevention strategies do you use?
- [ ] crop rotation
- [ ] field sanitation
- [ ] selection of plant species/varieties
- [ ] timing of planting/cultivating
- [ ] plant spacing
- [ ] vector management
- [ ] soil balancing
- [ ] compost/tea
- [ ] use of approved/restricted materials
- [ ] other (specify)

C. MONITORING FOR PEST, WEED, & DISEASE MANAGEMENT:
How do you monitor the effectiveness of your pest, weed, & disease management program?
- [ ] testing
- [ ] visual observation
- [ ] comparison of crop yields
- [ ] pest/weed counts
- [ ] work with a consultant or advisor
- [ ] physical examination of crops/pests
- [ ] other (specify)

How often do you conduct pest, weed, & disease monitoring? [ ] daily [ ] weekly [ ] monthly [ ] annually [ ] as needed

How effective is your pest, weed, & disease management program? [ ] excellent [ ] satisfactory [ ] needs improvement

What changes do you anticipate?
7. ENSURING ORGANIC INTEGRITY
[§205.201(a)(5); §205.202(c); §205.272]

7.1 ADJOINING LAND USE [§205.202(c); 205.272]

Buffer zones are important to prevent accidental contamination of your organic crops. There are many sources of potential contamination, whether it is the genetic drift from the GMO crops planted on the farm next door, the herbicide spray that the power company applies to their right-of-way near your farm, or the inputs you use on your own, conventionally managed fields. One way to protect your crops from exposure to prohibited substances is to design buffer zones around your fields. The NOP Regulations do not specify the required width for a buffer zone. A standard width is 25-30 feet, but the size of the buffer zone required by your certifier may vary depending on risk factors. So, for example, you may be required to keep a wider buffer zone if the adjacent farmer aerially applies his chemicals, since the contamination risk may be greater than from an application close to the ground.

Once you have determined your potential sources of contamination and the crops you will grow, think about factors including slope of land, movement of water and wind, existence of treelines and hedgerows, and the relationships you have with your neighbors. Let these factors help you determine what size of a buffer you need in a specific area.

Buffer zones can have multiple uses other than preventing inadvertent contamination. They can be kept as natural areas for wildlife or beneficial insect habitat or can be planted with harvestable crops. If you plant your buffer zone with a crop, that crop will not be able to be sold as organic. You will need to keep track of the harvest and sale or end use information to show that you harvested, stored, and used the non-organic buffer crop appropriately, and that you kept it separate from your organic or transitional crops. Another option is to mow grass buffers and let the mown grass lie in the field. This means you won’t receive income from that crop, however you won’t have the same degree of recordkeeping that goes along with producing a crop in those buffer areas.

Another method to prevent contamination is to give written and verbal notice to your neighbors and any other agency or company that might apply a prohibited substance near your farm. Some certifiers have a form to document the use of adjoining land. This form is set up for your neighbor to promise not to use a prohibited substance in proximity to your fields, and may be one option for starting the conversation with your neighbor. Some producers also post “no spray” signs around the property. These are not failsafe methods, but the more people who know about your production methods, the better chances you may have to avoid contamination.

The question about flooding is also meant to help protect you organic crops. Fields that frequently flood may be contaminated by water carrying prohibited substances. If you have such a field, consider this risk and what it might take to correct the flooding problem before you transition it to organic production.

All of the methods listed for monitoring can be part of a comprehensive monitoring program for contact with prohibited substances. However, the residue analysis and GMO testing will be more costly options that you can save for when the other methods have indicated a likely contamination.
NEIGHBORING LAND USE AND BUFFERS:
The NOP requires that organic production areas have distinct boundaries and buffer zones to prevent the unintended application of or contact with prohibited substances that are applied to neighboring land not under organic management. Crops within required buffer zones are not eligible for organic certification. Indicate buffer zones and neighboring land use on your field maps.

In the table below, list specific buffer areas you maintain:

- Not applicable (I do not maintain any buffer areas) - Explain:

<table>
<thead>
<tr>
<th>LOCATION/FIELD NUMBERS</th>
<th>TYPE OF BUFFER (CROP LAND, TREELINE, HEDGEROW, WILDLIFE PLANTING, GRASS STRIP)</th>
<th>WIDTH OF BUFFER</th>
<th>ADJOINING LAND USE</th>
<th>IF CROP IS HARVESTED FROM BUFFER, DESCRIBE END USE (SALE, NON-ORGANIC LIVESTOCK FEED, SEED, ETC.)</th>
</tr>
</thead>
<tbody>
<tr>
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</tr>
</tbody>
</table>

If crops are harvested from the buffer zones with equipment used for harvesting organic crops, how do you protect organic crops from contact with buffer crops?

What other practices do you use to prevent accidental contamination?

- None

Do you provide written notification to the following?

- highway departments
- electric companies
- aerial spray companies/airports
- adjoining landowners
- drainage commissions
- farm service office
- other (specify)

- Not Applicable

Have you posted signs along roadsides that adjoin organic fields?

- Yes
- No

Do any fields or portions of fields flood frequently (more than once every ten years)?

- Yes
- No

If yes, list field numbers:

Do you have a plan to minimize the risk of pollen drift from GMO crops?

- Yes
- No

If yes, please describe:

Have your crops ever tested positive for GMOs?

- Yes
- No

If yes, please explain:

How do you monitor for crop contamination?

- visual observation
- residue analysis
- GMO testing
- photographs
- wind direction/speed data
- other (specify)

How often do you conduct crop contamination monitoring?

- weekly
- monthly
- annually
- as needed
- other (specify)
7.2 SPLIT OR PARALLEL PRODUCTION [§205.201(a)(5); §205.272]

If you transition just part of your operation to organic production at this time, the remainder of your farm may be managed using other methods. Conventionally managed fields could pose a potential source of contamination to your transitional and eventually certified organic fields. If you grow the same crops in both your transitional and non-organic fields, this is called parallel production. In split production, different crops are grown in organic and non-organic fields. Split production cannot be avoided if you do not transition your entire operation at once. If you engage in parallel production, your risk of accidental commingling (mixing or touching of organic and non-organic products) is higher, so you will have to carefully design a method to keep the crops separate during seeding, harvest, and post-harvest handling.

The certification process requires detailed records about the crops you grow and the inputs you use in your non-organic or transitional fields. This information helps the certifying agency track the production, harvest and sale of the non-organic crop and ensures you keep the two production systems separate so that no commingling or contamination of your organic crops can occur.
**Conventional Production**

**NOP §205.272**

Do you grow any of the same crops organically and conventionally (parallel production)?  ☐ Yes ☐ No

If yes, list:

Are conventional crops and organic crops grown on the same farm or site?  ☐ Yes ☐ No

Complete the following table for all conventional crops you grow or plan to grow (use additional sheets if needed):

*NOTE: ALL CONVENTIONAL FIELDS SHOULD BE INCLUDED ON THE FIELD HISTORY*

<table>
<thead>
<tr>
<th>SPECIFIC CROPS/ VARIETIES</th>
<th>FIELD NUMBERS/NAMES</th>
<th>GMO</th>
<th>TOTAL ACREAGE</th>
<th>PLANNED USE OF CROP (SALE, SEED, NON-ORGANIC LIVESTOCK FEED, ETC.)</th>
<th>ORGANIC CROP VARIETY (IF APPLICABLE)</th>
</tr>
</thead>
<tbody>
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</tbody>
</table>

Fertilizers/soil amendments used on conventional crops:

<table>
<thead>
<tr>
<th>PRODUCT NAME</th>
<th>WHO APPlIES? SELF (S) CUSTOM (C)</th>
<th>FIELD NUMBERS/NAMES</th>
<th>STORAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>ON-FARM (LIST WHERE)</td>
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</tr>
</tbody>
</table>

Herbicides/pesticides used on conventional crops:

<table>
<thead>
<tr>
<th>PRODUCT NAME</th>
<th>WHO APPlIES? SELF (S) CUSTOM (C)</th>
<th>FIELD NUMBERS/NAMES</th>
<th>STORAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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<td>ON-FARM (LIST WHERE)</td>
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</tbody>
</table>

*Which of the following records do you keep for conventional production?*

☐ field maps ☐ field history sheets ☐ input records ☐ harvest records ☐ labor records ☐ storage records ☐ sales records ☐ shipping records ☐ other (specify) ___________ ☐ other (specify) ___________ ☐ other (specify) ___________ ☐ None ☐ Not applicable
7.3 EQUIPMENT CLEANING [§205.272]

As part of your Organic System Plan, keep a list of all of the equipment you use. Indicate how you will clean it between use in your non-organic (or buffer), transitional, and organic fields. The same rules apply for custom services or equipment you borrow from a friend or relative. Jim Riddle, organic farmer, gardener, inspector, educator, policy analyst, author, consumer and columnist for the on-line magazine, New Farm, addressed equipment cleaning in one of his columns:

“The first thing to do is to identify all areas where commingling with nonorganic crops or contamination by prohibited substances may occur. List all pieces of equipment. If they are only used for organic crops, commingling is prevented. For equipment that is also used for nonorganic crops, determine what type of “thorough cleaning” is needed to prevent commingling. Develop a written protocol or list of actions that you need to take to clean a particular piece of equipment. This will help you or your employees remember each step. This may be submitted as part of your Organic [System] Plan, or you may simply show it to your inspector.

Some pieces of equipment will only need hand cleaning. Others may need pressure washed or blown out with pressurized air before organic use. Gravity boxes, truck beds, and other transportation units, and storage bins and hoppers may need to be swept, vacuumed, or blown out with compressed air.

For combines, open all trap doors and run the combine empty for about 15 minutes. Sweep the hopper and use an air compressor or vacuum cleaner to remove leftover grains, vegetative matter, and dirt from “hard to clean” areas. Manipulate the sieves to shake out residues. Purge any leftover grains by running three to five bushels of organic grains through the combine before beginning the actual harvest of your organic crop. (The purged grain cannot be sold as organic or used for organic feed.)

A study done by 2 engineering specialists at Iowa State University evaluated contamination of a grain crop by another crop left in the combine with a 45-minute ‘farmyard intensive cleaning’ and less intensive ‘field cleaning.’ They concluded that it’s not unrealistic to remove about 60 pounds or more of grain, vegetative matter, and dirt from the combine after the grain tank had been apparently emptied.

In addition to old grain, all harvesting and handling equipment and transport and storage units should be cleaned to remove bird droppings, rodent feces, insects, dust, and dirt. Ideally, equipment and transport and storage units should be cleaned soon after being used or emptied. This prevents future pest, moisture, rust, and mold problems, and makes cleaning before use much easier.

Records are an integral requirement for organic certification. Keep an equipment-cleaning log on a clipboard or notebook in the machine shed or other convenient location to record the date, piece of equipment cleaned, and methods used. Keep a record of equipment purges.”


Many certifiers have policies regarding “adequate” equipment cleaning. Talk to your certifier to make sure your practices meet the standards.
**Equipment**

**NOP §205.272**

☑️ Not applicable (I do not use equipment)

In the table below, list all equipment used for planting, tillage, cultivation, spraying, harvesting, etc.

<table>
<thead>
<tr>
<th>EQUIPMENT NAME</th>
<th>OWNED (O), RENTED (R), CUSTOM(C)</th>
<th>CHECK (✓) IF USED ON BOTH ORGANIC &amp; CONVENTIONAL/BUFFER</th>
<th>HOW IS EQUIPMENT CLEANED BEFORE USE ON ORGANIC FIELDS?</th>
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</tbody>
</table>

If you use a sprayer: ☐ No Sprayer

What type?

Did you purchase it new or used?

If used, how was it cleaned prior to use with organics? Please list any cleaning products used.

Other equipment: Could any equipment you use have been contaminated by previous uses? ☐ Yes ☐ No

If yes, describe:
7.4 HARVESTING [§205.272]

After explaining how you will harvest your transitional or organic crops, describe how you will keep your transitional or organic crops from contamination or mixing with conventional crops during that process. If you are going to harvest by machine, you will need to thoroughly clean your harvest equipment between organic and non-organic fields or buffer zones (see details in section 7.3). Additionally, you can help to keep track of organic and non-organic harvest by harvesting organic and non-organic fields on different days or times, and make sure that you have separate containers for each type of crop.

Comprehensive harvest records will be helpful not only to meet this section of the standards, but also to evaluate the effectiveness of your production system. These records should include the date, location, amount, quality and next step (storage or sale) of harvest. Sample recordkeeping forms have been included at the end of this workbook. Certifiers have different versions of this form available for use, or you can use these templates to create a system that works for both you and your certifier.

Some crops, as they are harvested, are placed in containers. Make sure that harvest containers are thoroughly cleaned prior to use and between uses, if the container is also used to harvest a non-organic crop. Be sure to document this cleaning as you would for other equipment used for both organic and non-organic crops.

<table>
<thead>
<tr>
<th><strong>Harvest</strong></th>
<th><strong>NOP §205.272</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>How are your organic crops harvested?</strong> <em>(check all that apply)</em></td>
<td>☐ mechanical ☐ by hand ☐ custom</td>
</tr>
<tr>
<td>If custom, provide name and contact information for the harvester:</td>
<td></td>
</tr>
</tbody>
</table>

**Describe steps taken, including equipment cleaning, to protect organic crops from commingling/contamination during harvest:**

**What containers are used for harvesting?**
- ☐ gravity wagons/boxes
- ☐ truck boxes
- ☐ cardboard/waxed boxes
- ☐ wooden tote
- ☐ plastic containers
- ☐ other *(specify)*

**Are containers new or used?** ☐ new ☐ used
| If used, what did they contain prior to organic use? |

**Are the containers used for organic crops only?** ☐ Yes ☐ No

**Describe any potential contamination or commingling problems you may encounter harvesting organic crops:** ☐ None
7.5 POST HARVEST HANDLING [§205.272]

Most farmers do some type of minimal post-harvest handling such as rinsing, chilling or bagging a harvested crop. What needs to be done, post harvest, depends on the crop itself. The key here is to devise a system to keep non-organic and organic crops separated and not to use any packing or shipping material that may contain a prohibited substance that would contaminate the crop. Investigate your options and check with your certifier to determine what is safe to use. The input from an experienced organic producer may also be helpful. If you want to engage in more elaborate post-harvest handling and processing, you will have to develop a separate Handling Organic System Plan for that process. Ask your certifier for the specific requirements.

<table>
<thead>
<tr>
<th>Post-Harvest Handling</th>
<th>NOP §205.272</th>
</tr>
</thead>
</table>
| NOP §205.201(a)(5) requires handling procedures that do not mix organic with non-organic crops or prohibited materials. Some handling/processing will require completion of an OSP for Handlers. Contact the certification office for more information or to request this form. | |}

- Not applicable (I do not do any post-harvest handling)

Describe your post-harvest handling procedures and equipment:
(Examples: threshing, shelling, cleaning, drying, grinding, rinsing, washing, bagging, mixing, roasting, pressing, etc.)

- Where is handling/processing conducted?: [ ] on-farm [ ] off-farm

- Who does the handling/processing? (check all that apply): [ ] self (the applicant) [ ] custom operator [ ] commercial handler [ ] other (describe): ______________________________

- Processed products end use (check all that apply): [ ] used on-farm [ ] used off-farm [ ] sold [ ] other (describe): ______________________________

- Is the processing area and equipment used for both organic and non-organic products? [ ] Yes [ ] No
  If yes, describe steps taken to prevent commingling and contamination:

- Packaging Material(s): ______________________________________________________ [ ] None

- Does packaging present any contamination potential for your organic products? [ ] Yes [ ] No
  If yes, describe:

- Please list any additional inputs used on/with processed products (i.e. wax coatings, sanitizers, etc):

7.6. CROP STORAGE [§205.272]

Commingling with non-organic crops and contamination from a prohibited substance can also be concerns during storage. If you store your harvested crops on-farm and you grow organic, transitional, and conventional crops, develop a system that separates them.

Stored crops can entice insect and rodent pests. If any pest problems develop in your storage facilities, use an integrated approach to pest management, and do not use any prohibited substances to treat the storage facility that might contaminate your organic crop. If any prohibited substance is used in a storage unit, the unit must be thoroughly cleaned and that cleaning documented before you can use it to store organic crops.

The best way to manage for insect pests in stored organic crops is to prevent them. Let’s take grain storage for an example: Storage management must focus on the temperature and moisture of the grain, the relative humidity of the air, and the amount of time the grain is stored. Make sure that storage bins are clean and sealed against any easy entry by insects or rodents. Also, clean up around the bin so it does not attract pests to the area. When you place your crops into storage, make sure they are clean and at the optimal moisture level for the crop (the optimal moisture level for most grains in storage is 14%). High moisture increases the potential for insects and molds. Keep your stored crops at temperatures below 60ºF and provide some type of airflow through your storage unit to help maintain the appropriate humidity as additional deterrents to insects and mold. Regular monitoring of the condition of the stored crop will also help ensure that it remains pest and disease free.

If an insect problem develops despite your best efforts at prevention, identify the pest so you can find the best treatment method. Allowed products that are available to treat insect problems include diatomaceous earth (DE) and Bacillus thurengensis (B.t.). Depending on the pest, there are also beneficial insects (such as parasitic wasps) that can be released in the storage area to control the problem.

<table>
<thead>
<tr>
<th>STORAGE ID#</th>
<th>TYPE OF CROPS STORED</th>
<th>TYPE OF STORAGE</th>
<th>CAPACITY</th>
<th>ORGANIC (O), TRANSITIONAL (T), BUFFER (B), CONVENTIONAL (C)</th>
</tr>
</thead>
<tbody>
<tr>
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</table>

Do you use the same storage areas for organic, transitional, buffer, and/or conventional crops? [ ] Yes [ ] No

How do you clean storage units before storage of organic crops?

How do you prevent/control insect pests and rodents in crop storage areas? [ ] No problems

List all product names and manufacturers for pest control inputs used in storage areas — attach labels if not pre-approved by OEFFA.
7.7 TRANSPORTATION [§205.272]

If you plan to transport your crops to the point of sale, take measures to ensure their organic status during this process. The same types of problems exist during transit as they do during storage. Utilize a transport vehicle that is dedicated to organic crops, or provide verification that the transport unit is thoroughly cleaned and inspected between uses. It’s a good idea to clean the transport unit right after it has been used or emptied since any remaining crop can be attractive to pests and then generate the need to treat the container. Keep records of the cleaning and inspection process to show that no commingling or contact with prohibited substances occurred during transport. If you do not transport your own crops, you can use a Clean Transport letter or form with the transportation company stating organic requirements to show that requirements were met. See the attached document for this purpose, obtain a similar form from your certifier, or create one that meets your specific needs.

<table>
<thead>
<tr>
<th>Transportation</th>
<th>NOP §205.272</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Who is responsible for arranging transportation of organic products:</strong></td>
<td></td>
</tr>
<tr>
<td>☐ self ☐ buyer ☐ other (specify): __________________________</td>
<td></td>
</tr>
<tr>
<td><strong>Describe how organic products are transported:</strong></td>
<td></td>
</tr>
<tr>
<td><strong>What potential contamination or commingling problems do you have with the transport of organic crops?</strong> ☐ None</td>
<td></td>
</tr>
<tr>
<td><strong>What steps are taken to protect the integrity of organic products during transport?</strong></td>
<td></td>
</tr>
<tr>
<td>☐ dedicated organic only ☐ inspecting transport units prior to loading ☐ cleaning transport units prior to loading</td>
<td></td>
</tr>
<tr>
<td>☐ use of Clean Truck Affidavits ☐ letter/contract with transport company stating organic requirements</td>
<td></td>
</tr>
<tr>
<td>☐ other (specify): ___________________________________________</td>
<td></td>
</tr>
</tbody>
</table>
8. RECORDKEEPING [§205.103]

Recordkeeping for organic production may appear overwhelming. Develop a system that works for you. There are many examples of forms for you to use to keep track of the necessary information. You’ll find some sample forms at the end of this manual and from other sources, such as the ATTRA website (http://attra.ncat.org/attra-pub/PDF/cropforms.pdf). Your certifier may also be able to provide you with sample forms.

At your organic inspection, one or more of your crops will be chosen for an audit. Your inspector can choose any of your crops to audit. She or he will choose a crop, then follow it through your recordkeeping system. Starting with seed or plant starts, you will show the inspector your records demonstrating:

- what seed or starts you used,
- how many or at what rate you seeded,
- where the seed or starts were planted,
- what was done in that field (bed or field preparation, planting, cultivating, fertilizing, etc.),
- what, when, and how much was harvested,
- and what the end use was (sale, storage, feed, etc.).

Talk with your certifier to make sure the records you’re keeping will be fully auditable.

Plan to keep your records for at least five years. It is a good idea to keep more than one copy of your records. Make sure you’ve got a back-up copy of everything you send to your certifier.

If you are farming non-organically on any portion of your farm, it is a good idea to keep records of that production. These records could be an important audit trail to help resolve issues, should any arise.
<table>
<thead>
<tr>
<th>Recordkeeping</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NOP §205.103</strong></td>
</tr>
<tr>
<td>The NOP requires that records disclose all activities and transactions of the operation, be kept for at least 5 years after their creation, and demonstrate compliance with the NOP regulations. All records must be accessible to the inspector, certifier, and the NOP.</td>
</tr>
</tbody>
</table>

Do you keep, or plan to keep, all records for at least 5 years? [ ] Yes [ ] No

Which of the following records do you keep for organic production?

- [ ] field activity log(s) – (including preparation, planting, input application, etc.)
- [ ] input records for soil amendments, seeds, manure, foliar sprays and pest control products (keep all labels)
- [ ] documentation of attempts to source organic seeds and/or planting stock
- [ ] documentation of organic seedlings
- [ ] residue analyses of inputs (i.e. manure sourced off-farm)
- [ ] compost production records
- [ ] monitoring records (soil tests, tissue tests, water tests, quality tests, observational)
- [ ] equipment cleaning records
- [ ] harvest records that show field numbers, date of harvest and harvest amounts (including custom harvest records)
- [ ] labor records
- [ ] storage records that show storage location, storage identification, field numbers, amounts stored, and cleaning activities
- [ ] clean transport records
- [ ] sales records (purchase order, contract, invoice, cash receipts, cash receipt journal, sales journal, etc.)
- [ ] shipping records (scale ticket, dump station ticket, bill of lading)
- [ ] transaction certificates
- [ ] audit control summary
- [ ] other (specify): ____________________________
- [ ] other (specify): ____________________________
- [ ] other (specify): ____________________________
- [ ] other (specify): ____________________________

*Please have all records available for your inspector to review.*
9. ORGANIC LIVESTOCK MANAGEMENT
[§205.236; §205.240]

9.1 ORGANIC LIVESTOCK [§205.236]

For organic livestock management, it’s important to know where your animals came from. In general, organic animals must have been managed organically since the last third of gestation or hatching period. The exceptions include poultry, which must have been under organic management since the second day of life, and dairy animals, which may have been transitioned to organic over a period of one year. Organic dairy animals may only transition to organic one time, as a herd; the animals cannot go back and forth between organic and non-organic management.

In order to demonstrate to your certifier that your animals are organic, or in the case of dairy, are undergoing transition to organic production, keep good records of where your animals were purchased or raised. If you purchased organic animals, keep a copy of the organic certificate provided to you at the time of purchase. If you raised the organic animals yourself, keep records (organic feed rations, outdoor access, pasture access, and health records) of the way in which you managed them to demonstrate their organic status.

As you might remember, the transition period for organic land is three years from the last application of a prohibited substance. One additional exception with regard to transitioning dairy herds allows dairy herds or flocks to be fed feed from land that is in the third year of transition (T-3) during the 12-month herd or flock transition (or “herd conversion”) period. Dairy animals that were transitioned from non-organic management are not eligible for organic slaughter.

Non-organic breeder stock must be managed as organic (fed organic feed, housed according to the standards, etc.) during the last third of gestation in order for the offspring to be “born organic” and to be eligible for organic slaughter.
<table>
<thead>
<tr>
<th>LIVESTOCK/POLTRY TYPE</th>
<th># OF FEMALES</th>
<th># OF MALES</th>
<th># OF CASTRATED MALES</th>
<th># OF YOUNG STOCK</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dairy</td>
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<tr>
<td>Beef</td>
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<tr>
<td>Swine</td>
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<tr>
<td>Sheep</td>
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<tr>
<td>Goats</td>
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<tr>
<td>Other:</td>
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</table>

<table>
<thead>
<tr>
<th>POULTRY TYPE</th>
<th># OF HENS</th>
<th># OF ROOSTERS/TOMS</th>
<th># OF CAPONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Layers</td>
<td></td>
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<tr>
<td>Broilers</td>
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<tr>
<td>Pullets</td>
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<tr>
<td>Turkeys</td>
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<tr>
<td>Other:</td>
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</tbody>
</table>

**Source of Animals**

NOP §205.236

Have you purchased any animals since your last application? [ ] yes [ ] no

If yes, complete the following table:
### Livestock List

NOP §205.236

Please provide a list of all animals requested for certification. Poultry do not need to be identified individually. The following information may be provided in another format as a substitute for this table. Use additional pages as needed.

<table>
<thead>
<tr>
<th>TYPE OF LIVESTOCK</th>
<th>IDENTIFICATION #/ NAME</th>
<th>DATE OF BIRTH</th>
<th>ORGANIC SLAUGHTER ELIGIBLE?</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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<td></td>
<td>~Managed organically from the last third of gestation ~No prohibited/restricted substances used</td>
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<td>yes</td>
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<td>yes</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>yes</td>
</tr>
</tbody>
</table>

NOTES
Include any information pertaining to slaughter eligibility (i.e., use of prohibited substances, date of purchase & seller, sold, died, etc.).

### General Information

**Classes of Livestock:** (check all that apply)

- **Dairy:**
  - Lactating cows
  - Dry Cows
  - Bred heifers
  - Young heifers
  - Calves

- **Beef:**
  - Beef cows
  - Beef replacement heifers
  - Feeder/Stocker calves
  - Finishing cattle

- **Swine:**
  - Sows
  - Feeder pigs
  - Growing/Finishing hogs

Alternatively, you may define your own classes here:

- **Sheep/Goats:**
  - Ewes/Does
  - Feeder lambs/Kids
  - Finishing lambs/Wethers

- **Poultry:**
  - Layer hens
  - Pullets
  - Broilers
  - Turkeys
  - Ducks/Geese

Are any animals kept at a location not on this OSP?  
If yes, is that location certified organic?  
Do you have an organic certificate on file for that location?  
Manager(s) and address(es) of off-site livestock management:

Who is responsible for management decisions regarding the livestock at this location?:

### Animal Identification

NOP §205.236(c)

*NOP standards require records sufficient to preserve identity of all organically managed animals and animal products. Animals that have been treated with prohibited products must be identified and managed separately from organic animals.*

Describe your animal identification system:

Please indicate how animals are identified (as an individual and/or group), or would be identified, if treated with prohibited substances (even if you have not done so before).
9.2 FEEDING ORGANIC LIVESTOCK [§205.237]

Organic animals must be fed all organic feed, including forage and pasture, all the time. The only exception is noted in the previous section regarding 3rd year transition (T-3) feed being fed to a transitioning dairy herd or flock. It’s also fine to include allowed feed additives and supplements in the ration. Check with your certifier before using a feed additive if you’re not certain it’s approved for use in organic feed. It’s also important to keep all receipts, tags, and organic certificates from those who provide feed or ingredients as part of your records. For ruminants, part of your Organic System Plan will include how your animals will receive at least 30% dry-matter intake from certified organic pasture during the grazing season, which must last at least 120 days. There may be breaks during the grazing season due to bad weather or very wet conditions, but animals must graze at least 120 days during that season. For an example of how to calculate Dry Matter Intake (DMI), see page 86.

Organic animals must also NOT be fed certain things, such as growth promotion drugs or hormones, excessive supplements beyond the animals’ needs, plastic pellets, urea, manure, or slaughter by-products.

This means it’s important to familiarize yourself with the specific standards and keep good records of what you’re feeding your organic animals throughout the year and what days they’re on pasture to demonstrate you’re meeting the standards. If you keep your animals inside, it’s also important to note why you kept them in (such as a storm, or extreme weather event). The templates at the end of this workbook offer one way to keep track of this information. Use these templates, or adapt a new system that works for you and your certifier.

### Livestock Feed and Feed Supplements NOP §205.237

**A. FEEDSTUFFS (Projected for the calendar year) – Your inspector will verify all purchases since the last inspection.**

<table>
<thead>
<tr>
<th>Feedstuff</th>
<th>Quantity Produced On-Farm</th>
<th>Quantity Purchased</th>
<th>Source(S)</th>
<th>Organic Cert. on File?</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hay</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Corn</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Silage</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Small Grain(s)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Soybeans</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Complete Feed</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Feed Handling
Do you process feed (mix, grind, roast, extrude, etc.) on-farm? □ Yes □ No
If yes, is the equipment also used to process conventional or uncertified products? □ Yes □ No
If yes, how is equipment cleaned prior to processing organic feed to prevent contamination?

What is your plan for emergency feed supplies?

FEED STORAGE:
Describe your feed storage locations:

<table>
<thead>
<tr>
<th>STORAGE ID</th>
<th>TYPE OF FEED STORED</th>
<th>TYPE OF STORAGE</th>
<th>CAPACITY</th>
<th>ORGANIC (O), TRANSITIONAL (T), CONVENTIONAL (C), BUFFER (B)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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<td></td>
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</tr>
</tbody>
</table>

How do you control rodents and other pests in organic feed storage areas? □ No problems

Water
What are your sources of water for livestock use?
□ on-site well □ municipal □ river/creek/pond □ spring □ other

If you have had your water tested for coliform bacteria and/or nitrates, give the date of the last test: ______________________

Describe any water contamination problems in your region: □ No contamination problems

If livestock have access to a river, creek, or pond, how do you prevent bank erosion? □ No access
9.3 LIVESTOCK HEALTH CARE [5205.238]

Organic livestock health care focuses on practices intended to prevent health problems. You may already use these practices on your farm, or see opportunities to incorporate some of the following practices:

- species and animals that fit with the needs of your operation and location;
- diet and nutrition management;
- appropriate housing;
- pasture; and
- sanitation practices to promote health and animal welfare.

When preventive health practices and veterinary biologics are not enough to avoid diseases, then some tools listed in section 205.603 of the NOP Standards (part of the National List of Approved and Prohibited Substances) may be used to treat sick organic animals so that they may maintain their status as organic. If these approved treatments on the National List do not work, it’s also important to note that a sick animal must be treated, even if the treatment will mean the animal can no longer be organic. Under the NOP, organic livestock producers must not:

1) withhold medical treatment (such as antibiotics) from a sick animal in an effort to preserve its organic status; or


Organic livestock producers may also consult with experienced organic producers or their veterinarians to develop best herd health practices that comply with both the organic standards and other federal and state regulations while considering the health and well-being of the animal.
## Inputs

A. Healthcare and drug inputs used or planned for future use with organic animals.

List treatments (including hormones, antibiotics, parasiticides, vaccinations, etc.) and preventive inputs (microbials, anesthetics, etc.)

Attach product labels for all inputs not previously approved by OEFFA.

<table>
<thead>
<tr>
<th>NAME OF PRODUCT OR TREATMENT</th>
<th>PRODUCT MANUFACTURER AND/OR SUPPLIER</th>
<th>HEALTH PROBLEM OR DISEASE</th>
<th>PREVENTIVE (P) OR TREATMENT (T)</th>
<th>APPROVED (A) RESTRICTED (R) PROHIBITED (P)</th>
<th>ANIMAL ID(S), IF USED</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
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<td></td>
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</tr>
</tbody>
</table>

B. Bedding

List all bedding material(s) __________________________________________

If roughage (i.e., straw, corn fodder, etc.) is it certified organic?  ☐ Yes ☐ No ☐ N/A

Do you have a certificate for producer and/or handler on file?  ☐ Yes ☐ No ☐ N/A ☐ Produced on-farm

If shavings or sawdust, do you have documentation that it is free of prohibited substances?  ☐ Yes ☐ No ☐ N/A

C. Dairy Sanitation

List all cleaning products used in the milkhouse and parlor:

<table>
<thead>
<tr>
<th>PRODUCT NAME</th>
<th>MANUFACTURER</th>
<th>USE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>PRE-DIP/UDDER WASH</td>
</tr>
<tr>
<td></td>
<td></td>
<td>POST-DIP</td>
</tr>
<tr>
<td></td>
<td></td>
<td>DETERGENT</td>
</tr>
<tr>
<td></td>
<td></td>
<td>ACID CLEANER</td>
</tr>
<tr>
<td></td>
<td></td>
<td>SANITIZER</td>
</tr>
</tbody>
</table>

D. Other Inputs

List parasite and fly control products, water treatments, barn cleaning products, manure additives, rodent control inputs, products used for physical alterations, and all other input materials.

<table>
<thead>
<tr>
<th>PRODUCT NAME</th>
<th>MANUFACTURER</th>
<th>USE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
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</tbody>
</table>
Health Management

NOP §205.238

NOP rules require livestock producers to establish and maintain preventive livestock health care practices. When preventive practices and veterinary biologics are inadequate to prevent illness, a producer may administer synthetic medications; Provided that such medications are allowed under §205.603 and are used in accordance with their restrictions.

A. General Information:
Identify the general features of your animal health management program:

- selective breeding
- raise own replacement stock
- isolation for purchased/diseased animals
- culling
- vaccinations
- good sanitation
- access to outdoors
- dry bedding
- good ventilation in housing
- good quality feed
- pasture rotation
- nutritional supplements
- probiotics
- body condition scoring
- other:

List common health and/or disease problems for your operation:

Name and phone number of your veterinarian:

B. FLY CONTROL:
Describe your fly management plan:

C. PARASITE CONTROL:
Describe your internal and external parasite management plan:

D. PREDATOR CONTROL:
Check which predators you have problems with:
- hawks
- feral cats
- raccoons/skunks
- rodents
- dogs
- foxes
- coyotes
- other

Describe how you control predator problems:

E. SURGICAL PRACTICES:
NOP requires any physical alterations needed to promote the animal’s welfare must be done in a manner that minimizes pain and stress.

Describe surgical practices you use:

<table>
<thead>
<tr>
<th>SURGICAL PRACTICE</th>
<th>AGE OF LIVESTOCK WHEN USED</th>
<th>REASON</th>
<th>METHOD</th>
</tr>
</thead>
<tbody>
<tr>
<td>Castration</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dehorning</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tail docking</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Beak Trimming</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*List all inputs used for fly/parasite/predator control and physical alterations in section D on page 4*
9.4 LIVESTOCK LIVING CONDITIONS [§205.239]

Living conditions for organic livestock should be supported by best management practices, some of which you may already have in place if you raise livestock. Living conditions must support the health and natural behavior of the animal, including year-round access to the outdoors, shade, shelter, fresh air, clean drinking water, direct sunlight, and exercise areas. The standards note that these provisions must be suitable to the species of animal and its particular stage of life, climate, and environment. The standards go into greater detail regarding pasture access for ruminants (see next section). They also require clean, dry, bedding (which must be organic if it’s a roughage), and shelter for all animals. Shelter must allow the animal to behave naturally, exercise, be at an appropriate temperature with good ventilation, and reduce the potential for injury to the livestock. There are several instances in this section detailing when an animal may be temporarily confined or denied outdoor access. Should such a situation occur, it’s important to document when and why the animal was confined.

There is a note at the end of this section regarding manure management. Manure must be managed in such a way that it prevents contamination of crops, soil, or water, and must optimize the recycling of nutrients.
**Living Conditions**

NOP Rule requires that the manager of an organic livestock operation must establish and maintain livestock living conditions which accommodate the health and natural behavior of animals.

<table>
<thead>
<tr>
<th></th>
<th>Maximum #</th>
<th>Indoor Floor</th>
<th>Outdoor (non-pasture)</th>
<th>Pasture</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CATTLE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adult</td>
<td></td>
<td></td>
<td></td>
<td>acres</td>
</tr>
<tr>
<td>Young Stock</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Calves (individually-housed)</td>
<td>ft. - width each</td>
<td>sq. ft. each</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Finishing</td>
<td></td>
<td></td>
<td>total sq. ft. of finishing area</td>
<td></td>
</tr>
<tr>
<td><strong>SWINE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sows in Group Pens</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sows w/Piglets (up to 40 days)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Boars in Individual Pens</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Growing Pigs ≤85 lbs</td>
<td></td>
<td></td>
<td></td>
<td>acres</td>
</tr>
<tr>
<td>Growing Pigs 65-110 lbs</td>
<td></td>
<td></td>
<td></td>
<td>acres</td>
</tr>
<tr>
<td>Growing Pigs 110-185 lbs</td>
<td></td>
<td></td>
<td></td>
<td>acres</td>
</tr>
<tr>
<td>Growing Pigs &gt;185 lbs</td>
<td></td>
<td></td>
<td></td>
<td>acres</td>
</tr>
<tr>
<td><strong>POULTRY</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Layers</td>
<td></td>
<td></td>
<td></td>
<td>acres</td>
</tr>
<tr>
<td>Broilers</td>
<td></td>
<td>sq. ft. per pound</td>
<td>sq. ft. per pound</td>
<td>acres</td>
</tr>
<tr>
<td>Turkeys</td>
<td></td>
<td>sq. ft. per pound</td>
<td>sq. ft. per pound</td>
<td>acres</td>
</tr>
<tr>
<td><strong>SHEEP</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adults</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lambs</td>
<td></td>
<td>total sq. ft. (adults &amp; lambs)</td>
<td>total sq. ft. (adults &amp; lambs)</td>
<td>acres (adults &amp; lambs)</td>
</tr>
<tr>
<td>Goats (adults &amp; kids)</td>
<td></td>
<td></td>
<td></td>
<td>acres</td>
</tr>
</tbody>
</table>

What type of housing do you use? ________________________________

How is housing cleaned and how often? ________________________________

What outdoor areas other than pasture do animals use? ________________________________

Do all animals have access to direct sunlight and clean water? Yes □ No □

Are any animals continuously confined indoors? Yes □ No □

Are any ruminants continuously confined in yards, feeding pads, and/or feedlots? Yes □ No □

If any animals are continuously confined, please provide the reason(s):

Are animals provided temporary shelter, as needed, for the following reasons?:

- Inclement Weather Yes □ No □
- Health, Safety or Well Being Yes □ No □
- Stage of Life (i.e. feathering, calving, farrowing; not stage of production) Yes □ No □
- Risk to Soil or Water Quality Yes □ No □

Are the yards, feeding pads, feedlots, and laneways:

- Well-drained? Yes □ No □
- Kept in good condition (including frequent removal of wastes)? Yes □ No □
- Managed to prevent runoff? Yes □ No □
**Poultry**

NOP §205.236(a)(1); §205.239(a)

NOP requires poultry or edible poultry products to be from poultry that have been under continuous organic management beginning no later than the second day of life. Poultry producers must provide living conditions that accommodate the health and natural behavior of animals including year round access to the outdoors, shade, shelter, exercise areas, fresh air, clean water for drinking, and direct sunlight.

### A. Source of Birds

What type(s) of birds do you purchase? (check all that apply)  
- [ ] chicks  
- [ ] pullets  
- [ ] laying hens  
- [ ] broilers

How old are birds at the time of purchase? ____________________________

Describe your management plan for raising 1 or 2 day old chicks (heating, space allowed, etc.)  
- [ ] Not Applicable

If birds are molted at any time on your operation, describe molting protocols (include feed, lighting, and confinement changes):  
- [ ] Not Applicable

### B. Housing

Is housing used only for organic birds?  
- [ ] Yes  
- [ ] No

If no, describe cleaning procedures between flocks (including housing, and feed/water systems):

How long is the nest training period?: ____________________________  
- [ ] Not applicable

At what age are birds given outdoor access?: ____________________________

Describe outdoor access doors:

Number: __________  
Size: __________  
Location(s): __________

Describe features of the outdoor access area that encourage birds to go outdoors (forage, shade, cover, etc.):

What temperature range is used to determine when birds will be let outdoors?: ____________________________

List all other factors used to determine if birds will be let outdoors (weather, pasture conditions, health, stage of life, etc.):

Do you record when birds are outdoors and document reasons for confinement?  
- [ ] Yes  
- [ ] No

Is day length regulated using artificial light?  
- [ ] Yes  
- [ ] No  
If Yes, What is the source of artificial light?: ____________________________

### C. Egg Handling

Facilities that handle organic eggs must be certified for eggs to be marketed as organic.

Name and contact information of facility where eggs are washed, graded and packed: ____________________________  
- [ ] on-farm

Is the facility certified organic?  
- [ ] Yes  
- [ ] No  
If yes, by what agency? ____________________________

Do you or the facility have an egg handler’s license?  
- [ ] Yes  
- [ ] No

Who buys/markets your eggs?: ____________________________
### A. PASTURE MANAGEMENT

**Pasture Type:** (check all that apply)  
- Perennial  
- Annual  
- Both  
- Inter-seeded  

Is irrigation available?  
- Yes  
- No  

Please describe the location and types of permanent fences *(you may attach a map showing locations – write “see attached”)*:  

Please describe location(s) and type of shade *(you may attach a map showing locations – write “see attached”)*:  

Please describe the location(s) of clean water *(you may attach a map showing locations – write “see attached”)*:  

What general management practices do you use to ensure your pastures provide not less than 30% dry matter intake to your ruminants during the grazing season?:  

Describe your plan for drought or other conditions that may prevent you from providing all ruminants with the 30% dry matter intake requirements during the grazing season:  

### B. FEED AND GRAZING

How did you determine dry matter demand for each class of livestock?  
- NRG Tables (see enclosed)  
- % of Body Weight (source of data: ..........................................................)  
- Other (describe and provide source of information/data):  

How do you measure and document the amount of non-pasture feed?:  

Is the grazing season Continuous □ or Non-continuous □?  

**Grazing Season:**  
- Beginning date  
- Ending date  
- Total number of days:  

Describe how you determine the length of the grazing season:  

How many times do you change your ration during the grazing season?:  

Do you calculate dry matter intake each time?  
- Yes  
- No  

Do all classes of ruminants get at least 30% of their dry matter requirement from pasture?:  
- Yes  
- No  

Are pastures grazed Continuously □ or Rotationally □?  

If rotational grazing is used, how long are animals in each paddock?:  

Are yards, feeding pads, and feedlots large enough to allow all ruminant livestock occupying the space to feed simultaneously without crowding and without competition for food?:  
- Yes  
- No
Dairy

Please describe the daily milking, feeding, and grazing schedule for dairy cows:

Please provide the number of hours per day animals spend doing each of the following during the grazing season:

<table>
<thead>
<tr>
<th>Activity</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>Milking</td>
<td></td>
</tr>
<tr>
<td>Feeding</td>
<td></td>
</tr>
<tr>
<td>Grazing</td>
<td></td>
</tr>
</tbody>
</table>

Are individual cows confined for more than 7 days at dry off? □ Yes □ No
Are individual cows confined for more than 21 days before freshening? □ Yes □ No
Are individual cows confined for more than 7 days after calving? □ Yes □ No
Are young stock given access to pasture at or before 6 months of age? □ Yes □ No
Are young stock confined or tethered such that they cannot lay down, fully extend their limbs, or move about freely? □ Yes □ No

What type of milk handling system do you use:
- □ pipeline
- □ automated
- □ step saver
- □ hand milking
- □ parlor
- □ tie stalls
- □ stanchions
- □ other

How are you licensed? □ Grade A □ Grade B □ other

Describe cleaning cycle for milking equipment (water temperature, number of rinses, etc.): ____________________________

Average Somatic Cell Count (SCC):

How often do you change inflations?

How many animals do you currently milk? Average monthly milk production:

Who buys/markets your milk?:

Not Applicable (No Dairy) □
9.5 PASTURE FOR RUMINANTS [§205.237; §205.240]
As was previously mentioned, any producer raising ruminant livestock must have a pasture management plan as part of the Organic System Plan (OSP). Usually, certifier forms ask the questions that lead you through the information they need to determine that you have an adequate plan.

This section requires pasture to be managed as an organic crop in accordance with all of the NOP crop standards. It also requires that the pasture be sufficient in quality and quantity for the animals grazing it. The organic pasture must provide at least 30 percent of the ruminant livestock’s dry matter intake (DMI) on average over the grazing season. Pasture must also be managed to minimize disease and parasite loads, and must prevent risking soil or water quality.

Information that certifiers request as part of the pasture management plan include:

- the type of pasture practices to ensure there is enough and sufficient quality for ruminants to meet the 30 percent DMI;
- typical grazing season for the region;
- size and location of pastures, including maps;
- types of grazing methods to be used in the system;
- location of fences, shade, and water;
- soil fertility management and pasture seeding systems; and
- erosion control and protection of wetlands and areas along streams or waterways (riparian areas).
### DMI Calculations (Required for ruminant livestock only)

Please provide dry matter intake (DMI) calculations for each class of ruminant livestock (milking, dry, young stock/heiders, calves). You may use next page of the QSP or your own format if all the same information is present. Make copies of the blank form as necessary. If the grazing season has not yet started, provide a projection for the grazing season starting date and amounts of feed at that point. At your inspection, the inspector will verify that you have kept updated DMI calculations through the grazing season.

OEFFA is providing a new way to calculate DMI this year. This page will help you move your old calculations to the new format, which take into account the length of time each ration is used and more accurately reflect the amount of pasture ruminants receive through the grazing season. Please complete calculations on the next page. If you would like assistance completing these calculations, contact the OEFFA office and we will be happy to help.

#### OLD

<table>
<thead>
<tr>
<th>Date</th>
<th>April 1 – June 15</th>
</tr>
</thead>
<tbody>
<tr>
<td># of Animals</td>
<td>40</td>
</tr>
<tr>
<td>Average Weight</td>
<td>100</td>
</tr>
<tr>
<td>DMD Source: NRC/NOP Table Value or Other</td>
<td>30 lbs.</td>
</tr>
</tbody>
</table>

Other Feed Sources:

- **Hay**
  - lb, as fed: 10
  - x % DM of Feed Source: 90%
  - = DMI, lb: 9

- **Corn Silage**
  - lb, as fed: 4
  - x % DM of Feed Source: 35%
  - = DMI, lb: 1.4

- **Barley (Grain)**
  - lb, as fed: 5
  - x % DM of Feed Source: 89%
  - = DMI, lb: 4.45

Total DMI from feed sources, lb = a+b+c+d = 14.85

% DMI from feed sources = (B/A)*100 = 49.5%

Pasture DMI, lb = A - B = 15.15

% DMI from pastures = (C/A)*100 = 50.5%

#### Explanation of examples:

- The old format (left) and new format (bottom) take the same information in different locations.
- Both examples shown here represent the same ration.
- The “Ration Value” in the bottom right corner of the new format was not calculated in the old format.

#### Definitions:

- **DMI (Dry Matter Demand)** – The amount of dry matter each animal needs to eat.
- **DM content** – The amount of dry matter in a feedstuff. See the table below for examples.
- **DM Fed** – The amount of dry matter each animal gets from a feedstuff.
- **Total DM Fed** – The amount of dry matter each animal gets form all non-pasture feed.
- **DMI (Dry Matter Intake) from Pasture** – The amount of dry matter each animal gets from pasture.

#### Typical dry matter (DM) content of feed sources:

- Grain = 89%
- Grain Silage = 25-35%
- Dry Hay = 90%
- Haylage/Baleage = 35-60%

The new DMI calculation form is also available in a computer-fillable version from OEFFA.

### NEW

<table>
<thead>
<tr>
<th>RATION 1</th>
<th>Dates this Ration is Fed: from 4/1/2015 to 6/15/2015</th>
<th>= # of Days [A] 75</th>
</tr>
</thead>
<tbody>
<tr>
<td>Feed Type (do not list pasture)</td>
<td>Amount Fed Per Animal (lbs.)</td>
<td>DM Content %</td>
</tr>
<tr>
<td>Hay</td>
<td>10</td>
<td>x</td>
</tr>
<tr>
<td>Corn Silage</td>
<td>4</td>
<td>x</td>
</tr>
<tr>
<td>Barley (Grain)</td>
<td>5</td>
<td>x</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>30</th>
<th>14.85</th>
<th>=</th>
<th>[A] 15.15</th>
<th>÷ 30</th>
<th>= 50.5%</th>
</tr>
</thead>
<tbody>
<tr>
<td>DMD (lbs.)</td>
<td>Total DM Fed (lbs.)</td>
<td>DMI from Pasture (lbs.)</td>
<td>DMI Fed (lbs.)</td>
<td>DMI from Pasture x [A]</td>
<td></td>
</tr>
<tr>
<td># of Days in this Ration [A]</td>
<td>75</td>
<td>x DMI % from this Ration [a]</td>
<td>50.50%</td>
<td>= Ration Value [1] 37.875</td>
<td></td>
</tr>
</tbody>
</table>
# OEFFA Dry Matter Intake Calculation Worksheet for Organic Ruminant Livestock

**Operation Name:**

**Certification #:**

**Class of Animal/Stage of Production:**

**Number of Animals in Group:**

**Dry Matter Demand (DMD) (lbs.):**

**Source of DMD:**

<table>
<thead>
<tr>
<th>Feed Type (do not list pasture)</th>
<th>Amount Fed Per Animal (lbs.)</th>
<th>DM Content %</th>
<th>DM Fed (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
</tbody>
</table>

**DMD (lbs.)**

**Total DM Fed (lbs.)**

**DMI from Pasture (lbs.)**

**DMD (lbs.)**

**DMI from Pasture %**

**# of Days in this Ration [A]**

**0 X DMI % from this Ration [a]**

**#DIV/0!**

**Ration Value [1]**

**#DIV/0!**

**RATION 2**

**Dates this Ration is Fed: from**

**to**

**= # of Days [B]**

<table>
<thead>
<tr>
<th>Feed Type (do not list pasture)</th>
<th>Amount Fed Per Animal (lbs.)</th>
<th>DM Content %</th>
<th>DM Fed (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
</tbody>
</table>

**DMD (lbs.)**

**Total DM Fed (lbs.)**

**DMI from Pasture (lbs.)**

**DMD (lbs.)**

**DMI from Pasture %**

**# of Days in this Ration [B]**

**0 X DMI % from this Ration [b]**

**#DIV/0!**

**Ration Value [2]**

**#DIV/0!**

**RATION 3**

**Dates this Ration is Fed: from**

**to**

**= # of Days [C]**

<table>
<thead>
<tr>
<th>Feed Type (do not list pasture)</th>
<th>Amount Fed Per Animal (lbs.)</th>
<th>DM Content %</th>
<th>DM Fed (lbs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
<tr>
<td></td>
<td>x</td>
<td>=</td>
<td>0.00</td>
</tr>
</tbody>
</table>

**DMD (lbs.)**

**Total DM Fed (lbs.)**

**DMI from Pasture (lbs.)**

**DMD (lbs.)**

**DMI from Pasture %**

**# of Days in this Ration [C]**

**0 X DMI % from this Ration [c]**

**#DIV/0!**

**Ration Value [3]**

**#DIV/0!**

**Calculating Average Dry Matter Intake from Pasture Over Entire Grazing Season**

**Total Days in Grazing Season ([A]+[B]+[C]) = [#DIV/0!]**

**Total Ration Value ([1]+[2]+[3]) = [#DIV/0!]**

**[(Y) = Average % DMI from Pasture for the grazing season]**

---

OEFFA DMI Worksheet:


> Look under: 2. Livestock and Poultry Organic System Plan
10. WILD CROPS [§205.207]

Cultivated fields are not the only areas of your farm that can be productive. Some organic farmers are looking to the plant life in natural areas on their farms as an additional income source. To certify the collection of wild crops from these areas, ensure that the land has not been applied with any prohibited substances in the past three years. Further, the wild crop must be harvested from a defined area in a manner that does not degrade the surrounding habitat, and allows the crop to continue to grow and thrive. The options for wild crop harvest are vast. Many of these crops are used in food and natural health products.

Once you have identified potential wild plants for harvest and made sure you have a viable market for them, develop a system for harvesting and processing. One of the main concerns of organic wild crop collection is the sustainability of the collection process. The methods you use to harvest the crop will have to ensure that populations and habitats are maintained. So, limiting your harvest to a certain number of plants or a certain area is advisable. Processing your wild crop beyond rinsing and bagging may require you to submit an organic handling plan too. Check with your certifier to make sure you’re meeting the requirements.

<table>
<thead>
<tr>
<th>Wild Crop Collection</th>
<th>NOP §205.207</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>If you harvest any wild crops, you must demonstrate compliance with NOP §205.207. Please complete the table and questions below for wild crop certification.</strong> See §205.2 for the definition of a wild crop.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CROPS HARVESTED</th>
<th>COLLECTION AREA Identification (FIELD NUMBERS, NAME)</th>
<th>ACRES PER COLLECTION AREA</th>
<th>PROJECTED YIELDS</th>
<th>APPROXIMATE DATES OF HARVEST</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| N/A – No Wild Crops | |

Have you managed the land used for harvesting wild crops for at least 3 years? [ ] Yes [ ] No

If no, you must submit a Prior Land Use Affidavit. This form must be signed by the previous owner/manager. Contact the certification office or visit our website for Prior Land Use Affidavits.

What percentage of the available wild crop do you harvest annually? ________________________________

How are wild-crops harvested? [ ] By hand [ ] Mechanically

Do you transplant any roots or other planting stock into the collection area? [ ] Yes [ ] No

If yes, how do you separate cultivated crops from wild-crops?

[ ] Fencing

[ ] Posting signs

[ ] Use of natural boundaries such as a stream or tree line

[ ] Other (specify): ________________________________

Do you process the harvested crop other than rinsing/washing and bagging? [ ] Yes [ ] No

If yes, describe what processing procedures you perform: ________________________________

What methods do you use to ensure harvesting will sustain the wild crop and not be destructive to the environment?

[ ] Limiting collection to an amount or area

[ ] Observation of entire area

[ ] Limiting time of collection

[ ] Other (describe): ________________________________
**Mushroom Production**

If you grow mushrooms, please complete the questions below. If you harvest wild mushrooms, please complete the Wild Crop Collection section, above.

<table>
<thead>
<tr>
<th>N/A — No Mushroom Production</th>
</tr>
</thead>
</table>

Mushroom type(s): ____________________________

Production method(s): ____________________________

Total mushroom production area: ____________________________

Please list the source of spawn for mushroom production: ____________________________

Please list the substrate and fertility inputs you use: ____________________________

Are spawn and substrate organic? □ Yes □ No

If using non-organic spawn, describe your attempts to find organic spawn: *(attempts must be documented)*

If you use logs in mushroom production, please attach a label or information for the plug material you use and all other inputs.

Be sure to include your wild crop & mushroom production areas on your Field History sheet(s) and farm map(s).
11. USING THE ORGANIC LABEL

[$205.301-§205.311$]

As you can tell from your own efforts throughout this book, organic producers and handlers work very hard to follow the organic standards created by the National Organic Program (NOP). It is important that only products resulting from this work, which have undergone the rigorous organic certification process, be labeled as organic.

Depending on their contents, products may be labeled:

- 100% Organic
- Organic
- Made with Organic [Specific Ingredients]

Certifier and USDA seals, and other label claims may also be used within certain limits.

All labels must be approved by your certifier before they are used. Wait to print your labels until you have received final written approval of your design from your certifier. This practice helps you avoid spending money to print labels with mistakes. Noncompliant labels cannot be used and must be corrected.

11.1 LABELING TERMS

Many processed, multiple ingredient, and even raw certified organic products carry labels that indicate the ingredients, producer, organic status of the product, and who has certified the product. Labels let consumers know your product deserves a premium because of the high standards it meets. Therefore, understanding organic labeling is vital, but it can also be confusing.

Label Terminology:

The organic regulations talk about two types of label panels:

- **Principal Display Panel** – this is the part of the retail package the consumer is most likely to see when purchasing the product (usually the front of the package.) Your certifier may refer to this as the “PDP.”

- **Information Panel** – this is the part of the retail package that includes the ingredient list and other product information, like your farm or company name and contact information (usually the back or side of the package.)
11.2 LABELING CATEGORIES

100% Organic

- Each ingredient (excluding water and salt) must be certified as 100% organic;
- Any processing aid used to manufacture the product must be certified organic.

This means the product cannot contain any nonagricultural (non-certifiable) ingredients such as baking soda or citric acid. At no point can the product be processed with a nonorganic substance. To confirm an ingredient is 100% organic, look for the ingredient to be listed as “100% Organic” on the supplier’s organic certificate.

Retail product label requirement:

➤ The statement, “Certified organic by [certification agency]” must appear directly below the certified operation’s name and/or contact information on the Information Panel. This statement is commonly called the “COB” (Certified Organic By) statement.

Example Information Panel with correct COB statement:

100% Organic Dried Cranberries
Ingredients: Organic Dried Cranberries.
Someone, Inc.
123 Somewhere St
Columbus, OH 43214
Certified Organic by OEFFA

Labels may use the USDA organic seal and/or certification agency logo, but this is not required. Some certification agencies have multiple logos that are allowed for label use. OEFFA offers a logo stating that Organic is Non-GMO and more.

Organic (≥ 95%)

- The product must contain at least 95% certified organic ingredients (excluding water and salt)
- The remaining ingredients must be either:
  o nonagricultural substances from the list of allowed materials under NOP §205.605 (like ascorbic acid.)
  OR
  o nonorganic agricultural substances from the list of allowed materials under NOP §205.606 (like gelatin.)

In order to use a nonorganic ingredient from §205.606, you must first show the ingredient is not available in organic form by conducting and documenting a search for it.

Retail product label requirements:

- The statement, “Certified organic by [certification agency]” must appear directly below the certified operation’s name and/or contact information on the Information Panel.
- Each organic ingredient must be identified in the ingredient list.
  o The word “organic” should appear before each organic ingredient.
  OR
An asterisk (*) should appear next to each organic ingredient and a key showing the asterisk means the ingredient is “organic” should be below the list.

*Example Ingredient List for Organic Soup Mix:*
*Organic
Note: Turkish Bay Leaves appear on §205.606

You may choose to show the specific percentage of organic ingredients in the product (i.e. 97% organic ingredients.) The whole statement must be:

- the same size, color, and style.
- half the size or less of the largest type size on the label panel (i.e. 10 point font or smaller if your largest type size is 20 point font.)

Labels may use the USDA seal and/or certification agency logo, but this is not required.

*Made with Organic [Specific Ingredients] (≥70%)*

- The product must contain at least 70% certified organic ingredients (excluding water and salt)
- The remaining ingredients may be:
  - nonagricultural substances from the list of allowed materials under NOP §205.605 (such as ascorbic acid.)
  OR
  - nonorganic agricultural substances that have not been produced using sewage sludge, ionizing radiation, or genetic modification.

The product cannot be labeled generally as “Made With Organic Ingredients.” The words, “Made With Organic” must be followed by:

- up to three organic ingredients in the product
- up to three organic food groups in the product

All named ingredients in the “Made With Organic…” statement must be organic.

All words in the “Made With Organic…” or Organic Ingredient Percentage statement must be:

- the same size, color, and style.
- ½ the size or less of the largest type size on the label panel.

Retail product label requirements:

- The statement, “Certified organic by [certification agency]” must appear directly below the certified operation’s name and/or contact information on the Information Panel.
- Each organic ingredient must be identified in the ingredient list.
  - The word “organic” should appear before each organic ingredient.
OR

- An asterisk (*) should appear next to each organic ingredient and a key showing the asterisk means the ingredient is “organic” should be below the list.

The product may include the certification agency’s logo. The USDA seal is not allowed.

Example of a “Made With Organic…” product label claim:

**Sun Dried Tomato, Basil, & Pine Nut Cheddar**

Made with Organic Milk & Sun Dried Tomatoes

Example Ingredient List for this product:


### 11.3 OTHER LABELS WITH THE WORD ‘ORGANIC’ [§205.101(a)]

Farmers and handlers who gross less than $5,000 income from organic products annually are exempt from certification under the NOP, but may choose to certify. Exempt operations must follow the standards (including all of the recordkeeping standards) to use the term “organic” on their products and they cannot represent their products as “certified organic.” Also, anyone may use organic ingredients in a processed product (and list these ingredients as organic in the ingredient list) without certification, as long as they are not advertising the product as organic or using the USDA seal.

Under the NOP, cosmetics, body care products, dietary supplements, fertilizers and lawn care products, textiles, and other non-food/feed products are not specifically addressed.

When in doubt, look for the name of the product’s certification agency on the label. You may always contact the agency to obtain a copy of the producer’s or handler’s organic certificate, which is public record.

### 11.4 USING THE USDA SEAL [§205.311]

If your product falls in either the “100% Organic” or the “Organic” category and is certified, you may choose to use the USDA organic seal on your label. You must use one of the following approved versions:

**Black**

Must be on a white or transparent background.

**Color**

Must be on a white background using the following colors from the Pantone Color Matching System (PMS):

- Brown = PMS 175
- Green = PMS 348
You can download either version directly from the NOP website, or you can contact your certifier to have the approved seal(s) sent electronically to you or your printer.

You can put the USDA organic seal anywhere on your label/package.

11.5 USING YOUR CERTIFIER’S LOGO
If your product falls in the “100% Organic,” “Organic,” or “Made With Organic [specific ingredients]” category, you may also choose to use your certifier’s logo on your label. Check with your certifier to see if there are additional requirements for the use of its logo.

If using both the USDA seal and your certifier’s logo on your label, the certifier logo cannot be larger or displayed “more prominently” than the USDA seal. Often, certifier logos can serve the purpose of a “Certified Organic By” statement. Just remember, if using it for this purpose, it must go directly below your name and/or contact information on the information panel of your label. Otherwise, you can put the logo anywhere on your label or package.

11.6 COMMERCIAL UNAVAILABILITY [§205.304; §205.606]
If you are unable to find an agricultural ingredient that is not listed on §205.606 in certified organic form for your proposed organic product, you may only use the nonorganic version of that ingredient if you label your product as “Made with Organic [Specific Ingredients].” The product must also fully comply with the requirements of §205.304.

A product labeled as “Organic” may only contain:

- organic ingredients;
- nonagricultural (nonorganic substances) as listed in §205.605; and
- nonorganically produced agricultural products as listed in §205.606, provided they are not commercially available as organic.

If you would like to use an ingredient from §205.606, you must conduct a search for the organic form first to prove it is not ‘commercially available’ in organic form. At least 3 valid suppliers of organic ingredients should be checked. In order to request to use a nonorganic agricultural ingredient that is not listed at §205.606 and label the product as “Organic” you would have to petition the National Organic Standards Board (NOSB), which makes recommendations to the NOP, to add the ingredient to §205.606.
11.7 OTHER LABEL CLAIMS (UNRELATED TO ORGANIC)
Handlers of organic products may make additional label claims (such as cage free, grass-fed, etc.), provided such claims are truthful and do not violate the NOP regulations or other Federal or State labeling regulations.

11.8 NONRETAIL LABELS – BULK/WHOLESALE
Nonretail product label requirement:

- Must show the production lot code so the product is traceable backwards through production and handling records.

It is good practice to note organic status on nonretail labels to help other handlers in the supply chain maintain organic integrity. However, this is not required. You may also choose to include an organic composition claim (i.e. 100% Organic), a COB statement, the USDA organic seal, and/or the certifier’s logo.
If you have navigated the workbook to this point, you have assessed your current operation, established a holistic goal, and completed a sample Organic System Plan to serve as your transition plan. Congratulations! That was a lot of work! There are just a few more things to cover before you get started putting your plan into practice.

A blessing and curse of using an Organic System Plan format to develop your transition plan is that it breaks your farming operation into parts, when one of the keys to success in organic farming is being able to think and make decisions about the operation as a whole system. Like nature, it is a system within which all the pieces are interconnected and interdependent. For example, your crop rotation will serve many functions. It can provide nitrogen by including a legume in the rotation. It’s a way to break up pest, disease, and weed cycles. It brings increased biodiversity, diversity of enterprises, and overall sustainability. Because of this interconnectedness, any decision about your crop rotation will impact fertility, pest, weed, and disease management, your finances, and your system as a whole. The diagram below illustrates some of these interactions.
As you completed your Organic System Plan, you made many decisions, using your goal statement as a guide, about each of the components of your farming operation. Now it is time to take these components and think about how they impact one another in a system to make sure you are taking advantage of positive interactions, and minimizing unintended consequences.

For example, using a legume cover crop in your rotation can provide a lot of nitrogen to the next crop. On the other hand, if you have included corn followed by winter wheat in your rotation, both crops are heavy nitrogen feeders and may deplete soil reserves leaving very little nitrogen in the soil. The following crops could be weaker from lack of nutrients and more vulnerable to competition from weeds or attack from insect pests and diseases. Further, if you produce livestock, you might find a way to integrate livestock into your rotation while still making sure to keep track of other organic rules regarding manure application.

In vegetable production, plants from the same family should not follow each other in the rotation because they tend to be susceptible to the same insects and diseases. As showing in the diagram below, a rotation can be devised that manages nutrients and provides a break between plant families.

---

**Eliot Coleman’s Vegetable Crop Rotation**

8-year

- Sweet corn
- Potatoes
- Cabbage Family
- Squash
- Cover Crop/Green Manures Used
- English Peas
- Root Crops
- Tomatoes
- Beans
**Potatoes** follow sweet corn because research has shown corn to be one of the crops that most benefits the yield of potatoes.

**Sweet corn** follows the cabbage family because, in contrast to many other crops, corn shows no yield decline when following a crop of brassicas. Secondly, the cabbage family can be undersown to a leguminous green manure, that, when turned under the following spring, makes ideal sweet corn growing conditions.

The **cabbage family** follows peas because the pea crop is finished and the ground is cleared (early), allowing a vigorous green manure crop to be established.

**Peas** follow tomatoes because they need an early seed bed, and tomatoes can be undersown to a non-winter-hardy green manure crop that provides soil protection over winter with no decomposition and re-growth problems in the spring.

**Tomatoes** follow beans because this places them four years away from their close cousin, the potato.

**Beans** follow root crops because they are not subject to the detrimental effect that certain root crops such as carrots and beets may exert in the following year.

**Root crops** follow squash (and potatoes) because those two are good “cleaning” crops (they can be kept weed-free relatively easily), so there are fewer weeds to contend with in the root crops, which are difficult to keep cleanly cultivated. Secondly, squash has been shown to be a good preceding crop for roots.

**Squash** follows potatoes in order to have the two “cleaning” crops back-to-back prior to the root crops, thus reducing weed problems in the root crops.

Use the diagram below to fill in particulars for your transition plan. Consider the impact of the different components on each other to anticipate any challenges that may arise when you implement your plan, or recognize positive relationships that may emerge in your system.

Some relationships and interactions cannot be foreseen. They will become evident once you have implemented your plan. This is why your plan is a living document – intended to be flexible and adjustable according to changing conditions or new ideas. To assess if your system is working, and for your organic certification, you will need to keep good records.
MONITORING AND RECORDKEEPING

Throughout the explanation of the National Organic Program Standards, recordkeeping came up repeatedly. Some of these records will be required to submit as part of your Organic System Plan, others you will keep to show the inspector, and others will simply help you collect information about your system that will help you to improve it as you go.

Using the Forms

The following sample forms are based on those used by the Ohio Ecological Food and Farm Association (OEFFA) Certification Program. Using these forms, or a similar recordkeeping system you create yourself, will allow you to create an audit trail so that you or your certifier can trace a product from seed to sale or end use. This helps you to be able to demonstrate to the certifier or consumer that you are meeting all of the organic requirements.

These records can also help you to better understand your own operation – from soil conditions to markets. Good field records can be a valuable crop improvement tool. They will provide information so you can make adjustments to your system accordingly.

Crop Forms

- Adjoining Land Use Statement
- Bill of Lading
- Buffer Strip Record
- Clean Transport Statement
- Combine Clean-Out Record
- Compost Production Record
- Equipment Cleaning Record
- Farm Storage and Sales Record
- Field History Record
- Input Record
- Lime Gypsum Statement
- Material Request Form
- Mushroom Input Record
- Off-Site Storage Statement
- Prior Land Use Statement
- Seed & Stock Search Record
- Soil Fertility Record
- Untreated, Non-GMO Statement
- Yearly Field Activity Record

Livestock Forms

- Animal Health Record
- Animal Purchase Record
- Animal Sale Record
- Breeding Record
- Feed Record
- Poultry Flock Health Record
- Outdoor Access Record
### General Information

<table>
<thead>
<tr>
<th>Name of Neighboring Land Owner/Manager</th>
<th>Farm or Business Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Address</td>
<td>Phone</td>
</tr>
<tr>
<td></td>
<td>Fax</td>
</tr>
<tr>
<td>City, State, Zip Code</td>
<td>Email</td>
</tr>
</tbody>
</table>

### Type and Location of Adjoining Land Use

1) Describe the type of land use next to the organic farm (yard, pasture, crops, etc.):

2) Explain and/or draw the location of this adjoining land in relation to OEFFA Producer’s nearest field(s):

### Statement

I state that the land under my management which borders the organic land managed by ____________________________ has had no synthetic fertilizers, herbicides, insecticides, or genetically engineered seeds used on it in the last 12 months. I have no plans to use any synthetic products or genetically engineered seeds on these fields/areas in the next 12 months. In the event that I do use any of these materials, I will inform the OEFFA Producer of my plans and actions beforehand.

**Neighboring Land Owner or Manager Signature:**

**Date:**

Revised 05/10/2015
Bill of Lading

FROM (Seller):

TO (Buyer):

<table>
<thead>
<tr>
<th>Street</th>
<th>Street</th>
</tr>
</thead>
<tbody>
<tr>
<td>City</td>
<td>State</td>
</tr>
<tr>
<td>City</td>
<td>State</td>
</tr>
</tbody>
</table>

OEFFA Producer Number: Transaction Date:

Carrier / Shipper: Broker / Dealer:

<table>
<thead>
<tr>
<th>Street</th>
<th>Street</th>
</tr>
</thead>
<tbody>
<tr>
<td>City</td>
<td>State</td>
</tr>
<tr>
<td>City</td>
<td>State</td>
</tr>
</tbody>
</table>

Route: Vehicle / Container Number: Reference BOL Number:

Description of Finished Product:

<table>
<thead>
<tr>
<th>COMMODITY</th>
<th>CROP YEAR</th>
<th>QUANTITY</th>
<th>UNIT OF MEASURE</th>
<th>US $ PAID</th>
<th>LOT #</th>
<th>CHARGES (for shipping purposes)</th>
</tr>
</thead>
<tbody>
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</tbody>
</table>

Container / Trailer has been inspected and determined to be free of contaminants.

Carrier / Shipper Signature: Date:

Remit Cash On Delivery (C.O.D.) to:

<table>
<thead>
<tr>
<th>Address:</th>
<th>City:</th>
<th>State:</th>
<th>Zip:</th>
<th>C.O.D. Amount:</th>
<th>C.O.D. Fee:</th>
</tr>
</thead>
<tbody>
<tr>
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<td>$</td>
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<td></td>
<td>Prepaid</td>
<td>Collect</td>
</tr>
</tbody>
</table>

Freight Charge: $ Prepaid Collect

Total Charges: $

The agreed or declared value of the property is hereby specifically stated by the shipper not to exceed:

$ Per

If this shipment is to be delivered to the buyer without recourse on the seller, the seller shall sign the following statement. The carrier shall not make delivery of this shipment without payment of freight and all other lawful charges.

Signature of Seller

RECEIVED: Subject to the classifications and lawfully filed tariffs in effect at the time of issue of Bill of Lading. The property described above in apparent good order, except as noted (contents and condition of contents of packages unknown) marked, shipped and destined as indicated above which said carrier (the word carrier being understood throughout this contract as meaning any person or corporation in possession of the property under this contract) agrees to carry to its usual place of delivery at said destination, if on its own route, otherwise to deliver to another carrier on the route to said destination. It is mutually agreed as to each carrier of all or any portion of said route to destination and as to each party at any time interested in all or any said property that every service to be performed hereunder shall to all the bill of lading terms and conditions in the governing classification and the said terms and conditions are hereby agreed to by the shipper and accepted for him/herself and his/her assigns.

The products listed above are to be shipped in accordance with National Organic Program standards.

OEFFA PRODUCER SIGNATURE: X

CARRIER / SHIPPER SIGNATURE: X

Per (Company):

Date:

Revised 05/10/2015
## Buffer Strip Record

<table>
<thead>
<tr>
<th>Field</th>
<th>Harvest Date</th>
<th>Crop</th>
<th>Amount (bu. or lb.)</th>
<th>Storage Location</th>
<th>End Use (bu. or lb.)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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<td></td>
<td></td>
<td>Sold</td>
</tr>
</tbody>
</table>

Year ____________  Name / Farm Name ______________________________________
Clean Transport Statement

Name / Farm Name: _______________________________ Date: ______________

<table>
<thead>
<tr>
<th>Organic Product(s) Transported</th>
<th>Lot #</th>
</tr>
</thead>
<tbody>
<tr>
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</tr>
</tbody>
</table>

1. Type of transport:
   - Farm wagon(s)   
   - Farm truck   
   - Bulk semi-trailer   
   - Common carrier   
   - Tanker   
   - Other (specify) __________

2. The transport was arranged by:
   - Grower   
   - Buyer   
   - Other (specify) __________

3. Is the transport unit used only with organic products?  
   - Yes   
   - No

   If no, list products transported prior to organic products: ________________________________

   If no, list how organic products are packaged: ________________________________

4. Was the transport unit cleaned prior to transport of the organic crop(s)?  
   - Yes   
   - No

   If yes, describe cleaning: ________________________________

   If no, explain: ________________________________

5. Was the unit inspected prior to transport?  
   - Yes   
   - No

   If yes, was the unit found to be free of the following? Check all that apply.
   - Foreign odors   
   - Residues   
   - Conventional products   
   - Other substances that may compromise organic integrity

I state that the above transport unit was inspected and/or cleaned thoroughly using the method indicated to protect the integrity of the organic products being transported.

Signature ___________________________ Date ______________

Revised 05 10 2015
Combine Clean-Out Record

Please complete a clean-out record before harvest and for each different crop harvested. Note field names / numbers and date clean-out procedures were performed.

<table>
<thead>
<tr>
<th>Year</th>
<th>Name / Farm Name</th>
</tr>
</thead>
</table>

Clean-Out Date _______ Crop _______________ Field__________

Custom Operator Name ___________________________________________

Address _________________________________________________________

Type of Machine ________________________________________________

<table>
<thead>
<tr>
<th>Clean-out Procedure:</th>
</tr>
</thead>
<tbody>
<tr>
<td>□ Sweeping;</td>
</tr>
<tr>
<td>□ Compressed air;</td>
</tr>
<tr>
<td>□ Washing;</td>
</tr>
<tr>
<td>□ Purging</td>
</tr>
</tbody>
</table>

| ________ Header | ________ Sieves and Chaffers |
| ________ Feederhouse | ________ Cylinder and/or Rotor |
| ________ Grain Tank | ________ Shoe Supply Augers |
| ________ Straw Walkers | ________ Unloading Auger |
| ________ Ledges, Frame Rails | ________ Rock Trap |
| ________ Clean and Return Elevators and Cross Augers |

I state that the above cleaning has been completed in accordance with National Organic Program Standards.

Operator Signature ___________________ Producer Signature ___________________

Date ___________________ Date ___________________

Attach a copy of the invoice for contracted services.
# Compost Production Record

Name / Farm Name ______________________________       Year ____________

<table>
<thead>
<tr>
<th>DATE</th>
<th>TEMP.</th>
<th>TURNED</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

Compost ID: __________________________

Date Started: ______________________

Compost Method: [ ] Windrow  [ ] Static  [ ] Aerated Pile  [ ] In-Vessel  [ ] Other ________

Feedstock Materials (including inoculants):

_________________    ___________________    ___________________    ___________________

_________________    ___________________    ___________________    ___________________

_________________    ___________________    ___________________    ___________________

Starting Ratio: Carbon______ : Nitrogen______

Temperature Reading Method: ________________________

Revised 05 10 2015
OEFFA Certification
41 Croswell Rd Columbus, Ohio 43214
Phone: (614) 262-2022 • Fax: (614) 421-2011 • organic@oeffa.org

Equipment Cleaning Record

Please list all equipment that is used with organic, conventional, and transitional crops. Explain how and when you clean the equipment when going from non-organic to organic use. Buffer strips are not organic.

<table>
<thead>
<tr>
<th>Year</th>
<th>Name / Farm Name</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>Equipment</th>
<th>Cleaning Method(s) (broom, air gun, pressure washer, purged, etc.)</th>
<th>If purged, list amount:</th>
<th>Date(s) Cleaned</th>
<th>Cleaned By (Name)</th>
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</table>

Revised 05 10 2015
# Farm Storage and Sales Record

**Year ____________**  
**Name / Farm Name ______________________________________

<table>
<thead>
<tr>
<th>SALE / DELIVERY DATE</th>
<th>PRODUCT</th>
<th>PRODUCT STATUS</th>
<th>GROWN / STORED</th>
<th>TRANSACTION</th>
<th>QUANTITY</th>
<th>NET Received</th>
<th>TOTAL $ Received</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>O = Organic, T= Transitional, C= Conventional</td>
<td>Field ID</td>
<td>Bed ID</td>
<td>Storage ID</td>
<td>Invoice #</td>
<td>Clean Transport</td>
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</tbody>
</table>

Revised 05 10 2015
Provide information for ALL fields you manage (organic, conventional, etc.).
- Use one row for each field.
- Include all crops, cover crops, pasture, woods, etc.
- List all inputs (i.e. seeds, seedlings, fertilizers, compost, manure, lime/gypsum, mulches, pest control).
- Include your plans for this year in the 2015 column, even if you have not yet planted or used any inputs. Your complete field activity logs will be reviewed at inspection.
- Make sure the acreage and field identification information listed on this sheet matches the information in the previous section and on your farm map(s).
- Include the last date a prohibited substance was applied to all transitional fields.
- Make copies of this sheet or request additional field history forms if more space is needed. A document that includes all the information requested here may also be accepted.
- In the “Field Status” column, please list “O” for Organic (currently requested for certification), “T” for Transitional (will be requested for certification in the next 3 years), or “C” for Conventional (not requested for certification).

<table>
<thead>
<tr>
<th>FIELD # OR NAME</th>
<th>FIELD STATUS</th>
<th># OF ACRES</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>CROP</td>
<td>INPUTS &amp; DATE USED</td>
<td>CROP</td>
<td>INPUTS &amp; DATE USED</td>
</tr>
</tbody>
</table>
## Input Record

<table>
<thead>
<tr>
<th>Date</th>
<th>Product / Brand Name</th>
<th>Reason for Use</th>
<th>OMRI-listed</th>
<th>Pre-approved by OEFFA</th>
<th>Field(s) / Location(s)</th>
<th>Rate Applied</th>
</tr>
</thead>
<tbody>
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</tbody>
</table>
Lime / Gypsum Statement

This form serves as a statement that the lime / gypsum on an OEFFA producer’s organic operation comes from a mined source that has not been processed (other than mining and crushing) and contains no additives.

### LIME

I, (name of seller) __________________________________________________________ have sold

LIME to: (name of buyer) ________________________________________________________.

This lime is from a mined source that has not been processed and contains no additives.

<table>
<thead>
<tr>
<th>Signature of Seller</th>
<th>Signature of Buyer</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

Company ___________________________ Date ___________________________

Date ___________________________

### GYPSUM

I, (name of seller) __________________________________________________________ have sold

GYPSUM to: (name of buyer) ____________________________________________________.

This gypsum is from a mined source that has not been processed and contains no additives.

<table>
<thead>
<tr>
<th>Signature of Seller</th>
<th>Signature of Buyer</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

Company ___________________________ Date ___________________________

Date ___________________________
Material Request Form

To be filled out by the producer interested in using an input or material. Please provide as much of the below information as you have. The more information we have, the more quickly we can complete the review to determine if the material is approved for use in organic production.

<table>
<thead>
<tr>
<th>Full Product Brand Name</th>
<th>Intended Use</th>
<th>Manufacturer Name</th>
<th>Manufacturer Contact Info</th>
<th>Supplier Name</th>
<th>Supplier Contact Info</th>
<th>List of Ingredients</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

If material is a custom blend, provide an invoice listing all ingredients.
Provide label (front and back) if available.
Mushroom Input Record

<table>
<thead>
<tr>
<th>Substrate Statement</th>
</tr>
</thead>
<tbody>
<tr>
<td>I, (name of seller) ______________________ grow mushrooms on the following substrate: ______________________________.</td>
</tr>
<tr>
<td>This substrate is:</td>
</tr>
<tr>
<td>☐ a certified organic agricultural substrate (straw, grain, etc.)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Signature of seller</th>
<th>Date</th>
<th>Signature of Mushroom Producer</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
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<table>
<thead>
<tr>
<th>Company</th>
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<tbody>
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</tbody>
</table>

**Spawn Search Record**

<table>
<thead>
<tr>
<th>Distributor Contacted</th>
<th>Date</th>
<th>Contact Method (Phone, mail, catalog, etc.)</th>
<th>Spawn Requested</th>
<th>Organic Variety Available? *</th>
<th>Variety Purchased (If no purchase made, write “None”)</th>
<th>If Spawn is Not Organic:</th>
</tr>
</thead>
<tbody>
<tr>
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<td></td>
<td>Yes</td>
<td>No</td>
<td>Untreated*</td>
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*Save all tags, receipts, documents stating spawn is organic or untreated and Non-GMO.

Revised 05 10 2015
## Off-Site Storage Statement

Complete this statement if you store ingredients or finished products at a non-certified facility.

### General Information

<table>
<thead>
<tr>
<th>Certified Processor/Producer:</th>
<th>Certification #:</th>
<th>Date:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Warehouse Company:</td>
<td>Warehouse Address:</td>
<td></td>
</tr>
</tbody>
</table>

### Product Information

The following items are stored at an off-site, non-certified facility *(attach additional sheets if more space is needed)*:

<table>
<thead>
<tr>
<th>Product</th>
<th>How Packed? (bulk, boxed, etc.)</th>
<th>Type of Packaging Material (paper, plastic, etc.)</th>
<th>ID’d as Organic</th>
</tr>
</thead>
<tbody>
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<td>Yes</td>
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</tbody>
</table>

### Storage Information

- **Cleaning:**
  - [ ] Washed
  - [ ] Swept
  - [ ] Other *(specify)* __________________________________________________________

  List all cleaning products used: __________________________________________________

- **Pest Control Type:**
  - [ ] none
  - [ ] traps
  - [ ] electrocutors
  - [ ] bait
  - [ ] fogging
  - [ ] fumigation
  - [ ] crack & crevice

  [ ] other *(specify)* __________________________________________________________

  List all pest control products used: __________________________________________________

### Statement

*I have received the products described above. No packaging is broken and nothing is re-labeled at this facility. These products are stored in a manner that preserves their organic integrity.*

Name: __________________________________________  Job Title: _________________________________

Signature: ______________________________________  Date: _______________________________________

---

Revised 05 10 2015
Prior Land Use Statement

If you have managed land for less than 3 years before applying for certification, please have the person who managed the land for the past 3 years complete this form.

**Previous Land Manager:**
- List all inputs (fertilizers, insecticides, herbicides, seed treatments, soil builders, etc.) used.
- Please note if land was left fallow and indicate "no inputs."

**OEFFA Producer:**
- Please update the farm map and OSP to include this land. Field numbers or names must match the map.

**Address or description of property location:** __________________________________________________________

<table>
<thead>
<tr>
<th>Year</th>
<th>Year</th>
<th>Year</th>
<th>Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Field ID</td>
<td># Acres</td>
<td>Crop</td>
<td>Input</td>
</tr>
</tbody>
</table>

I, ___________________________ (land seller or owner), managed the above parcel(s) of land from ______ (date) to ______ (date). The above information regarding inputs to the soil and/or crops is correct to the best of my knowledge. ___________________________ (buyer or renter) is currently managing the land.

______________________________
Land Seller/Owner Name

______________________________
Land Seller/Owner Signature

______________________________
Mailing Address

______________________________
Date

______________________________
Phone

OEFFA Certification
41 Croswell Rd Columbus, Ohio 43214
Phone: (614) 262-2022 • Fax: (614) 421-2011 • organic@oeffa.org

Revised 05 10 2015
# Seed and Planting Stock Search Record

<table>
<thead>
<tr>
<th>Year__</th>
<th>Name / Farm Name______________________________</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Distributor Contacted</th>
<th>Date</th>
<th>Contact Method (Phone, mail, catalog, etc)</th>
<th>Seed or Planting Stock Requested</th>
<th>Organic Variety Available?**</th>
<th>Variety Purchased (If no purchase made, write &quot;None&quot;)</th>
<th>If Seed is Not Organic:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Yes</td>
<td>No</td>
<td>Untreated*</td>
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</tbody>
</table>

**Commercial availability is based on form (the right kind of seed or stock); quality (with the right attributes for your farm); and quantity (in the amount you need it). Check at least 3 sources before using non-organic, untreated, Non-GMO seed or planting stock each year.

** Save all tags, receipts, documents stating seed is untreated and Non-GMO.

Revised 05 10 2015
Soil Fertility Record

Name / Farm Name _____________________________________ Year ____________

Bed / Field: ______________ SqFt / Acres: _______ Crop(s): ______________

Date of Most Recent Soil Test: ______________

<table>
<thead>
<tr>
<th>NUTRIENT</th>
<th>NUTRIENT LEVEL (as compared with previous soil tests)</th>
</tr>
</thead>
<tbody>
<tr>
<td>P (phosphorus)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
</tr>
<tr>
<td>K (potassium)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
</tr>
<tr>
<td>Ca (calcium)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
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<tr>
<td>Mg (magnesium)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
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<tr>
<td>S (sulfur)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
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<tr>
<td>Na (sodium)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
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<tr>
<td>B (boron)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
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<tr>
<td>Cu (copper)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
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<tr>
<td>Mo (molybdenum)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
</tr>
<tr>
<td>Zn (zinc)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
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<tr>
<td>Mn (manganese)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
</tr>
<tr>
<td>Fe (iron)</td>
<td>Decreasing  Stable  Increasing  Excessive  Not Tested</td>
</tr>
<tr>
<td>Organic matter/</td>
<td>Decreasing  Stable  Increasing  Not Tested</td>
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<tr>
<td>Humus levels</td>
<td></td>
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</tbody>
</table>

pH Level: ______
☐ Within or approaching desired range
☐ Out of or moving away from desired range

Crop Monitoring:
Are there visible signs of nutrient stress? ☐ No ☐ Yes
If yes, please explain:

Soil Erosion Monitoring:
Is there evidence of wind and/or water erosion? ☐ No ☐ Yes
If yes, please explain:

Additional Notes on Soil and/or Crop Health Monitoring:

Revised 05 10 2015
Untreated / Non-GMO Statement

Seeds and planting stock used for organic production must be free of prohibited substances and must not be produced using genetic engineering. If you are using non-organic seed or planting stock when the organic variety is not commercially available, untreated and non-GMO documentation is required.

I, (name of seller) ___________________________ have sold / traded

- [ ] Seed
- [ ] Planting Stock

to (name of buyer) ________________________________

The varieties are as follows:

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</table>

(If additional space is needed, write on back or attach seed list.)

I state that these seeds / planting stock were not treated with any prohibited substances, produced using genetic engineering techniques, or derived from genetically modified organisms.

_____________________________________________      __________________________________
Signature of Seller                                                           Signature of Buyer

_____________________________________________      __________________________________
Company                                                                                                           Date

_____________________________________________
Date

Revised 05 10 2015
**Yearly Field Activity Record**

Name / Farm Name __________________________ Field / Bed ID______________ Crop Year ______ Sq Ft / Acres ______

Field / Bed Activities: Include pre-plant through post-harvest activities such as: tillage information, planting information, input application types/rates/methods, weed control methods, pest/disease control products and application rates, cover crop planting and incorporation dates, harvest information, and storage information. Alternatively, you could maintain a yearly field activity record on a calendar, organize your records by activity in a notebook, or develop your own method of recording these activities.

<table>
<thead>
<tr>
<th>Date</th>
<th>Crop</th>
<th>Activity</th>
<th>Date</th>
<th>Crop</th>
<th>Activity</th>
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Revised 05 10 2015
## Animal Health Record

**Name / Farm Name:** ___________________________________________  **Tag#, ID#, or Name of Animal:** __________

<table>
<thead>
<tr>
<th>Vaccination(s)</th>
<th>Date(s) Administered</th>
<th>Physical Alteration(s)</th>
<th>Date(s)</th>
<th>Product(s) Used</th>
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<thead>
<tr>
<th>Health care problem(s)</th>
<th>Practice(s) used to treat</th>
<th>Product(s) used to treat</th>
<th>Date(s) used</th>
<th>Outcome</th>
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</table>

Sold to __________________________ If the animal died, what was the cause? ____________________________ Death Date ______

Revised 05 10 2015
Animal Purchase Record

<table>
<thead>
<tr>
<th>Year</th>
<th>Name / Farm Name</th>
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<tbody>
<tr>
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</table>

<table>
<thead>
<tr>
<th>Type of Livestock Purchased</th>
<th>ID# or Name</th>
<th>Purchase Date</th>
<th>Purchased From (Name)</th>
<th>If organic at purchase, name of certifier*</th>
<th>If NOT organic at purchase, first date of organic management</th>
<th>If bred at purchase, Freshening Date</th>
</tr>
</thead>
<tbody>
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</table>

*Keep copy of certificate for all organic animals purchased.
# Animal Sale Record

<table>
<thead>
<tr>
<th>Year</th>
<th>Name / Farm Name</th>
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<tbody>
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<table>
<thead>
<tr>
<th>Date of Sale</th>
<th>Animal I.D.</th>
<th>Organic / Converted / Conventional</th>
<th>Sale Price</th>
<th>Bill of Sale Number</th>
<th>Buyer</th>
<th>Net Received</th>
<th>Total Received</th>
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</table>

Provide buyer certificate for all organic animals sold.

Revised 05 10 2015
Breeding Record

Keep breeding records for all animals used in the production of organic meat and dairy products, and for animals that may be sold as organic breeding stock or organic slaughter stock.

<table>
<thead>
<tr>
<th>Year __________</th>
<th>Name / Farm Name ________________________________</th>
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</table>

<table>
<thead>
<tr>
<th>Bred Female ID</th>
<th>Sire ID</th>
<th>Freshening Date</th>
<th>Offspring ID</th>
<th>Offspring Use (kept as replacement; sold as organic, sold as non-organic, etc.)</th>
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</tbody>
</table>
Feed Record

Use this form to keep non-ruminant animal feed ration records, or for winter rations when ruminant animals are not on pasture. For ruminant animals, use Dry Matter Intake Calculations during the grazing season. All feed must be organic or on the National List and meet the nutritional requirements of the animal, including vitamins, minerals, protein, amino acids, fatty acids, energy sources, and fiber. Feed requirements and nutritional needs of types of livestock (e.g. breeders, slaughter) vary with age and season.

<table>
<thead>
<tr>
<th>Year</th>
<th>Name / Farm Name</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Dates:</th>
<th>Class of Animal:</th>
<th>Dates:</th>
<th>Class of Animal:</th>
<th>Dates:</th>
<th>Class of Animal:</th>
<th>Dates:</th>
<th>Class of Animal:</th>
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</thead>
<tbody>
<tr>
<td>Feed Ingredient</td>
<td>Quantity (lbs, bales, etc.)</td>
<td>Feed Ingredient</td>
<td>Quantity (lbs, bales, etc.)</td>
<td>Feed Ingredient</td>
<td>Quantity (lbs, bales, etc.)</td>
<td>Feed Ingredient</td>
<td>Quantity (lbs, bales, etc.)</td>
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</tbody>
</table>
# Poultry Flock Health Record

Year: ___________
Name / Farm Name: __________________________________________
Flock ID: __________________

Date Chicks / Poults Placed: ______________
Number of Chicks / Poults Placed: __________

Production Start Date: ______________
Estimated Production End Date: __________

In columns for Day 1 through Day 7, record the number of birds that died each day.

<table>
<thead>
<tr>
<th>Week #</th>
<th>Week of (Date)</th>
<th>Day 1</th>
<th>Day 2</th>
<th>Day 3</th>
<th>Day 4</th>
<th>Day 5</th>
<th>Day 6</th>
<th>Day 7</th>
<th>Health Problem</th>
<th>Cause</th>
<th>Action Taken (environmental changes, vaccines, health care products)</th>
<th>Date of Action</th>
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Outdoor Access Record

Use this form to mark the days that livestock had access to the outdoors. Document the dates and reasons for temporary confinement. Reasons could include: bad weather; the animal’s stage of life (except lactation); conditions hazardous to the animal’s health/safety/well-being; soil and/or water quality concerns; preventative healthcare or to treat illness/injury; sorting or shipping livestock; breeding; and/or youth project events.

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<tr>
<th>Year</th>
<th>Name / Farm Name</th>
<th>Type of Livestock</th>
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<th>MONTH</th>
<th>DAYS ANIMALS HAD ACCESS TO THE OUTDOORS</th>
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Date Confined | Reason | Date Confined | Reason | Date Confined | Reason

Revised 05 10 2015
RESOURCES


Johnson, D. and Hanson, J. *Focusing Your Dreams: Creating a Mission Statement*. Fact Sheet #668. University of Maryland.


[www.mnproject.org/publications/wfpbook2.PDF](http://www.mnproject.org/publications/wfpbook2.PDF)

[www.mnproject.org/publications/studies.PDF](http://www.mnproject.org/publications/studies.PDF)

Pierce, V. and Parcell, J. *Setting Farm and Family Goals*. University of Missouri Extension.  
[http://agebb.missouri.edu/mgt/settingfandfgoals.htm](http://agebb.missouri.edu/mgt/settingfandfgoals.htm)

